

# **Kenedix Realty Investment Corporation (8972)**

12th Period Results (April 2011)



# KRI strategy in the post: earthquake environment

## Post-earthquake market conditions for mid-sized offices

# Transaction Market

- Substantial decline in trading volume after the earthquake, though activities and information flows are recovering
- The earthquake had limited impact on asset pricing, i.e., appraisal value. Cap rate expectation appears unchanged

### Leasing Market

- Tenants are increasingly "selective" about office building quality
- ⇒ Location, age, technical specifications (including seismic resistance standards)
- ⇒ Rent levels may to have bottomed out for quality buildings
- Tenants' moving their main offices out of Tokyo is limited (Osaka, etc.) because of concentration risks

# Financial Market

- •Investors' increasing appreciation of J-REITs: timely disclosure, information transparency, asset diversification, trading liquidity, etc.
- ⇒Lenders' positive attitude unchanged
- ⇒Prices declined after 3.11, followed by strong recovery almost to the pre-earthquake levels in late March
- BOJ doubled the J-REIT equity purchase facility after the earthquake
- J-REIT follow-on offerings resumed

## KRI Strategies

### **New acquisitions**

- Positive environment for acquisitions
- Competitive advantages derived from focused strategy on "mid-sized office buildings" and solid acquisition track record with financing capability
- Continued focus on central Tokyo, while targeting other major cities for selective investments

### Portfolio management

- Increased efficiency & work speed by internalizing property management functions
- Economies of scale to achieve cost reductions in building maintenance and to optimize efficiency
- Capital expenditure using sufficient construction budget

### **Environmental / energy-saving initiatives**

- Introduction of energy measures
- Capital expenditure for electric reduction at peak time
  - ⇒ earlier-than scheduled installation of LED etc.
- Third-party assessments for initiatives
  - ⇒ "DBJ Green Building" certificate





## **SECTION 1**

12th Period Results (April 30, 2011)

# 12<sup>th</sup> Period (2011/4) Financial results: Performance highlights

### Actual performance and year-on-year comparison

	ions	

	11th period	12th period		
	(2010/10)	( 2011/4)	Variance	Major factors
Operating income	8,358	8,136	-221	(Refer to ①# in the table to the right)
Of which gain on sales of real estate properties	116	-	-116	Gain on sale of KDX Shinjuku-Gyoen Bldg in 11th period
Operating expenses	4,522	4,427	-95	(Refer to ②# in the table to the right)
Of w hich expanses related to rent business (excluding depreciation)	2,377	2,360	-17	Decreased due to seasonal factors of utility (-73) etc.
Of which depreciation	1,440	1,406	-33	Part of existing property is fully depreciated
Of which loss on sales of real estate properties	64	-	-64	Loss on sale of Court Shin-Okachimachi in 11th period
Operating income	3,835	3,709	-125	(Refer to ③# in the table to the right)
Non-operating expenses	1,231	1,366	134	-
Of w hich interest expense etc.	1,205	1,352	146	New borrowings during 12th period is ¥11.5billion
Extraordinary gains	-	26	26	Subsidy income (ecology renovation for KDX Shin- Yokohama Bldg)
Extraordinary losses	-	61	61	Loss on disaster (35), reduction of noncurrent assets (26)
Net income	2,607	2,309	-297	-
Provision for reserve for reduction entry	65	-	-65	In 11th period, accumulate 80% of gains on land sales of 2 properties
Distribution per unit	10,881 yen	9,891 yen	-990 yen	(number of units issued 233,550 units)
Leasing NOI (Net Operating Income)	5,864	5,776	-88	-
FFO (Funds From Operation)	3,995	3,716	-279	-

### Comparison between forecasts and 12th period results

	lions	

	Forecast (2010/12/13)	Actual Results	Variance	Major factors
Operating revenue	8,075	8,136	61	Acquisition of Kitananajo SIA Bldg (+20M), Actual leasing results were better than the forecasts
Operating expenses	4,429	4,427	-2	-
Operating income	3,646	3,709	63	-
Non-operating expenses	1,378	1,366	-12	-
Of w hich interest expense etc.	1,359	1,352	-7	Low er refininancing cost than the forecasts
Extraordinary gains/losses	-	-35	-35	Due to the East Japan Earthquake
Net income	2,271	2,309	38	-
Reversal of reserve for reduction entry	65	-	-65	Planned reversal of reserve was cancelled
Distribution per unit (Yen)	10,000 yen	9,891 yen	-109 yen	-

## (in millions of yen) (Reference) Major components of variance

	Prop	Utility			
	Continuous holding	New acquisition	Sold during 11th period	etc.	
1	-189	323	-197	-158	
2	-73	148	-101	-70	
3	-117	176	-96	-89	

- \* Leasing NOI =Rental revenues Rental expenses + Depreciation expense for the period
- \* FFO (Funds From Operation) =Net income + Depreciation expense for the period Gain on sales of real estate properties + Loss on sales of real estate properties

# Recording E/O loss related to the East Japan Earthquake and special account for disaster loss

In accordance with "Income taxes treatment of various expenses incurred in relation to the East Japan Earthquake" (notice on law interpretation) issued by NTA on April 18, 2011, provision for special account for disaster loss of ¥30 million is recorded as deductible expense.





# 13<sup>th</sup> period (2011/10) /14<sup>th</sup> period (2012/4) Earnings forecasts (announced on July 5, 2011)

### Forecasts for 13th period / 14th period

(in millions of yen)

	12th period results (2011/4)	13th period forecasts (2011/10)	14th period forecasts (2012/4)	Additional explanation
Operating income	8,136	8,964	8,458	
Of w hich gain on sales of real estate properties	-	535	-	13th period, expected gain on sale from KDX Hirakaw acho Bldg
Operating expenses	4,427			-
Of w hich expanses related to rent business (excluding depreciation)	2,360			
Of which depreciation	1,406	1,448	1,463	
Operating income	3,709	4,214	3,782	
Non-operating expenses	1,366			-
Of w hich interest expense etc.	1,352	1,360	1,271	
Ordinary income	2,346	2,799	2,472	-
Extraordinary gains/losses	-35	-	-	Disaster loss incurred in 12th period
Net income	2,309	2,798	2,471	-
Provision for (reversal of) reserves for reduction entry	-	130	-195	
Distribution per unit (yen)	9,891 yen			(Number of units issued) 12th period:233,550 units, 13th • 14th period: 286,550 units
(Ref.) Changes in number of properties	67→71 properties	71→74 properties	74 properties	-
(Ref.)Acquisition and disposition of properties	[Acquisition] •2 properties of Kyodo Bldg (Ginza No.8, Honcho 1chome) •KDX Kobayashi- Doshomachi Bldg •Kitananajo SIA Bldg	·2 properties of Kyodo Bldg	[Acquisition] [Disposition] none	-

### Sale of Hirakawacho Bldg

Estimated decrease in NOI for 13th period due to sale of KDX Hirakawacho Bldg (on June 30, 2011) is ¥80 million

### Internal reserves from gain from land sale

The assumption is made that the reserve for reduction entry will be accumulated related to the expected capital gains from the sale of KDX Hirakawacho Building (¥535 million) in the amount up to the reduction entry limit stipulated in Article 66-2 of the Special Taxation Measures Law (up to 80% of the gain on land sale) and to the extent it meets the conduit requirements stipulated in Article 67-15 of the Special Taxation Measures Law (more than 90% of distributable profit) and assumed a reserve for reduction entry in amount of ¥130 million for the 13th period.

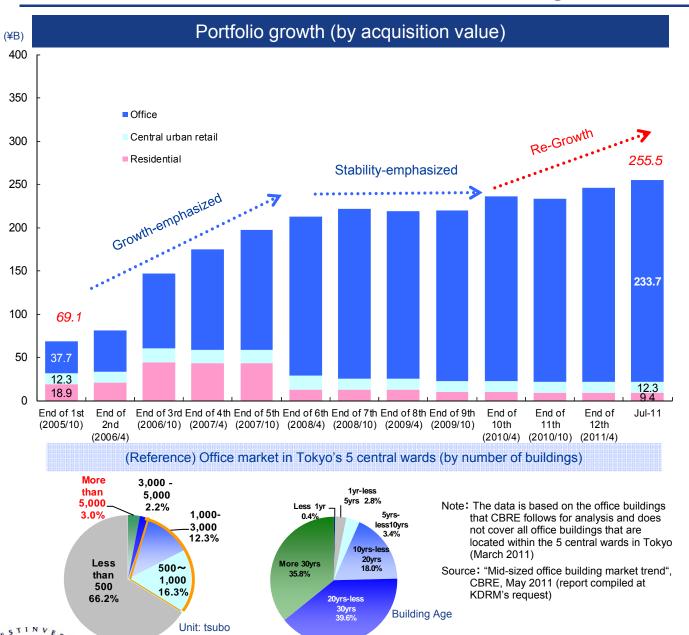




## SECTION 2

# **External growth strategy**

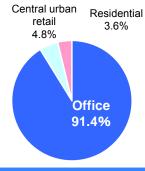
# Portfolio that focuses on office buildings



Portfolio overview (as of July 31, 2011)

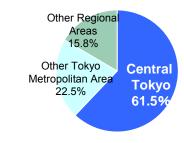
# of properties: 74
Total size: ¥255.5B

### Portfolio breakdown by property type



Office buildings: 68 properties Total size: ¥233.7B

### Portfolio breakdown by region (office buildings)



### Notes:

- Total sizes are rounded to the nearest ¥100M
- •The above percentages are calculated using the acquisition prices rounded to the first decimal place.
- Central Tokyo includes Chiyoda, Chuo, Minato, Shibuya and Shinjuku wards



# Acquisition/disposition in 12th period (2011/4)

- ➤ Focus on mid-sized office buildings in the Tokyo Metropolitan Areas
- > Selective investments in other major cities

Total acquisitions in 12th period ¥13.2B

Tokyo Metropolitan Area ¥8.3B

Other Regional Areas ¥4.9B

### Kitananajo SIA Building (acquisition)



Location: Kita-ku, Sapporo, Hokkaido GFA:5,503.90 m<sup>\*</sup> Year Built: October 1989 Acquisition Price: ¥2,005M Acquisition Date: March 25, 2011 Number of Tenant: 20 (as of April 30, 2011)

- One-minute walk from Sapporo Station, facing the North Exit Plaza of the Station
- Standard floor space of 363m² (110 tsubo)



### KDX Hirakawacho Building (disposition)



Location: Chiyoda-ku, Tokyo

GFA: 8,002.97 m<sup>2</sup>
Year Built: March 1988
Acquisition Price: ¥5,180M
Acquisition Date: August 1, 2005

Sales Price: ¥5,800M

Settlement Date: June 30, 2011

Rental Revenue	¥167,316 thousand (fiscal period ended 2011/4)
Number of End-Tenants	18 (as of April 30, 2011)
Occupancy Ratio	100.0%

- ➤ Located at the heart of central Tokyo, Hirakawacho Chiyoda-ku
- The sales agreement was executed and sold as originally planned, despite occurrence of the earthquake
- Part of portfolio strategy for optimization of property mix by considering such factors as market trends, profitability and characteristics of individual assets
- · Increase in cash (liquidity) positions for future asset acquisitions
- Sale price likely to exceed KRI's estimated book value, potentially resulting in profits from the transaction





# Track record of property acquisition and disposition

### Properties acquired during the 12th fiscal period

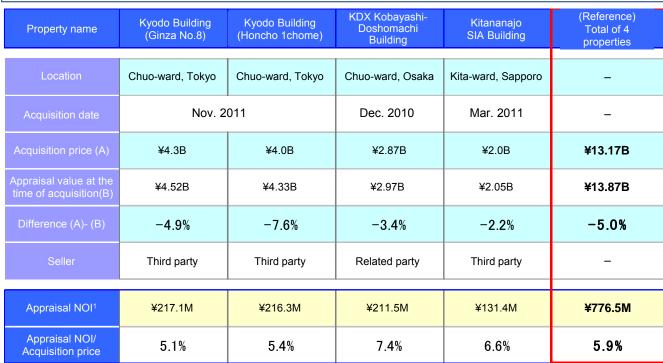
Total acquisition price ¥13.17B

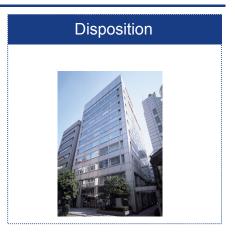












Property name	KDX Hirakawacho Building
Location	Chiyoda-ward, Tokyo
Settlement date	Contract date: 2011/4/5 Settlement date: 2011/6/30
Sales price	¥5.8B
Appraisal value (Apr 2011)	¥4.91B
% of change	+18.1%
Buyer	Third party
Appraisal NOI <sup>2</sup>	¥253.3M
Appraisal NOI/ Sales price	4.4%

Note 1: Appraisal NOI is the net operating income (annual) for the direct capitalization method used in real estate appraisal report at the time of acquisition for each property.

Note 2: Appraisal NOI of KDX Hirakawacho Building is the net operating income (annual) for the direct capitalization method used in real estate appraisal report of April 30, 2011.

Note 3: Values are rounded down to the first decimal place. Ratios are rounded to the first decimal place.





# Property acquired during the 13<sup>th</sup> fiscal period (2011/10)

### Properties Acquired during the 13th period (acquired on July 22, 2011)

Kyodo Building (lidabashi)



P's Higashi-Shinagawa Building



Nihonbashi Dai-2 Building



Kyodo Building (Shin-Nihonbashi)



Total

Acquisition Price (A) (¥M)	4,670	4,590	2,710	2,300	14,270
Appraisal Value (B) (¥M) (Note 1)	4,750	4,770	2,850	2,480	14,850
Differnce (A)-(B) (%)	-1.7	-3.8	-4.9	-7.3	-3.9
Aprraisal NOI (%)	5.2	5.7	6.1	5.5	5.6
Total Leasable Area ( <b>ท</b> ึ)	4,429.22	7,107.50	3,992.60	2,658.79	18,188.11
Location	Shinjuku ward, Tokyo	Shinagawa ward, Tokyo	Chuo ward, Tokyo	Chuo ward, Tokyo	_

Note 1: Appraisal report of April 30, 2011

Note 2: Values are rounded down to the first decimal place. Ratios are rounded to the first decimal place.





# Property Acquisition Strategies going forward: original network and diversified investment structure

### Expanding/deepening the original network

- ➤ Financial institutions
  Relationships with lenders & securities companies
  for possible access to funds' exit opportunities
- ➤ Private investment funds
  Potential opportunities in relation to debt maturities

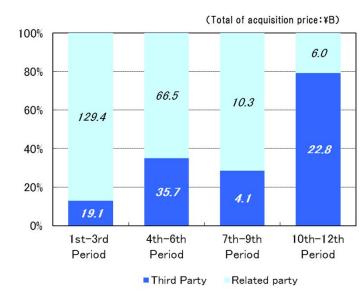
### **▶J-REITs**

Potential off-market opportunities through close relationships with other REITs

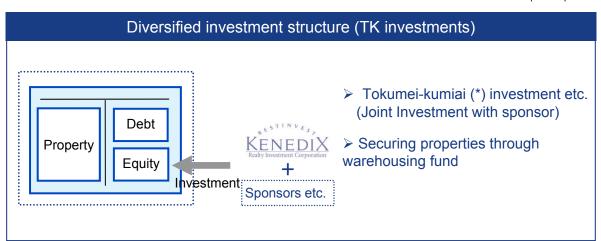
Corporations

Potential off-market transactions in relation to financial restructuring and/or off-balance sheet needs

### Changes in ratio of Seller Type



Note: The point of acquisition of KDX Nagoya Sakae Building is deemed to be in the 6th period when the sale and purchase agreement for land and building was signed (April 25, 2008), and the total acquisition price of land and building (7.55 billion yen) is recorded as the acquisition price.



# Disposition with a view to acquiring a new property

- > Preference to disposition of residential and central urban retail assets
- ➤ Office buildings may be disposed based on room for asset replacement

<u>Focusing on</u>
"mid-sized office buildings"







## **SECTION 3**

# **Portfolio management strategy**

# Management of existing properties: Timely response to the East Japan Earthquake

### Immediate response by internalizing PM functions

The 3.11 East Japan Earthquake

March 12 (Sat)

March 13 (Sun)

April 2011

Timely disclosure

March 13, the first release. No damage found that may cause materially adverse impacts on operations

April 21, the second release.

Minor damages reported, mostly cracks in exterior and interior walls, etc. for some properties

⇒Announced the budget for repair works related to the earthquake for the amount of ¥110M in total

(This accounts for about 0.04% of the total acquisition price of all 71 portfolio properties as of April 21, 2011)

Property inspections Began inspections on status of properties

Requested property

inspections to a third-

party expert

About 90 % of properties were investigated

inspected

All properties (70 as of 3/13)

Inspection by HI International Consultant Ltd. was conducted on 61 of all properties (total properties 71 as of 3/25)

→ Confirmed no material damage to building structures

Repair. construction, etc

<Timely assessment & reporting of damage>

<KDX Shinjuku Building>

March 11 (Fri.): initial report on human casualties (none) and

survey received

March 12 (Sat.): 2<sup>nd</sup> report on damage same day, the final survey report received <KDX Sendai Building>

March 11 (Fri.): received 3 reports on the same day

March 12 (Sat.): received a progress report initial report on damage March 13 (Sun.): received a progress report, a direct report from the impacted site, followed by timely

status updates

survey and, later on the March 14 (Mon.): received photos of the damaged areas, analyzed the pictures by the engineering group in

the Property Management Division



<Crisis management for natural disasters>

- √ Timely reporting in a prescribed format for natural disaster situations
- ✓ How to respond to the earthquake intensity five or more in the seismic scale in areas where we hold assets
- → Crisis management system (earthquake, fire, terrorism) already in place to report "immediately" to the Asset Management Company





# Management of existing properties: Material impacts from the earthquake

### Total costs relating to the East Japan Earthquake

### Budget for earthquake related construction works: ¥110M

- 1 Construction works completed ¥5M
  - → Recorded as extraordinary loss for fiscal period ended April 2011
- 2 Anticipated cost for immediate repair and maintenance works ¥30M
  - → Recorded as casualty loss reserves for fiscal period ended April 2011
- 3 Construction budget for fiscal period ending October 2011 ¥75M(note)
- → Details, including schedules, are to be determined Note: This is an estimate, thus subject to substantial change in the future

### KDX Sendai Building

Location: Aoba-ku Sendai, Miyagi Year Built: February 1984



External stairs handrail (4F apart)



photo: April 18

- ➤ EV•Parking machine repaired (March 14)
- External stairs handrail breakage
- > External wall crack (partial damage on tiles)
- Internal wall crack

### KDX Shin-Yokohama 381 Building

Location: Kohoku-ku Yokohama, Kanagawa

Year Built: March 1988



Before repair (6F apart)



After repair

- ➤ Expansion joint hardware coming off related distortion and interior damage
- Cracks in rest room walls
- Cracks in other internal walls

Status of buildings built under old seismic resistance standards (note)

### KDX Nihonbashi 313 Building

Location: Chuo-ku, Tokyo Year Built: April 1974

- Expansion joint disconnect
- Wall cracks

### Toranomon Toyo Building

Location: Minato-ku Tokyo Year Built: August 1962

No material damage.

Note: The building was built in compliance with the old seismic resistance standard.

KDX Nihonbashi 313 Building received the antiseismic assessment result from an expert that the building has the quake resistance equivalent to those under the new seismic resistance standard. Toranomon Toyo Building completed antiseismic reinforcement work.





# Management of existing properties: Energy saving measure in office buildings

### How we respond to potential power shortage in summer 2011

- > 15% reduction in energy consumption, mostly at properties with more than 500kW contracted supply within TEPCO and Tohoku EPCO areas
- > Systematic energy saving measures in both common areas and occupied areas, at which over 80% of electric power used for air-conditioning, lighting and power outlets
- > KRI seeks 15% energy reduction by basing its saving measures on the government recommendations that assume maximum of 25% reduction

### ■ Energy saving measures: details Reduction Image

Conditioning 48% 88% of Conditioning electric energy use in Light typical office 24% buildings Power Outlet 16% Power Outlet

Others

12%

Reduction through public (tenant) awareness

- Use of recommended preset temperature (28°C)
- Suspension of AC in non-used areas
- 50% reduction of light bulbs in common/occupied areas, and reduction in operating hours
- Ensure lights are off in non-used areas
- Installation of LED lights in common areas (KRI's original initiative)

### Capex for energy savings during peak hours

### 1 LED light in evacuation signs

→installed in offices and central urban retails (64 properties)

江

## down lights etc. → installed in EV halls,

hallways, rest rooms and conference rooms (9 properties)

2 LED lights for

### ③ Motion detection sensor and others

→installed lighting systems with motion detection sensors in stairways (6 properties)









### 100% 75% ■Anticipated timetable for energy savings in "large consumer" properties

Width of

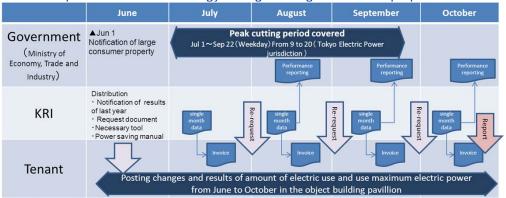
Air

42%

13%

Others

12%



### Development of public awareness (Requesting energy saving to tenants)



Cooperation request



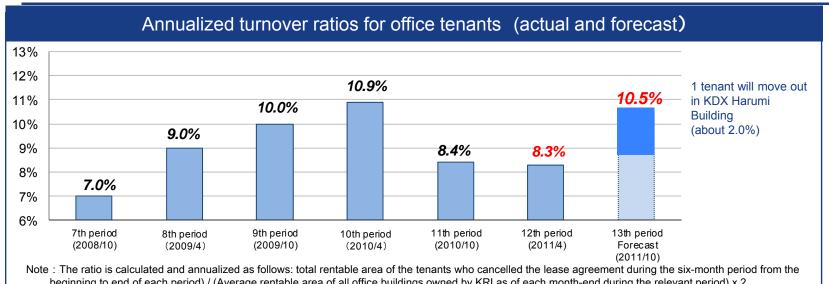
Campaign poster by Ministry of Environment



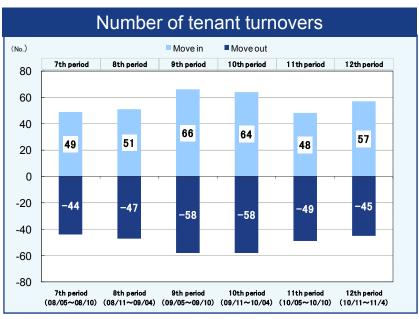
Promotional stickers by ECCJ

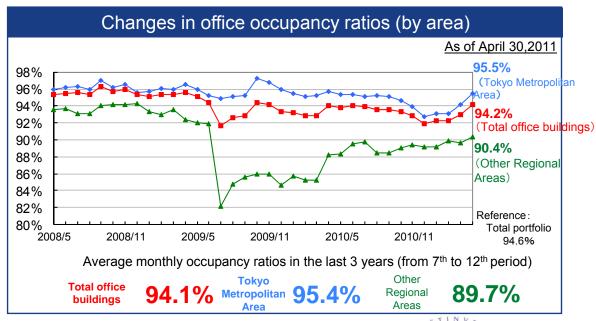


# Management of existing properties: Tenant turnover and occupancy (office)



beginning to end of each period) / (Average rentable area of all office buildings owned by KRI as of each month-end during the relevant period) x 2 13th period (2011/10) forecast is based on prior cancellation notices received in 12th period (2011/4)







floors. If one tenant leases more than one floor, each floor is counted as one

# Management of existing properties: Trends in office rents for new tenants

### Rents for new tenants

### % change in rents between new & previous tenants and # of contracts

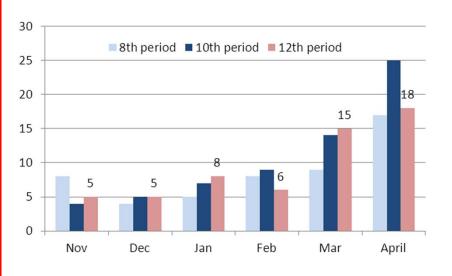
		8 <sup>th</sup> period (2009/4)	9 <sup>th</sup> period (2009/10)	10 <sup>th</sup> period (2010/4)	11 <sup>th</sup> period (2010/10)	12 <sup>th</sup> period (2011/4)
	Changes	0.0%	-19.3%	-22.8%	-19.0%	-20.9%
Central Tokyo	Increase in rent	8	0	0	0	1
(5 wards)	Decrease in rent	9	17	16	18	16
	Changes	-1.8%	-8.4%	-15.5%	-20.0%	-18.6%
Other Tokyo Metropolitan Area	Increase in rent	4	3	1	0	0
Alea	Decrease in rent	6	15	11	6	17
	Changes	-7.7%	-16.4%	-15.0%	-16.6%	-14.0%
Other Regional Areas	Increase in rent	4	2	6	1	1
Aleas	Decrease in rent	7	11	18	13	10
	Changes	-2.7%	-14.4%	-17.5%	-18.3%	-18.3%
Total of Office	Increase in rent	16	5	7	1	2
Buildings	Decrease in rent	22	43	45	37	43

### Notes:

Ratios represent the simple percentage differences in average monthly rents (per tsubo) for previous tenants and new tenants in the respective buildings. The analysis excludes those buildings that were acquired during the relevant fiscal periods and based on floors for offices (above 2<sup>nd</sup> floor)

### Nov-April monthly trends in new tenants (office)

(# of tenants)



Notes: Number of tenants whose lease contracts commenced during the above listed months. Those tenants who have occupied more than one floor are accounted by each floor





# Management of existing properties: changes in office rent levels

### Rent renewals

4th period

5th period

### Status of rent renewals (# of contracts, % change)

	8 <sup>th</sup> period (2009/4)	9 <sup>th</sup> period (2009/10)	10 <sup>th</sup> period (2010/4)	11 <sup>th</sup> period (2010/10)	12 <sup>th</sup> period (2011/4)
Changes	-2.7%	-5.7%	-9.0%	-10.8%	-13.8%
Increase in rent	12	6	4	6	5
Decrease in rent	14	30	63	55	33

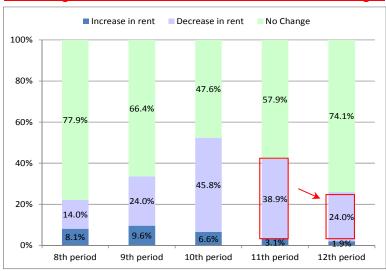
Note: Percentage change in rents are calculated by dividing the total monthly rents of those tenants who have renewed their leases with either decrease or increase in rental levels by total monthly rents before the renewal. Those tenants whose rents are unchanged at renewal are excluded

### (thousand of yen) <Changes in monthly rent> 12,000 10,395 9.095 10,000 8.000 6,000 4,084 4,000 2,264 1.840 1.685 1.620 1,133 2.000 291 -2.000

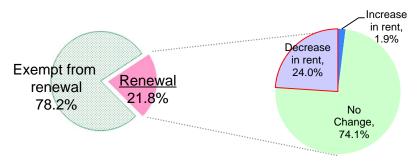


12<sup>th</sup> period (2011/4): rent renewal trends for existing tenants

### Declining "rent decrease" and increase in "no change"



Note: Any renewed contracts, including contracts extended before the expiration date. Ratio calculation based on leased floor area



Note: The changes in monthly rent are summation of differences before and after the rent renewal and calculated separately for tenants with rent increase and decrease

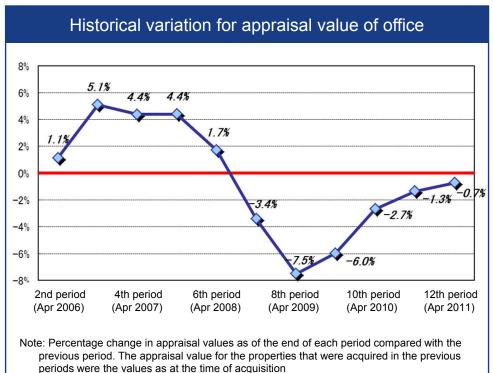
9th period

10th period



11th period

# Historical appraisal value of office building



	VA 4								
	<b>¥M</b> 25,000							15.0%	
	20,000	-	/			2011/4			
	15,000	-		To the second		-9.9%	-	10.0%	
	10,000	-			>	-¥22,153M	_	5.0%	
	5,000	- /							
	0	<b>4</b>						0.0%	
7%	-5,000				Q				
	-10,000	-					-	-5.0%	
	-15,000	Apprais	sal profit/loss amount (le	eft) Appraisal	profit/loss ratio (right)	/loss ratio (right)			
	-20,000								
	-25,000							-15.0%	
		2nd period (Apr 2006)	4th period (Apr 2007)	6th period (Apr 2008)	8th period (Apr 2009)	10th period (Apr 2010)	12th per (Apr 201		
						ies' book value gain/loss by to			

Historical appraisal profit/loss ratio and amount of office

Items of appraisal valuation	End of 8 <sup>th</sup> Period (2009/4)	End of 9 <sup>th</sup> Period (2009/10)	End of 10 <sup>th</sup> Period (2010/4)	End of 11 <sup>th</sup> Period (2010/10)	End of 12 <sup>th</sup> Period (2011/4)
Change in cap rates	0.2%	0.1%	0.0%	0.0%	0.0%
(average)	(5.0%→5.2%)	(5.2%→5.3%)	(5.3%→5.3%)	(5.3%→5.3%)	(5.3%→5.3%)

	End of 8 <sup>th</sup> Period (2009/4)	End of 9 <sup>th</sup> Period (2009/10)	End of 10 <sup>th</sup> Period (2010/4)	End of 11 <sup>th</sup> Period (2010/10)	End of 12 <sup>th</sup> Period (2011/4)
Appraisal profit/ loss amount (¥M)	-4,499	-16,907	-20,280	-21,939	-22,153
Appraisal profit/loss ratio	-2.4%	-8.5%	-9.5%	-10.3%	-9.9%

Note: Change in cap rate (difference with value at the end of the previous period) of office buildings end of each period. Based on acquisition price.

The cap rate of buildings acquired in the each period is considered the value at the end of the previous period and calculated



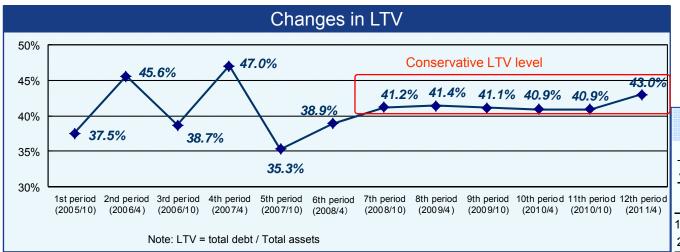




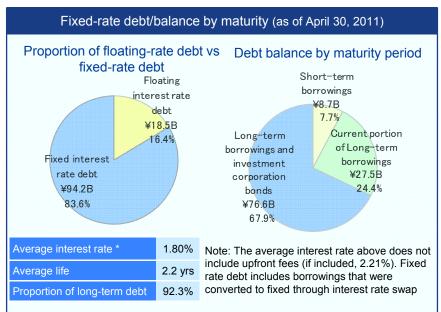
## SECTION 4

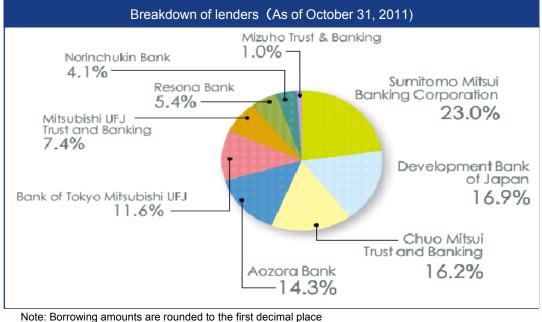
# **Financial Strategy**

# Stable financial management: conservative LTV and fixed-rate debts



_	O 171					
	Credit ra	itings a	nd Investn		oration bonds of April 30, 2011	
	Rating Ag	jency		Rat	ing	
	Japan Cre	dit Ratir	ng Agency(	JCR) A	(Stable)	
od )	Bonds	Size	Interest rate	Maturity	Maturity date	
,	1st Bond	¥9.0B	1.74%	5yrs	2012/3/15	
	2nd Bond	¥3.0B	2.37%	10yrs	2017/3/15	





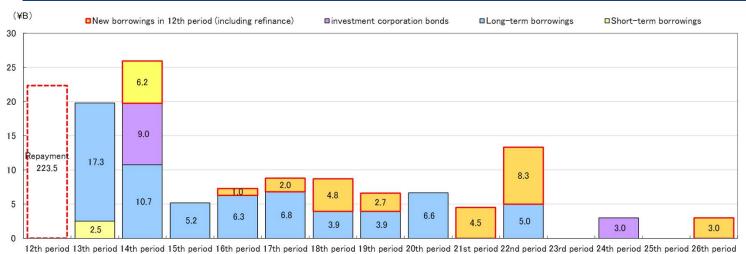
Note: borrowing amounts are rounded to the first decimal place





# Stable financial management: focus to diversify debt maturities

### Diversification of debt maturities (as of April 30, 2011)



Average life 2.2yrs (\*)

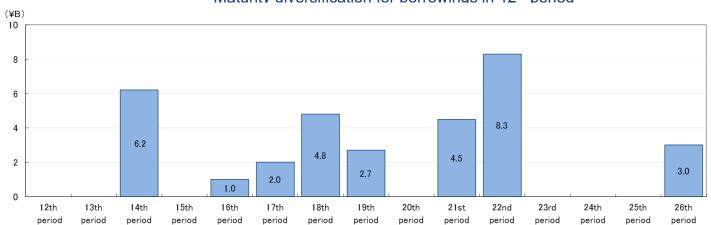
Average spread 1.28% (\*\*) (including upfront fee for borrowings)

- \* Average life is weighted by borrowing amount (rounded to the first decimal place)
- \*\* The average spread is weighted by borrowing amount and by adding annualized upfront fee to the spread cost for total debt costs (rounded to the second decimal place)

Note: the chart illustrates total debt amounts that mature in each period (rounded to the first decimal place). The debts that were financed after 12<sup>th</sup> period (including refinanced portions) are highlighted in red box, indicating final maturity periods and repayment amounts (short-term refinances are shaded with light yellow)

### Borrowings in 12th period ⇒ extension of debt maturities and reduction in spreads

### Maturity diversification for borrowings in 12th period



Track record of borrowings in 12<sup>th</sup> period (2011/4)

Average life 3.4yrs (\*\*\*)

Average spread 1.42% (\*\*\*\*) (including upfront fee for borrowings)

(Reference) 8<sup>th</sup> (2009/4) and 9<sup>th</sup> (2009/

8<sup>th</sup> (2009/4) and 9<sup>th</sup> (2009/10) periods: Average life 1.8yrs, spread 2.23%

- \*\*\* Average life is weighted by borrowing amount (rounded to the first decimal place)
- \*\*\*\* The average spread is weighted by borrowing amount and by adding annualized upfront fee to the spread cost for total debt costs (rounded to the second decimal place) 1 N V E S



Note: The chart illustrates maturities of borrowings that were raised in 12<sup>th</sup> period (rounded to the first decimal place)





# Appendix

# Track record of property acquisition after the financial crisis

Acquired 13 office buildings worth ¥43.1B after the financial crisis

		10 <sup>th</sup> p	eriod (20°	10/4)			12 <sup>th</sup> perio	od (2011/4)	)		13 <sup>th</sup> perio	d (2011/1	0)	
	Koishikawa TG Building		KDX Shin- Yokohama 381 Building (Annex Tower)	KDX Nihonbashi 216 Building	KDX Shinjuku Building	Kyodo Building (Ginza No.8)	Kyodo Building (Honcho 1chome)	KDX Kobayashi- Doshomachi Building	Kitananajo SIA Building	Kyodo Building (lidabashi)	P's Higashi- Shinagawa Building	Nihonbashi Dai-2 Building	Kyodo Building (Shin- Nihonbashi)	Total
Acquisition Price (¥M) (A)	3,080	2,620	1,100	2,010	6,800	4,300	4,000	2,870	2,005	4,670	4,590	2,710	2,300	43,055
Appraisal Value at the time of acquisition (¥M) (B)	3,260	2,830	1,210	2,110	7,420	4,520	4,330	2,970	2,050	4,750	4,770	2,850	2,480	45,550
Differnce (A)-(B) (%)	-5.5	-7.4	-9.1	-4.7	-8.4	-4.9	-7.6	-3.4	-2.2	-1.7	-3.8	-4.9	-7.3	-5.5
Appraisal NOI at the time of acquisition (%)	5.8	6.3	6.8	5.3	5.3	5.1	5.4	7.4	6.6	5.2	5.7	6.1	5.5	5.7
Acquisition Date	Acquisition Date November 2009		09	December 2009	February 2010	Novemb	per 2010	December 2010	March 2011		July	2011		
Seller	Thirdy party	Third party	Related party	Related party	Third party	Third party	Third party	Related party	Third party	Third party	Third party	Third party	Third party	
Acquisition Funds	Acquisition Funds Public offering and cash on hands New debt				New debt and cash on hands			Public offering and cash on hands						

**Asset Size (Note)** 

**¥235.7** B (as of April 30, 2010)

¥246.4B (as of April 30, 2011)

¥255.5B (as of July 31, 2011)





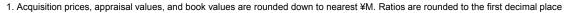


# Appraisal values and cap rates as of the end of 12th period

No.   Priging Visible   Application   Price   Application   Pric					Acquisition		1	2th period			Cao R	late
A 2   KDX Harakawacho Building	N	0	Property Name	Appraiser		Appraisal value						
A 3 Higaath-Kaysbacho Yumru Building	Α	1	KDX Nihonbashi 313 Building	Daiwa	5,940	7,170	6,147	20.7%	0.0%	16.6%	4.9%	0.0%
A 4 KXX Hatchbehor Building Daiva 3,680 3,380 3,371 4-2% 0.0% 0.3% 5.1% 0.0% A 5 KXX Nakaron-Saksus Building Daiva 2,533 2,350 2,451 7-2% 0.0% 4.1% 5.5% 0.0% A 6 Harajakus F. P. Building JREI 2,450 2,910 2,446 18.8% 17% 19.0% 5.7% 4.9% 4.0% 4.4% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 5.5% 0.0% 4.1% 6.0% 4.9% 0.0% 4.1% 6.0% 4.9% 0.0% 4.1% 6.0% 6.0% 4.9% 0.0% 6.4% 0.0%	Α	2	KDX Hirakawacho Building	Daiwa	5,180	4,910	5,130	-5.2%	0.0%	-4.3%	4.8%	0.0%
A 5 KOX Hakrano-Sakaue Building Daiwa 2,533 2,550 2,451 -7.2% 0.0% 4.1% 5.5% 0.0% A 6 Harajuku FF Building JREI 2,450 2,910 2,446 18.8% 17% 19.0% 5.7% 4.1% A 7 Filk Minami Aoyama JREI 2,270 2,110 2,257 7.0% 4.15% 4.6% 4.9% -0.1% A 7 Filk Minami Aoyama JREI 2,270 2,110 2,257 7.0% 4.15% 4.6% 4.9% -0.1% A 8 Kanda Kihira Building Daiwa 1,950 1,1670 1,863 4.1% 0.0% 0.4% 5.1% 0.0% A 12 Portus Centre Building JREI 5,550 4.680 4.682 1.76% 0.0% 2,0% 6.4% 0.0% A 13 KOX Kojimachi Building JREI 2,252 1,980 2,430 1.12.1% 0.5% 1.16.5% 6.1% 0.0% A 14 KOX Funabachi Building JREI 2,360 2,390 2,273 3.9% 3.0% 5.1% 6.4% 4.5% 0.0% A 15 KOX Hamacha Building JREI 2,360 2,380 4,240 5,140 2,00% 1.19.1% 0.5% 1.16.5% 6.1% 0.0% A 17 Chaina 28 Building JREI 3,500 4,240 5,140 2,00% 1.19.1% 0.5% 1.17.7% 5.7% 0.0% A 17 Chaina 28 Building JREI 4,640 4,150 4,564 1.10.6% 1.14% 0.1% 5.2% 0.0% A 19 KOX Kamamataucho Building JREI 3,500 3,665 3,393 4.3% 3.7 6% 5.5% 0.0% A 19 KOX Kamamataucho Building JREI 2,780 3,460 3,3180 2,238 1.4.4% 3.6% 12.0% 5.4% 4.5% 0.0% A 20 KOX Kayabacha Building JREI 2,780 3,180 2,238 1.4.4% 3.6% 12.0% 5.4% 0.0% A 20 KOX Kayabacha Building JREI 2,780 3,380 3,285 9.1% 0.0% 3.2% 5.5% 0.0% A 20 KOX Kayabacha Building JREI 2,780 3,380 2,238 1.4.4% 3.6% 12.0% 5.4% 0.0% A 20 KOX Kayabacha Building JREI 2,780 3,380 2,238 1.4.4% 3.6% 12.0% 5.4% 0.0% A 20 KOX Kayabacha Building JREI 2,560 2,240 2,667 5.6% 1.8% 6.9% 4.7% 0.0% A 20 KOX Kayabacha Building JREI 1,660 1,500 1,998 2,10% 3,55% 1.8.1% 5.5% 0.0% A 20 KOX Kayabacha Building JREI 1,660 1,560 1,560 1,998 2,10% 3,340 2,25% 5.2% 0.0% A 20 KOX Kayabacha Building JREI 1,660 1,560	Α	3	Higashi-Kayabacho Yuraku Building	JREI	4,450	5,180	4,399	16.4%	-0.2%	17.7%	5.1%	0.0%
A 6 Haraysku F F Building JREI 2.450 2.910 2.446 18.8% 17% 19.0% 5.7% -0.1% A 7 FW Minami Anyama JREI 2.270 2.110 2.257 -7.0% -4.5% -4.6% 4.9% -0.1% -0.1% A 7 FW Minami Anyama JREI 2.270 2.110 2.257 -7.0% -4.5% -4.6% 4.9% -0.1% -0.1% -1.0%	Α	4	KDX Hatchobori Building	Daiwa	3,680	3,380	3,371	-8.2%	0.0%	0.3%	5.1%	0.0%
A 7   Fix Minami Aoyama	Α	5	KDX Nakano-Sakaue Building	Daiwa	2,533	2,350	2,451	-7.2%	0.0%	-4.1%	5.5%	0.0%
A   8   Kanda Kihiria Building	Α	6	Harajuku F.F Building	JREI	2,450	2,910	2,446	18.8%	1.7%	19.0%	5.7%	-0.1%
A 12 Portus Center Building Daiwa 5.570 4.590 4.692 17.6% 0.0% 6.446 0.0% A 13 KDX Kojimachi Building JREI 5.960 4.230 5.665 28.9% 0.5% 25.3% 4.6% 0.0% A 14 KDX Funabashi Building JREI 2.252 1.990 2.430 1.12.1% 0.5% 1.85% 6.1% 0.0% A 15 KDX Hamacho Building JREI 2.300 2.390 2.273 3.9% 3.0% 5.1% 5.4% 0.19 A 16 Toshin 24 Building JREI 3.500 4.440 5.148 2.00% 1.9% 1.17.6% 0.0% 5.1% 5.7% 0.0% A 17 Ebisu East 438 Building JREI 3.500 3.660 3.393 4.3% 0.3% 5.5% 0.0% A 18 KDX Omori Building JREI 3.500 3.660 3.393 4.3% 0.3% 5.5% 0.0% A 20 KDX Kayabacho Building JREI 2.760 3.180 3.286 3.180 3.286 3.181 3.6% 3.180 3.286 3.183 3.6% 3.77 3.7% 5.6% 5.9% 0.0% A 22 KDX Shin-Yokohama Building JREI 1.560 1.160 1.176 1.1776 1.176 1.1776 1.176 1.176 1.1776 1.176 1.1776 1.176 1.1776 1.176 1.1776 1.1776 1.1776 1.1776 1.1776 1.1776 1.1776 1.1776 1.1776 1.1776 1.1776 1.1776 1	Α	7	FIK Minami Aoyama	JREI	2,270	2,110	2,257	-7.0%	-4.5%	-6.6%	4.9%	-0.1%
A   13   KDX Kojimachi Building	Α	8	Kanda Kihira Building	Daiwa	1,950	1,870	1,863	-4.1%	0.0%	0.4%	5.1%	0.0%
A 14 KDX Funabashi Building JREI 2,252 1,980 2,430 1-12.1% 0.05% 18.5% 6.1% 0.0% A 15 KDX Hamacho Building JREI 2,300 2,399 2,277 3,39% 3,0% 5,19% 5,45% 0.1% A 16 Toshin 24 Building JREI 5,300 4,240 5,144 20,01% 1-1,9% 1-7,77% 5,77% 0.0% A 17 Ebisu East 438 Building JREI 4,640 4,150 4,564 1-0,05% 1-1,4% 9,1% 5,55% 0.0% A 18 KDX Omori Building JREI 3,500 3,650 3,393 4,35% 0,35% 7,65% 5,55% 0.0% A 19 KDX Kayabacho Building JREI 2,780 3,180 3,285 8,15% 0,05% 3,32% 4,8% 0,0% 4,240 KDX Kayabacho Building JREI 2,780 3,180 2,838 14,4% 3,65% 12,05% 5,45% 0,09% A 20 KDX Kayabacho Building JREI 2,590 2,840 2,657 6,65% 1,8% 6,99% 4,77% 0,09% A 22 KDX Shin-Yokohama Building JREI 2,520 2,340 2,483 3,75% 3,55% 1,8 1,9 5,55% 0,01% A 23 KDX Yostuya Building JREI 1,960 2,360 1,998 2,10% 3,55% 1,8 1,9 5,55% 0,01% A 24 KDX Minami Semba Dai-I Building JREI 1,660 1,130 1,379 2,7 6% 1,17% 1,3 7% 5,55% 0,0 8 A 26 KDX Kiba Building JREI 1,560 1,130 1,379 2,7 6% 1,17% 1,18 1,5 5,55% 0,0 8 A 26 KDX Kiba Building JREI 1,560 1,130 1,379 2,7 6% 1,17% 1,18 1,5 5,55% 0,0 9 A 26 KDX Kiba Building JREI 1,560 1,130 1,379 2,7 6% 1,17% 1,18 1,5 5,55% 0,0 9 A 28 KDX Nogizaka Building JREI 1,560 1,130 1,379 2,7 6% 1,17% 1,18 1,5 5,55% 0,0 9 A 28 KDX Nogizaka Building JREI 1,560 1,130 1,379 2,7 6% 1,17% 1,18 1,5 5,55% 0,0 9 A 28 KDX Nogizaka Building JREI 1,560 1,130 1,500 1,130 1,379 2,7 6% 1,17% 1,18 1,5 5,55% 0,0 9 A 28 KDX Nogizaka Building JREI 1,560 1,130 1,200 1,107% 3,0 5,5 8,5 5,5 5,5 5,5 5,5 5,5 5,5 5,5 5,5	Α	12	Portus Center Building	Daiwa	5,570	4,590	4,682	-17.6%	0.0%	-2.0%	6.4%	0.0%
A 15 KDX Hamacho Building JREI 2,300 2,390 2,273 3,9% 3,0% 5,1% 5,4% 0,01% A 16 Toshin 24 Building JREI 5,300 4,240 5,148 2,00% -1.9% -1.77% 5,7% 0,0% A 17 Ebiau East 438 Building JREI 4,640 4,150 4,564 -10,6% -1.4% 9,1% 5,2% 0,0% A 18 KDX Omori Building JREI 3,500 3,650 3,393 4,3% 0,3% 7,6% 5,5% 0,0% A 19 KDX Hamamatsucho Building Daiwa 3,460 3,180 3,285 -8,1% 0,0% 3,2% 4,8% 0,0% A 20 KDX Kayabacho Building JREI 2,780 3,180 2,838 14,4% 3,6% 12,0% 5,4% 0,0% A 21 KDX Shinbashi Building JREI 2,500 2,840 2,657 5,6% 1,8% 6,9% 4,7% 0,0% A 22 KDX Shin-Yokabana Building JREI 2,520 2,340 2,403 7,7% 3,7% 5,58% 5,9% 0,1% A 24 KDX Khinami Semba Dai-1 Building JREI 1,950 2,360 1,998 21,0% 3,5% 18,1% 5,5% 0,0% A 25 KDX Kinami Semba Dai-1 Building JREI 1,560 1,130 1,379 -27,6% 1,17% 18,1% 5,5% 0,0% A 26 KDX Kiba Building JREI 1,560 1,130 1,379 -27,6% 1,17% 18,1% 5,5% 0,0% A 26 KDX Kiba Building JREI 1,580 1,550 1,580 1,59% 5,2% 5,2% 5,2% 5,2% 5,2% 5,2% 5,2% 5,2	Α	13	KDX Kojimachi Building	JREI	5,950	4,230	5,665	-28.9%	-0.5%	-25.3%	4.6%	0.0%
A 16 Toshin 24 Building JREI 5,300 4,240 5,148 200% -19% -17.7% 5.7% 0.9% A 17 Ebisu East 438 Building JREI 4,640 4,150 4,664 -10.6% -1.4% 9,1% 5.2% 0.9% A 18 KDX Ornori Building JREI 3,500 3,660 3,393 4,3% 0.3% 7,6% 5.5% 0.9% A 19 KDX Hamamateucho Building Daiwa 3,460 3,180 3,285 6.1% 0.9% 3,2% 4.8% 0.0% A 20 KDX Kayabacho Building JREI 2,780 3,180 2,838 14,4% 3,6% 12,0% 5,4% 0.0% A 21 KDX Shinbashi Building JREI 2,690 2,840 2,657 5,6% 18% 6,9% 4.7% 0.9% A 22 KDX Shin-Yokohama Building JREI 2,520 2,340 2,483 -7,1% 3,7% 5,59% 5,9% 0.1% A 23 KDX Yotavya Building JREI 1,610 1,060 1,476 34,2% 2,28% 2,28% 5,8% 0.0% A 24 KDX Minami Samba Dai-1 Building JREI 1,610 1,060 1,476 34,2% 2,28% 2,28% 5,8% 0.9% A 28 KDX Minami Samba Dai-2 Building JREI 1,560 1,130 1,379 2,76% -1,7% -18.1% 5,8% 0.9% A 28 KDX KDX Building JREI 1,560 1,130 1,379 2,76% -1,7% -18.1% 5,8% 0.9% A 28 KDX Minami Samba Dai-2 Building JREI 1,560 1,560 1,560 1,560 1,560 1,560 5,56% 0.9% A 28 KDX Minami Samba Dai-2 Building JREI 1,660 1,130 1,379 2,76% -1,7% -18.1% 5,8% 0.9% A 28 KDX Nogizaka Building JREI 1,660 1,130 1,379 2,76% -1,7% -18.1% 5,58% 0.9% A 28 KDX Nogizaka Building JREI 1,660 1,560 1,560 1,560 1,560 1,560 5,56% 0.9% A 30 KDX Nishi-Gotanda Building JREI 1,665 3,32% 4,00% 3,315 2,28% 0.5% 2,5% 5,5% 0.9% A 30 KDX Nishi-Gotanda Building JREI 1,665 3,32% 4,00% 1,10% 5,56% 0.9% A 30 KDX Nishi-Gotanda Building JREI 1,660 1,790 2,134 1,105% 0.9% -1,05% 5,5% 0.9% A 30 KDX Nishi-Gotanda Building JREI 1,065 4,00% 1,10% 0.9% -1,0% 5,5% 0.9% 0.9% -1,0% 5,5% 0.9% 0.9% -1,0% 5,5% 0.9% 0.9% -1,0% 5,5% 0.9% 0.9% -1,0% 5,5% 0.9% 0.9% -1,0% 5,5% 0.9% 0.9% -1,0% 5,5% 0.9% 0.9% -1,0	Α	14	KDX Funabashi Building	JREI	2,252	1,980	2,430	-12.1%	-0.5%	-18.5%	6.1%	0.0%
A 17 Ebisu East 438 Building JREI 4,640 4,150 4,664 10,6% 13,91% 5,2% 0,0% A 18 KDX Momen Building JREI 3,500 3,660 3,393 4,3% 0,3% 7,6% 5,5% 0,0% A 19 KDX Hamamatsucho Building Daiwa 3,460 3,180 3,285 8,181% 0,0% 3,2% 4,4% 0,0% A 20 KDX Kayabacho Building JREI 2,780 3,180 2,838 114,4% 3,6% 12,0% 5,4% 0,01% A 21 KDX Shinbashi Building JREI 2,690 2,840 2,657 5,6% 18% 6,9% 4,7% 0,0% A 22 KDX Shin-Yokohama Building JREI 2,520 2,340 2,483 7,11% 3,6% 12,0% 5,5% 0,11% A 23 KDX Yotsuya Building JREI 1,950 2,360 1,998 21,0% 3,5% 18,1% 5,5% 0,11% A 24 KDX Minami Semba Dai-1 Building JREI 1,560 1,130 1,379 2,76% 1,7% 1,8% 0,0% A 25 KDX Minami Semba Dai-2 Building JREI 1,560 1,130 1,379 2,76% 1,7% 1,8% 0,5% 0,0% A 26 KDX Kiba Building JREI 1,560 1,150 1,660 1,476 3,42% 2,28% 5,8% 0,0% A 27 KDX Kajicho Building JREI 1,560 1,150 1,550 1,560 1,19% 5,4% 1,19% 5,8% 0,0% A 28 KDX Knigatho Building JREI 1,065 833 1,125 2,280 2,403 3,0% 2,2% 5,5% 5,5% 0,0% A 28 KDX Knigatho Building JREI 1,065 833 1,125 2,18% 0,5% 2,5% 5,5% 0,5% 0,0% A 29 KDX Higaahi-Shinjuku Building JREI 1,065 833 1,125 2,18% 0,5% 2,5% 4,5% 5,3% 0,0% A 30 KDX Nishi-Gotanda Building JREI 4,200 3,750 4,092 -10,7% 3,0% 8,4% 5,2% 0,0% A 31 KDX Monzen-Nakacho Building JREI 4,200 3,750 4,092 -10,7% 3,0% 8,4% 5,2% 0,0% A 31 KDX Monzen-Nakacho Building JREI 1,005 1,000 1,790 2,134 -10,5% 0,0% -10,5% 5,5% 0,0% A 31 KDX Monzen-Nakacho Building JREI 1,005 1,000 1,790 2,134 -10,5% 0,0% -10,5% 5,5% 0,0% A 31 KDX Monzen-Nakacho Building JREI 1,005 1,000 1,790 2,134 -10,5% 0,0% -11,5% 5,5% 0,0% A 31 KDX Monzen-Nakacho Building JREI 1,005 1,000 1,790 2,134 -10,5% 0,0% -11,5% 5,5% 0,0% A 34 KDX Hachiqi Building JREI 1,000 1,	Α	15	KDX Hamacho Building	JREI	2,300	2,390	2,273	3.9%	3.0%	5.1%	5.4%	-0.1%
A 18 KDX Omori Building JREI 3.500 3.650 3.393 4.3% 0.3% 7.6% 5.5% 0.0% A 19 KDX Hamamatsucho Building Daiwa 3.460 3.180 3.265 -8.1% 0.0% 3.2% 4.8% 0.0% A 20 KDX Kayabacho Building JREI 2.760 3.180 2.888 14.4% 3.6% 12.0% 5.4% -0.1% A 21 KDX Shinbashi Building JREI 2.690 2.840 2.667 5.6% 1.8% 6.9% 4.7% 0.0% A 22 KDX Shinb-Yokohama Building JREI 2.520 2.340 2.483 -7.1% -3.7% -5.6% 5.9% -0.1% A 23 KDX Yotsuya Building JREI 1.960 2.360 1.998 2.10% 3.5% 18.1% 5.5% -0.1% A 24 KDX Minami Semba Dai-1 Building JREI 1.960 2.360 1.998 2.10% 3.5% 18.1% 5.5% 0.0% A 25 KDX Minami Semba Dai-2 Building JREI 1.560 1.130 1.379 2.76% 1.7% -18.1% 5.8% 0.0% A 26 KDX Kiba Building JREI 1.560 1.130 1.379 2.76% 1.7% -18.1% 5.8% 0.0% A 26 KDX Kiba Building JREI 1.560 1.550 1.580 -1.9% 5.4% -1.9% 5.8% 0.0% A 28 KDX Nogizaka Building JREI 1.665 833 1.125 -21.8% 0.5% -2.5% 5.2% 0.0% A 29 KDX Higashi-Shinjuku Building JREI 1.065 833 1.125 -21.8% 0.5% -2.5% 5.5% 0.0% A 30 KDX Nishi-Gotanda Building JREI 1.065 833 1.125 -21.8% 0.5% -2.5% 5.5% 0.0% A 31 KDX Monzen-Nakacho Building JREI 4.200 3.750 4.092 -10.7% 3.0% -8.4% 5.2% 0.0% A 31 KDX Monzen-Nakacho Building JREI 6.090 4.880 6.234 -19.9% 0.8% -21.7% 5.5% 0.9% A 34 KDX Shiba-Daimon Building JREI 1.305 821 1.294 -2.9.9% 0.0% -16.1% 5.2% 0.0% A 35 KDX Shiba-Daimon Building JREI 1.305 821 1.294 -2.9.9% 0.0% -16.1% 5.2% 0.0% A 36 KDX Nishi-Gotanda Building JREI 1.305 872 1.455 -3.32% 0.5% -4.01% 7.3% 0.0% A 36 KDX Nishi-Gotanda Building JREI 1.305 872 1.455 -3.32% 0.5% -4.01% 7.3% 0.0% A 36 KDX Nishi-Shipiku Building JREI 1.305 872 1.455 -3.32% 0.5% -4.01% 7.3% 0.0% A 36 KDX Nishi-Shipiku Building JREI 1.305 872 1.455 -3.32% 0.5% -4.01% 7.3% 0.0% A 37 KDX Ochanomizu Building JREI 1.305 872 1.455 -3.32% 0.5% -4.01% 7.3% 0.0% A 38 KDX Nishi-Shipiku Building JREI 1.305 872 1.455 -3.32% 0.5% -4.01% 7.3% 0.0% A 38 KDX Nishi-Shipiku Building JREI 1.500 1.200 1.500 0.9% 1.11% 0.34% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.	Α	16	Toshin 24 Building	JREI	5,300	4,240	5,148	-20.0%	-1.9%	-17.7%	5.7%	0.0%
A         19         KDX Hamamatsucho Building         Daiwa         3.460         3.180         3.285         -8.1%         0.0%         3.2%         4.8%         0.0%           A         20         KDX Kayabacho Building         JREI         2.780         3.180         2.888         14.4%         3.6%         12.0%         5.4%         -0.19           A         21         KDX Shinbachi Building         JREI         2.690         2.840         2.657         5.6%         1.8%         6.9%         4.7%         0.0%           A         22         KDX Shinbachi Building         JREI         2.520         2.340         2.483         -7.1%         -3.7%         -5.8%         5.9%         -0.19           A         23         KDX Yotsuya Building         JREI         1.960         2.360         1.999         21.0%         3.5%         18.1%         5.5%         -0.19           A         24         KDX Minami Semba Dai-1 Building         JREI         1.610         1.060         1.476         -3.42%         -2.2%         5.8%         0.0%           A         25         KDX Minami Semba Dai-2 Building         JREI         1.560         1.130         1.379         -2.76%         -1.7%	Α	17	Ebisu East 438 Building	JREI	4,640	4,150	4,564	-10.6%	-1.4%	-9.1%	5.2%	0.0%
A         20         KDX Kayabacho Building         JREI         2,780         3,180         2,888         14,4%         3,6%         12,0%         5,4%         0,19           A         21         KDX Shinbashi Building         JREI         2,690         2,840         2,657         5,6%         1,8%         6,9%         4,7%         0,0%           A         22         KDX Shin-Yokohama Building         JREI         1,960         2,340         2,483         7,1%         3,7%         5,8%         6,9%         0,19           A         23         KDX Yotsuya Building         JREI         1,960         2,360         1,998         21,0%         3,5%         18,1%         5,5%         0,019           A         24         KDX Minami Semba Dai-1 Building         JREI         1,610         1,060         1,476         34,2%         2,8%         5,2%         5,8%         0,09           A         25         KDX Minami Semba Dai-2 Building         JREI         1,560         1,130         1,379         27,6%         1,7%         18,1%         5,8%         0,0%           A         26         KDX Kiba Building         JREI         1,560         1,560         1,9%         5,4%         1,9%	Α	18	KDX Omori Building	JREI	3,500	3,650	3,393	4.3%	0.3%	7.6%	5.5%	0.0%
A         21         KDX Shinbashi Building         JREI         2,690         2,840         2,657         5,6%         1,8%         6,9%         4,7%         0,0%           A         22         KDX Shin-Yokohama Building         JREI         2,520         2,340         2,483         -7,1%         -3,7%         -5,8%         5,9%         -0,1%           A         23         KDX Yotsuya Building         JREI         1,950         2,360         1,998         21,0%         3,5%         18,1%         5,5%         -0,1%           A         24         KDX Minami Semba Dai-1 Building         JREI         1,610         1,060         1,476         -34,2%         -2,8%         -28,2%         5,8%         0,0%           A         25         KDX Minami Semba Dai-2 Building         JREI         1,560         1,130         1,379         -27,6%         -1,7%         -18,1%         5,8%         0,0%           A         26         KDX Kiba Building         JREI         1,560         1,560         1,560         -1,9%         5,4%         -1,9%         5,8%         0,2%           A         27         KDX Kajicha Building         JREI         1,560         1,560         1,560         -1,9%         5,4%	Α	19	KDX Hamamatsucho Building	Daiwa	3,460	3,180	3,285	-8.1%	0.0%	-3.2%	4.8%	0.0%
A 22 KDX Shin-Yokohama Building	Α	20	KDX Kayabacho Building	JREI	2,780	3,180	2,838	14.4%	3.6%	12.0%	5.4%	-0.1%
A 23 KDX Yotsuya Building  JREI  1,950  2,360  1,998  21,0%  3,5%  18,1%  5,5%  0,1%  A 24 KDX Minami Semba Dai-1 Building  JREI  1,610  1,060  1,476  34,2%  -2,8%  28,2%  5,8%  0,0%  A 25 KDX Minami Semba Dai-2 Building  JREI  1,560  1,130  1,379  -27,6%  -1,7%  -18,1%  5,8%  0,0%  A 26 KDX Kiba Building  JREI  1,580  1,580  1,580  1,9%  5,4%  -1,9%  5,4%  -1,9%  5,8%  0,0%  A 27 KDX Kajicho Building  JREI  1,065  833  1,125  -21,8%  0,5%  -26,0%  5,5%  0,0%  A 28 KDX Nogizaka Building  JREI  1,065  833  1,125  -21,8%  0,5%  -26,0%  5,5%  0,0%  A 29 KDX Higashi-Shinjuku Building  JREI  4,200  3,750  4,092  -10,7%  3,0%  -2,5%  4,5%  5,3%  0,0%  A 31 KDX Monzen-Nakacho Building  JREI  4,200  3,750  4,092  -10,7%  3,0%  -10,8%  5,6%  0,0%  A 32 KDX Shiba-Daimon Building  JREI  6,090  4,880  6,234  -19,9%  0,0%  -10,6%  5,6%  0,0%  A 34 KDX Hoshi-Atsugi Building  Daiwa  1,305  1,070  1,202  -18,0%  0,0%  -11,0%  1,0%  1,0%  1,0%  1,0%  1,155  821  1,294  -28,9%  0,0%  -1,1%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,3%  0,0%  -1,1%  -1,5%  0,0%	Α	21	KDX Shinbashi Building	JREI	2,690	2,840	2,657	5.6%	1.8%	6.9%	4.7%	0.0%
A 24 KDX Minami Semba Dai-1 Building JREI 1,610 1,060 1,476 -34.2% 2.8% 2.8% 5.8% 0.0% A 25 KDX Minami Semba Dai-2 Building JREI 1,560 1,130 1,379 -27.6% -1.7% -18.1% 5.8% 0.0% A 26 KDX Kiba Building JREI 1,580 1,550 1,580 -1.9% 5.4% 1.9% 5.8% 0.0% A 27 KDX Kajicho Building Daiwa 2,350 2,280 2,403 -3.0% 2,2% 5.2% 5.2% 5.2% 0.0% A 28 KDX Nogizaka Building JREI 1,065 833 1,125 -21.8% 0.5% -26.0% 5.5% 0.0% A 29 KDX Higashi-Shinjuku Building Daiwa 2,950 3,320 3,175 12.5% 2.5% 4.5% 5.3% 0.0% A 30 KDX Nishi-Gotanda Building JREI 4,200 3,750 4,092 -10.7% 3.0% -8.4% 5.2% 0.0% A 31 KDX Monzen-Nakacho Building Daiwa 1,400 1,270 1,420 -9.3% 0.0% -10.6% 5.6% 0.0% A 32 KDX Shiba-Daimon Building JREI 6,090 4,880 6,234 -19.9% 0.8% -21.7% 5.1% -0.1% A 33 KDX Okachimachi Building Daiwa 1,305 1,070 1,202 -18.0% 0.0% -11.0% 6.3% 0.0% A 34 KDX Hon-Atsugi Building Daiwa 1,305 1,070 1,202 -18.0% 0.0% -11.0% 6.3% 0.0% A 36 KDX Nishi-Shinjuku Building Daiwa 1,165 821 1,294 -28.9% 0.0% -1.11% 6.3% 0.0% A 36 KDX Nishi-Shinjuku Building JREI 1,305 872 1,455 -33.2% 0.5% -40.1% 7,3% 0.0% A 36 KDX Nishi-Shinjuku Building JREI 1,305 872 1,455 -33.2% 0.5% -40.1% 7,3% 0.0% A 36 KDX Nishi-Shinjuku Building JREI 1,500 1,220 1,530 -18.7% 0.8% -20.3% 5.3% -0.1% A 39 KDX Ochanomizu Building JREI 1,500 1,220 1,530 -18.7% 0.8% -20.3% 5.3% -0.1% A 39 KDX Toranomon Building JREI 1,500 1,220 1,530 -18.7% 0.8% -20.3% 5.3% -0.1% A 39 KDX Toranomon Building JREI 1,500 1,220 1,530 -18.7% 0.8% -20.3% 5.3% -0.1% A 30 KDX Nishi-Shinjuku Building JREI 1,500 1,220 1,530 -18.7% 0.8% -20.3% 5.3% -0.1% A 40 Toranomon Toyo Building JREI 9,860 9,690 9,867 -1.6% -0.8% -1.8% 4.7% 0.0%	Α	22	KDX Shin-Yokohama Building	JREI	2,520	2,340	2,483	-7.1%	-3.7%	-5.8%	5.9%	-0.1%
A 25 KDX Minami Semba Dai-2 Building JREI 1,560 1,130 1,379 -27,6% -1,7% -18,1% 5,8% 0,0% A 26 KDX Kiba Building JREI 1,580 1,550 1,560 -1,9% 5,4% -1,9% 5,8% 0,0% A 27 KDX Kajicho Building Daiwa 2,350 2,280 2,403 -3,0% 2,2% 5,2% 5,2% 5,2% 0,0% A 28 KDX Nogizaka Building JREI 1,065 833 1,125 -21,8% 0,5% -26,0% 5,5% 0,0% A 29 KDX Higashi-Shinjuku Building Daiwa 2,950 3,320 3,175 12,5% 2,5% 4,5% 5,3% 0,0% A 30 KDX Nishi-Gotanda Building JREI 4,200 3,750 4,092 -10,7% 3,0% -8,4% 5,2% 0,0% A 31 KDX Monzen-Nakacho Building Daiwa 1,400 1,270 1,420 -9,3% 0,0% -10,6% 5,6% 0,0% A 32 KDX Shiba-Daimon Building JREI 6,090 4,880 6,234 -19,9% 0,0% -10,6% 5,6% 0,0% A 34 KDX Noschimachi Building Daiwa 2,000 1,790 2,134 -10,5% 0,0% -16,1% 5,2% 0,0% A 34 KDX Hon-Atsugi Building Daiwa 1,305 1,070 1,202 -18,0% 0,0% -11,0% 6,3% 0,0% A 36 KDX Nishi-Shinjuku Building Daiwa 1,165 821 1,294 -28,9% 0,0% -10,6% 5,3% 0,0% A 36 KDX Nishi-Shinjuku Building JREI 1,305 872 1,455 -33,2% 0,5% 4,01% 7,3% 0,0% A 36 KDX Nishi-Shinjuku Building JREI 1,305 872 1,455 -33,2% 0,5% 4,01% 7,3% 0,0% A 36 KDX Nishi-Shinjuku Building JREI 1,500 1,220 1,530 -18,7% 0,8% -20,3% 5,3% -0,1% A 39 KDX Toranomon Building JREI 1,500 1,220 1,530 -18,7% 0,8% -20,3% 5,3% -0,1% A 39 KDX Toranomon Building JREI 1,500 1,220 1,530 -18,7% 0,8% -20,3% 5,3% -0,1% A 39 KDX Toranomon Building JREI 1,500 1,220 1,530 -18,7% 0,8% -20,3% 5,3% -0,1% A 30 KDX Toranomon Building JREI 1,500 1,220 1,530 -18,7% 0,8% -20,3% 5,3% -0,1% A 40 Toranomon Toyo Building JREI 9,860 9,690 9,867 -1,6% -0,8% -1,8% 4,7% 0,0% -1,8% 4,7% 0,0%	Α	23	KDX Yotsuya Building	JREI	1,950	2,360	1,998	21.0%	3.5%	18.1%	5.5%	-0.1%
A 26 KDX Kiba Building	Α	24	KDX Minami Semba Dai-1 Building	JREI	1,610	1,060	1,476	-34.2%	-2.8%	-28.2%	5.8%	0.0%
A 27 KDX Kajicho Building Daiwa 2,350 2,280 2,403 -3,0% 2,2% -5,2% 5,2% 0,0% A 28 KDX Nogizaka Building JREI 1,065 833 1,125 -21,8% 0,5% -26,0% 5,5% 0,0% A 29 KDX Higashi-Shirijuku Building Daiwa 2,950 3,320 3,175 12,5% 2,5% 4,5% 5,3% 0,0% A 30 KDX Nishi-Gotanda Building JREI 4,200 3,750 4,092 1,10,7% 3,0% -6,4% 5,256 0,0% A 31 KDX Monzen-Nakacho Building Daiwa 1,400 1,270 1,420 -9,3% 0,0% -10,6% 5,6% 0,0% A 32 KDX Shiba-Daimon Building JREI 6,090 4,880 6,234 -19,9% 0,0% -21,7% 5,1% 0,1% A 33 KDX Okachimachi Building Daiwa 2,000 1,790 2,134 -10,5% 0,0% -16,1% 5,2% 0,0% A 34 KDX Hon-Atsugi Building Daiwa 1,305 1,070 1,202 -18,0% 0,0% -11,0% 6,3% 0,0% A 35 KDX Hachioji Building Daiwa 1,155 821 1,294 -28,9% 0,0% -36,6% 5,9% 0,0% A 36 KDX Nigata Building JREI 1,305 872 1,455 -33,2% 0,5% 4,01% 7,3% 0,0% A 37 KDX Ochanomizu Building JREI 1,305 872 1,455 -33,2% 0,5% 4,01% 7,3% 0,0% A 38 KDX Nishi-Shinjuku Building JREI 1,500 1,220 1,530 -18,7% 0,8% -20,3% 5,3% -0,1% A 39 KDX Toranomon Building JREI 1,500 1,220 1,530 -18,7% 0,8% -20,3% 5,3% -0,1% A 40 Toranomon Toyo Building JREI 9,850 9,690 9,867 -1,6% -0,8% -1,8% 4,7% 0,0%	Α	25	KDX Minami Semba Dai-2 Building	JREI	1,560	1,130	1,379	-27.6%	-1.7%	-18.1%	5.8%	0.0%
A 28 KDX Nogizaka Building JREI 1,065 833 1,125 -21.8% 0.5% -26.0% 5.5% 0.0% A 29 KDX Higashi-Shinjuku Building Daiwa 2,950 3,320 3,175 12.6% 2.5% 4.5% 5.3% 0.0% A 30 KDX Nishi-Gotanda Building JREI 4.200 3,750 4.092 -10.7% 3.0% -8.4% 5.2% 0.0% A 31 KDX Monzen-Nakacho Building Daiwa 1,400 1,270 1,420 -9.3% 0.0% -10.6% 5.6% 0.0% A 32 KDX Shiba-Daimon Building JREI 6.090 4.880 6.234 -19.9% 0.0% -21.7% 5.1% -0.1% A 33 KDX Okachimachi Building Daiwa 2,000 1,790 2,134 -10.5% 0.0% -16.1% 5.2% 0.0% A 34 KDX Hon-Atsugi Building Daiwa 1,305 1,070 1,202 -18.0% 0.0% -11.0% 6.3% 0.0% A 35 KDX Hachioji Building Daiwa 1,155 821 1,294 -28.9% 0.0% -36.6% 5.9% 0.0% A 36 KDX Night-Building JREI 1,305 872 1,455 -33.2% 0.5% 4.01% 7.3% 0.0% A 37 KDX Ochanomizu Building JREI 1,305 872 1,455 -33.2% 0.5% 4.01% 7.3% 0.0% A 38 KDX Nishi-Shinjuku Building JREI 1,500 1,220 1,530 -18.7% 0.8% -20.3% 5.3% -0.1% A 39 KDX Toranomon Building JREI 1,500 1,220 1,530 -18.7% 0.8% -20.3% 5.3% -0.1% A 39 KDX Toranomon Building JREI 1,500 1,220 1,530 -18.7% 0.8% -20.3% 5.3% -0.1% A 40 Toranomon Toyo Building JREI 9,850 9,690 9,867 -1.6% -0.8% -1.8% 4.7% 0.0%	Α	26	KDX Kiba Building	JREI	1,580	1,550	1,580	-1.9%	5.4%	-1.9%	5.8%	-0.2%
A 29 KDX Higashi-Shinjuku Building Daiwa 2,950 3,320 3,175 12,6% 2,5% 4,5% 5,3% 0,0% A 30 KDX Nishi-Gotanda Building JREI 4,200 3,750 4,092 -10,7% 3,0% -8,4% 5,2% 0,0% A 31 KDX Monzen-Nakacho Building Daiwa 1,400 1,270 1,420 -9,3% 0,0% -10,6% 5,6% 0,0% A 32 KDX Shiba-Daimon Building JREI 6,090 4,880 6,234 -19,9% 0,0% -16,1% 5,2% 0,0% A 33 KDX Okachimachi Building Daiwa 2,000 1,790 2,134 -10,5% 0,0% -16,1% 5,2% 0,0% A 34 KDX Hon-Atsugi Building Daiwa 1,305 1,070 1,202 -18,0% 0,0% -11,0% 6,3% 0,0% A 35 KDX Hachioji Building Daiwa 1,155 821 1,294 -28,9% 0,0% -36,6% 5,9% 0,0% A 36 KDX Nigata Building JREI 1,305 872 1,465 -33,2% 0,5% 40,1% 7,3% 0,0% A 37 KDX Ochanomizu Building JREI 1,305 872 1,465 -33,2% 0,5% 40,1% 7,3% 0,0% A 38 KDX Nishi-Shinjuku Building JREI 1,500 1,220 1,530 -18,7% 0,8% -20,3% 5,3% -0,1% A 39 KDX Toranomon Building JREI 1,500 1,220 1,530 -18,7% 0,8% -20,3% 5,3% -0,1% A 40 Toranomon Toyo Building JREI 9,850 9,690 9,867 -1,6% -0,8% -1,8% 4,7% 0,0%	Α	27	KDX Kajicho Building	Daiwa	2,350	2,280	2,403	-3.0%	2.2%	-5.2%	5.2%	0.0%
A 30 KDX Nishi-Gotanda Building	Α	28	KDX Nogizaka Building	JREI	1,065	833	1,125	-21.8%	0.5%	-26.0%	5.5%	0.0%
A 31 KDX Monzen-Nakacho Building         Daiwa         1,400         1,270         1,420         -9.3%         0.0%         -10.6%         5.6%         0.0%           A 32 KDX Shiba-Daimon Building         JREI         6.090         4.880         6.234         -19.9%         0.8%         -21.7%         5.1%         -0.1%           A 33 KDX Okachimachi Building         Daiwa         2.000         1,790         2,134         -10.5%         0.0%         -16.1%         5.2%         0.0%           A 34 KDX Hon-Atsugi Building         Daiwa         1,305         1,070         1,202         -18.0%         0.0%         -11.0%         6.3%         0.0%           A 35 KDX Hachioji Building         Daiwa         1,155         821         1,294         -28.9%         0.0%         -36.6%         5.9%         0.0%           A 36 KDX Niigata Building         JREI         1,305         672         1,455         -33.2%         0.5%         -40.1%         7.3%         0.0%           A 37 KDX Ochanomizu Building         JREI         6,400         6,460         6,690         0.9%         -1.1%         -3.4%         4.9%         0.0%           A 38 KDX Nishi-Shinjuku Building         JREI         1,500         1,220         1,530	Α	29	KDX Higashi-Shinjuku Building	Daiwa	2,950	3,320	3,175	12.5%	2.5%	4.5%	5.3%	0.0%
A 32 KDX Shiba-Daimon Building JREI 6,090 4,880 6,234 -19.9% 0.8% -21.7% 5.1% -0.19 A 33 KDX Okachimachi Building Daiwa 2,000 1,790 2,134 -10.5% 0.0% -16.1% 5.2% 0.0% A 34 KDX Hon-Atsugi Building Daiwa 1,305 1,070 1,202 -18.0% 0.0% -11.0% 6.3% 0.09 A 35 KDX Hachioji Building Daiwa 1,155 821 1,294 -28.9% 0.0% -36.6% 5.9% 0.0% A 36 KDX Niigata Building JREI 1,305 872 1,455 -33.2% 0.5% -40.1% 7,3% 0.0% A 37 KDX Ochanomizu Building JREI 6,400 6,660 6,690 0.9% -1.1% -3.4% 4.9% 0.0% A 38 KDX Nishi-Shinjuku Building JREI 1,500 1,220 1,530 -18.7% 0.8% -20.3% 5.3% -0.1% A 39 KDX Toranomon Building JREI 4,400 3,540 4,816 -19.5% 3,5% -26.5% 4.5% -0.1% A 40 Toranomon Toyo Building JREI 9,850 9,690 9,867 -1.6% -0.8% -1.8% 4.7% 0.0%	Α	30	KDX Nishi-Gotanda Building	JREI	4,200	3,750	4,092	-10.7%	3.0%	-8.4%	5.2%	0.0%
A 33 KDX Okachimachi Building Daiwa 2,000 1,790 2,134 -10.5% 0.0% -16.1% 5.2% 0.0% A 34 KDX Hon-Atsugi Building Daiwa 1,305 1,070 1,202 -18.0% 0.0% -11.0% 6.3% 0.0% A 35 KDX Hachioji Building Daiwa 1,155 821 1,294 -28.9% 0.0% -36.6% 5.9% 0.0% A 36 KDX Niigata Building JREI 1,305 872 1,455 -33.2% 0.5% -40.1% 7.3% 0.0% A 37 KDX Ochanomizu Building JREI 6,400 6,460 6,690 0.9% -1.1% -3.4% 4.9% 0.0% A 38 KDX Nishi-Shinjuku Building JREI 1,500 1,220 1,530 -18.7% 0.8% -20.3% 5.3% -0.1% A 39 KDX Toranomon Building JREI 4,400 3,540 4,816 -19.5% 3.5% -26.5% 4.5% -0.1% A 40 Toranomon Toyo Building JREI 9,850 9,690 9,867 -1.6% -0.8% -1.8% 4.7% 0.0%	Α	31	KDX Monzen-Nakacho Building	Daiwa	1,400	1,270	1,420	-9.3%	0.0%	-10.6%	5.6%	0.0%
A 34 KDX Hor-Atsugi Building Daiwa 1,305 1,070 1,202 -18,0% 0,0% -11,0% 6,3% 0,0% A 35 KDX Hachioji Building Daiwa 1,155 821 1,294 -28,9% 0,0% -36,6% 5,9% 0,0% A 36 KDX Nigata Building JREI 1,305 872 1,455 -33,2% 0,5% -40,1% 7,3% 0,0% A 37 KDX Ochanomizu Building JREI 6,400 6,460 6,690 0,9% -1,11% -3,4% 4,9% 0,0% A 38 KDX Nishi-Shinjuku Building JREI 1,500 1,220 1,530 -18,7% 0,3% -20,3% 5,3% -0,1% A 39 KDX Toranomon Building JREI 4,400 3,540 4,816 -19,5% 3,5% -26,5% 4,5% -0,1% A 40 Toranomon Toyo Building JREI 9,850 9,690 9,867 -1,6% -0,8% -1,8% 4,7% 0,0%	Α	32	KDX Shiba-Daimon Building	JREI	6,090	4,880	6,234	-19.9%	0.8%	-21.7%	5.1%	-0.1%
A 35 KDX Hachioji Building Daiwa 1,155 821 1,294 -28.9% 0.0% -36.6% 5.9% 0.0% A 36 KDX Niigata Building JREI 1,305 872 1,455 -33.2% 0.5% -40.1% 7.3% 0.0% A 37 KDX Ochanomizu Building JREI 6,400 6,460 6,690 0.9% -1.1% -3.4% 4.9% 0.0% A 38 KDX Nishi-Shirijuku Building JREI 1,500 1,220 1,530 -18.7% 0.8% -20.3% 5.3% -0.1% A 39 KDX Toranomon Building JREI 4,400 3,540 4,816 -19.5% 3,5% -26.5% 4.5% -0.1% A 40 Toranomon Toyo Building JREI 9,850 9,690 9,867 -1.6% -0.8% -1.8% 4.7% 0.0%	Α	33	KDX Okachimachi Building	Daiwa	2,000	1,790	2,134	-10.5%	0.0%	-16.1%	5.2%	0.0%
A         36         KDX Niligata Building         JREI         1.305         872         1.455         -33.2%         0.5%         -40.1%         7.3%         0.0%           A         37         KDX Ochanomizu Building         JREI         6.400         6.460         6.690         0.9%         -1.1%         -3.4%         4.9%         0.0%           A         38         KDX Nishi-Shinjuku Building         JREI         1,500         1.220         1.530         -18.7%         0.8%         -20.3%         5.3%         -0.1%           A         39         KDX Toranomon Building         JREI         4.400         3.540         4.816         -19.5%         3.5%         -26.5%         4.5%         -0.1%           A         40         Toranomon Toyo Building         JREI         9.860         9.690         9.867         -1.6%         -0.8%         -1.8%         4.7%         0.0%	Α	34	KDX Hon-Atsugi Building	Daiwa	1,305	1,070	1,202	-18.0%	0.0%	-11.0%	6.3%	0.0%
A 37 KDX Ochanomizu Building JREI 6.400 6.460 6.690 0.9% -1.1% -3.4% 4.9% 0.0% A 38 KDX Nishi-Shinjuku Building JREI 1.500 1.220 1.530 -18.7% 0.8% -20.3% 5.3% -0.1% A 39 KDX Toranomon Building JREI 4.400 3.540 4.816 -19.5% 3.5% -26.5% 4.5% -0.1% A 40 Toranomon Toyo Building JREI 9.850 9.690 9.867 -1.6% -0.8% -1.8% 4.7% 0.0%	Α	35	KDX Hachioji Building	Daiwa	1,155	821	1,294	-28.9%	0.0%	-36.6%	5.9%	0.0%
A 38 KDX Nishi-Shinjuku Building JREI 1,500 1,220 1,530 -18,7% 0,8% -20,3% 5,3% -0.1% A 39 KDX Toranomon Building JREI 4,400 3,540 4,816 -19,5% 3,5% -26,5% 4,5% -0.1% A 40 Toranomon Toyo Building JREI 9,850 9,690 9,867 -1,6% -0,8% -1,8% 4,7% 0,0%	Α	36	KDX Niigata Building	JREI	1,305	872	1,455	-33.2%	0.5%	-40.1%	7.3%	0.0%
A 39 KDX Toranomon Building JREI 4,400 3,540 4,816 -19.5% 3.5% -26.5% 4.5% -0.1% A 40 Toranomon Toyo Building JREI 9,850 9,690 9,867 -1.6% -0.8% -1.8% 4.7% 0.0%	Α	37	KDX Ochanomizu Building	JREI	6,400	6,460	6,690	0.9%	-1.1%	-3.4%	4.9%	0.0%
A 40 Toranomon Toyo Building JREI 9,850 9,690 9.867 -1.6% -0.8% -1.8% 4.7% 0.0%	Α	38	KDX Nishi-Shinjuku Building	JREI	1,500	1,220	1,530	-18.7%	0.8%	-20.3%	5.3%	-0.1%
	Α	39	KDX Toranomon Building	JREI	4,400	3,540	4,816	-19.5%	3.5%	-26.5%	4.5%	-0.1%
A 41 KDX Shinjuku 286 Building JREI 2,300 2,100 2,340 -8.7% 2.4% -10.3% 5.2% -0.1%	Α	40	Toranomon Toyo Building	JREI	9,850	9,690	9,867	-1.6%	-0.8%	-1.8%	4.7%	0.0%
	Α	41	KDX Shinjuku 286 Building	JREI	2,300	2,100	2,340	-8.7%	2.4%	-10.3%	5.2%	-0.1%

				A			12th period			Cao R	ate
I	No	Property Name	Appraiser	Acquisition price	Appraisal value	Book value	vs acquisition	vs 11th period	vs book value	End of 12th period	vs 11th period
Α	42	Karasuma Building	Daiwa	5,400	5,020	5,431	-7.0%	0.0%	-7.6%	5.6%	0.0%
Α	44	KDX Sendai Building	Daiwa	2,100	1,440	2,167	-31.4%	-2.0%	-33.6%	6.1%	0.0%
Α	45	KDX Roppongi 228 Building	JREI	3,300	2,130	3,440	-35.5%	-1.4%	-38.1%	4.9%	-0.1%
Α	46	Hiei Kudan-Kita Building	Daiwa	7,600	7,560	7,594	-0.5%	-1.0%	-0.5%	4.8%	0.0%
Α	47	KDX Shin-Yokohama 381 Building	JREI	5,800	4,210	5,899	-27.4%	-0.9%	-28.6%	5.8%	-0.1%
Α	48	KDX Kawasaki-Ekimae Hon-cho Building	JREI	3,760	3,410	3,843	-9.3%	0.0%	-11.3%	6.3%	0.0%
Α	49	Nissou Dai-17 Building	JREI	2,710	1,600	2,645	-41.0%	-2.4%	-39.5%	5.8%	0.0%
Α	50	Ikejiri-Oohashi Building	JREI	2,400	1,620	2,471	-32.5%	1.3%	-34.5%	6.0%	-0.2%
Α	51	KDX Hamacho Nakanohashi Building	JREI	2,310	1,680	2,365	-27.3%	-0.6%	-29.0%	5.5%	-0.1%
Α	52	KDX Kanda Misaki-cho Building	JREI	1,380	990	1,381	-28.3%	1.0%	-28.3%	5.4%	-0.1%
Α	53	KDX Hakata-Minami Building	JREI	4,900	3,690	4,819	-24.7%	-3.9%	-23.4%	6.5%	0.0%
Α	54	KDX Kitahama Building	JREI	2,220	1,670	2,224	-24.8%	0.0%	-24.9%	6.0%	0.0%
Α	55	Shin-toshin Maruzen Building	JREI	2,110	1,570	2,160	-25.6%	0.6%	-27.3%	5.5%	-0.1%
Α	56	KDX Jimbocho Building	JREI	2,760	1,790	2,914	-35.1%	-13.9%	-38.6%	5.6%	0.0%
Α	57	KDX Gobancho Building	JREI	1,951	1,480	1,997	-24.1%	0.0%	-25.9%	5.1%	-0.1%
Α	58	KDX Nagoya-Sakae Building	Daiwa	7,550	4,710	7,630	-37.6%	0.0%	-38.3%	5.2%	0.0%
Α	59	KDX Iwamoto-cho Building	JREI	1,864	1,330	1,821	-28.7%	1.5%	-27.0%	5.5%	-0.2%
٨	60	KDX Harumi Building	JREI	10,250	10,000	9,845	2.4%	5.7%	1.6%	4.9%	0.1%
Α	61	KDX Hamamatsucho Dai-2 Building	Daiwa	2,200	1,920	2,261	-12.7%	0.0%	-15.1%	4.7%	0.0%
Α	62	Koishikawa TG Building	JREI	3,080	3,200	3,153	3.9%	-1.2%	1.5%	5.2%	0.0%
Α	63	Gotanda TG Building	JREI	2,620	2,520	2,812	-3.8%	-1.9%	-10.4%	5.5%	0.0%
Α	64	KDX Nihonbashi 216 Building	JREI	2,010	1,850	1,992	-8.0%	-7.0%	-7.2%	4.9%	-0.1%
Α	66	KDX Shinjuku Building	JREI	6,800	6,560	6,872	-3.5%	-6.4%	-4.5%	4.7%	0.1%
Α	67	Kyodo Building (Ginza No.8)	Daiwa	4,300	4,590	4,323	6.7%	1.5%	6.2%	4.6%	0.0%
Α	68	Kyodo Building (Honcho 1 chome)	Daiwa	4,000	4,330	4,024	8.3%	0.0%	7.6%	4.9%	0.0%
Α	69	KDX Kobayashi-Doshomachi Building	JREI	2,870	2,970	2,847	3.5%	0.0%	4.3%	6.9%	0.0%
Α	70	Kitananajo SIA Building	Daiwa	2,005	2,050	2,034	2.2%	0.0%	0.8%	5.8%	0.0%
Α		Office Building Subtotal		224,636	202,536	224,688	-9.8%	-0.7%	-9.9%	5.3%	0.0%
В	3	Court Mejiro	JREI	1,250	951	1,182	-23.9%	0.1%	-19.6%	5.5%	-0.1%
В	18	Venus Hibarigaoka	JREI	1,800	1,400	1,852	-22.2%	-1.4%	-24.4%	7.1%	0.0%
В	19	Residence Charmante Tsukishima	JREI	5,353	4,480	5,064	-16.3%	0.0%	-11.5%	5.3%	-0.8%
В	34	Gradito Kawaguchi	JREI	1,038	937	1,014	-9.7%	-2.3%	-7.7%	5.8%	0.0%
В		Residential Subtotal		9,441	7,768	9,114	-17.7%	-0.5%	-14.8%	5.7%	-0.5%
С	1	Frame Jinnan-zaka	JREI	9,900	9,550	9,853	-3.5%	-2.1%	-3.1%	4.7%	0.0%
С	2	KDX Yoyogi Building	JREI	2,479	1,920	2,530	-22.6%	1.1%	24.1%	5.3%	0.0%
С		Central Urban Retail Subtotal		12,379	11,470	12,383	-7.3%	-1.5%	-7.4%	4.8%	0.0%
		Total		246,456	221,774	246,187	-10.0%	-0.8%	-9.9%	5.3%	0.0%

### Notes



2. Total cap rates for each property type are the weighted-average based on the acquisition prices

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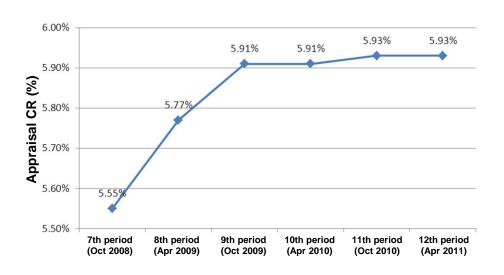
<sup>3.</sup> KDX Shin-Yokohama 381 Building (existing tower) and KDX Shin-Yokohama 381 Building Annex Tower are indicated as one property

# Changes of Office Buildings' Appraisal Value at the End of Periods

# Changes in average appraisal cap rates of office buildings (Tokyo Metropolitan Area)

### 5.30% 5.21% 5.21% 5.19% Appraisal CR (%) 2.70% 2 5.17% 5.13% 4.90% 4.80% 7th period 8th period 9th period 10th period 11th period 12th period (Oct 2008) (Apr 2009) (Oct 2009) (Apr 2010) (Oct 2010) (Apr 2011)

# Changes in average appraisal cap rates of office buildings (Other Regional Areas)



Note :The average cap rates are calculated as weighted averages of the acquisition price of the 47 properties KRI held in Tokyo Metropolitan Area through 7th period to 12th period . KDX Shin-Yokohama 381 Building is excluded from calculation due to the consolidated operation of its existing building and newly-developed building.

Note: The average cap rates are calculated as weighted averages of the acquisition price of the 9 properties that KRI held in Other Regional Areas through 7th Period to 12th Period.





# Portfolio overview (office buildings)

(As of Jun 15, 2011)

Area	No.	ice Buildings (65 pr	Location	Acquisition Price (¥M) <sup>1</sup>	Year built <sup>2</sup>	Occupancy at end of 12th period (%)3
	A-60	KDX Harumi Building	Chuo-ward, Tokyo	10,250	Feb-08	98.2%
	A-40	Toranomon Toyo Building	Minato-ward, Tokyo	9,850	Aug-62	100.0%
	A-46	Hiei Kudan-Kita Building	Chiyoda-ward, Tokyo	7,600	Mar-88	95.9%
	A-66	KDX Shinjuku Building	Shinjuku-ward, Tokyo	6,800	May-93	100.0%
	A-37	KDX Ochanomizu Building	Chiyoda-ward, Tokyo	6,400	Aug-82	100.0%
	A-32	KDX Shiba-Daimon Building	Minato-ward, Tokyo	6,090	Jul-86	100.0%
	A-13	KDX Kojimachi Building	Chiyoda-ward, Tokyo	5,950	May-94	100.0%
	A-1	KDX Nihonbashi 313 Building	Chuo-ward, Tokyo	5,940	Apr-74	71.8%
	A-47	KDX Shin-Yokohama 381 Building	Yokohama, Kanagawa	5,800	Mar-88	89.5%
	A-16	Toshin 24 Building	Yokohama, Kanagawa	5,300	Sep-84	84.7%
	A-2	KDX Hirakawacho Building	Chiyoda-ward, Tokyo	5,180	Mar-88	100.0%
	A-17	Ebisu East 438 Building	Shibuya-ward, Tokyo	4,640	Jan-92	100.0%
	A-3	Higashi-Kayabacho Yuraku Building	Chuo-ward, Tokyo	4,450	Jan-87	100.0%
rea	A-39	KDX Toranomon Building	Minato-ward, Tokyo	4,400	Apr-88	100.0%
Tokyo Metropolitan Area	A-67	Kyodo Building (Ginza No.8)	Chuo-ward, Tokyo	4,300	Nov-91	100.0%
	A-30	KDX Nishi-Gotanda Building	Shinagawa-ward, Tokyo	4,200	Nov-92	100.0%
	A-68	Kyodo Building (Honcho 1 chome)	Chuo-ward, Tokyo	4,000	Jan-84	100.0%
	A-48	KDX Kawasaki-Ekimae Hon-cho Building	Kawasaki, Kanagawa	3,760	Feb-85	100.0%
Σ	A-4	KDX Hatchobori Building	Chuo-ward, Tokyo	3,680	Jun-93	100.0%
ý	A-18	KDX Omori Building	Ota-ward, Tokyo	3,500	Oct-90	100.0%
Š	A-19	KDX Hamamatsucho Building	Minato-ward, Tokyo	3,460	Sep-99	100.0%
•	A-45	KDX Roppongi 228 Building	Minato-ward, Tokyo	3,300	Apr-89	65.1%
	A-62	Koishikawa TG Building	Bunkyo-ward, Tokyo	3,080	Nov-89	100.0%
	A-29	KDX Higashi-Shinjuku Building	Shinjuku-ward, Tokyo	2,950	Jan-90	100.0%
	A-20	KDX Kayabacho Building	Chuo-ward, Tokyo	2,780	Oct-87	100.0%
	A-56	KDX Jimbocho Building	Chiyoda-ward, Tokyo	2,760	May-94	74.8%
	A-49	Nissou Dai-17 Building	Yokohama, Kanagawa	2,710	Jul-91	86.4%
	A-21	KDX Shinbashi Building	Minato-ward, Tokyo	2,690	Feb-92	100.0%
	A-63	Gotanda TG Building	Shinagawa-ward, Tokyo	2,620	Apr-88	80.0%
	A-5	KDX Nakano-Sakaue Building	Nakano-ward, Tokyo	2,533	Aug-92	100.0%
	A-22	KDX Shin-Yokohama Building	Yokohama, Kanagawa	2,520	Sep-90	93.1%
	A-6	Harajuku F.F. Building	Shibuya-ward, Tokyo	2,450	Nov-85	100.0%
	A-50	Ikejiri-Oohashi Building	Meguro-ward, Tokyo	2,400	Sep-88	74.4%
	A-27	KDX Kajicho Building	Chiyoda-ward, Tokyo	2,350	Mar-90	100.0%
	A-51	KDX Hamacho Nakanohashi Building	Chuo-ward, Tokyo	2,310	Sep-88	100.0%
	A-15	KDX Hamacho Buuilding	Chuo-ward, Tokyo	2,300	Sep-93	100.0%
	A-41	KDX Shinjuku 286 Building	Shinjuku-ward, Tokyo	2,300	Aug-89	100.0%

Area	No.	Name	Location	Acquisition Price (¥M) <sup>1</sup>	Year built <sup>2</sup>	Occupancy at en of 12th period (%) <sup>3</sup>
	A-7	FIK Minami Aoyama Building	Minato-ward, Tokyo	2,270	Nov-88	100.0%
	A-14	KDX Funabashi Building	Funabashi, Chiba	2,252	Apr-89	100.0%
	A-61	KDX Hamamatsucho Dai-2 Building	Minato-ward, Tokyo	2,200	Apr-92	100.0%
	A-55	Shin-toshin Maruzen Building	Shinjuku-ward, Tokyo	2,110	Jul-90	100.0%
a	A-64	KDX Nihonbashi 216 Building	Chuo-ward, Tokyo	2,010	Oct-06	100.0%
Are	A-33	KDX Okachimachi Building	Taito-ward, Tokyo	2,000	Jun-88	100.0%
tan	A-57	KDX Gobancho Building	Chiyoda-ward, Tokyo	1,951	Aug-00	100.0%
SOLIT	A-8	Kabnda Kihara Building	Chiyoda-ward, Tokyo	1,950	May-93	93.5%
tro	A-23	KDX Yotsuya Building	Shinjuku-ward, Tokyo	1,950	Oct-89	100.0%
Me	A-59	KDX Iwamoto-cho Building	Chiyoda-ward, Tokyo	1,864	Mar-08	100.0%
Tokyo Metropolitan Area	A-26	KDX Kiba Building	Koto-ward, Tokyo	1,580	Oct-92	100.0%
<b>1</b> 0₽	A-38	KDX Nishi-Shinjuku Building	Shinjuku-ward, Tokyo	1,500	Oct-92	87.6%
	A-31	KDX Monzen-Nakacho Building	Koto-ward, Tokyo	1,400	Sep-86	84.3%
	A-52	KDX Kanda Misaki-cho Building	Chiyoda-ward, Tokyo	1,380	Oct-92	86.9%
	A-34	KDX Hon-Atsugi Building	Atsugi, Kanagawa	1,305	May-95	100.0%
	A-35	KDX Hachioji Building	Hachioji, Tokyo	1,155	Dec-85	100.0%
	A-28	KDX Nogizaka Building	Minato-ward, Tokyo	1,065	May-91	56.2%
	A-58	KDX Nagoya Sakae Building	Nagoya, Aichi	7,550	Apr-09	93.7%
s	A-12	Portus Center Building	Sakai, Osaka	5,570	Sep-93	95.8%
rea	A-42	Karasuma Building	Kyoto, Kyoto	5,400	Oct-82	94.2%
al A	A-53	KDX Hakata-Minami Building	Fukuoka, Fukuoka	4,900	Jun-73	75.4%
ion	A-69	KDX Kobayashi-Doshomachi Building	Osaka, Osaka	2,870	Jul-09	91.0%
Reg	A-54	KDX Kitahama Building	Osaka, Osaka	2,220	Jul-94	92.8%
Other Regional Areas	A-44	KDX Sendai Building	Sendai, Miyagi	2,100	Feb-84	99.1%
ਰੋ	A-70	Kitananajo SIA Building	Sapporo, Hokkaido	2,005	Oct-89	100.0%
	A-24	KDX Minami Semba Dai-1 Building	Osaka, Osaka	1,610	Mar-93	95.6%
	A-25	KDX Minami Semba Dai-2 Building	Osaka, Osaka	1,560	Sep-93	100.0%
	A-36	KDX Niigata Building	Niigata, Niigata	1,305	Jul-83	66.7%
		Office Building (65 properties) Subtotal		224,636	Ave 21.4 years	94.2%

- Acquisition price is the purchase price for trust beneficiary interests etc. acquired by the Investment Corporation
- Year built is the date of construction completion recorded in the land register. Average age subtotal is shown as the weighted-average portfolio age based upon acquisition prices with a base date of Apr.30, 2011, and is rounded down to the nearest first decimal place. The weighted-average ager of the 71 properties held as of Apr.30, 2011 is 20.4 years (As of Apr. 30, 2011)
- 3 Occupancy ratio is calculated by dividing leased area by leasable area and rounded to the first decimal place. Average occupancy ratio of 71 properties held as of Apr.30,2011 is 94.6% ENED in, or as a recommendation to purchase or sell, any specific products.



Realty Investment Corporation

# Portfolio overview (central urban retail/residential properties)

(As of Jun 15, 2011)

### Central Urban Retail Properties (2 properties)

Туре	Area	No.	Name	Location	Acquisition Price (¥M)¹	Year built²	Occupancy at end of 12th period (%) <sup>3</sup>
Central	Tokyo Metropolitan	C-1	Frame Jinnan-zaka	Shibuya-ward, Tokyo	9,900	Mar-05	100.0%
Urban Retail	Area	C-2	KDX Yoyogi Building	Shibuya-ward, Tokyo	2,479	Aug-91	100.0%
Properties			Central Urban Retail Properties (2 properties	12,379	Ave 8.8 years	100.0%	

### Residential properties (4 properties)

Туре	Area	No.	Name	Location	Acquisition Price (¥M)¹	Year built²	Occupancy at end of 12th period (%) <sup>3</sup>
	<u>.</u> .	B-19	Residence Charmante Tsukishima	Chuo-ward, Tokyo	5,353	Jan-04	100.0%
	Tokyo Metropolitan Area	B-3	Court Mejiro	Shinjuku-ward, Tokyo	1,250	Mar-97	91.3%
Residential Properties	al	B-34	Gradito Kawaguchi	Kawaguchi, Saitama	1,038	Feb-06	100.0%
		B-18	Venus Hibarigaoka	Sapporo, Hokkaido	1,800	Mar-89	96.7%
			Residential Properties (4 properties) Subtot	al	9,441	Ave 10.8 years	97.5%

### Notes:

- 1 Acquisition price is the purchase price for trust beneficiary interests etc. acquired by the Investment Corporation
- 2 Year built is the date of construction completion recorded in the land register. Average age subtotal is shown as the weighted-average portfolio age based upon acquisition prices with a base date of Apr.30, 2011, and is rounded down to the nearest first decimal place.
- 3 Occupancy ratio is calculated by dividing leased area by leasable area and rounded to the first decimal place.

Reference: Historical cap rate (by asset type / annualized base)

	7th period	8th period	9th period	10th period	11th period	12th period
Office Buildings	5.3%	5.5%	5.2%	5.1%	4.9%	4.7%
Central Urban Retail Properties	4.8%	4.7%	4.6%	4.5%	4.5%	4.6%
Residential Properties	5.3%	5.2%	5.0%	5.2%	4.8%	4.9%
Total	5.3%	5.4%	5.2%	5.1%	4.9%	4.7%

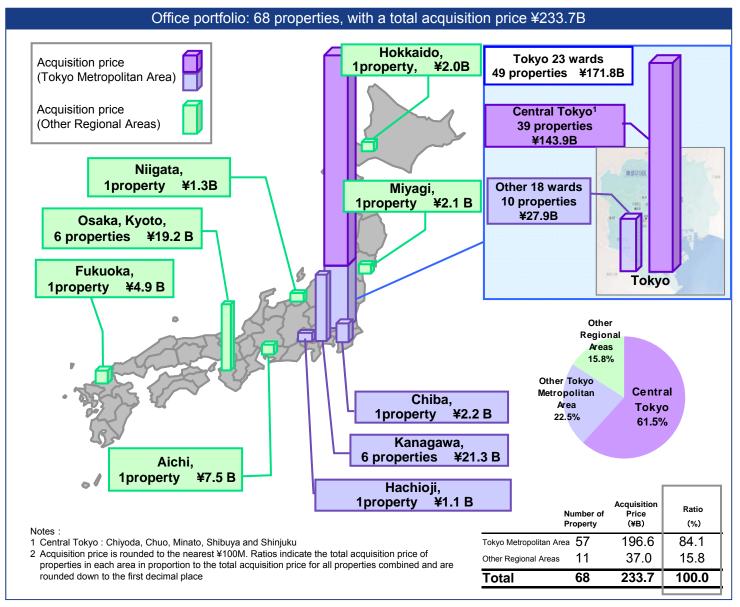
### Notes:

- 1 Each ratio is after deduction of fixed property tax in each period
- 2 Each ratio is rounded to the first decimal place



# Emphasis on mid-sized office buildings in Tokyo Metropolitan

Area (As of July 31, 2011)



### Composition of office portfolio



Values show the total acquisition price of the properties in each category and the ratios indicate the total acquisition price of properties in each category in proportion to the total acquisition price for all properties combined.

Note: Amount is rounded down to the nearest million yen.

Percentages are rounded down to the first decimal place.





# Management of existing properties:Rent and tenants of office buildings

### Average Rent

### Average rent for office buildings

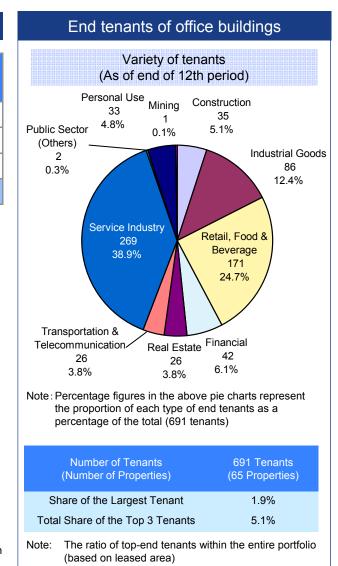
(Monthly rent per tsubo)	End of 10th period (2010/4)	End of 11th period (2010/10)	Changes compared with 2009/10	End of 12th period (2011/4)	Changes compared with 2010/4
Central Tokyo (5 wards)	¥19,900	¥19,300	Δ2.9%	¥18,900	Δ2.3%
Other Tokyo Metropolitan Area	¥14,300	¥14,100	△1.4%	¥13,700	△3.1%
Other Regional Areas	¥10,700	¥10.600	△1.3%	¥10,500	△0.7%
Total office buildings	¥17,000	¥16,600	△2.4%	¥16,200	△2.3%

Note: Average rent level covers offices mainly above 2nd floor of the 61 properties which the Investment Corporation has owned at the end of 10th period excluding KDX Shinjuku-Gyoen Building which was sold in the 11<sup>th</sup> period. Starting from the 11th period, A-47KDX Shin-Yokohama 381 Building is calculated collectively with the KDX Shin-Yokohama 381 Building Annex Tower (A-65) as 1 property. The average rent level of each property is the value obtained by dividing the sum of the monthly rent (including common area charges) per each property by the total leased area of each property, and is rounded down to 100 yen.

### Tenant distribution in Tokyo Metropolitan Area (end of 12th period)

Rent/space	100 tsubo	100 to 200 tsubo	200 to 300 tsubo	300 to 400 tsubo	400 to 500 tsubo	500 to 1,000 tsubo	1,000 to 2,000 tsubo
¥30,000~40,000	2	1	1	_	_	_	1
¥20,000~30,000	41	31	9	3	_	2	_
¥10,000~20,000	165	79	16	7	5	5	2
~¥10,000	30	2	2	2	_	_	_

Note: Based on rents as stated in lease agreements (including common area charges) for 406 office tenants in Tokyo Metropolitan Area





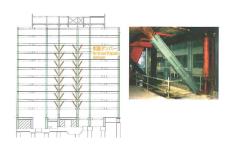


# Management of existing property: antiseismic structure of owned property (case examples)

### Seismic isolation structure

# General antiseismic structure Seismic isolated structure Earthquake Earthquake Conceptual

# Seismic control structure



### Antiseismic inforcement



After renovation Before renovation

### KDX Nagoya Sakae Building

vibration

Location: Naka-ku, Nagoya, Aichi

Year Built: April 2009



Adopt seismic isolation structure by incorporating seismic isolation device between lower base and upper base

### KDX Omori Building

diagram

Location: Ota-ku, Tokyo Year Built: October 1990

vibration



- Buildings with seismic isolation structure for aboveground floors
- Seismic isolation devise is installed in foundation of underground floor

### **KDX Harumi Building**

Location: Chuo-ku, Tokyo Year Built: February 2008



Adopt seismic control structure with seismic damper installed in second floor through ninth floor

### Toranomon Toyo Building

Location: Minato-ku, Tokyo Year Built: August 1962



- The oldest property in the portfolio
- Built before new earthquake resistance standard became effective
  - → Previous owner:
    Completed antiseismic
    reinforcement work by Taisei
    Corporation in October 2005





# Management of existing properties—earthquake-proof etc.

### PML of Portfolio: 5.30% (74 properties held)

PML according to Research Result by NKSJ Risk Management, Inc. as of June 2011.

### Seismic Safety Standard on Property Acquirement

Properties to be acquired should meet the New Standard for Earthquake Resistant Design (1981)

The PML (Probable Maximum Loss) for Each newly acquired property should be under 20%, the portfolio PML should be kept less than 10% after acquisition.

However, Investment objects include properties which:

- 1. Are still Profitable even after the Earthquake Insurance contract.
- 2. Will reach the standard above after seismic reinforcement work.

### Ensuring the Safety of existing Properties

Condition assessments are conducted after acquisition of new properties, such as Deterioration diagnosis of buildings, Survey of compliance to Building Standards Law, Surveys of hazardous materials that the building contains, Soil survey as well as the formulation of short-term and long-term repair plan. Such surveys are commissioned to external institutions to ensure their professionalism, objectivity and transparency. Furthermore, the reassessment of property's condition and renewal of short-term &long-term repair plans are conducted towards properties acquired for a considerable long time.

### Notes

- 1 New standard for Earthquake Resistant Design was formulated on the base of the revision of enforcement order of Building Standard Law in 1981. The anti-seismic performance of buildings has been greatly improved since the enforcement of the law due to the newly added provisions such as
  - ① New provision on tie-hoop ratio of Reinforced-Concrete Pillars (above 0.2%);
  - ② Resetting of horizontal seismic coefficient and elastic shear modulus, etc.
  - ③ New requirement on the secondary design in seismic calculation
- 2 PML (Probable Maximum Loss) can be divided into PML of individual property and PML of the entire portfolio. Although there is no unified definition of PML, we define PML here as the ratio of the loss occurred in case of the severest earthquake (e.g. severe earthquake that happens only once in 475 years = the probability of which happening in 50 years is 10%) that could happen during the life-span of the property (50 years = ), to the refinancing cost of the estimated restoration expenses.





# Management of existing property: Environment responsive (Implementation of third-party assessment)

### Getting certified under DBJ Green Building Rating System





**KDX Nagoya Sakae** 



KDX Kobayashi-

### <Outline of DBJ Green Building Rating System>

Certification for environmentally- and sociallyconscious property ("Green Building") based on four ratings using the total scoring model developed by DBJ.

### **KDX Harumi Building**



Dullullig

Building

Doshomachi Building

	Ratings	Description (image)		
	Platinum	One of the leading Japanese buildings with excellent approaches to environmental and social consciousness.		
	Gold	Buildings with extremely forward-looking approaches to environmental and social consciousness.		
	Silver	Buildings with highly forward-looking approaches to environmental and social consciousness.		
	Bronze	Buildings with forward-looking approaches to environmental and social consciousness.		

Chuo-ku, Tokyo		Location	Naka-ku, Nagoya, Aichi		
S/SRC		Structure	S		
B1 11F		Floors	11F		
12,694.32m <sup>2</sup>		GFA	9,594.00m <sup>2</sup>		
February 2008		Year Built	April 2009		
June 30, 2008		Acquisition date	(Land) April 25, 2008 (Bldg) July 1, 2009		

	Location	Chuo-ku, Osaka, Osaka		
	Structure	S/SRC		
	Floors	B1 F12		
	GFA	10,723.83m <sup>2</sup>		
	Year Built	July 2009		
	Acquisition date	December 1, 2010		



Location Structure

Floors **GFA** Year Built Acquisition



# Stable financial management : Borrowing list

	Lender	Balance (¥M)	Drawdown date	Last repayment date	
	Mitsubishi UFJ Trust and Banking Corporation	1,500	2010/7/30	2011/7/31	
_	Mitsubishi UFJ Trust and Banking Corporation	1,000	2010/10/29	2011/10/31	
tern	Mitsubishi UFJ Trust and Banking Corporation	2,700	2011/1/31	2012/1/31	
Short-term	Mitsubishi UFJ Trust and Banking Corporation	2,000	2011/3/25	2012/3/23	П
S	The Norinchukin Bank	1,500	2011/4/18	2011/11/30	
	Short-term borrowing subtotal	8,700			П
	Mitsubishi UFJ Trust and Banking Corporation	1,000	2006/7/14	2011/7/13	
	Sumitomo Mitsui Banking Corporation (2,200), The Chuo Mitsui Trust and Banking Co.,Ltd. (1,000), Resona Bank., Ltd. (300)	3,500	2008/7/31	2011/7/31	
Sbu	The Bank of Tokyo-Mitsubishi UFJ, Ltd	1,500	2008/2/29	2011/8/31	Ш
Ĭ,	The Chuo Mitsui Trust and Banking Co., Ltd	1,000	2008/9/1	2011/9/1	ш
borrowings	Sumitomo Mitsui Banking Corporation (3,000), The Chuo Mitsui Trust and Banking Co., Ltd. (2000)	5,000	2008/3/31	2011/9/30	Ш
long-term	Aozora Bank, Ltd	3,500	2009/4/30	2011/10/31	ш
4	The Bank of Tokyo-Mitsubishi UFJ, Ltd	1,500	2010/10/26	2011/10/31	ш
ē	The Chuo Mtsui Trust and Banking Co., Ltd	1,000	2008/5/1	2011/11/1	$\Box$
portion of	The Norinchukin Bank	2,500	2006/12/1	2011/11/30	ш
oriji o	Sumitomo Mitsui Banking Corporation	2,500	2008/1/10	2012/1/10	+
1 5	Sumitomo Mitsui Banking Corporation	460	2009/2/27	2012/2/29	Note
Current	The Chuo Mitsui Trust and Banking Co., Ltd.	2,000	2007/4/2	2012/4/2	
ō	Aozora Bank., Ltd	2,000	2009/4/30	2012/4/27	+
	Current portion of long-term borrowings subtotal	27,460	2000/ 1/00	2012/ 1/2/	HH
-	Resona Bank., Ltd.	1,500	2008/6/30	2012/6/30	HH
	Development Bank of Japan Inc.	920	2009/2/27	2012/8/31	Note
	The Bank of Tokyo-Mitsubishi UFJ, Ltd	2,500	2010/10/29	2012/0/31	Note
	·	500		2012/10/31	
	Resona Bank., Ltd.		2009/12/8	2012/12/8	
	Development Bank of Japan Inc.	3,000	2008/6/30		ш
	The Chuo Mitsui Trust and Banking Co., Ltd.	1,000	2010/1/13	2013/1/15	ш
	Aozora Bank., Ltd	1,500	2010/2/18	2013/2/18	Ш
	Mitsubishi UFJ Trust and Banking Corporation	1,000	2011/4/28	2013/4/30	Ш
	Resona Bank., Ltd.	500	2010/7/30	2013/7/31	Ш
	Development Bank of Japan Inc.	3,000	2006/9/1	2013/8/31	Ш
	Aozora Bank., Ltd	2,000	2011/3/31	2013/9/30	
	Sumitomo Mitsui Banking Corporation	940	2009/10/26	2013/10/26	Note
	Sumitomo Mitsui Banking Corporation	1,880	2009/10/30	2013/10/30	Note
	Resona Bank., Ltd.	500	2010/10/29	2013/10/31	
	The Bank of Tokyo-Mitsubishi UFJ, Ltd(1,500), The Chuo Mitsul Trust and Banking Co., Ltd.(800), Aozora Bank., Ltd(400)	2,700	2010/11/12	2013/11/12	3y r
8	The Bank of Tokyo-Mitsubishi UFJ, Ltd(500), The Chuo Mitsui Trust and Banking Co., Ltd.(200), Aozora Bank., Ltd(100)	800	2010/12/1	2013/11/12	3y r
borrowings	The Chuo Mitsui Trust and Banking Co., Ltd.	3,700	2010/7/30	2014/1/31	
o i	Sumitomo Mtsui Banking Corporation	1,300	2011/1/31	2014/1/31	
	Sumitomo Mtsui Banking Corporation	3,700	2010/7/30	2014/7/31	ш
Long-term	The Chuo Mitsui Trust and Banking Co., Ltd.	2,700	2011/3/22	2014/9/22	
ڌ	Sumitomo Mtsui Banking Corporation	1,128	2010/1/29	2015/1/30	Note
	Sumitomo Mitsui Banking Corporation (2, 128), Development Bank of Japan Inc. (1, 573), The Chuo Mitsui Trust and Banking Co., Ltd. (925), Aozora Bank., Ltd. (463)	5,088	2010/2/18	2015/2/18	Note
	Sumitomo Mtsui Banking Corporation	1,900	2010/4/2	2015/4/2	Note
	Aozora Bank., Ltd	3,000	2011/2/28	2015/8/31	$\Box$
	Aozora Bank., Ltd	1,500	2011/4/28	2015/10/31	+
	Sumitomo Mitsui Banking Corporation (1,200) , Resona Bank., Ltd.(800)	2,000	2010/11/12	2015/11/12	5y r
	Sumitomo Mtsui Banking Corporation (800), Resona Bank., Ltd.(200)	1,000	2010/12/1	2015/11/12	5v rs
	The Bank of Tokyo-Mitsubishi UFJ, Ltd	800		2016/1/29	
	The Bank of Tokyo-Mitsubishi UFJ, Ltd	500	2011/2/28	2016/1/29	HH
	The Bank of Tokyo-Mitsubishi UFJ, Ltd	2,000		2016/1/29	+
	The Bank of Tokyo-Mitsubishi UFJ, Ltd	1,000		2016/1/29	+
	Resona Bank., Ltd.	1,000		2016/3/31	+
	Development Bank of Japan Inc.	5,000	2011/3/31	2016/3/31	+-
	Development Bank of Japan Inc.  Development Bank of Japan Inc.	2,300	2010/11/12	2017/11/12	700
	Development Bank of Japan Inc.  Development Bank of Japan Inc.	700		2017/11/12	701
		64,556	2010/12/1	2017/11/12	/y (
4	Long-term borrowings subtotal				H
	Total	100,716			4

## Notes:

- 1 Repayment Method: repayment of every 6 months (amortization)
- 2 The amount are rounded to the first decimal place



# **KRI** Unitholders

## Change in investment units by unitholders



Note: Rounded to the first decimal place

			# of Units	
	# of Unitholders	Ratio (%)	held (unit)	Ratio (%)
Individual and Others	6,297	94.9%	18,795	8.0%
Financial Inst.(Incl.Securities co.)	47	0.7%	110,317	47.2%
Other Domestic Co.	99	1.5%	3,757	1.6%
Foreign Co. and Individuals	193	2.9%	100,681	43.1%
Total	6,636	100.0%	233,550	100.0%

Note: Rounded to the first decimal place

## Top 10 unitholders at end of 12th period (as of 2011/4/30)

Name	# of units held (unit)	(%)
Japan Trustee Services Bank, Ltd. (Trust Acct.)	40,952	17.53%
Trust and Custody Services Bank, Ltd. (Securities Investment Trust Acct.)	28,880	12.36%
The Nomura Trust and Banking Co., Ltd. (Invetment Trust Acct.)	23,230	9.94%
The Master Trust Bank of Japan, Ltd. (Trust Acct.)	8,181	3.50%
Nomura Bank (Luxembourg) S.A.	7,098	3.03%
The Bank of NY Treaty JASDEC Account	7,012	3.00%
BNP PARIBAS SECURITIES SERVICES LUXEMBOURG/JASDEC/HENDERSON HHF SICAV	5,900	2.52%
State Street Bank and Trust Company 505223	3,785	1.62%
BNP PARIBAS SECURITIES SERVICES SINGAPORE/BP2S SYDNEY/JASDEC/AUSTRALIANRESIDENTS	3,708	1.58%
The Chase Manhattan Bank N.A. London SL omnibus account	3,076	1.31%
	131,822	56.44%

Note: Rounded to the second decimal place

(Reference) Reporting of major unitholders					
Name	Submitted on	# of units held (unit)			
DIAM Co., Ltd	2011/5/30	25,723			
DIAM Co., Ltd		25,723			
Mizuho Asset Management Co., Ltd	2011/2/7	22,648			
Mizuho Asset Management Co., Ltd.		16,107			
Sinko Investment Trust Management Co., Ltd.		6,541			
Nomura Securities Co., Ltd.	2011/2/21	15,352			
Nomura Asset Management Co., Ltd.		12,822			
NOMURA INTERNATIONAL PLC		1,616			
Nomura Securities Co., Ltd.		714			
NOMURA SECURITIES INTERNATIOAL, Inc.		200			
The Sumitomo Trust and Banking Co.,Ltd	2011/1/21	13,760			
Nikko Asset Management Co., LTd.		13,760			
Fidelity Investments Japan Limited	2010/12/22	12,546			
Fidelity Investments Japan Limited		8,536			
FMR LLC		4,010			

### Notes:

- 1 Report submitted after PO on 2009/11/16 to 2011/5/30(excluding unitholders that have less than 10,000 units)
- 2 Total unitholders increased from 200,000 units to 233,550 units due to PO on 2009/11/16





## Disclosure and IR activities

## IR activities for Individual Investors

## Disclosure using KRI website

Opening communication page towards private investors starting mail delivery service

Items	12th period (Apr 2011) Access
Top page	47,678
List of portfolio	8,409
Press Release	7,393
Disclosure Materials	6,591
KDRM Site top	4,089
Distributions	3,843
Others (occupancy ratio etc.)	13,666

## Page of "Investor Relations"



Mail delivery service



## IR activities for Domestic and International Investors

## Using KRI website in English / 1on1 meetings

Disclosure in English website on same day (Press release and Financial results)

[Reference] Number of meetings (Including conference calls)

	11th period IR
Domestic Institutional Investor	44
Domestic regional investors	5
International Investors (Europe)	15
International Investors (US)	27
International Investors (Asia)	25
Total	116

## IR seminar and large meeting for individual investors

Attending events follows including WEB seminar (Number of Participants: totaled approx. 347)

Events Attended	Date	Venue
J-REIT Fair for Individual Investors (Sponsored by ARES)	2011/3/11	Tokyo International Form
Web Briefing Sessions towards Individual Investors (Operated by Nomura Investor Relations)	2011/2/22	Website
J-REIT Fair in Osaka (Sponsored by Tokyo Stock Exchange)	2011/1/29	Osaka Business Park MATSUSHITA IMP HALL
Seminar for Individual Investors (Operated by Nomura Investor Relations)	2010/12/20	Nomura Main Building

## IR through website & Paper media

• NIKKEI News Paper (Electronic version) 「J-REIT Special Edition」



 Toyo Keizai (Weekly) (Issuance started on 2010/12/20)

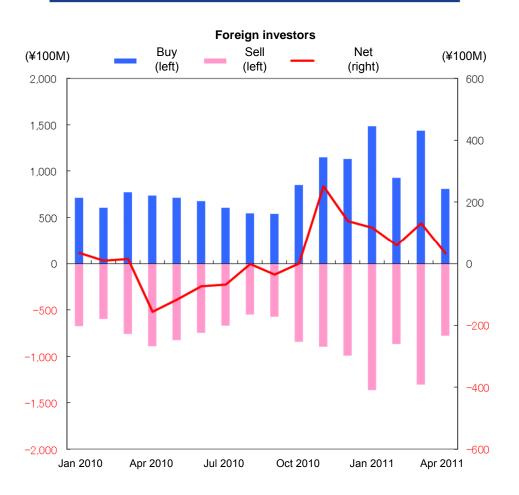




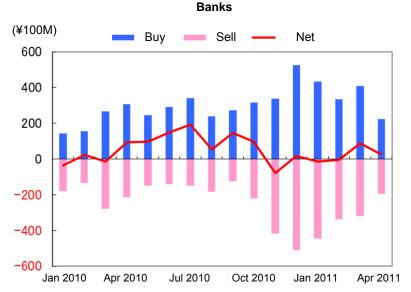


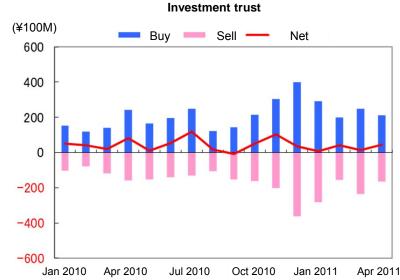
# J-REIT market (Investors trend)

## Trading Value by Investor Type (J-REIT)



Source: Tokyo Stock Exchange (Data from 2010/01 to 2011/04)

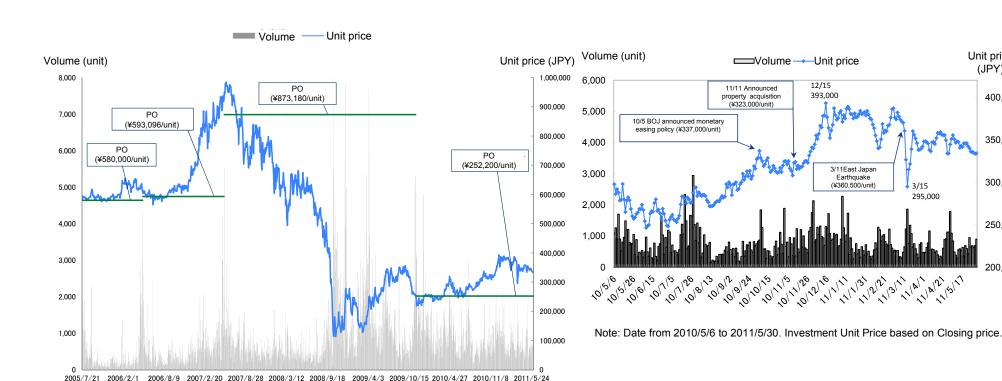






# Unit price performance/Transaction volume since IPO

Kenedix Realty Investment Corporation (KRI) price/volume performance



## Notes:

- Period: IPO to 2011/5/31
- 2 Price: Closing price (excluding over 8,000 trading volume (2008/10/20:19,728 units))
  - As of Jun 15<sup>th</sup>, 2011

Highest price (trading price): ¥988,000 (2007/5/31)

Lowest price (trading price): ¥100,300 (2008/10/20)

 Average Trading Volume during 2011: 716 Units  $(2011/1/4 \sim 2011/5/31)$ 





3/15

295,000

Unit price

(JPY)

400,000

350.000

300,000

250.000

# Summary financial results for 12th period (Apr 2011)

# - Income statement and Cash flow statement

Comparison betv	veen 12th p	period (to Ap	r. 2011) a	and 11th period (to Oct. 2010)
	11th period	12th period	Difference	Note
Rental and other operating revenues	7,159	7,208	49	
Rental revenues-real esate	5,861	5,908	47	New properties +293M
Common area charges	1,298	1,300	2	
Other lease business revenue	1,082	928	-154	
Parking space rental revenues	242	250	8	
Utility charge reimbursements	742	583	-159	Due to seasonal variability of Electricity charges ets.
Miscellaneous	98	69	-29	
Total rental and other operating revenues A	8,242	8,136	-106	
Gain on sale etc.	116	-	-116	Gain on sales of KDX Shinjiku-Gyoen Building
Operating revenues	8,358	8,136	-221	
Property management fee	804	811	7	
Utilities	634	561	-73	Due to seasonal factors of utility (-73) etc
Taxes	648	643	-5	
Repairs and maintenance cost	149	123	-26	
Others (*1)	140	220	80	Lease fee of KDX Kobayashi-Doshomachi Building \33M, brokerage etc
Depreciation	1,440	1,406	-33	Decrease due to as part of existing property is fully depreciated
Total expence related to rent business B	3,817	3,767	-50	New properties +171M
Rental business profit(A-B)	4,424	4,369	-55	
Net operating Income (NOI)	5,864	5,776	-88	
Loss on disposal of real estate	64	-	-64	Loss on sale of Court Shin-Okachimachi in the 11th FY
Asset management fee	458	448	-10	
Others (*2)	182	211	29	Management fee, Arrorney fee etc
Operating expenses	4,522	4,427	-95	
Operating income	3,835	3,709	-125	
Non operating income	4	3	-1	
Interest expenses	879	935	56	Total new borrowing during the 12th FY is \11.5 billion
Interest expense on investment corporation bonds	114	113	-1	
Borrow ing related expense	211	303	92	Total new borrowing during the 12th FY is \11.5 billion
Amortization of investment corporation bond issuance costs	5	5	-	
Amortization of investment unit issuance costs	8	8	-	
Other non-operating expenses	11	0	-10	
Non-operating expenses	1,231	1,366	135	
Ordinary income	2,608	2,346	-262	
Subsidy	-	26	26	Subsidy income (ecology renovation for KDX Shin-Yokohama Bldg
Extraordinary income	-	26	26	
Loss on disaster	-	35	35	Cost of repairs on impaired fixed assets due to the East Japan Earthquake of 2011
Loss on reduction of noncurrent assets	-	26	26	Due to energy-saving construction of KDX Shin-Yokohama Building
Extraordinary loss	-	61	61	
Income before income taxes	2,608	2,311	-297	
Income taxes	0	1	1	
Net income	2,607	2,309	-298	
Retained earnings brought forw ard	0	0	-	
Unappropriated retained earnings	2.607	2.310	-297	

Basis for calculating cash distribution (¥)				
	11th period	12th period		
I Retained earnings at the end of period	2,607,121,406	2,310,063,344		
II Total distribution	2,541,257,550	2,310,043,050		
(Distribution per unit)	(10,881)	(9,891)		
III Voluntary retained earnings				
Provision for reserve for reduction entry	65,795,848	-		
IV Retained erarnings bring to next period	68,008	20,294		

Cash flow statement (¥M)					
	11th period	12th period			
Net cash provided by operating activities	6,664	3,546			
Net cash provided by investing activities	-615	-13,701			
Net cash provided by financing activities	-2,966	7,607			
Net increase in cash and cash equivalents	3,081	-2,547			
Cash and cash equivalents at beginning of period	12,285	15,367			
Cash and cash equivalents at end of period	15,367	12,820			

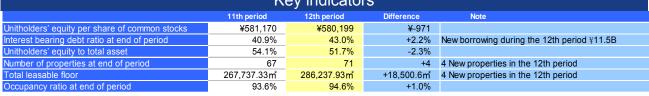
#### Notes:

- 1 Other expenses: Insurance: trust fee etc
- 2 Other operating expenses: Director's compensation, asset custody fees, administrative fees. Numbers showing differences is rounded



# Summary financials for 12th period (Apr 2011) - Balance sheet

		As of Oct. 31, 2010		of Apr. 30, 2011	
	(¥M)	(%)	(¥M)	(%)	
Current assets	16,528	6.6	14,352	5.5	
Cash and bank deposits	10,416		7,925		
Entrusted deposits	5,828		5,869		
Other current assets	283		557		
Fixed assets	234,489	93.4	247,529	94.5	
Property, plant and equipment	233,438		245,826		
Buildings	13,660		13,456		
Land	29,104		29,104		
Buildings in trust	56,730		61,259		
Lands in trust	133,943		142,006		
Intangible assets	286		361		
Leasehold right	285		285		Property, plant and equipment: +¥12,388M
Leasehold right in trust	-		74		
Right of using water facilities in trust	1		1		4 New properties in 12 <sup>th</sup> period
Investment and other assets	764		1,341		
Leasehold and gurantee deposits	11		134		
Long-term prepaid expenses	752		1,207		
Deffered assets	61	0.0	47	0.0	
Investment corporation bond issuance costs	27		22		
Investment unit issuance expenses	33		25		
Total asset	251,080	100.0	261,928	100.0	
Current liabilities	43,881	17.5	47,942	18.3	
Accounts payables	499		409		
Short-term loans payable	41,550		36,160 —		
Current portion of investment corporation bond	-		9,000		Short-term loans payable: -¥5,390M
Other account payables	212		208		Decrease mainly due to transferring to long-term payable
Provision for loss on disaster	-		30		Decrease mainly due to transferring to long-term payable
Advanced received	1,166		1,872		
Derivative liabilities	7		-		
Others	445		261		
Fixed liabilities	71,466	28.5	78,481	30.0	Long-term Loans Payable: +¥15,538M
Investment corporation bonds	12,000		3,000		Increase mainly due to new borrowing for property
Long-term loans payable	49,017		64,555		acquisitions
Tenant leasehold and security deposit	1,547		1,521		acquisitions
Tenant leasehold security deposit in trust	8,902		9,403		
Liabilities	115,347	45.9	126,423	48.3	
Total unitholders' capital	133,129		133,129		Reserve for reduction entry due to advance
Reserve for reduction entry	-		65 -		
Unappropriated retained earnings	2,607		2,309		acquisition of land: +¥65M
Unrealized gain from deferred hedge transactions	-4		-		
Equities	135,732	54.1	135,505	51.7	
Toal liabilities and unitholders' equity	251,080	100.0	261,928	100.0	
	Key	indicators			
	11th period	12th period	Difference	Note	
holders' equity per share of common stocks	¥581,170	¥580,199	¥-971		

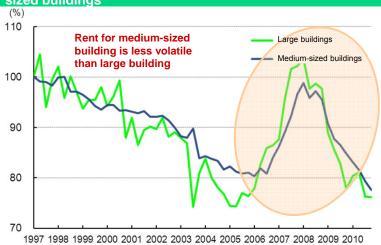






# (Reference data 1) Office building market environment

## 1. 23 wards of Tokyo: rent level for large buildings and mediumsized buildings

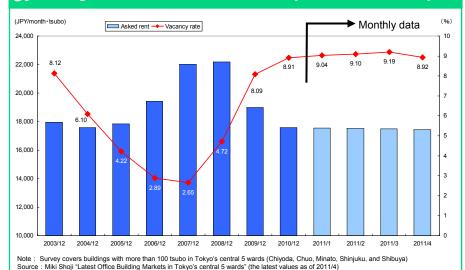


Note: Large building is a building with a gross floor area of 3,000 tsubo or more, while medium-sized building is a building with a gross floor area of 1,000 to 3,000 tsubo

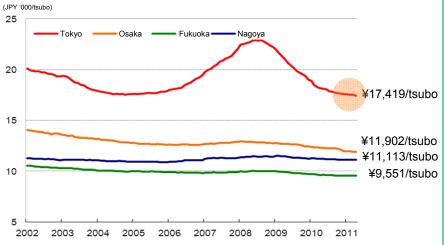
Source: Created by KDX based on the data complied by CBRE (the latest values as of 2011/3)

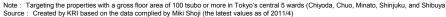
# More than 3,000 tsubo 5.1% 500-3,000 tsubo 28.2% Less than 500tsubo 66.7% Broad stock of mid-sized office buildings Note: The above data covers rental office buildings located in Tokyo's central 5 wards that were surveyed by CB Richard Ellis Research Institute. The above data may not include the data of all properties in the said 5 wards (as of 2011/03). Source: Survey conducted by CB Richard Ellis Research Institute based on KRI's request "Market survey of Midium-sized building" (2011/05)

## 3. Changes in the offered rent and vacancy ratio in Central Tokyo



## Changes in rent levels by region







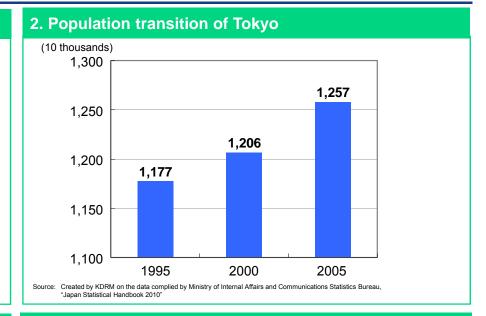


# (Reference data 2) About Tokyo Metropolitan Area

## 1. Economic foundation etc. of Tokyo

(Timing)	(Item)	Japan	Tokyo	
2008	Nominal GDP	¥494,198.7B	¥89,714.9B	
2006	# of office	5,910,000	690,000	
2006	# of employee	58.63M	8.7M	
October 1, 2009	Total Population	127,51 <b>M</b>	12.86	
October 1, 2009	Population of productive age (15-64years old)	81.49M	8.65M	

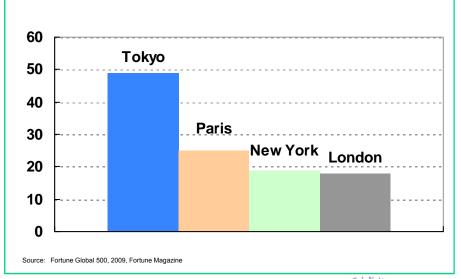
Source: Created by KDRM based on the data complied by "Kurashi to toukei 2010(Life and statistics 2010)" on the Tokyo metropolitan government website



## 3. Gross Metropolitan Products estimate (2008)



## 4. No. of Headquarters of Fortune 500 companies (2010)

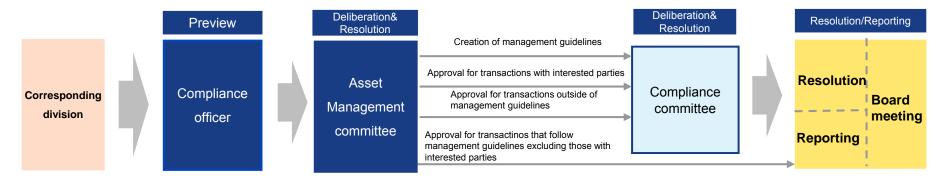






# Management Structure of Asset Management Company

## **Decision-making process**



## Rules on transactions with interested parties

- <u>Transactions with interested parties</u>
  - Asset acquisition: Must not acquire properties for **more than appraised price** (except for properties pre-acquired by Kenedix Inc. pursuant to the MOU)
  - > Asset disposal: Must not sell properties for less than appraised price

## <Reference>

Meetings held by the various committees, Board of Directors of the Asset Management Company / Investment Corporation

<u> </u>		•				
	7 <sup>th</sup> Period	8 <sup>th</sup> Period	9 <sup>th</sup> Period	10 <sup>th</sup> Period	11 <sup>th</sup> Period	12 <sup>th</sup> Period
Compliance committee	9	8	8	10	7	7
Asset management committee	52	44	36	39	32	37
Board of directors	10	8	10	12	11	9
Board of directors of Investment Corporation	7	8	8	8	8	7

## < Reference >

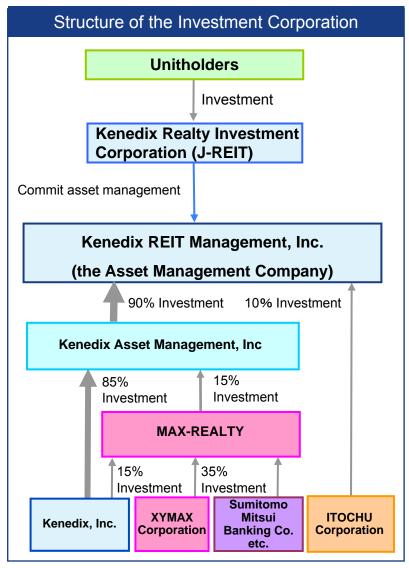
Asset management company's management fee structure

- Asset management fee
- Management fee I : 0.15% of total assets
- Management fee II: 3.0% of distributable amount each fiscal period
- ➤ Acquisition fee : 0.5% of acquisition price (0.25% if interested parties)
- ➤ Disposition fee : capped at 0.5% of transfer price
- Property management fees
- ➤ Rental management fee: 2% of rent revenues + 2% of operating revenues from the property (after deducting operating expenses and before deducting depreciation)
- ➤ Management transfer fee: amount determined in proportion to the acquisition/sale price
  - (e.g.  $\pm 1$ -3B  $\rightarrow \pm 2M$ ,  $\pm 5$ -10B  $\rightarrow \pm 2.4M$ )
- Construction supervision fee: amount determined in proportion to the construction costs
  - $(e.g. \pm 1-5M \rightarrow 5\%, \pm 10-100M \rightarrow \pm 450,000 \pm 3\%)$

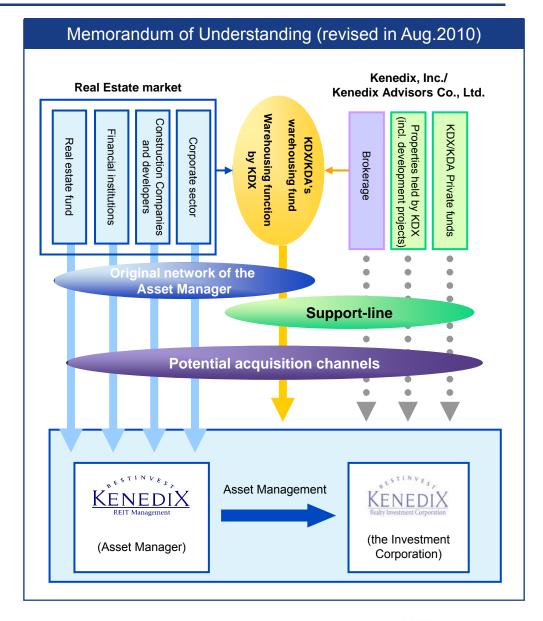




# Change in shareholders of AM and Memorandum of Understanding



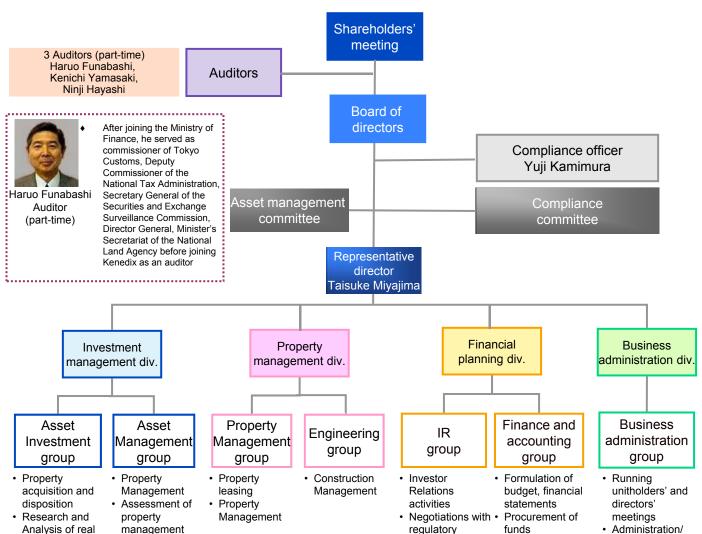
Note: MAX-REALTY is an asset management company founded by XYMAX Corporation, Sumitomo Mitsui Banking Corporation and others, based on the concept of "combining real estate and finance consulting knowledge in to one."







# Kenedix REIT Management, Inc. -Organizational chart



## **Key members**



Taisuke Mivaiima CEO & President



Transferred to Kenedix REIT Management to become CEO and president



Koiu Komatsu General Manager, Investment Management Division

- Worked for c.7 years for Chuo Mitsui Trust and Banking (Property Sales Department, Property Investment Advisory Department, Asset Finance Department)
  - Worked for Cititrust & Banking before Joining Kenedix, Inc.

Worked for Asahi Urban Development

Executive Officer & General Manager of

REIT Management Division, Kenedix Advisors before joining Kenedix REIT

Corporation, Nihonjisho, others before he

Property appraiser

ioined Kenedix

Management



Masashi Ohwa **Property Management** 

Director & General Manager, Division

Masahiko Tajima Director & General Manager, Financial Planning Division

- Worked for 12 years at Chuo Mitsui Trust and Banking, where he was responsible for securitization
  - Joined Kenedix, Inc. after 4 years of experience in various securitized paper investments at Sumitomo Life Insurance



Accounting/

Resources

Human

Yuuii Kamimura Compliance Officer

Worked for 27 years at Shinsei Bank, Ltd. Joined Kenedix REIT Management after 8 years of experience as a compliance officer at Shinsei Bank.



estate markets

management

management

/risk

agencies and

concerned bodies

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