

### Management policies based on J-REIT market environment

management

**Portfolio** 

### **Achievements**

### Current situation

Management policies for the time being

# External growth

AUM reached over ¥200B, 69 properties

Raised the ratio of office buildings to 89%

Limited increase in cap rates for office buildings in central Tokyo

WACC is on the rise.

## growth

Internal

Raised the level of NOI yield

Raised rents for new/existing tenants

Changes in leasing market/tenant trends caused by the economic downturn

## Financial

Emphasis on diversified maturities and relations with banks

Conservative interestbearing debt ratio Near-term refinancing availability is watched closely.

Importance of low interest-bearing debt ratio

### **New investments**

- ◆ Investments only within the scope of replacement of assets
- ◆ Sale of properties: Residentials, central urban retails, and regional offices are high on the list of properties for sale
- ◆ Partial investment by ITOCHU to Kenedix REIT Management for property information

### Management of existing properties

- ♦ Shorten vacancy periods and maintain high occupancy ratios through dynamic and flexible leasing activities
- ◆ Refrain from negotiations for rent increases with existing tenants, in principle

### Financial policies

- ◆ Further reduce interest-bearing debt ratio
- ♦ Increasing cash position
- ♦ Continue to maintain good relations with financial institutions

We focus on strengthening the financial base to seize regrowth opportunities upon market upturn, while securing stable cash distributions.







### 7th period financial results—Performance highlights

Performance					
<b>(</b> ¥M)	5th period results (to Oct. 2007)	6th period results (to Apr. 2008)	7th period results (to Oct. 2008)	Difference of 6th & 7th period	Notes
Operating revenues	7,208	8,582	8,456	▲126	Mainly caused by decrease of profit from property (▲652M from 6 <sup>th</sup> period)
Profit/Loss from property sale	-	512	299	▲213	6th period: Net profit/loss from sale of 23 residentials 7th period: Profit from sale of ZARA Tenjin Nishi-dori and Hakata Ekimae Dai-2 Building
Rental business profit	4,002	4,182	4,477	+294	+7.0% (Increase in rental revenues substantially exceeded increase in expenses)
Depreciation	1,392	1,430	1,445	+15	-
Net income	2,792	3,342	3,123	▲218	(Reference)If the profit/loss from property sale deducted: 7th period ¥2,823M 6th period ¥2,829M
Net operating income (NOI)	5,394	5,612	5,923	+310	+5.5% (Net Operating Income: Rental revenues – Property-related expenses + Depreciation)
FFO (Funds from operation)	4,184	4,259	4,269	+10	Net income + Depreciation – Profit/Loss from property sale
Number of units outstanding	200,000units	200,000units	200,000units	-	No new issue
FFO per unit	¥ 20,920	¥ 21,297	¥ 21,345	+¥48	Same as 6th periods' FFO per unit
Distribution per unit	¥ 13, 960	¥ 16,711	¥ 15,618	△¥1,093	(Reference)If the profit/loss from property sale deducted: 7th period ¥14,100 6th period ¥14,100

### Financial ratio

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	5th period results (to Oct. 2007)	6th period results (to Apr. 2008)	7th period results (to Oct. 2008)	Difference of 6th & 7th period	Notes
Total assets	213,763	230,520	239,648	+9,128	+3.9%
Total unitholders' equity	127,761	128,314	128,087	▲227	▲0.2%
Total unitholders' equity per unit	¥ 638,809	¥ 641,570	¥ 640,437	<b>≜</b> ¥1,133	Net asset value after distribution adjustment: ¥624,859
Interest-bearing debt ratio	35.3%	38.9%	41.2%	+2.3%	Increase due to acquisition of new properties
Unitholders' equity to total assets	59.8%	55.7%	53.4%	▲2.3%	Decrease in equity capital ratio due to increase in debts and borrowings
Number of properties	77	68	69	+1 +: Office (3) ▲: Office (1), central urban retail (1)	
Total leasable floor area	248,653.07m <sup>2</sup>	248,625.52m	256,214.30m²	+7,588.78m²	+3.1%
Occupancy ratio	96.9%	95.9%	95.6%	▲0.3%	95.7% for offices, 94.7% for central urban retails, 96.7% for residentials





### 8th period earnings forecasts

### **Operating forecasts for 8th period (to April 2009)**

(¥M)	7th period results (to Oct. 2008)	8th period forecasts (to Apr. 2009)	Difference of 8 <sup>th</sup> forecast and 7 <sup>th</sup> actual	Notes
Operating revenues	8,456	8,298	▲158	(Reference) + $\pm$ 139M if profit/loss from property sale in the 7th Period is excluded
Operating expenses	4,311	4,357	+46	-
Property-related expenses (excl. depreciation)	2,233	2,256	+23	-
Depreciation	1,445	1,428	▲17	-
Operating income	4,144	3,941	▲203	Profit/loss from property sale in the 7th period on actual basis vanished
Non-operating expenses	1,034	1,067	+33	Mainly due to increase in interest payable
Interest expense	948	1,007	+58	Increase in cost of finance due to widening spreads
Ordinary income	3,124	2,881	▲243	-
Net income	3,123	2,880	▲243	(Reference) + $\pm$ 56M, if profit/loss from property sale in the 7th period is excluded
Number of units outstanding	200,000	200,000		-
Distribution per unit	15,618	14,400	▲1,218	(Reference) Approx. ¥14,100 when decating the profit/loss from property sale
<b>NOI</b> (Rental revenues – Property-related expenses + Depreciation)	5,923	6,042	+119	Increase of rental operating income
FFO (Net income + Depreciation – Profit/Loss from property sale	4,269	4,309	+40	No influence from property sale
(Reference) Profit/Loss from property sale	299	0	▲299	Profit/Loss from salel of 2 residentials in the 7th period
(Reference) Changes in the number of properties	68→69	69	0	Assumes continued holding of properties held as of end of the 7th period

### [Reference] Preconditions of 8th period forecasts

No acquisition/sale of properties No profit/loss from property sale

As of the end of period, interest-bearing debt is expected to reach approx. ¥ 98.75B, with interest-bearing debt ratio of approx. 41.2%

### **Preconditions of 9th period forecasts**

Taxes become expence

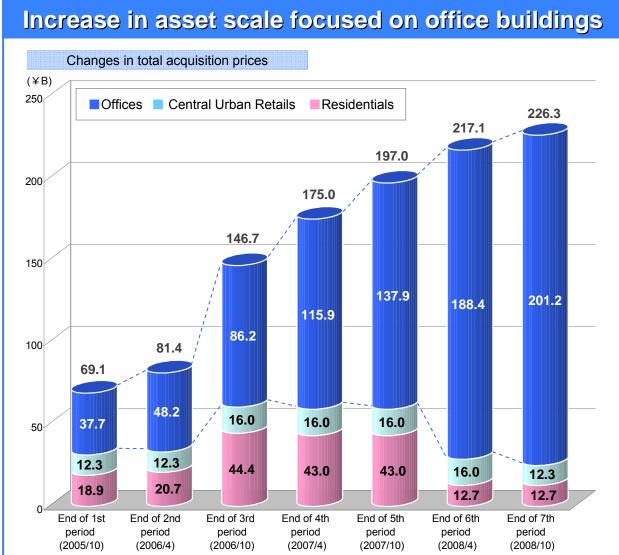
The estimated amount of property tax and city planning tax on office buildings: + ¥19M from 8th period

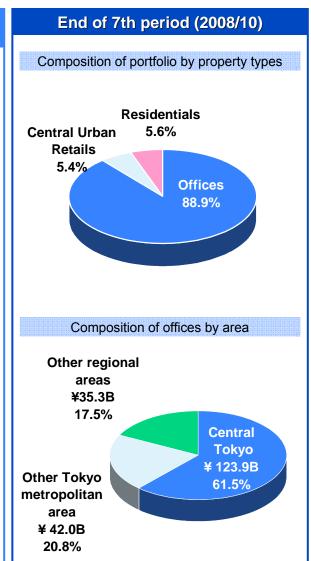






### Increase in the ratio of office buildings







Notes: Figures for the 6th and 7th period include the acquisition price of building planned to be acquired of Sakae 4-chome Office Building (Tentative Name) (¥4,325M). Amounts are rounded down to the nearest ¥100M. Pie chart shows the ratio of relevant property types to total, and are rounded down to the first decimal place. Central Tokyo: Chiyoda, Chuo, Minato, Shibuya, Shinjuku

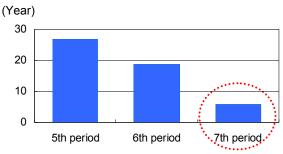


## Focusing more on mid-sized office buildings by replacement of assets

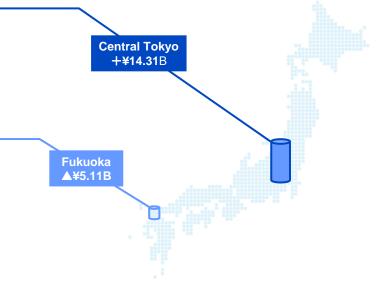
### Focusing more on mid-sized office buildings in the Tokyo metropolitan area



### Average age of office buildings acquired in each period



\*The average age of office buildings acquired in each period shown above is as of the end of October 2008.



### Properties sold in 7th period (Total initial acquisition price ¥5.1B)

ZARA Tenjin Nishi-dori			Hakata Ekimae	Dai-2 Building	
	Sales Date Type	2008/6/25 Central Urban Retail		Sales Date Type	2008/7/30 Office
	Area Acquisition price Initial Sales price Completion	Regional ¥3.68B ¥4.10B 2005/11		Area Acquisition price Initial Sales price Completion	Regional ¥1.43B ¥1.47B 1984/9





## KDX Harumi Building: Acquisition and occupancy increases (during 7th period)

### Investment in property developed by Kenedix Group

### **KDX Harumi Building**





				Tenant (by section)									
Floor	Total Floor Area (tsubo)	Total Floor Area (m²)	Туре	A 307.10 m <sup>2</sup> 92.90 tsubo	B 247.30 m <sup>2</sup> 74.81 tsubo	C 307.10 m <sup>2</sup> 92.90 tsubo							
11	260.61	861.52	Office	เรนมับ	tsubo	tsubo							
10	260.61	861.52	Office	. 4,303.60 m²/1,303.05 tsubo Data communications company									
9	260.61	861.52	Office										
8	260.61	861.52	Office										
7	260.61	861.52	Office										
6	260.61	861.52	Office	861.52 m <sup>2</sup> / 260.61 tsubo Data communications co.									
5	260.61	861.52	Office	861.52 m² / 260.61 tsubo Manufacturer (HQ)									
4	260.61	861.52	Office										
3	260.61	861.52	Office		6 m <sup>2</sup> / 781. Incial com								
2	260.61	861.52	Office										
1	205.32	678.80	Entrance Retail	1	154.50	30 m²/ ) tsubo y condo							
			168.0m	168.0m²/50.82tsubo. Convenience store									

100.011/50.02(Subo Convenience stor

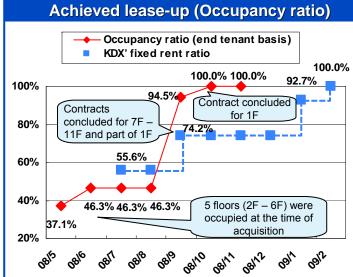
Location : Harumi 3-chome, Chuo-ku,

Tokyo

◆ GFA : 12,694.32 m²
 ◆ Completion : February 2008

Number of stories : B1 F11Acquisition price : ¥10,250M

◆ Acquisition date : June 30, 2008



- KDX fixed rent ratio: The ratio of the sum of floor area covered by fixed rent contracts concluded on June 30 2008 and the floor area of end tenants (2F–6F) versus the building's total floor area.
  - Fixed rents for space not occupied by end tenants (partial fixed rent contract outline: a partial fixed rent master lease contract was concluded with the seller Kenedix, Inc. (KDX) at the time of acquisition)

Office portion ¥18,000/month per tsubo (7F–11F)

Retail portion ¥15,000/month per tsubo (1F)

Inception date 2008/7 ~ Office: 6 floor portion

2008/9 ~ Office: 8 floor portion 2009/1 ~ Office: 10 floor portion 2009/2 ~ Office: 10 floor portion

and Retail portion

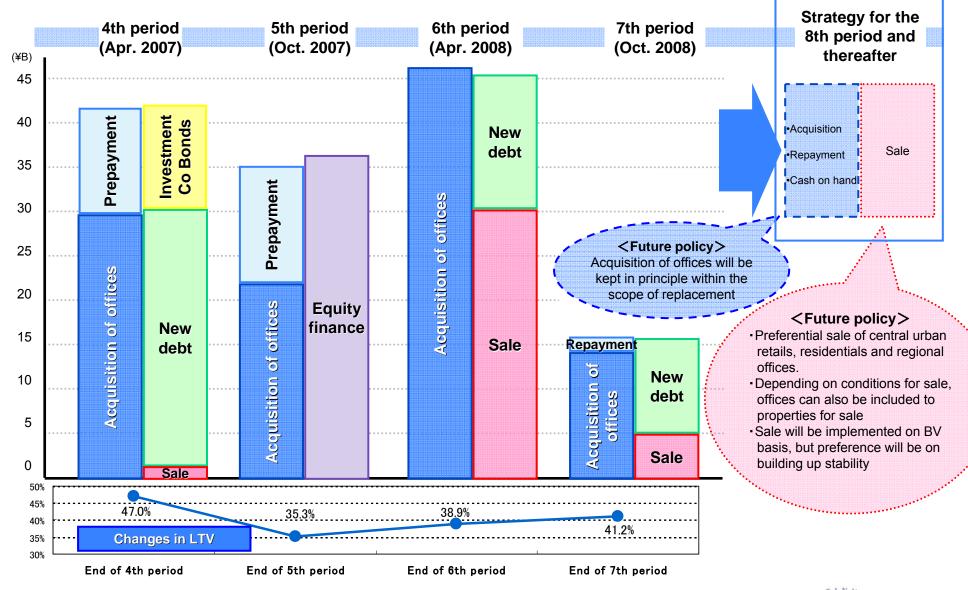
All end tenant contract rent levels were above KDX's fixed rents





### Flexible management according to market environment

Acquisition of offices and sale of properties (Residentials, central urban retail, regional office) and funding achieved

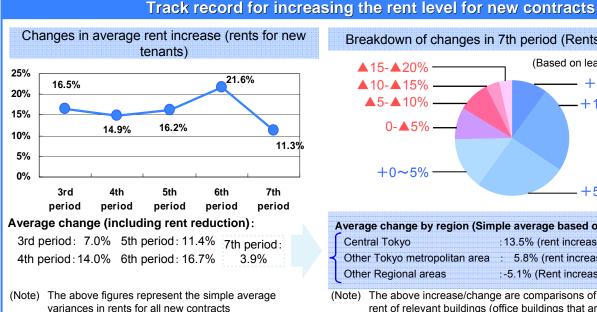


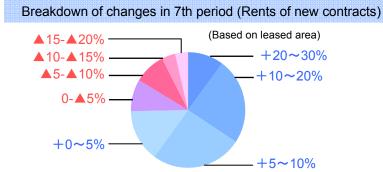






### Management of existing properties rent level of new contracts for office buildings





#### Average change by region (Simple average based on number of contracts):

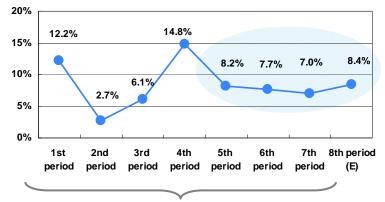
Central Tokyo :13.5% (rent increase 8, no change in rent 0) Other Tokyo metropolitan area : 5.8% (rent increase 5, rent reduction 2) Other Regional areas :-5.1% (Rent increase 3, rent reduction 7)

(Note) The above increase/change are comparisons of new rents with the average rent of relevant buildings (office buildings that are more than 2F tall)

### < Future policy >

**Considering market** environment and future trends, we will focus on keeping vacancy period short and improving occupancy raito by complying flexibly to the requests of prospective tenants

#### Changes in tenant turnover ratio (actual and estimated: annualized)



Average 8.4%(annualized basis)

### Main reasons for moving out

	5th period	6th period	7th period	8th period (E)
Expand office space	4	2	3	3
Reduce office space	17	17	23	32
Other/ Unknown	5	11	5	3

Note: Other/Unknown includes 2 move outs following negotiations on rent increase at contract renewal

#### Average vacancy period (Down time)

	6th period	7th period	Occupancy at end of 7th period					
Central Tokyo	1.0 months	4.2 months	95.9%					
Other Tokyo metropolitan area	3.6 months	4.2 months	96.9%					
Other regional areas	10.6 months	10.2 months	94.1%					

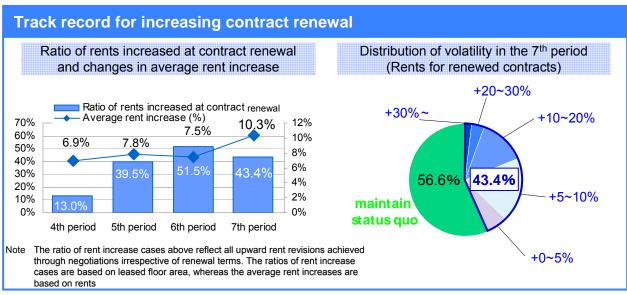
Average (of each floor) based on number of contracts. Floors covered by the survey are the followings: Offices on 2F or above high that were

- · vacant at start of period, but acquired new tenants during the relevant period
- · continuously vacant from start to end of period
- · cancelled during but managed to acquire new tenants during the relevant period



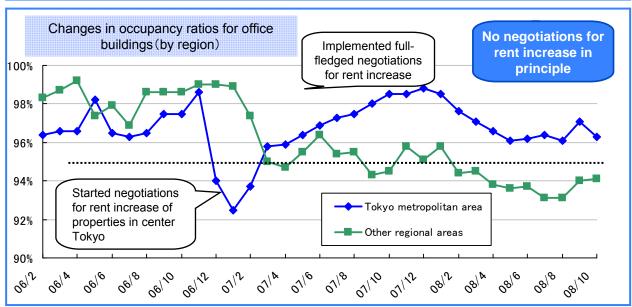


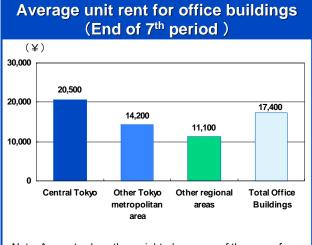
## Management of existing properties— rent level of renewed contracts for office buildings



### <Future policy>

In principle, we do not negotiate for rent increases with existing tenants, and will focus on maintaining high occupancy ratios



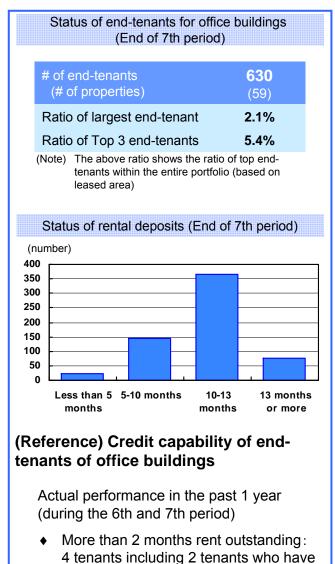


Note: Amounts show the weighted average of the sum of average rent based on gross floor area divided by the number of properties in each area. Survey covers offices on 2F or above

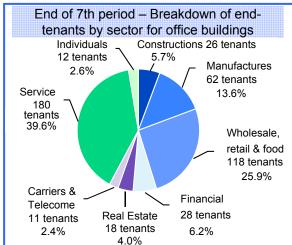


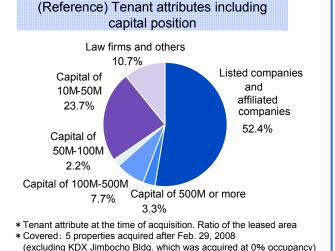


## Management of existing properties— stability of mid-sized office buildings (tenant diversification)



canceled their leasing contracts





### (Reference) Changes in rent levels (market data) Tokyo 23 wards: Rent levels for large and mid-sized buildings (Jun. 1997=100) 110 Large buildings Mid-sized buildings Rent fluctuate less for midsized buildings is less than or large buildings 90 80 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 Large buildings: a building with a total floor area of 3,000 tsubo Mid-sized buildings: a building with a total floor area of 1,000-Kenedix, Inc., based on the data by CB Richard Ellis Research

### (Reference) Changes in office buildings traded by size

				(properties)
	Less than	1,000㎡-	5,000m²-	More than
	1,000㎡	5,000m²	10,000㎡	10,000㎡
1999	13	44	13	24
2000	10	21	20	53
2001	10	31	17	40
2002	15	76	53	46
2003	44	74	49	67
2004	25	84	41	43
2005	35	151	72	60
2006	31	148	72	63
2007	26	139	65	54

(Notes)

Based on the information disclosed in the "Company Information Report" submitted to TSE or published in the newspapers

Calculation based on "Changes in number of office buildings traded" and "Number of office buildings traded by size"

surce: Kenedix, Inc., based on the "survey on actual trading of properties" by Urban Research Institute





Institute (Latest data as of Sep. 2008)

### Management of existing properties— Consolidate BMs / construction / cost reduction

### Management effect by the scale of portfolio investing primarily in mid-sized office buildings

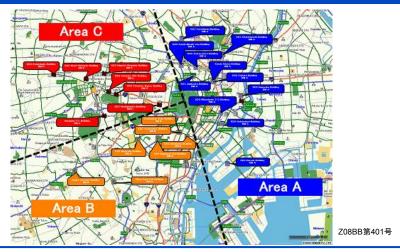
### Consolidation of BMs (maintenance companies) for management of properties by group

Divide Tokyo into 3 areas and consolidate BMs for each area

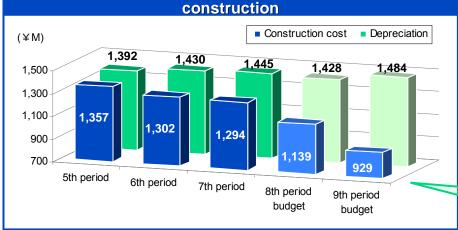
Area A (East) 11 properties: 9 BMs→ A Co Area B (South) 7 properties: 5 BMs→ B Co Area C (West) 7 properties: 7 BMs→ C Co

> consolidated to 3 companies

**Increased management** quality, service levels and business efficiency



#### Depreciation, Changes in budgets and actual costs for construction Construction cost Depreciation



### Reduce construction cost through bid

- ■Ongoing bid for air-conditioning facilities
- •# of successful bids 5th period:
  - 4 properties
  - cost reduction by ¥190M (reduction rate 24.4%)
- # of successful bids 6th period:
  - 5 properties
  - cost reduction by  $\pm 174M$  (reduction rate 39.3%)
- # of successful bids 7th period:
  - 5 properties
  - cost reduction by ¥132M (reduction rate 31.6%)
- # of bids 8th period:
  - 2 properties

Implemented works for 14 properties

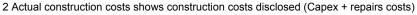
→increased efficiency of air conditioning facilities helps to reduce energy consumption → reduce CO<sub>2</sub>

### <Future policy>

Reduce construction budgets for CS or value up (including installation of air conditioners), as such works were already completed for many of our portfolio properties

Notes:

1 Construction budget shows budgeted costs for initial construction works under the Property Management Plan







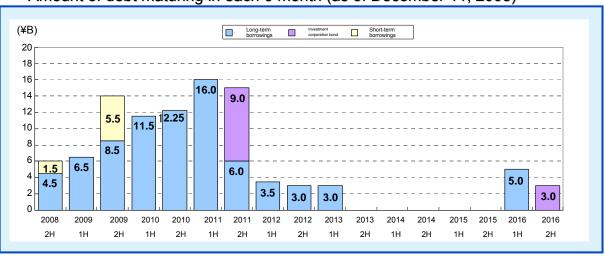


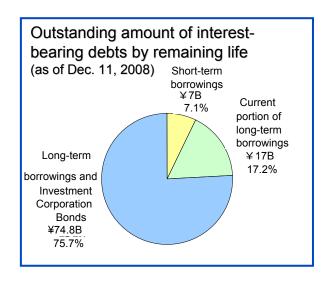
## Stable financial management— Diversified maturities and Fixed debt interest rates

Diversification of debt maturities

Debt financing with an emphasis on diversifying repayments

Amount of debt maturing in each 6 month (as of December 11, 2008)





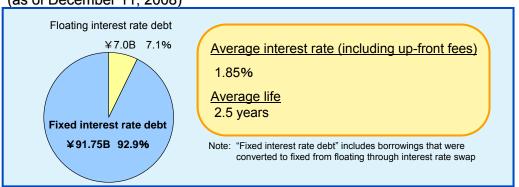
#### Notes:

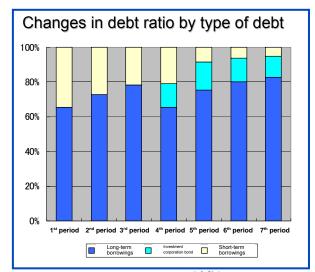
- 1 Shows debt amounts that mature in each period
- 2 1H is from Apr. 1 to Sep. 30 and 2H from Oct. 1 to Mar. 31 of the following year and not identical with the fiscal periods of the investment corporation (e.g. 2008 2H is from Oct. 1, 2008 to Mar. 31, 2009)

### Fixed debt interest rates

Conservative management centered on borrowings at a fixed interest rates

Proportion of debt at fixed interest rate\* vs. floating interest rate (as of December 11, 2008)

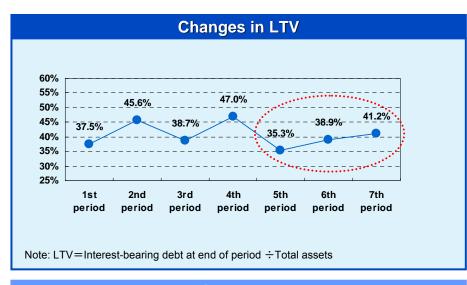








## Stable financial management—focus on maintaining conservative LTV



#### <Future policy>

We will maintain conservative LTV. We will also focus on conservative financial management through conservative leverage policy and build-up our cash position

### Summary of covenants on borrowings

#### "Financial covenant"

If in any fiscal period

(1) LTV exceeds a certain level or

- ② DSCR falls below a certain level
- → failure to comply with the above for 2 consecutive periods will result in attachment of assets

#### •LTV=total liabilities ÷ total assets

(the difference between the appraisal value of properties at end of each period and the BV will be reflected in the value of total assets (Added or subtracted as the case may be))

### DSCR=(Operating income+Depreciation) interests paid

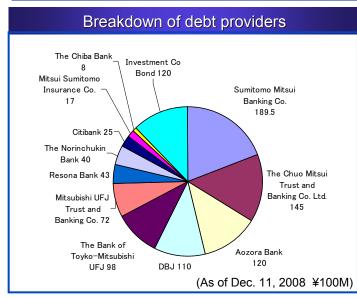
(Payment of principal with interest excluding lump-sum repayment of principal)

#### Borrowings in the 7<sup>th</sup> period and property trading End of 6th End of 7th Difference period Short-term borrowings 5.75 5 ▲0.75 35.0 Current position of long-term 26 19 **▲**7 borrowings 30.0 62.75 (¥B) Long-term borrowings 460 +16.75 Repayment Refinanced Investment corporation bonds 12 12 0 borrowings borrowings 25.0 Total 89.75 98.75 +9 3.5 19.25B 17.75B 12.75 4.5 9.0 20.0 5.0 15.0 3.0 New **Total** borrowings 2009 2014 10.0 acquisition 10.5B 1H 2H 1H 2H price 5.0 Debts as of end of 6th period New borrowings in the 7th period Sales price (c. 14.3B) (5.6B)Debt refinanced in the 7th period Investment corporation bonds 0.0 New borrowings in the 7th period for refinancing during the 7th period Repayments in the 7th period





### Stable financial management—Diversification of debt providers



Continue focusing on stable financing by maintaining positive relationship with financial institutions, especially mega-banks and trust banks

### Debt providers and balance of debts

	6th period	7 <sup>th</sup> period	Difference
Sumitomo Mitsui Banking Co.	152.5	189.5	+37
The Chuo Mitsui Trust and Banking Co., Ltd	125	145	+20
Aozora Bank, Ltd.	110	120	+10
Development Bank of Japan	80	110	+30
The Bank of Tokyo-Mitsubishi UFJ	78	98	+20
Mitsubishi UFJ Trust and Banking Corporation	72	72	0
Resona Bank, Ltd.	28	43	+15
The Norinchukin Bank	95	40	<b>▲</b> 55
Citibank Japan Ltd.	0	25	+25
Mitsui Sumitomo Insurance Co.	17	17	0
The Chiba Bank, Ltd.	20	8	<b>▲</b> 12
Investment Co Bond	120	120	0
Total	897.5	987.5	+90

#### Borrowings

The borrowing as of December 11, 2008

	Lender	Balance (¥M)	Drawdown date	Repayment date
gs	The Chuo Mitsui Trust and Banking Co., Limited	1,000	Jan-10-2008	Jan-10-2009
ĕ	The Bank of Tokyo-Mitsubishi UFJ, Ltd.	500	Feb-29-2008	Feb-28-2009
5	Citibank Japan Ltd.	1,500	Oct-31-2008	Oct-30-2009
Short-term Borrowings	Mitsubishi UFJ Trust and Banking Corporation	1,000	Oct-31-2008	Oct-31-2009
erm	Citibank Japan Ltd.	1,000	Nov-4-2008	Nov-2-2009
Į.	Aozora Bank, Ltd.(1,500) , Resona Bank, LTd.(500)	2.000	Dec-8-2008	Dec-8-2009
Sho	Total Short-Term Borrowings	7.000		
	The Chiba Bank, Ltd. (800), Aozora Bank, Ltd. (500), Mitsui Sumitomo Insurance Co., Ltd (700)	2,000	Mar-1-2006	Feb-28-2009
-te	The Bank of Tokyo-Mitsubishi UFJ, Ltd.	2,500	Mar-16-2006	Mar-16-2009
ortion of long borrowing	The Chuo Mitsui Trust and Banking Co., Limited(1,500), Aozora Bank, Ltd.(2,000), The Bank of Tokyo-Mitsubishi UFJ, Ltd. (1,000), Mitsubishi UFJ Trust and Banking Corporation(1,000), Resona Bank, Ltd.(1,000)	6,500	May-1-2006	Apr-30-2009
ro tio	Sumitomo Mitsui Banking Corporation	2,000	Oct-31-2007	Oct-31-2009
Current portion of long-term borrowing	Sumitomo Mitsui Banking Corporation (1,000) , Aozora Bank, Ltd.(1,500) , The Bank of Tokyo-Mitsubishi UFJ, Ltd.(1,500)	4,000	Apr-25-2008	Oct-25-2009
ij	Total current portion of long-term borrowings	17,000		
	Sumitomo Mitsui Banking Corporation (3,750) , The Chuo Mitsui Trust and Banking Co., Limited(3,750) , Mitsubishi UFJ Trust and Banking Corporation(1,500) , Resona Bank, LTd. (500)	9,500	Aug-1-2005	Jul-31-2010
	Aozora Bank, Ltd. (1,500), Mitsui Sumitomo Insurance Co., Ltd (1,000)	2,500	May-1-2006	Apr-30-2011
	Development Bank of Japan	5,000	<u> </u>	Apr-30-2016
	Mitsubishi UFJ Trust and Banking Corporation	1,000	Jul-14-2006	Jul-13-2011
	Development Bank of Japan	3,000	Sep-1-2006	Aug-31-2013
	The Norinchukin Bank Sumitomo Mitsui Banking Corporation	2,500 2,000	Dec-1-2006	Nov-30-2011 Apr-2-2010
	The Chuo Mitsui Trust and Banking Co., Limited	2,000	Apr-2-2007	Apr-2-2010 Apr-2-2012
"	The Norinchukin Bank	1,500	Apr-17-2007	Apr-16-2011
Long-Term Borrowings	Sumitomo Mitsui Banking Corporation	2,500	Jan-10-2008	Jan-10-2012
W	Aozora Bank, Ltd.	2,000	Feb-29-2008	Feb-28-2011
ō	The Bank of Tokyo-Mitsubishi UFJ, Ltd.	1,500	Feb-29-2006	Aug-31-2011
n B	Sumitomo Mitsui Banking Corporation (3,000) , The Chuo Mitsui Trust and Banking Co., Limited (2,000)	5,000	Mar-31-2008	Sep-30-2011
ē	The Chuo Mitsui Trust and Banking Co., Limited	1,000	May-1-2008	Nov-1-2011
g-T	Aozora Bank, Ltd.	1,000		Feb-28-2011
o-	Resona Bank, LTd.	1,500	Jun-30-2008	Jun-30-2012
_	Development Bank of Japan	3,000	1 1 45 0000	Dec-28-2012
	Aozora Bank, Ltd.	2,000	Jul-15-2008	Mar-31-2011
	Sumitomo Mitsui Banking Corporation (1,200), Mitsubishi UFJ Trust and Banking Corporation (1,300) Sumitomo Mitsui Banking Corporation (1,300), The Bank of Tokyo-Mitsubishi UFJ, Ltd. (800), Mitsubishi UFJ Trust and Banking Corporation (1,400)	2,500 3,500	Jul-31-2008	Jan-31-2010 Jan-31-2011
	Sumitomo Mitsui Banking Corporation (2,200), The Bank of Tokyo-Mitsubishi Oro, Etc. (800), Mitsubishi Oro Trust and Banking Corporation (2,200), The Chuo Mitsui Trust and Banking Co., Limited (1,000), Resona Bank, LTd. (300)	3,500	Jui-J 1-2000	Jul-31-2011
	The Chuo Mitsui Trust and Banking Co., Limited	1,000	Sep-1-2008	Sep-1-2011
	The Chuo Mitsui Trust and Banking Co., Limited  The Chuo Mitsui Trust and Banking Co., Limited	1,250	Sep-22-2008	Mar-22-2011
	The Bank of Tokyo-Mitsubishi UFJ, Ltd.	2,000	Sep-30-2008	Mar-31-2011
	Resona Bank, LTd.	500	Oct-31-2008	Oct-31-2010
	Total Long-Term Borrowings	62,750		
	Total Borrowings	86,750		
	· · ·			

### Current credit rating and issuance of Investment corporation bonds

Rating agencies	Rating	Name	Size	Interest rate	Maturity	Maturity date
Moody's	A3(stable)	1st Bond	¥9B	1.74%	5 yrs	2012/3/15
Japan Credit Rating Agency (JCR)	A+(stable)	2nd Bond	¥3B	2.37%	10yrs	2017/3/15







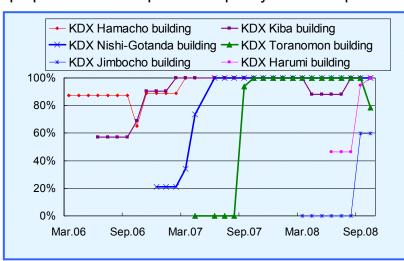
### Management of existing properties—yields and performance (results and analyses)

### NOI yields realized with rental properties (by type, on an annualized basis)

	4 <sup>th</sup> period	5 <sup>th</sup> period	6 <sup>th</sup> period	7 <sup>th</sup> period	7th period (Before Tax adjusted)
Offices	5.3%	5.5%	5.6%	5.3%	5.4%
Central urban retails	5.2%	5.1%	4.3%	4.8%	4.8%
Residentials	5.4%	5.3%	5.3%	5.3%	5.2%
Total	5.3%	5.4%	5.5%	5.3%	5.4%

These numbers are adjusted by property & metropolitan taxes KDX Harumi Builiding and KDX Iwamotocho Building's tax are considered with part of land Round off the second place decimal point

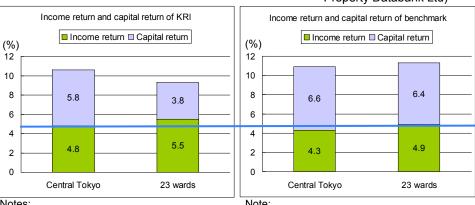
### (Reference) Improved occupancy rates for office properties that had performed poorly before acquisition



### (Reference) Office buildings performance analyses

### Actual income returns and capital returns

 Analyzed by IPD (Investment Property Databank Ltd)



- 1 Returns realized in a year up to April 2008
- 2 Subject properties are those appraised twice or more (to eliminate the influence of sale/acquisition during the period)

1 IPD J REIT Universe employed as the benchmark

### Sakae 4-chome Office Building (tentative name)



- Planned completion: June 2009 (planned)
- Location: 4-chome Sakae, Naka-ku, Nagoya-shi
- GFA: 10,848.45m<sup>2</sup> (planned)
- Number of stories: F11

	W # #75/328	-	*****
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a a	11	H-12	170
LACHE	50975-73	H 18-10	(HP40)-
engen			1

	Acquisition date	Acquisition price(¥M)
Land	2008/4/25	4,000
Building	2009/7/1 (planned)	4,325 (planned)

· Fixed rent amounts to be received from the seller based on a rent-guaranteed master lease agreement with the seller

Outline of the rent-guaranteed master lease agreement

- •Term: 1 year starting from July 2009
- · Guaranteed monthly rents:

Retail space ¥35,000/tsubo Office space ¥ 18,000/tsubo





### Overview of appraisal values

### List of appraisal values for office buildings

	Acquisition		7th peri	od		C	R
Property name	price	Appraisal value	compare to acquisition	comapre to 6th period	compare to bookvalue	End of 7th period	compare to 6th period
KDX Nihonbashi 313 Building	5,940,000	7,680,000	29.3%	0.0%	22.3%	4.8%	0.0%
KDX Hirakawacho Building	5,180,000	5,780,000	11.6%	0.0%	10.4%	4.6%	0.0%
Higashi-Kayabacho Yuraku Building	4,450,000	6,380,000	43.4%	-2.0%	41.9%	4.8%	0.1%
KDX Hatchobori Building	3,680,000	3.980.000	8.2%	0.0%	12.8%	4.8%	0.0%
KDX Nakano-Sakaue Building	2,533,000	2,680,000	5.8%	0.0%	4.9%	5.1%	0.0%
Harajuku F.F. Building	2,450,000	3,260,000	33.1%	-3.0%	30.5%	5.4%	0.2%
FIK Minami Aoyama	2,270,000	3,140,000	38.3%	-8.2%	37.4%	4.7%	0.3%
Kanda Kihara Building	1,950,000	2,030,000	4.1%	0.0%	7.8%	4.8%	0.0%
KDX Shinjuku-Gyoen Building	1,610,000	2,140,000	32.9%	0.0%	33.0%	4.9%	0.0%
KDX Koishikawa Building	704,000	795,000	12.9%	-13.7%	17.6%	6.0%	0.7%
Portus Center Building	5,570,000	5,500,000	-1.3%	-3.5%	6.8%	6.0%	0.2%
KDX Kojimachi Building	5,950,000	6,400,000	7.6%	-2.0%	9.5%	4.8%	0.1%
KDX Funabashi Building	2,252,300	2,390,000	6.1%	-6.3%	-3.9%	5.7%	0.1%
KDX Hamacho Building	2,300,000	3,010,000	30.9%	-2.3%	28.1%	5.3%	0.1%
Toshin 24 Building	5,300,000	5,440,000	2.6%	-8.4%	3.5%	5.4%	0.4%
Ebisu East 438 Building	4,640,000	5,380,000	15.9%	-11.8%	17.3%	4.9%	0.3%
KDX Omori Building	3,500,000	4,090,000	16.9%	-1.0%	16.9%	5.1%	0.1%
KDX Hamamatsucho Building	3,460,000	3,950,000	14.2%	0.0%	16.6%	4.6%	0.0%
KDX Kayabacho Building	2,780,000	3,220,000	15.8%	-1.5%	10.9%	5.2%	0.1%
KDX Shinbashi Building	2,690,000	3,020,000	12.3%	-1.9%	12.3%	4.5%	0.1%
KDX Shin-Yokohama Building	2,520,000	2,790,000	10.7%	-10.9%	11.2%	5.5%	0.3%
KDX Yotsuya Building	1,950,000	2,440,000	25.1%	0.0%	23.7%	5.2%	0.0%
KDX Minami Semba Dai-1 Building	1,610,000	1,540,000	-4.3%	-6.7%	-1.3%	5.5%	0.1%
KDX Minami Semba Dai-2 Building	1,560,000	1,570,000	0.6%	-4.3%	6.2%	5.5%	0.1%
KDX Kiba Building	1,580,000	1,800,000	13.9%	-6.7%	7.6%	5.5%	0.1%
KDX Kajicho Building	2,350,000	2,550,000	8.5%	0.0%	6.4%	4.8%	0.0%
KDX Nogizaka Building	1,065,000	1,060,000	-0.5%	-1.9%	-6.6%	5.0%	0.1%
KDX Higashi-Shinjuku Building	2,950,000	3,370,000	14.2%	0.3%	5.5%	5.3%	0.0%
KDX Nishi-Gotanda Building	4,200,000	4,920,000	17.1%	-2.2%	15.7%	5.2%	0.1%
KDX Monzen-Nakacho Building	1,400,000	1,430,000	2.1%	0.0%	-2.2%	5.2%	0.0%
KDX Shiba-Daimon Building	6,090,000	6,770,000	11.2%	-1.9%	6.6%	5.2%	0.1%
KDX Okachimachi Building	2,000,000	2,010,000	0.5%	0.0%	-6.5%	4.8%	0.0%
KDX Hon-Atsugi Building	1,305,000	1,220,000	-6.5%	-7.6%	-6.9%	6.0%	0.0%
KDX Hachioji Building	1,155,000	1,010,000	-12.6%	-9.8%	-24.7%	5.5%	0.1%
KDX Niigata Building	1,305,000	971,000	-25.6%	-13.3%	-34.8%	7.0%	0.6%
KDX Ochanomizu Building	6,400,000	7,320,000	14.4%	2.1%	12.2%	4.6%	0.0%
KDX Nishi-Shinjuku Building	1,500,000	1,540,000	2.7%	0.0%	-1.5%	5.1%	0.1%
KDX Toranomon Building	4,400,000	4,640,000	5.5%	-4.7%	-4.9%	4.4%	0.3%
Toranomon Toyo Building	9,850,000	11,100,000	12.7%	-0.9%	12.0%	4.5%	0.2%

	Acquisition		7th peri	od		C	R
Property name	price	Appraisal value	compare to acquisition	comapre to 6th period	compare to bookvalue	End of 7th period	compare to 6th period
KDX Shinjuku 286 Building	2,300,000	2,500,000	8.7%	-4.2%	6.5%	4.9%	0.2%
Karasuma Building	5,400,000	5,820,000	7.8%	2.8%	5.0%	5.3%	0.0%
KDX Hakata Building	2,350,000	2,200,000	-6.4%	-12.4%	-9.9%	6.1%	0.8%
KDX Sendai Building	2,100,000	1,910,000	-9.0%	-10.3%	-13.9%	5.7%	0.1%
KDX Roppongi 228 Building	3,300,000	2,800,000	-15.2%	-15.9%	-19.0%	4.8%	0.7%
Hiei Kudan-Kita Building	7,600,000	8,150,000	7.2%	1.1%	6.5%	4.6%	0.0%
KDX Shin-Yokohama 381 Building	4,700,000	4,100,000	-12.8%	-12.8%	-12.9%	5.4%	0.4%
KDX Kawasaki-Ekimae Hon-cho Building	3,760,000	3,480,000	-7.4%	-7.4%	-7.9%	5.8%	0.4%
Nissou Dai-17 Building	2,710,000	2,090,000	-22.9%	-9.1%	-23.2%	5.4%	0.4%
lkejiri-Oohashi Building	2,400,000	2,180,000	-9.2%	-16.5%	-11.3%	5.7%	0.9%
KDX Hamacho Nakanohashi Building	2,310,000	2,140,000	-7.4%	-10.1%	-9.7%	5.2%	0.6%
KDX Kanda Misaki-cho Building	1,380,000	1,160,000	-15.9%	-16.5%	-17.2%	5.2%	0.7%
KDX Hakata-Minami Building	4,900,000	4,720,000	-3.7%	-4.1%	-4.4%	6.3%	0.8%
KDX Kitahama Building	2,220,000	2,020,000	-9.0%	-9.0%	-10.5%	5.7%	0.4%
Shin-toshin Maruzen Building	2,110,000	2,060,000	-2.4%	-4.2%	-5.7%	5.1%	0.3%
KDX Jimbocho Building	2,760,000	2,660,000	-3.6%	-4.7%	-10.8%	5.3%	0.6%
KDX Gobancho Building	1,951,000	1,870,000	-4.2%	-7.4%	-8.2%	5.0%	0.4%
Sakae 4-chome Office Building (Tentative Name)	4,000,000	4,180,000	4.5%	0.0%	0.3%	-	-
KDX Iwamoto-cho Building	1,864,802	1,810,000	-2.9%	-4.7%	-3.9%	5.3%	0.5%
KDX Harumi Building	10,250,000	10,700,000	4.4%	1.9%	4.6%	4.6%	0.1%
KDX Hamamatucho Dai-2 Building	2,200,000	2,240,000	1.8%	0.4%	-0.9%	4.5%	0.0%
Office Total	196,965,102	211,106,000	7.2%	-3.5%	5.4%	-	_

#### Note:

Under  $\,\Psi\,1,000\,$  cut it off (Acquisition price, Appraisal value, Book value) Second decimal place omitted for ratios

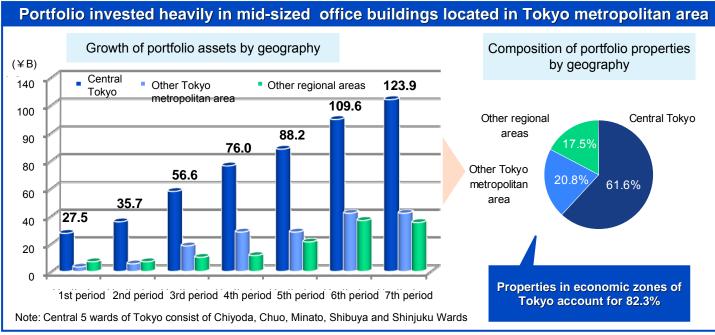
### Summary of appraisal values at the end of the 7th period (ended October 2008)

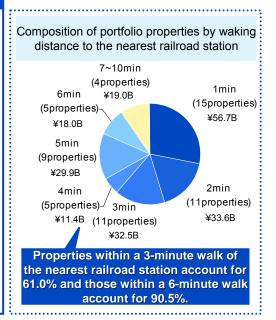
	1	2	3	<b>4=3-1</b>	<b>4</b> / <b>1</b>	5=3-2	5/2
(¥M)	Acquisition price	Book value	Apraisal value	Difference (Apraisal value)	(%)	Difference (Book value)	(%)
Office	196,965	200,372	211,106	14,141	7.2%	10,734	5.4%
Central Urban Retails	12,379	12,679	14,210	1,831	14.8%	1,531	12.1%
Residentials	12,709	12,742	12,090	-619	-4.9%	-652	-5.1%
Total	222,053	225,795	237,406	15,353	6.9%	11,613	5.1%

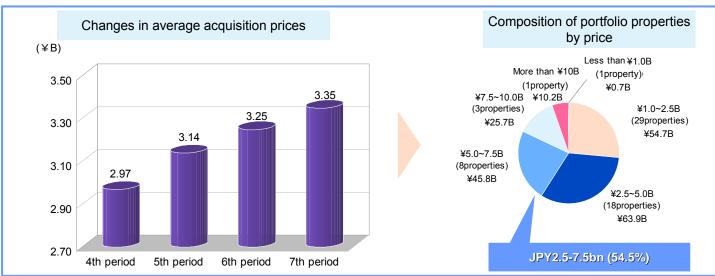


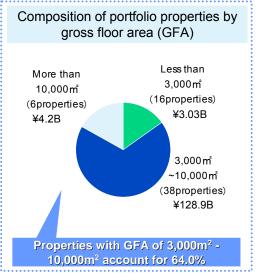


### Summary of office building portfolio (7th period)









Figures for end of 6th and 7th Period include JPY 4,325mn for the planned acquisition of Sakae 4-chome Jimusho Bldg. (Tentative name)



## Emphasis on mid-sized office buildings in Tokyo metropolitan area

#### 60 Office properties, total acquisition price of ¥201.2B (as of Oct 31, 2008) Tokyo's 23 wards **Acquisition price** 42 Properties ¥142.2B (Tokyo metropolitan area) **Acquisition price** (Other regional areas) Central Tokyo1 34 properties ¥123.9B Niigata 1 property ¥1.3B Miyagi WH235 Other 18 wards 1 property ¥2.1B 8 properties ¥18.3B Greater Osaka area 5 properties ¥16.3B Fukuoka 2 properties ¥7.2B Tokyo Other regional areas 17.5% Chiba Other Tokyo 1 property ¥2.2B metropolitan Central Tokyo Kanagawa 61.5% 20.8% 6 properties ¥20.2B Aichi<sup>2</sup> 1 property ¥8.3B Hachioji, Tokyo Acquisition 1 property ¥1.1B # of Ratio price properties (¥B) (%) 165.9 82.4 Tokyo metropolitan area Central Tokyo: Chiyoda, Chuo, Minato, Shibuya and Shinjuku wards 35.3 17.5 10 2 The price of Sakai 4-chome Office Building (Tentative Name) is ¥8.3B is the total of land acquired on Apr. 24, 2008 (¥4B) Other regional areas and the building to be acquired on July 1, 2009 (¥4.3B) 60 201.2 100.0 **Total** Acquisition price are rounded to the nearest ¥100M. Ratios indicate the total acquisition price for properties in each area in

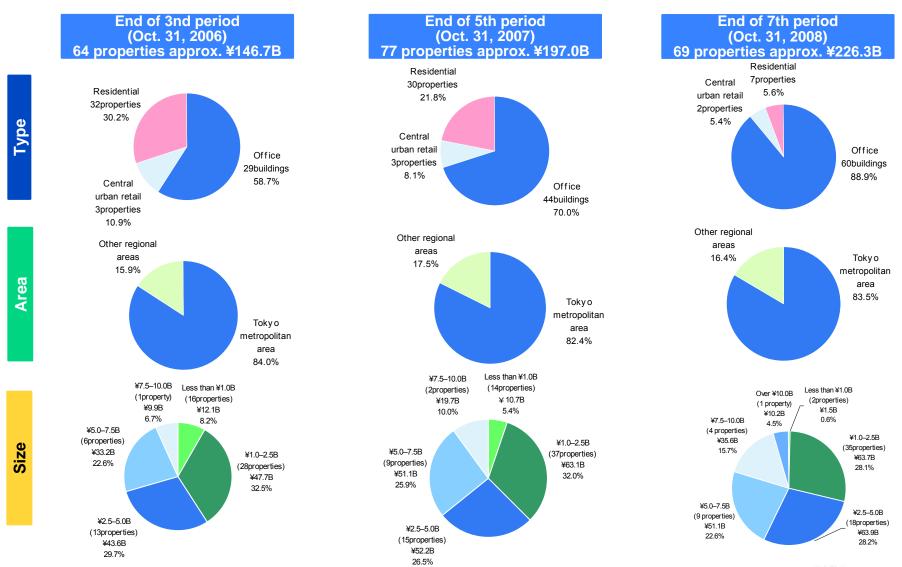




proportion to the total acquisition price for all properties combined and are rounded down to the first decimal place

### Focusing on office buildings

#### Portfolio overview





Note: The portion (%) indicated in the circular graphs above the total acquisition prices for each category of assets and rounded down to the first decimal place



### Office buildings as of the end of October 31, 2008 (60 properties)

Туре	Area	# of prop.	Name	Location	Acquisition price (¥M) <sup>1</sup>	Com pletio n²	Occupancy ratio (%) 3
		A-60	KDX Harum i Building	Chuo-ward, Tokyo	10,250	Feb-2008	100.0%
		A-40	Toranomon Toyo Building	Minato-ward, Tokyo	9,850	Aug-1962	100.0%
		A-46	Hiei Kudan-Kita Building	Chiyoda-ward, Tokyo	7,600	Mar-1988	100.0%
		A-37	KDX Ochanomizu Building	Chiyoda-ward, Tokyo	6,400	Aug-1982	90.2%
		A-32	KDX Shiba-Daimon Building	Minato-ward, Tokyo	6,090	Jul-1986	100.0%
		A-13	KDX Kojimachi Building	Chiyoda-ward, Tokyo	5,950	May-1994	98.2%
		A-1	KDX Nih on bashi 313 Bui Iding	Chuo-ward, Tokyo	5,940	Apr-1974	100.0%
		A-16	Toshin 24 Building	Yokohama, Kanagawa	5,300	Sep-1984	100.0%
		A-2	KDX Hirakawach o Bui Iding	Chiyoda-ward, Tokyo	5,180	Mar-1988	100.0%
		A-47	KDX Shin-Yoko hama 381 Building	Yokohama, Kanagawa	4,700	Mar-1988	97.5%
		A-17	Ebisu East 438 Building	Shibuya-ward, Tokyo	4,640	Jan-1992	100.0%
		A-3	Higashi-Kayabacho Yuraku Buildin g	Chuo-ward, Tokyo	4,450	Jan-1987	100.0%
		A-39	KDX Torano mon Building	Minato-ward, Tokyo	4,400	Apr-1988	78.6%
		A-30	KDX Nishi-Gotanda Building	Shinagawa-ward, Tokyo	4,200	Nov-1992	100.0%
		A-48	KDX Kawasaki-Ekimae Hon-cho Building	Kawasaki, Kanagawa	3,760	Feb-1985	100.0%
	Tokyo	A-4	KDX Hatchobori Building	Chuo-ward, Tokyo	3,680	Jun-1993	100.0%
Office	Metro poritan	A-18	KDX Omori Building	Ota-ward, Tokyo	3,500	Oct-1990	100.0%
	area	A-19	KDX Hamamatsuch o Building	Minato-ward, Tokyo	3,460	Sep-1999	75.4%
		A-45	KDX Roppongi 228 Building	Minato-ward, Tokyo	3,300	Apr-1989	78.0%
		A-29	KDX Higashi-Shinjuku Building	Shinjuku-ward, Tokyo	2,950	Jan-1990	86.2%
		A-20	KDX Kayabach o Building	Chuo-ward, Tokyo	2,780	Oct-1987	100.0%
		A-56	KDX Jimboch o Building	Chiyoda-ward, Tokyo	2,760	May-1994	59.8%
		A-49	Nissou Dai-17 Building	Yokohama, Kanagawa	2,710	Jul-1991	100.0%
		A-21	KDX Shinbashi Building	Minato-ward, Tokyo	2,690	Feb-1992	100.0%
		A-5	KDX Nakano-Sakaue Building	Nakano-ward, Tokyo	2,533	Aug-1992	96.5%
		A-22	KDX Shin-Yoko hama Building	Yokohama, Kanagawa	2,520	Sep-1990	83.2%
		A-6	Harajuku F.F. Building	Shibuya-ward, Tokyo	2,450	Nov-1985	100.0%
		A-50	lkejiri-Oohashi Building	Meguro-ward, Tokyo	2,400	Sep-1988	100.0%
		A-27	KDX Kajicho Building	Chiyoda-ward, Tokyo	2,350	Mar-1990	100.0%
		A-51	KDX Hamacho Nakanohashi Building	Chuo-ward, Tokyo	2,310	Sep-1988	100.0%
		A-15	KDX Hamacho Building	Chuo-ward, Tokyo	2,300	Sep-1993	100.0%
		A-41	KDX Shinjuku 286 Building	Shinjuku-ward, Tokyo	2,300	Aug-1989	100.0%
		A-7	FIK Minami Aoyama	Minato-ward, Tokyo	2,270	Nov-1988	100.0%

Туре	Area	# of prop.	Name	Lo cation	Acquisition pri (¥M) <sup>1</sup>	ce Completion <sup>2</sup>	Occupanc ratio (%) 3
		A-14	KDX Funabashi Building	Funabashi, Chiba	2,252	Apr-1989	98.4%
		A-61	KDX Hamamatucho Dai-2 Building	Minato-ward, Tokyo	2,200	Apr-1992	100.0%
		A-55	Shin-toshin Maruzen Building	Shinjuku-ward, Tokyo	2,110	Jul-1990	80.9%
		A-33	KDX Okachimachi Building	Taito-ward, Tokyo	2,000	Jun-1988	100.0%
		A-57	KDX Gobancho Building	Chiyoda-ward, Tokyo	1,951	Aug-2000	85.7%
		A-8	Kanda Kihara Building	Chiyoda-ward, Tokyo	1,950	May-1993	100.0%
		A-23	KDX Yotsuya Building	Shinjuku-ward, Tokyo	1,950	Oct-1989	100.0%
	Tokyo	A-59	KDX Iwamoto-cho Building	Chiyoda-ward, Tokyo	1,864	Mar-2008	92.7%
	Metro poritan	A-9	KDX Shinjuku-Gyoen Building	Shinjuku-ward, Tokyo	1,610	Jun-1992	100.0%
	area	A-26	KDX Kiba Building	Koto-ward, Tokyo	1,580	Oct-1992	100.0%
		A-38	KDX Nishi-Shinjuku Building	Shinjuku-ward, Tokyo	1,500	Oct-1992	100.0%
		A-31	KDX Monzen-Nakacho Building	Koto-ward, Tokyo	1,400	Sep-1986	100.0%
		A-52	KDX Kanda Misaki-cho Building	Chiyoda-ward, Tokyo	1,380	Oct-1992	100.0%
ffice		A-34	KDX Hon-Atsugi Building	Atsugi, Kanagawa	1,305	May-1995	88.6%
		A-35	KDX Hachioji Building	Hachioji, Tokyo	1,155	Dec-1985	85.6%
		A-28	KDX Nogizaka Building	Minato-ward, Tokyo	1,065	May-1991	100.0%
		A-10	KDX Koishikawa Building	Bunkyo-ward, Tokyo	704	Oct-1992	100.0%
		A-58	Sakae 4-chome Office Building (Tentative)		8,325	Jun-2009	_
		A-12	Portus Center Building	Sakai, Osaka	5,570	Sep-1993	100.0%
		A-42	Karasuma Building	Kyoto, Kyoto	5,400	Oct-1982	98.1%
		A-53	KDX Hakata-Minami Building	Fukuoka, Fukuoka	4,900	Jun-1973	95.4%
	Other	A-43	KDX Hakata Building	Fukuoka, Fukuoka	2,350	Jul-1982	100.0%
	region al are as	A-54	KDX Kitahama Building	Osaka, Osaka	2,220	Jul-1994	88.1%
		A-44	KDX Sendai Building	Sendai, Miyagi	2,100	Feb-1984	86.2%
		A-24	KDX Minami Semba Dai-1 Building	Osaka, Osaka	1,610	Mar-1993	91.6%
		A-25	KDX Minami Semba Dai-2 Building	Osaka, Osaka	1,560	Sep-1993	91.2%
		A-36	KDX Niigata Building	Niigata-shi, Niigata	1,305	Jul-1983	76.2%
	Office (60 Pr	op) Subtotal			201,290	Ave. 20.1 years	95.7%

#### Notes

- 1 Acquisition price is the purchase price for trust beneficiary interests etc. acquired by the Investment Corporation exclusive of taxes, rounded down to the nearest million yen
- 2 Completion date is the date of construction completion recorded in the land register. However, for Sakae 4-chome Office Building (Tentative Name), the planned completion date is shown. Average age subtotals and total is shown as the weighted-average portfolio age based upon acquisition prices with a base date of October 31, 2008 and are rounded down to the nearest first decimal place. (excluding A-58 Sakae 4-chome Office Building (Tentative Name)) The weighted-average age of the 68 properties held as of end of 7th period (excluding Sakae 4-chome Office Building (Tentative Name)) is 18.6 years
- 3 Occupancy ratio is calculated by dividing leased area by leasable area and rounded to the first decimal place. Average occupancy ratio of 68 properties held as of end of 7th period was 95.6% (excluding A-58 Sakae 4-chome Office Building (Tentative Name))



## Portfolio overview (Central urban retail properties and residential properties)

(As of Oct. 31, 2008)

### Central urban retail properties as of October 31, 2008 (2 properties)

					Acquisition pri	ce	Occupancy
Type	Area	# of prop.	Name	Location	(¥M) <sup>1</sup>	Completion <sup>2</sup>	ratio (%)3
Central Urban	Tokyo Metro	C-1	Frame Jinnan-zaka	Shibuya-ward, Tokyo	9,900	Mar-2005	97.9%
Retail	poritan area	C-2	KDX Yoyogi Building	Shibuya-ward, Tokyo	2,479	Aug-1991	91.7%
	Central Urba	an Retail (2	prop.) Subtotal		12,379	Ave. 6.2 years	96.7%

#### Residential properties as of the end of October 31, 2008 (7 properties)

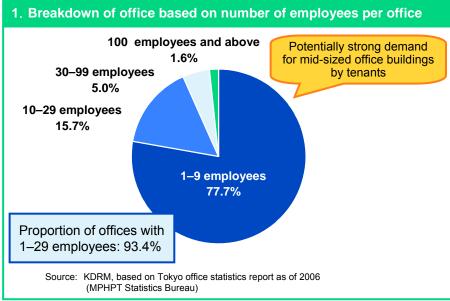
					Acquisition pri	ce	Occupancy
Туре	Area	# of prop.	Name	Lo cation	(¥M) <sup>1</sup>	Com pletio n <sup>2</sup>	ratio (%) 3
		B-19	Residence Charmante Tsukishima	Chuo-ward, Tokyo	5,353	Jan-2004	100.0%
	Tokyo	B-3	Court Mejiro	Shinjuku-ward, Tokyo	1,250	Mar-1997	100.0%
<del>-</del>	Metro	B-4	Apartments Motoazabu	Minato-ward, Tokyo	1,210	Jan-2004	94.6%
Residential	poritan area	B-5	Apartments Wakamatsu-Kawada	Shinjuku-ward, Tokyo	1,180	Feb-2004	100.0%
esid	arca	B-34	Gradito Kawaguchi	Kawaguchi, Saitama	1,038	Feb-2006	100.0%
œ		B-25	Court Shin-Okachimachi	Taito-ward, Tokyo	878	Oct-2005	100.0%
	Other Regional areas	B-18	Venus Hibarigaoka	Sapporo, Hokkaido	1,800	Mar-1989	88.7%
	Residential	7 prop.)Su	btotal		12,709	Ave. 7.2 years	94.7%

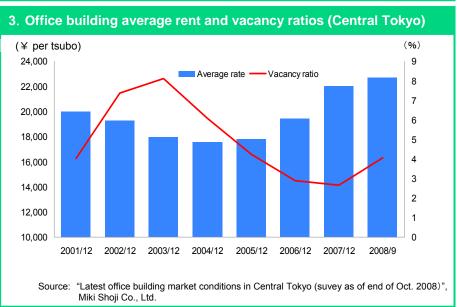
#### Notes:

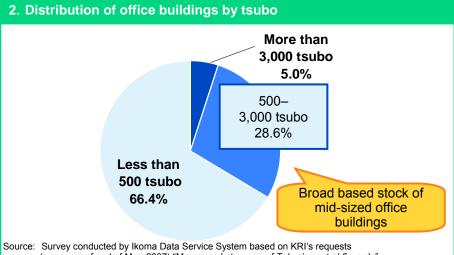
- 1 Acquisition price is the purchase price for trust beneficiary interests etc. acquired by the Investment Corporation exclusive of taxes, rounded down to the nearest million yen.
- 2 Year built is the date of construction completion recorded in the land register. The total is shown as weighted-average portfolio age based upon acquisition price with a base date of Oct. 31, 2008 (rounded down to the nearest first decimal place)
- 3 Occupancy ratio is calculated by dividing leased area by leasable area and rounded to the first decimal place. Ratios are calculated as of Oct. 31 2008



### (Reference data1) Market environment for office buildings

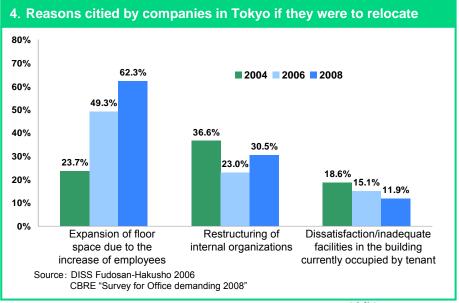






Source: Survey conducted by Ikoma Data Service System based on KRI's requests (survey as of end of Mar. 2007) "Macro market survey of Tokyo's central 5 wards"

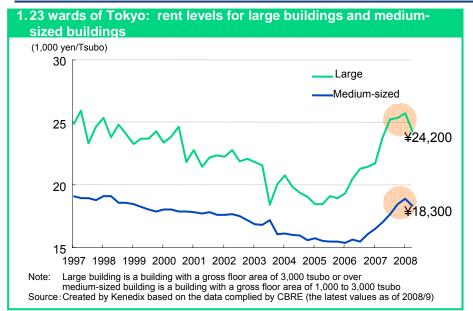
Note: The above data covers rental office buildings located in Tokyo's central 5 wards that were surveyed by Ikoma Data Service System. Please note that the above data may not include the data of all properties in the said 5 wards

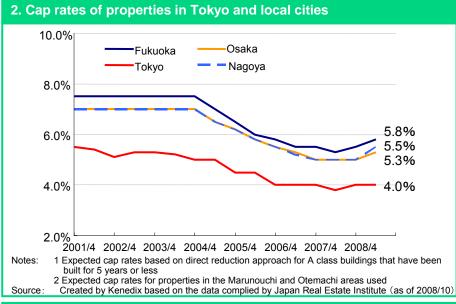


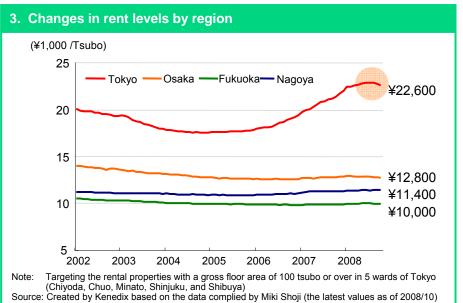


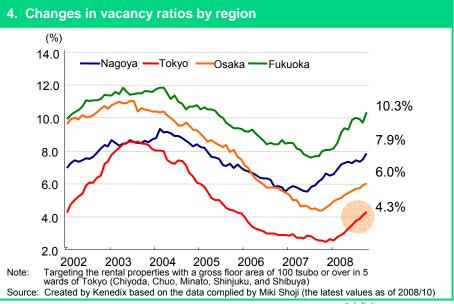


### (Reference data2) Market environment for office buildings



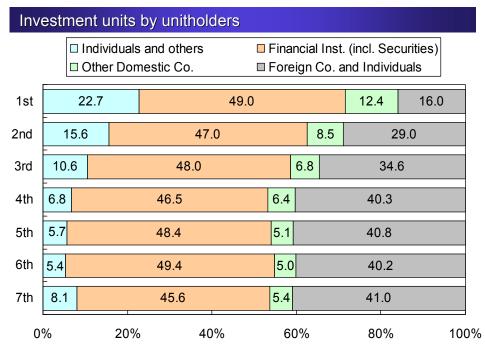








### KRI unitholders

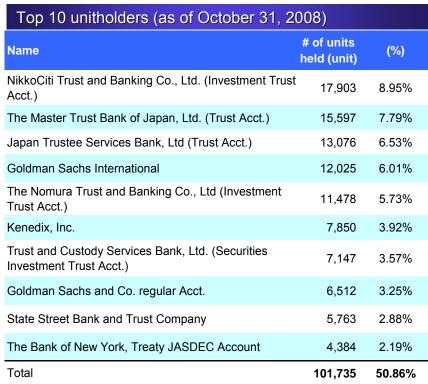


Note: Round to the first decimal place

### Type of unitholders (as of October 31, 2008)

	# of unitholder	(%)	# of units held (unit)	Ratio (%)
Individual and Others	5,605	94.0%	16,234	8.1%
Financial Inst. (Incl. Securities co.)	83	1.4%	91,126	45.6%
Other Domestic Co.	100	1.7%	10,720	5.4%
Foreign Co. and Individuals	176	3.0%	81,920	41.0%
Total	5,964	100.0%	200,000	100.0%

Note: Round to the first place decimal point



Note: Ratios are rounded down to the second decimal place

### (Reference) Reporting of major unitholders

Name	Submitted on	# of units held (unit)	(%)
Tower Investment Management Co., Ltd.	2008/11/21	25,175	12.59%
Nomura Securities Co., Ltd.	2008/9/25	22,084	11.04%
Nomura Asset Management Co., Ltd.		21,274	10.64%
Nomura Securities Co., Ltd.		810	0.41%
Nikko Asset Management Co. Ltd	2008/10/22	19,875	9.94%
Nikko Asset Management Co. Ltd		18,349	9.17%
Citigroup Alternative Investments LLC		1,171	0.59%
Nikko Citigroup Ltd.		355	0.18%

Notes:1 Reports submitted from 2007/5/22 to 2008/11/21

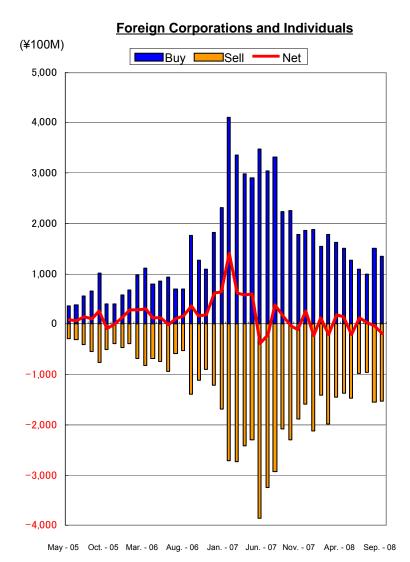
- 2 These are companies who has more than 5% units
- 3 Rounded to the first decimal place

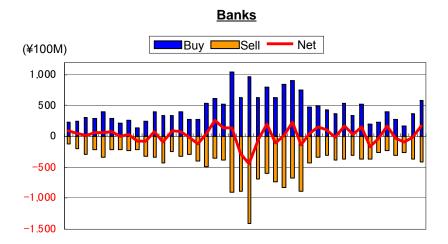




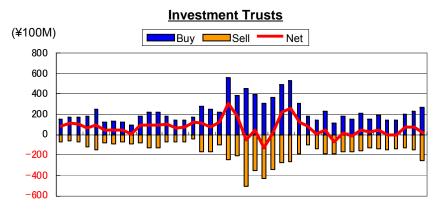
### J-REITs investment trends by investor category

### Trend of trading in J-REIT securities by investors





May - 05 Oct. - 05 Mar. - 06 Aug. - 06 Jan. - 07 Jun. - 07 Nov. - 07 Apr. - 08 Sep. - 08



May - 05 Oct. - 05 Mar. - 06 Aug. - 06 Jan. - 07 Jun. - 07 Nov. - 07 Apr. - 08 Sep. - 08



Source: Tokyo Stock Exchange (data up to Oct. 2008)



### Disclosure and IR activities

■Press Releases

Japanese press release

Updated on the same day as the

Active information disclosure through our company website

#### ■ Latest topics are displayed in the ticker



■Latest financial information Shows video images of results briefings.



### (Reference) Access to KRI website (clicks) Portfolio 13.990 Press release 12.997 7,492 6.371

Disclosure material What's new Dividends 5.853 KDRM site top 5,577 List of loan 5.143 Occupancy rate 4,170 English website 3,100 **TOTAL** 64.693

Note:2008/5/1 to 2008/10/31



### Proactively held meetings with investors



### (Reference) **Number of investor meetings**

Domestic institutions	326
Domestic regional financial institutions	128
International investors(Europe)	111
International investors (US)	126
International investors (other)	137
TOTAL	828

Note: 2005/6/21 to 2008/12/1 (including conferencecalls)

Domestic institutions	42	
Domestic regional financial institution	15	
International investors (Europe)	5	
International investors (US)	8	
International investors (other)	29	
TOTAL	99	
From 2008/5/1-2008/12/1		

#### Asset Management Reports (sent to existing investors)



#### **English Annual** Reports

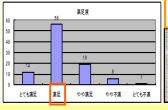


#### Approach targeting retail investors

■ Participated in a seminar for retail investors Held by JAPAN-REIT / ib Research & Consulting Inc.

#### 個人投資家のための J-REITフォーラム

Many of the participants replied they were satisfied with the seminar.





■ Relevant content can be viewed on the J-REIT's portal site (JAPAN-REIT.com)

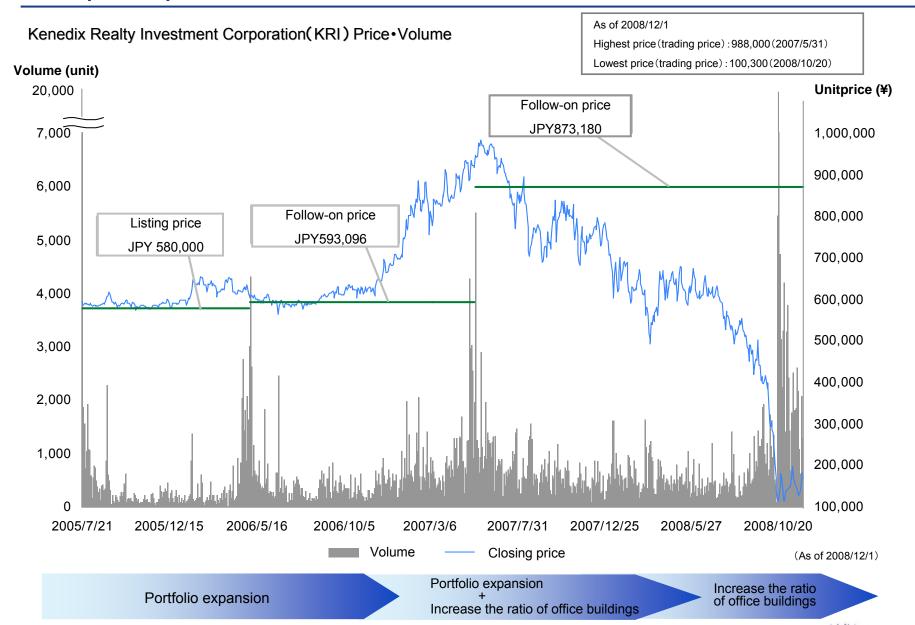








### Unit price performance/transaction volume







### Summary financials for the 7th Period—Income statement

### Comparison of 7th period and 6th Period

#### 6th period 7th period 2007/11/1 2008/5/1 2008/4/30 2008/10/31 Difference Note Rental and other operationg revenues 6,770 7,111 341 5,626 5.847 221 A(+528),B(▲459),C(+217),D(▲100) Rental revenues Common area charges 1,144 1,263 119 A(+137),B(▲10),C(+7),D(▲10) 859 1.045 186 240 250 10 A(+23),B(▲12),C(+1),D(▲2) Parling space rental revenues 458 668 210 A(+104),B(▲6),C(+25),D(▲1) Utility charge reimbursements 160 Miscellaneous 126 ▲34 Total rental and other operating 7.630 8.156 revenues (A) Profit on sale of trust beneficiary Loss on disposal of 13 properties in 6th period 952 299 interests in real estate Loss on disposal of 2 properties in 7th period 3 456 Property management fee 750 792 42 A(+73),B(▲39),C(+28),D(▲4) 450 611 161 A(+95),B(▲12),C(+22),D(▲12) 395 406 11 Repairs and maintenance cost 149 188 Others(%1) 272 234 ▲49 decrease of KDX Yoyogi Bld. In 6th period 1,445 Depreciation 1,430 Total property-related expence B 3,447 3,678 231 Rental business profit(A-B) 4,182 4,477 295 Net operating income (NOI) 5,612 5,923 Loss on disposal of real estate 439 Loss on disposal of 10 properties in 6th period Asset management fee 424 442 18 Others (%2) 205 190 **▲**15 Operating income Interest expense 504 689 185 increasing debt, raising interest, etc Investment corporation bonds interest 113 114 Financing related expense 28 145 117 Syndicate loan fee, upfront fee, etc Amortization of bond issuance costs 5 Amortization of unit issuance costs 41 41 Amortization of organization costs 5 5 Other non-operating expenses 31 32 ▲ 721 ▲ 1.020 ▲299 Non-operating expenses **Ordinary income** ▲219 Income before income taxes 3,124 ▲219 3,343 Income taxes 0 **A** 1 Net income 3,342 3,123 ▲219 Retained earnings at the beginning of period Retained earnings at the end of period 3,342 3,123 ▲219

### Comparison of Forecasts for the 7th period (as of 2008/6/11) and actual results

(¥M)	Forecast	Actual results	Difference	Comments (on the difference between the revised forecast and actual results)
Operating revenue	8,174	8,456	+282	•revenue increase from sale of 2 properties (+299) • revenue decrease from decrease in expected rent income (▲98) •revenue increase from acquisition of 1property including increase in income for utilities
Operating expenses	4,254	4,311	+57	increase in income for utilities
Operating profit	3,919	4,144	+225	-
Non-operating Profit	924	1,034	+110	•increase in mainly interest expense
incl. Interest payable	866	948	+82	•increase in mainly borrowing related expenses (2008/7, syndicated loan related fees)
Net income	3,002	3,123	+121	Revenue increase from profit on sale (+299), ▲57 due to increase in operating expenses, increase in loan related expenses for the main part resulted in increase of non-operating expenses and ▲110
Distribution per unit	¥15,000	¥15,618	+¥618	
# of Properties	70 Properties	69 Properties	▲1 Property	The 2 properties (KDX Iwamoto-cho Bldg and KDX Harumi Bldg.) were already reflected in the forecast. Subsequently 2 properties were sold and 1 acquired

Key factors that led to increase/decrease (Operating profit (loss))

- A: occupancy rate of properties acquired in the 6th Period for the full year
- B: Revenue decrease from properties sold in the 6th Period
- C: Revenue increase from properties acquired in the 7th Period
- D: Revenue decrease from properties sold in the 7th Period
- (%1) Other expenses: Insurance premium, trust fee
- (※2) Other operating expenses: Compensation paid to directors, Asset custody fees, General Admin fees, Auditor's fees





## Summary financials for the 7th period—Balance sheet and cashflow statement

	6th period		7th period	
	As of Apr. 30,	2008	As of Oct. 30, 2008	
	(¥ thousand)	(%)	(¥ thousand)	(%)
Current assets	13,397,027	5.8	13,465,140	5.
Cash and bank deposits	6,379,367		6,799,392	
Entrusted deposits	6,813,393		6,230,408	
Other current assets	204,266		435,339	
Fixed assets	216,915,367	94.1	226,028,045	94.
Property and equipment at cost	216,483,952	93.9	225,510,389	94.
Buildings	9,520,811		10,571,000	
Land	25,928,590		29,093,099	
Buildings in trust	56,291,945		59,032,593	
Lands in trust	124,742,605		126,813,694	
Intangible assets	285,350	0.1	285,350	0.
Ground leasehold	285,350		285,350	
Investment and other assets	146,065	0.1	232,306	0.
Leasehold and security deposite	23,326		12,226	
Long-term prepaid expenses	121,520		213,679	
Deffered income tax asset	1,217		6,399	
Deffered assets	207,848	0.1	155,412	0.
Organization costs	20,358		15,269	
Corporate bond issuance costs	57,183		51,306	
Unit issuance costs	130,305		88,837	
Total asset	230,520,243	100.0	239,648,597	100.

♦ PPE increase by ¥9,027M

(Acquisition price of assets acquired: ¥14,314M Acquisition price of assets sold: ¥5,110M)

- **Current liabilities** 34,026,147 26,151,126 Trade and other payables 441,418 407,070 Short-term debt 31,750,000 24,000,000 Other account payables 351,588 321,639 Rents in advance 1,172,674 1.238.194 Others 310,465 184,220 Fixed liabilities 68.179.934 85,409,894 Corporate bonds 12,000,000 12,000,000 Long-term debt 46,000,000 62,750,000 Leasehold and security deposit received 1,271,027 1,515,158 Security deposit received in trust 8,905,814 9,128,461 Derivative liability 16,271 3,091 Liabilities 102,206,081 111,561,020 44.3 Total unitholders' capital 124,973,750 54.2 124,973,750 1.4 3,123,698 1.3 Retained earnings 3,342,285 ▲ 1,873 ▲0.0 ▲ 9,872 ▲0.0 Unrealized gain from deffered hedge transactions 55.7 53.4 128,314,161 128,087,577 Total liabilities and unitholders' equity 230,520,243 100.0 239,648,597
- ◆ Decrease in short-term borrowings by ¥7,750M
- ♦ Increase in long-term borrowings by ¥16,750M

### Cashflow statement

	6th period As of Apr. 30, 2008	7th period As of Oct. 31, 2008	
	(¥ thousand)	(¥ thousand)	
Cash flow from operating activities	36,143,837	9,279,012	
Cash flow from investing activities	<b>▲</b> 47,793,395	<b>▲</b> 14,377,205	
Csh flow from financing activities	11,460,091	5,659,983	
Net increase (decrease) in cash and cash equivalents	▲ 189,466	561,790	
Cash and cash equivalents at beginning of period	11,331,324	11,141,858	
Cash and cash equivalents at end of period	11,141,858	11,703,649	





### J-REIT and real estate market overview

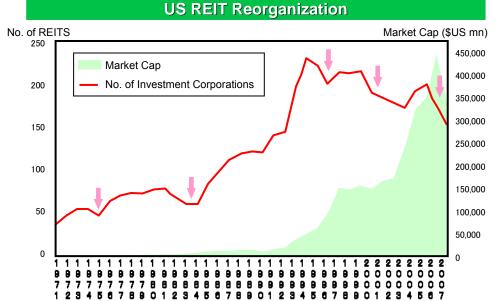
Forum for building up the real estate investment market that is trusted by investors

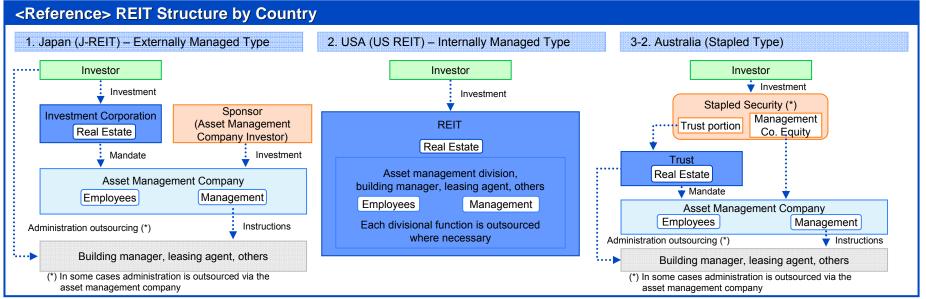
(MLIT, Organizer: ARES October 2008)

- ◆ J-REIT performance
- ◆ J-REIT consolidation effects and necessity
- ◆ J-REIT market development
- Refinancing risk
- Flexible capital policies (e.g., share buy-backs, convertible CBs)
- Sponsor creditworthiness
- Management structure External or Internal

Source of information on this page:

The Third "Forum for Building Up the Real Estate Investment Market that is Trusted by Investors" reference materials (available on the ARES website - in Japanese only)









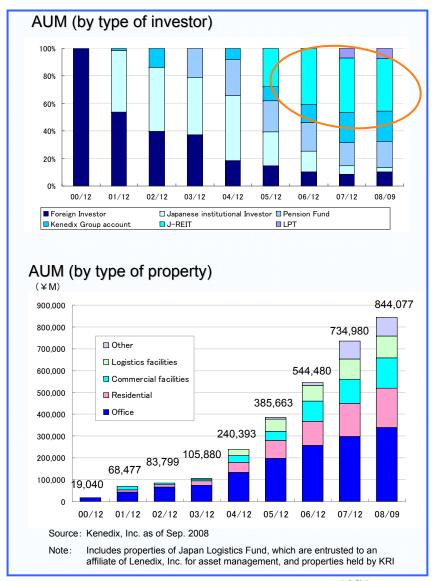
### **Shareholders of Asset Management Company**

### (Change of Shareholders and Kenedix, Inc.'s result)

### Change of shareholders of Kenedix REIT Management

### Schedule of shareholder change Stock transfer approved by the Asset Management Company 2008/12/11 Execution of the Stocktransfer 2008/12/19 Shareholders (before) Kenedix Inc. 2-2-9 Shimbashi, Minato-ku, Tokyo 6,450 100% Change to multi shareholders from sole shareholder Shareholders (after) Kenedix Inc. 2-2-9 Shimbashi, Minato-ku, Tokyo 5,805 90% ITOCHU Corporation 2-5-1 Kita-Aoyama, Mnato-ku, Tokyo 645 10% Total 6.450 100% Profile of ITOCHU co. Name **ITOCHU** Corporation Founded 1949/12 President Eizo Kobayashi Capital ¥202.241M

### Results of Kenedix group

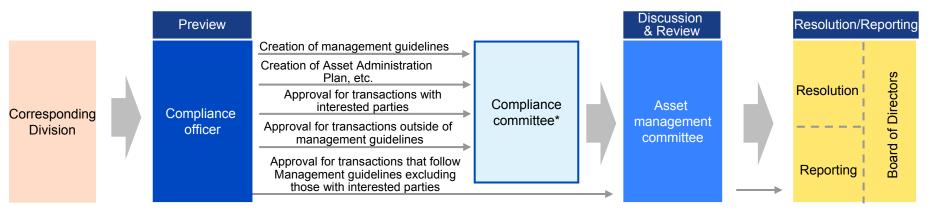






### Management structure of the asset management company

### Decision making flow chart



Note: One lawyer works as an external commission member

### Policy on transaction with related parties

- Asset acquisition: Must not acquire properties for more than appraised price (except for properties pre-acquired by Kenedix Inc. pursuant to the MOU)
- Asset disposal: Must not sell properties for less than appraised price

### <Reference>

Meetings held by the various committees, Board of Directors of the asset management company/investment corporation

	1st peri od	2nd period	3rd period	4th period	5th period	6th period	7th period
Compliance committee	7	7	7	8	6	8	9
Asset management committee	21	35	39	39	38	38	53
<b>Board of Directors</b>	9	7	9	8	9	7	9
Board of Directors of Investment Corporation	11	7	7	9	7	7	8

#### < Reference >

Asset management company's management fee structure

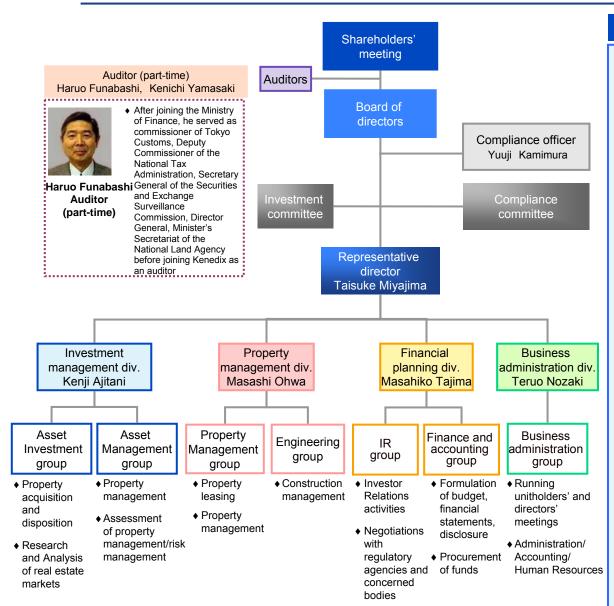
- Asset management company's management fee structure
- ➤ Management fee I: 0.15% of total assets
- Management fee II: 3.0% of money available for distribution in each
  - fiscal period
- Acquisition fee : 0.5% of acquisition price
  - (0.25% if interested parties)
- Sale fee : capped at 0.5% of transfer price
- Property management fees
- ➤ Rental property management: 2% of rent revenues + 2% of the operating revenues from the property (after operating expenses, and before depreciation expenses)
- Management transfer: amount determined in proportion to the acquisition/sale price
  - (e.g.  $\pm 1 3B \rightarrow \pm 2M$ , or  $\pm 5 10B \rightarrow \pm 2.4M$ )
- Construction Supervision: amount determined in proportion to the construction costs

(e.g. 
$$\pm 1 - 5M \rightarrow 5\%$$
 or  $\pm 10 - 100M \rightarrow \pm 450,000 + 3\%$ )





### Kenedix REIT Management, Inc.—Organizational chart



#### **Major members**



Taisuke Miyajima CEO & President

- Worked for Mitsubishi Trust and Banking (debt capital market group, Los Angeles branch). Seven years of experience in real estate investment advisory division after joining Kenedix, Inc.
- Transferred to Kenedix REIT Management to become CEO and president



Kenji Ajitani Director & General Manager, Investment Management Division

- Worked for 10 years for Sojitz Corporation (incl. Construction Department)
- After joining Kenedix, he worked for Kenedix Advisors before being transferred to Kenedix REIT Management



Masashi Ohwa Director & General Manager, Property Management Division

- Worked for Asahi Urban Development Corporation, Nihonjisho, others before he joined Kenedix
- Executive Officer & General Manager of REIT Management Division, Kenedix Advisors before joining Kenedix REIT Management



Masahiko Tajima

Worked for 12 years at Chuo Mitsui Trust and Banking, where he was responsible for securitization Joined Kenedix, Inc. after 4 years of experience in various securitized paper investments at Sumitomo

MBA from Columbia Business School

Life Insurance



Director & General Manager, Financial Planning Division



Yuuji Kamimura Compliance Officer

Worked for 27 years for Joined Shinsei Bank, Ltd. Joined Kenedix REIT Management after 8 years of experience as a compliance officer at Shinsei Bank.





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