





# **KENEDIX Realty Investment Corporation**

15th Period Results (Ended October 2012)

December 13, 2012





KENEDIX Office Partners, INC.

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# Maintain / increase DPU leve

# Executive Summary (15th Period Highlights)



#### Highlights in the 15th period (2012/10)

#### **Future efforts**

•	Increase portfolio quality through property acquisition
	and sales

Acquisition	3 office buildings in Tokyo Metropolitan Area	¥10.8B
	KDX Omori Bldg.	¥4.2B
Sales	Gradito Kawaguchi	¥0.86B
	Kanazawa Nikko Bldg. (2012/11/1)	¥0.78B

External growth

Internal growth

Financial strategy

• Secure revenue from existing properties by maintaining high occupancy ratios

- · Occupancy ratio of our portfolio as of the end of the 15th period: 95.5% (average occupancy ratio during the 15th period: 94.3%(+1.8% compared to the previous period))
- Significant floor expansion (20 properties, 1,335.7 tsubo)
- Shorter rent-free period and vacancy periods (rent-free periods for office buildings in Tokyo Metropolitan Area reduced from 6.0 months to 3.9 months compared to the previous period)

#### Steady reduction in financial costs

- Interest rate of debt reduced from 2.02% to 1.96%
- Maintaining stable financial platform
- Conservative LTV levels: 45.8%
- Extend average life of debt from 2.5 years to 2.7 years

External growth	✓ Development of a quality portfolio through focusing investments in mid-sized office buildings in Tokyo Metropolitan Area
	<ul> <li>Improve profitability and quality of our portfolio through property acquisition and sales</li> </ul>
wth	<ul> <li>Increase investment opportunities through joint investments with sponsor</li> </ul>

#### ✓ Reduce move-out rate by reinforcing the relationship with existing tenants

#### ✓ Improve rent conditions such as shorter rent-free periods

✓ Improve revenue through lease-up of key properties (KDX Nihonbashi Kabutocho Bldg., KDX Harumi Bldg.)

# Financial strategy

Internal growth

- ✓ Ongoing reduction in financial costs
- ✓ Diversifying debt maturities and extending average life of debt

Section 1

15th period results, DPU level

# 15th period (2012/10) financial results: Performance highlights



	(in millions of yen								
		Account	<b>A</b> 14th Period Apr-2012	<b>B</b> 15th Period Oct-2012	<b>C</b> 15th Period Oct-2012		15th VS 14th comparison C-A		15th VS 15th (Forecast) comparison C-B
			Actual	Forecast	Actual	Change	Major Factors	Change	Major Factors
		Operating revenues	9,090	9,882	10,212	1,122	<ul> <li>3 properties acquired in 15th period +106</li> <li>Gains from restoration fee of Nihonbashi Kabutocho Bldg +214</li> <li>Whole-period operation of 9 properties acquired in 14th period +415</li> <li>2 properties disposed in 15 th period -163</li> </ul>	330	•3 properties acquired in 15th period +106 • Gains from restoration fee Nihonbashi Kabutocho Bldg +214
	income/losses	Of which gain on sales of real estate properties	-	597	595	595	•Gain on sale of KDX Omori Bldg. in 15th period	-1	
	come	Operating expenses	5,004	5,428	5,696	691		268	
Ordinary income/losses	Operating in	Expenses related to rent business (exd. Depreciaton)	2,705	3,098	3,201	495	Whole-period operation of 9 properties acquired in 14th period +194 Restoration expense of Nihonbashi Kabutocho Bldg in 15th period +174	102	•Restoration expense of Nihonbashi Kabutocho Bldg in 15th period +174 •Utilities costs -91
incom		Depreciation	1,578	1,599	1,621	42	• Whole-period operation of 9 properties acquired in 14th period +46	21	•3 properties acquired in 15th period +22
dinary		Others	719	729	874	154	•Loss on sale of Gradito Kawaguchi +151	144	•Loss on sale of Gradito Kawaguchi +151
ŏ		Operating income	4,086	4,454	4,516	430		62	
	sses	Non-operating income	4	5	2	-1		-2	
	income/los	Non-operating expenses	1,539	1,472	1,508	-30		36	
		Interest expenses etc.	1,502	1,418	1,460	-42	•Decrease of interest rate and financing cost	42	Prepayment of debt financing, amortization of financing cost     Increase in borrowing amount
	-operating	Others	36	53	47	11	• Consumption tax included to expenses following property sale, etc. +13	-6	
	Non	Ordinary income	2,551	2,987	3,011	459		23	
X/		Extraordinary gains	-	-	-	-		-	
gair Ioss		Extraordinary losses	10	-	-	-10	·Legal settlement paid in 14th Period -10	0	
		Net Income	2,540	2,985	3,009	469		24	
		Leasing NOI (Net Operating Income)	6,384	6,186	6,416	31		229	•Acquisition, restoration, utilities costs in 15th period
		FFO (Funds From Operation)	4,119	3,988	4,187	68		198	
		Number of properties	83	82	84	1	•5/11 Sale of Omori •6/26 Sale of Gradito Kawaguchi •9/21 Acqisition of Fuchu, Kasuga, Nakameguro	2	•6/26 Sale of Gradito Kawaguchi •9/21 Acqisition of Fuchu, Kasuga, Nakameguro
		Provison for reserve for reduction entry (Reversal)	(143)	291	271	414		-20	
		Number of units issued	286,550	286,550	286,550	0		0	
		Distribution per unit	9,364yen	9,400yen	9,557yen	193yen		157yen	

Note 1: Leasing NOI = Operating revenues - Gain on sales of real estate properties - Expense related to rental business (exd. Depreciation)

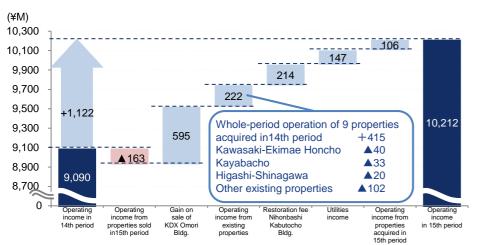
Note 2: FFO (Funds From Operation) = Net income + Depreciation expense for the period - Gain on sales of real estate properties + Loss on sales of real estate properties

# 15th period (2012/10) results: Factors leading to increase/decrease compared to the previous period



#### A. Operating income

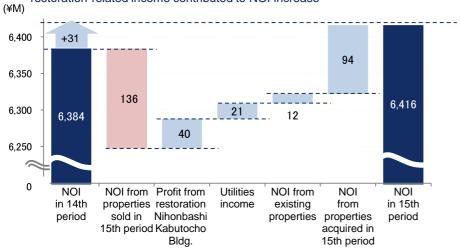
- Increase due to gain on sale of KDX Omori Bldg. in 15<sup>th</sup> period
- Increase due to gain from restoration fee Nihonbashi Kabutocho Bldg.
- Increase of 415 million due to whole-period operation of 9 properties acquired in 14th period



Note: Utilities reimbursement is not included in operating income

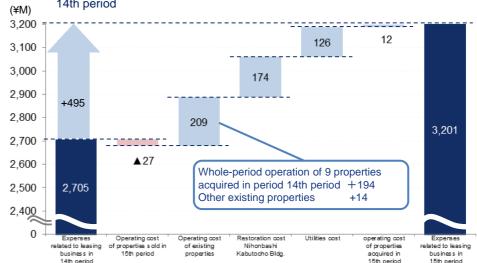
#### C. Leasing NOI

 Decrease from sales of properties, but acquisition of new properties and restoration-related income contributed to NOI increase



#### B. Property-related expenses (not incl. depreciation and loss from property disposal)

- Increase due to Nihonbashi Kabutocho Bldg.'s restoration cost
- Increase of 194 million due to whole-period operation of 9 properties acquired in 14th period

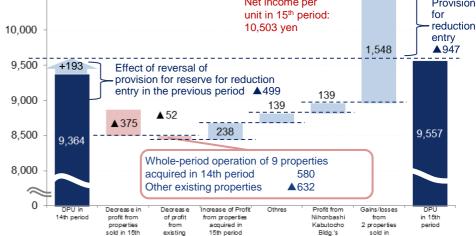


Note: Operating cost does not include utilities costs

Offset decrease in reversal of provision for reduction entry by increase in income through new properties' acquisition and sales of properties

Net income per unit in 15<sup>th</sup> period:

Provision for reduction entry by increase in income through new properties' acquisition and sales of properties



# 16th period (2013/4): Earnings forecast



(in millions of yen)

		Account	A 15th Period Oct-2012	B 16th Period Apr-2013	C 16th Period Apr-2013	
			Actual	Forecast (10/25)	Forecast (12/12)	
		Operating revenues	10,212	9,133	9,365	
	Operating income/losses	Of which gain on sales of real estate properties	595	-	80	
	incon	Operating expenses	5,696	5,306	5,420	
osses	perating	Expenses related to rent business (exd. Depriciaton)	3,201	2,946	3,015	
ome/l	ō	Depreciation	1,621	1,646	1,673	
ry ino		Others	874	713	731	 I
Ordina	Expenses related to rent business (exd. Depriciation)  Depreciation  Others  Operating income		4,516	3,827	3,944	
			2	5	5	
	ne/los	Non-operating expenses	1,508	1,394	1,402	
	Non-operating income/losses	Interest expenses etc.	1,460	1,364	1,363	
		Others	47	30	39	
	Non	Ordinary income	3,011	2,437	2,547	
	/O ns/	Extraordinary gains	-	-	-	
-	ses	Extraordinary losses	-	-	-	
		Net Income	3,009	2,435	2,545	
		Leasing NOI (Net Operating Income)	6,416	6,092	6,175	
	FFO (Funds From Operation)		4,187	4,082	4,139	
		Number of properties	84	84	83	
		Provison for reserve for reduction entry (Reversal)	271	_	_	
		Number of units issued	286,550	286,550	286,550	
		Distribution per unit	9,557yen	8,500yen	8,880yen	

	16th (Forecast) VS 15th comparison C-A		16th (Forecast) comparison C-B
Change	Major Factors	Change	Major Factors
-847	<ul> <li>Nihonbashi Kabutocho Bldg -292</li> <li>Gain from restoration fee of Nihonbashi Kabutocho Bldg in 15th period -214</li> <li>Dividends from Senri Property TMK in 16th period +95</li> </ul>	231	• Reflecting rent decrease and contract terminating situation at the end of 15th period
-515	•Gain on sale of Omori Bldg in 15th period •Gain on sale of kanazawa Bldg in 16th period	80	•Gain on sale of Kanazawa Bldg in 16th Period +80
-275		114	
-185	•Restoration expense of Nihonbashi Kabutocho Bldg in 15th period -174	68	Advertising cost of Nihonbashi Kabutocho Bldg     Repair expense of Kabutocho Nikko Building
52	•Whole-period operation of the 3 properties acquired in 15th period +46	27	
-142	•Loss on sale of Gradito Kawaguchi +151	18	
-571		117	
2		-	
-105		7	
-97	Decrease of interest rate and financing cost     Prepayment of debt financing, amortization of financing cost in 15th period	-1	
-8		9	
-464		109	
_		-	
-		-	
-464		109	

•Changes in amounts of provision for reserve for reduction entry

(in millions of yen) 15th Period 16th Period (E) 11th Period 12th Period 13th Period 14th Period Amount carried over from 65 65 368 225 497 the previous period Transfer 65 303 271 Reversal 143 225 497 Balance 368

1,734 yen/unit based on 286,550 units

 <sup>(</sup>Reference) Estimated Property & City planning tax 16th period 809 million 17th period 857million

Note 1: Leasing NOI = Operating revenues - Gain on sales of real estate properties - Expense related to rental business (exd. Depreciation) - TMK dividends

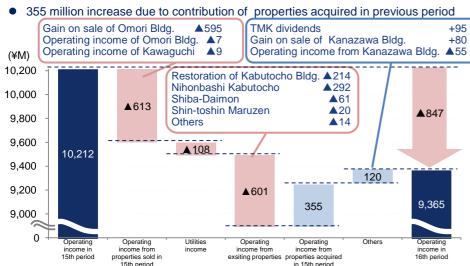
Note 2: FFO (Funds From Operation) = Net income + Depreciation expense for the period - Gain on sales of real estate properties+Loss on sales of real estate properties

# 16th period forecast (2013/4):

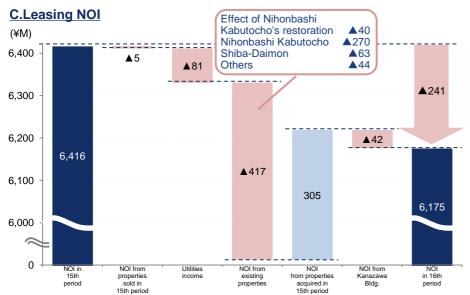
# Factors leading to increase/decrease from the 15th period K



#### A. Operating income



Note: Properties income does not include income from utilities charges

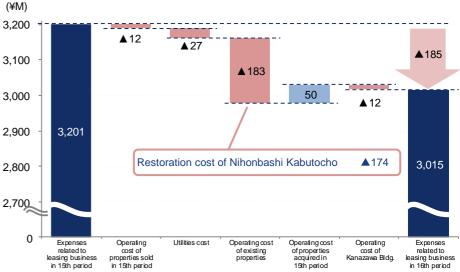


#### Notes:

- 1. TMK dividend is not included in NOI of 16th period
- 2. Utilities revenue/cost is not included in NOI calculation.

#### B. Property-related expenses (not incl. depreciation and loss from property disposal)

Decrease mainly due to reduction of Nihonbashi Kabutocho Bldg's restoration cost



Note: Operating cost does not include utilities costs

#### D. DPU (¥) Gain on sale of Omori Bldg. 9.500 **▲**1,132 Loss on sale of Kawaguchi Bldg. 530 ▲677 **▲** 588 Operating revenue 14 9.000 332 8,500 340 **▲**1,783 9,557 8,000 8,880 885 7.500 7.000 Nihonbashi Kabutocho **▲**1.100 Shiba-Daimon **▲229 ▲**454 Others TMK Decrease Sales of Gains/Losses Decrease Increase of in 15th from property of profit profit from in financino dividends Kanazawa in 16th Blda. period sales in properties cost 15th period exis tino acquired in

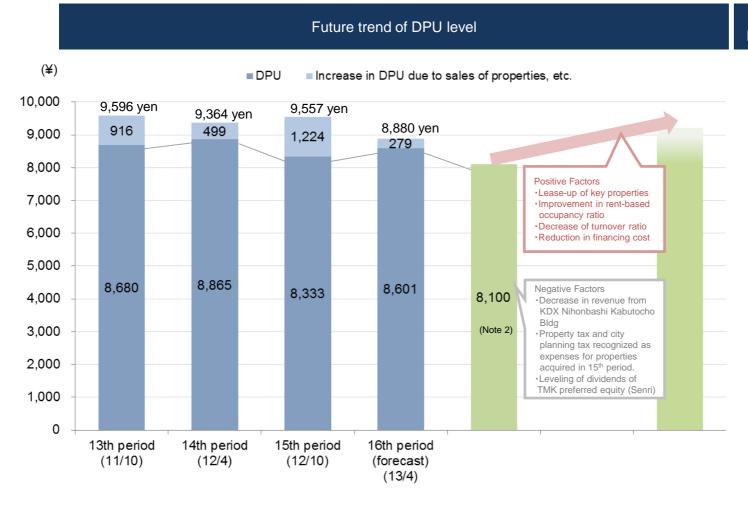
15th period

Note: Profits and losses of properties after depreciation

### Future DPU level



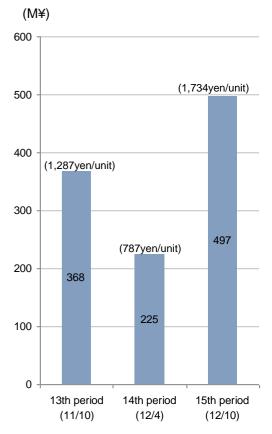
- Aiming to increase DPU level through lease-up of KDX Nihonbashi Kabutocho Bldg.
- Provision for reserve for reduction entry kept in case of one-time losses



#### Notes:

- 1. Actual DPU for the 13th-15th periods and forecasted DPU for the 16th period
- 2. DPU level in the future simply calculated by adding only negative impacts to the 16th period

# Changes in balance / amounts of Provision for Reserve for Reduction Entry



- Balance / amounts of Provision for reserve for reduction entry are at the end of each period and rounded down to the nearest millions.
- Figures in parenthese are calculated as Provision for reserve for reduction entry at the end of each period divided by total outstanding units and rounded down to the nearest integer.

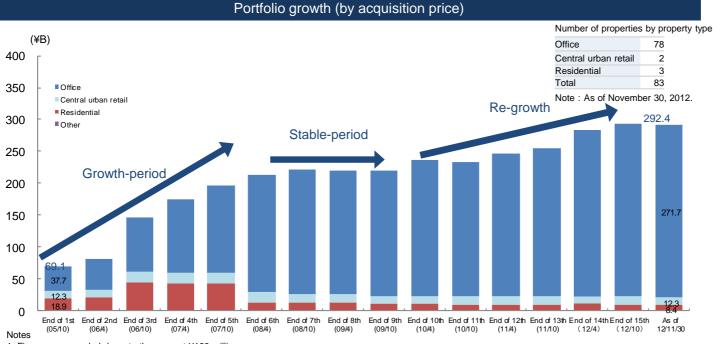
Section 2

**External Growth** 

## Portfolio Characteristics

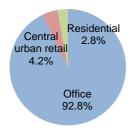


- Portfolio focusing on mid-sized office buildings in the Tokyo Metropolitan Area
- AUM has quadrupled since the listing



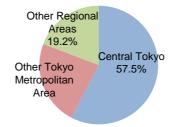
- 1. Figures are rounded down to the nearest ¥100 million.
- 2. Central Tokyo represents Chiyoda, Chuo, Minato, Shibuya and Shinjuku wards.
- 3. The figures for the 14th and 15th periods include ¥645 million of Kanazawa Nikko Building (classified into "Others"), which was sold on November 1, 2012.

#### By property type (by acquisition price)



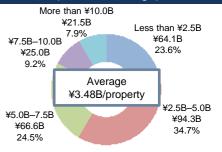
Note: The percentage breakdown by property type based on the acquisition price as of the end of November 2012 (rounded to the first decimal place).

#### By region (Office buildings, by acquisition price)



Note: As of the end of the 15th period (2012/10).

# By acquisition price (Office buildings)



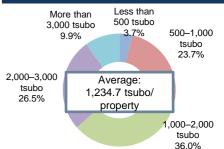
Note: As of the end of the 15th period (2012/10).

# By distance from the nearest station (Office buildings)



Note: As of the end of the 15th period (2012/10).

# By office building size (based on leasable floor area)



Note: As of the end of the 15th period (2012/10).

# Acquisition of properties during the 15th period (2012/10)



 Acquisition of office buildings in Tokyo Metropolitan Area contributing to improvement in profitability and quality of portfolio through

#### Properties acquired during the 15th period (2012/10)







Property Name	Fuchu South Building	Kasuga Business Center Building	Nakameguro Business Center Building	Total of 3 properties
Location	Fuchu-shi, Tokyo	Bunkyo-ku, Tokyo	Meguro-ku, Tokyo	
	· · · · · ·			20.547.042
Gross floor area	16,647.00m <sup>2</sup>	6,444.31m <sup>2</sup>	3,455.90m <sup>2</sup>	26,547.21m <sup>2</sup>
Occupancy ratio	98.2%	95.7%	100.0%	<del>-</del>
Number of tenants	32	12	5	49
Year built	March 1996	June 1992	October 1985	-
Acquisition price	¥6.12B	¥2.80B	¥1.88B	¥10.80B
Appraisal value at the time of acquisition	¥6.55B	¥2.97B	¥2.22B	¥11.74B
Difference between Acquisition price and Appraisal price (Acquisition price - Appraisal value at acquisition)/Appraisal value at acquisition	-6.6%	-5.7%	-15.3%	-8.0%
Seller		Third party		-
Actual NOI (Note)	¥420M	¥178M	¥149M	¥748M
Actual NOI/Acquisition price	6.9%	6.4%	8.0%	6.9%
Approisal NOI (Note)	¥389M	¥168M	¥130M	¥688M
Appraisal NOI (Note)	≠369IVI	∓ 108IVI	≠ i 30lVl	∓oosivi
Appraisal NOI/Acquisition price	6.4%	6.0%	6.9%	6.4%
Note:				

- 1. Occupancy ratio and number of tenants are as of August 31, 2012 which was released at the time of acquisition.
- 2. Actual NOI shows the Net Operating Income (annualized) estimated based on the Operating income and Operating expenses (after property & city planning tax) of relevant properties under the existing contracts with tenants as of September 21, 2012.
- 3. Appraisal NOI is the Net Operating Income (annualized) calculated on the direct capitalization method. This is stated in the appraisal report released at the time of acquisition.
- 4. For Actual NOI and Appraisal NOI, amounts less than one million yen are omitted, and percentages are rounded to the first decimal place.

# History of portfolio growth and its results



## Improvement in portfolio profitability achieved by continuous property acquisitions



#### Results of property acquisitions/sales



- KDX Shin-Yokohama 381 Building Annex Tower (acquired in the 10th period) is counted as one property. Investment securities (acquired in the 14th period) is excluded.
- 2. Figures are rounded down to the nearest ¥100 million.

Details of portfolio growth						
	Properties owned at the end of 9th period (2009/10) (Excl. properties already sold)	Properties owned at the end of 15th period (2012/10)	Increase (%)	New acquisition since 2009/11		
Total number of tenants	791	1,014	28%	223		
Number of properties	60	84	40%	24		
Leasable area	242,139m²	351,153m <sup>2</sup>	45%	109,014m²		
Total acquisition price (Note 1)	¥209.0B	¥293.1B	40%	¥84.0B		
Annual NOI (NOI yield) (Note 2-6)	¥8.6B (4.1%)	¥13.2B (4.5%)	53%	¥4.6B (5.5%)		

#### Notes

- 1. Acquisition price is rounded down to the nearest ¥100 million
- Data for KDX Shin-Yokohama 381 Bldg. Annex Tower (Acquired in the 10th period) is included in the data for A47 KDX Shin-Yokohama 381 Bldg. (acquired in the 6th period).
- 3. For A82 View Flex Umeda Building acquired in the 14th period, property tax and city planning tax are not imposed in the first year of acquisition but are assumed as imposed for the calculation
- 4. For the properties acquired in the 15th period, calculations are made based on actual NOI at the time of acquisition. Property tax and city planning tax are not imposed in the first year of acquisition but are assumed as imposed for the calculation
- 5. Annual NOI is annualized based on the actual NOI data in the 15th period (12/10)
- 6. NOI yield are rounded to the first decimal place.

12th period (11/4)						
KDX Ginza 1chome Bldg.	KDX Nihonbashi Honcho Bldg.					
KDX Kobayashi- Doshomachi Bldg.	Kitananajo SIA Bldg					



13th period (11/10)





# Future Investment Policy



- Emphasis on mid-sized office buildings in Tokyo Metropolitan Area
- Aim to further improve profitability and quality of portfolio through asset replacement

<ul> <li>Aim to further improve profitability and quality of</li> </ul>								
Acquisition policy								
	<ul> <li>Continue making new investments mainly into mid-sized office buildings in Tokyo Metropolitan Area</li> <li>Acquisition of properties with NOI yields</li> </ul>							
	higher than existing properties							
Office buildings in Tokyo Metropolitan Area	<ul> <li>Acquired three mid-sized office buildings worth ¥10.8B in Tokyo Metropolitan Area from a third party during the 15th period</li> </ul>							
	Fuchu South Bldg.  Kasuga Business Center Bldg.  Nakameguro Business Center Bldg.  Center Bldg.							
Office buildings in Other Regional Areas	Invest in competitive properties with careful consideration of portfolio breakdown by area							
Non-office buildings	In principle, no new investment							
TK investment	Keep exploring investment opportunities to secure investment return and future property acquisition							
Preferred equity	Target properties have to satisfy KRI's investment criteria							
	Considering joint investment with sponsor, etc.							

#### Disposition policy

- Central urban retail properties and residential properties are given higher priority for disposal as KRI places more emphasis on office buildings
- Main targets are regional properties, small-sized properties and properties with declining profitability
- · Disposal at a favourable price
- Disposal of properties to aim to improve profitability and quality of portfolio







Kanazawa Nikko Bldg. (Others, disposed during 16th period)

# (Residential) (Others, dispose Change in Management Guidelines

- Changed the target investment ratio by asset type on Sep 1, 2012 to further promote investing mainly in office buildings
- Target investment ratio for office buildings: more than 80% (previously more than 50%)
- Target investment ratio for Tokyo Metropolitan Area: more than 70% (No change)



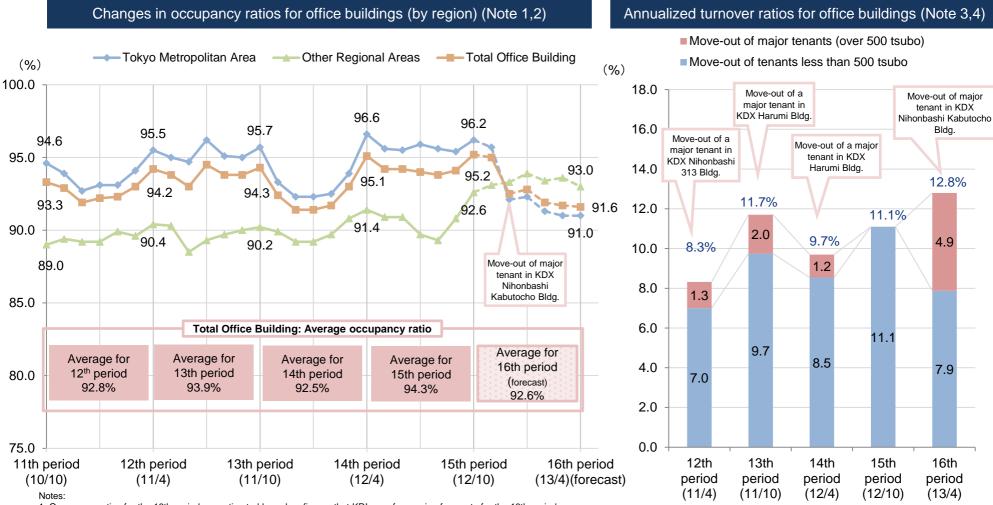
Section 3

**Internal Growth** 

# Occupancy ratio and turnover ratio for office buildings



- Occupancy ratio showing steady performance; aiming to maintain the current high level of occupancy ratio and to improve rent conditions hereafter
- Turnover ratio expected to drop in the 16th period (excluding the move-out of large tenant)

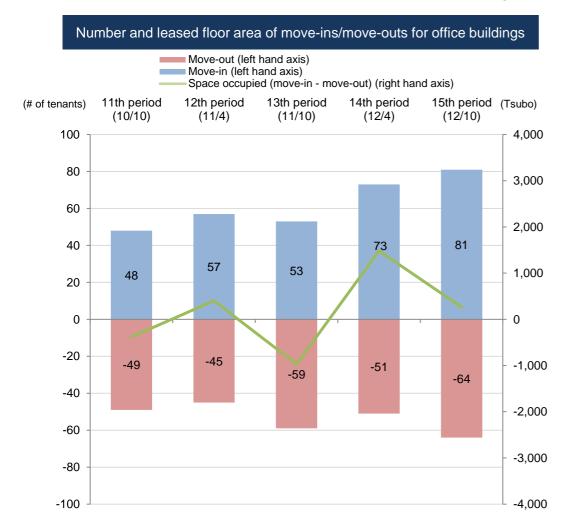


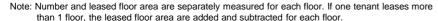
- 1. Occupancy ratios for the 16th period are estimated based on figures that KRI uses for earning forecasts for the 16th period.
- 2. The influence of the move-out of a major tenant in KDX Nihonbashi Kabutocho Bldg. during the 16th period starts to have an effect on occupancy ratio from the end of December 2012. The ratio of the portion of contracted floor area for this tenant to the office total leased floor area as of the end of the 15<sup>th</sup> period is 2.6%.
- 3. The ratio is calculated and annualized as follows: (total leasable area of the tenants who cancelled the lease agreement during the six-month period from the beginning to end of each period) / (Average leasable area of all office buildings owned by KRI as of each month-end during the relevant period) x 2.
- 4. Numbers for the 16th period (2013/4) are estimated based on the cancellation notice received during the 15th period (2012/10). Breakdown of turnover ratio is computed based on leased floor area of relevant tenant for each property.

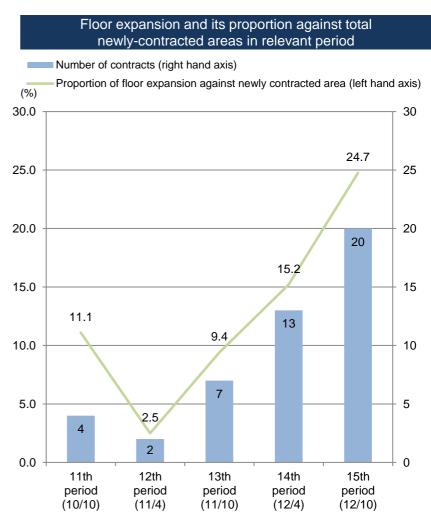
# Tenant turnover trend for office buildings



- Newly occupied area exceeded vacated area in the 15th period (2012/10)
- Floor expansion accounts for an increasing proportion of move-ins







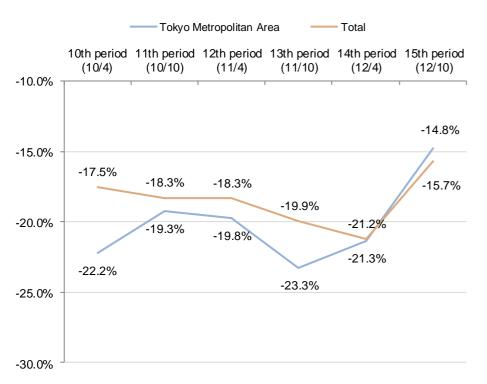
- Number of expanded floors in the same building takes into account new tenants which contracted and has moved in during relevant periods. The number includes tenants that are affiliated with existing tenants.
- Proportion of expanded floors in the same building against newly contracted area in relevant period only takes into account newly contracted floor area.

# Changes in rents for new tenants and down-time periods



- Reduced changes in rents for new tenants
- Shortened rent-free period; down-time period continues declining trend

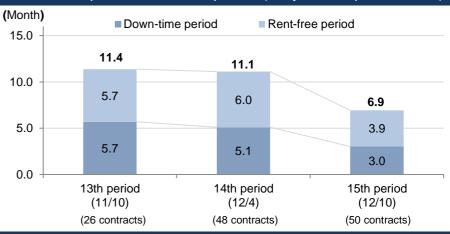
#### Percentage change in rents for new tenants



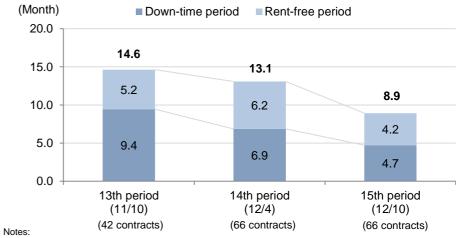
#### Notes:

- Above figures represent the simple percentage differences in average monthly rents (per tsubo) for existing tenants and new tenants in the respective buildings.
- The analysis is based on office floors on the 2nd floor or above and excludes buildings that were newly acquired during the relevant fiscal periods.

#### Down-time period Rent-free period (Tokyo Metropolitan Area)



#### Down-time period • Rent-free period (Office portfolio)



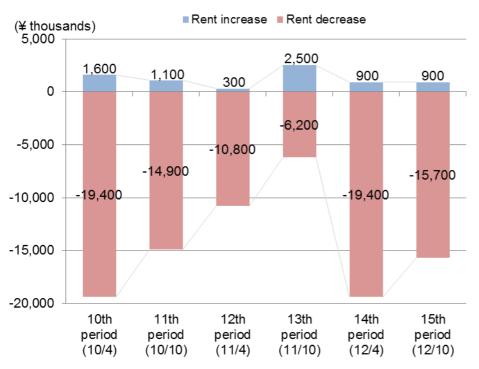
- 1. Down-time period refers to a period from the cancellation date of contract by previous tenant until the start date of new contract by new tenant for newly contract floor area for relevant period. Rent-free period refers to a period from the start date of contract until the start date of contracted full rent. Above figures are monthly average and are expressed in terms of month by dividing by 30 days.
- The analysis is based on office floors on the 2nd floor or above and excludes buildings that were newly acquired during the relevant fiscal periods.
- 3. Figures in brackets represent number of relevant contracts.

# Rent renewal trends for office buildings



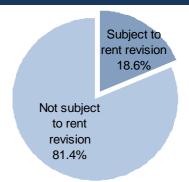
- Increased the proportion of "No change in rent" and decreased the proportion of "Decrease in rent" for rent revision
- Reduced the extent of decline in rent renewal

#### Changes in rent renewal (based on monthly rent)



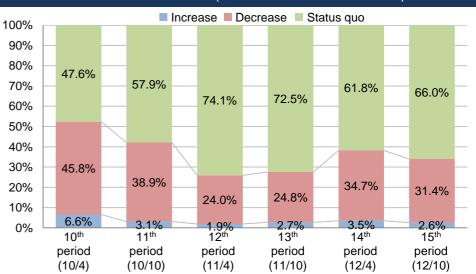
Note: The changes in monthly rent are differences before and after the rent revision and calculated separately for each tenant. Numbers are rounded to the nearest ¥100,000

#### Rent revision during 15th period (based on leased floor area)



Note: Based on the leased floor area that is either renewed or revised during the 15th period, including that renewed before the renewal deadline

#### Status of rent revision (based on leased floor area)



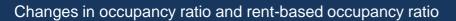
Note: Takes into account any renewed or revised contract during corresponding periods. Ratio based on leased floor area

# Key steps to rental income recovery for office buildings

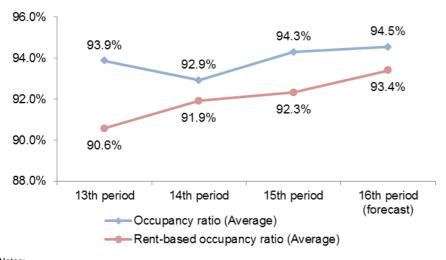


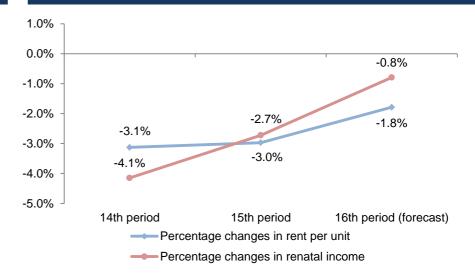
- Rent income almost hitting the bottom as a result of improvement in occupancy ratio, rentbased occupancy ratio
- · Rent per tsubo still continues to decline but the rate of decline is contracting

# Rise in occupancy ratio Rise in rent-based occupancy ratio Rise in rent per unit Rise in rent income Rise in rent per unit Rise in rent income Rise in rent income



#### Rent per unit and percentage changes in rental income



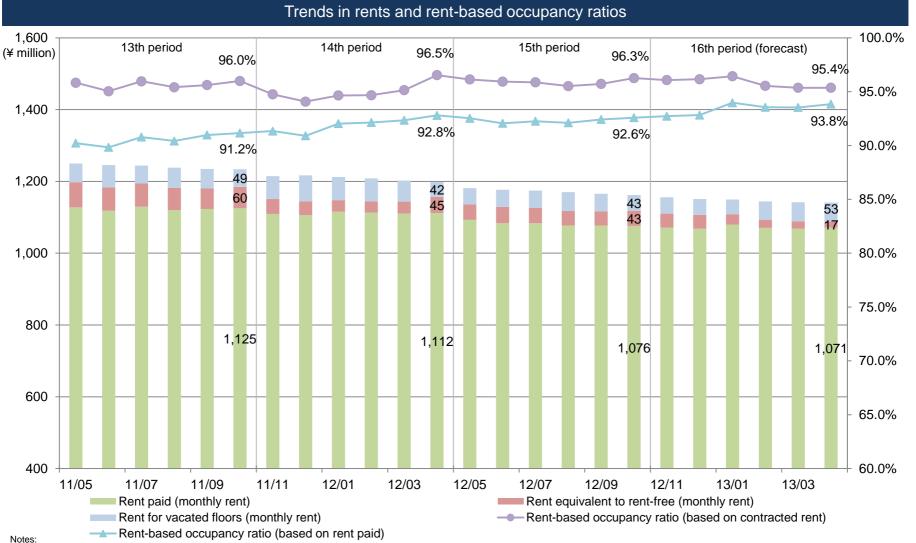


- 1. Based on 68 properties that KRI owns from the beginning of the 13th period (11/10), excluding properties sold over the period. Rent includes common area fees.
- 2. Rent-based occupancy ratio is a monthly average of rents paid (contracted rents rents equivalent to rent-free) divided by total potential rent (contracted rent + minimum rent expected for the new tenants to move in).
- 3. Percentage changes in rent per unit is calculated by taking a change from the end of previous period.

# Trends for rents and rent-based occupancy ratios for office buildings (existing properties)



- Rent-based occupancy ratio (based on rent paid) continues to rise due to shortening of rentfree period
- Total rent is still on a downward trend, but rent paid shows a sign of bottoming out



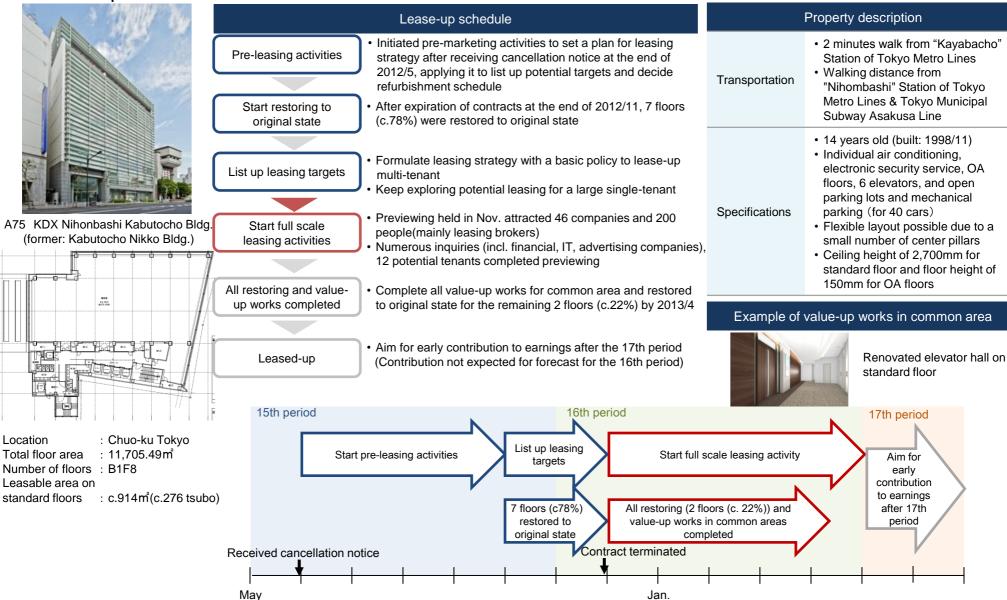
1. The above figures reflect the 68 properties (excluding the properties sold) held at the beginning of the 13th period (2011/10); the rents include common area fees

<sup>2.</sup> The rent-based occupancy ratios are calculated by dividing the contract rent or the paid rent (the contract rent – the portion of rent that is not paid due to the rent-free period) by the total potential rent (the contract rent + the minimum rent expected for new tenants to move in)

# Leasing situation of KDX Nihonbashi Kabutocho Bldg.



 Aim to lease-up for early contribution to earnings by leveraging excellent location and property specifications



2013

Feb.

Mar.

May

Jun.

2012

Jun.

Jul.

Aug.

Sep.

Oct.

Nov.

Dec.

# End tenants for office buildings (as of end of the 15th period (2012/10))



- Largest tenant occupy c.3%, top 10 tenants collectively occupy c.11% of the total leasable area (as of 2012/12/1)
- Average rent for office buildings stands at ¥14,900/tsubo, less than ¥15,000/tsubo for majority

	List of top end tenants							
	Name of tenant	Leased floor area (tsubo)	Ratio of leased floor area (%) (Note 1)	Properties occupied				
1	SMBC Nikko Securities	5,298.7 (2,929.2) (Note 2)	5.2 (2.9)(Note 2)	•KDX Nihonbashi Kabutocho Bldg. (2.3%, 2,369.5 tsubo) •Ikebukuro Nikko Bldg •Kabutocho Nikko Bldg II •Tachikawa Ekimae Bldg •Nagoya Ekimae Sakura-dori Bldg •Nagoya Nikko Shoken Bldg •Sendai Nikko Bldg				
2	Company A (service)	1,550.3	1.5	·KDX Kawasaki Ekimae Honcho Bldg				
3	Bank of Tokyo Mitsubishi UFJ	1,188.1	1.2	·Toranomon Toyo Bldg ·Harajuku FF Bldg				
4	Kodak Japan	1,022.8	1.0	·KDX Ochanomizu Bldg ·KDX Monzen-Nakacho Bldg				
5	Company B (service)	1,022.4	1.0	·Koishikawa TG Bldg				
6	Company C (wholesale/retail/restaurant)	863.7	0.9	·Harajuku FF Bldg				
7	Company D (manufacturer)	816.6	0.8	·KDX Kobayashi-Doshomachi Bldg				
8	Company E (finance/insurance)	781.8	0.8	·KDX Harumi Bldg				
9	Company F (manufacturer)	685.2	0.7	·KDX Nihonbashi 313 Bldg				
10	Company G (service)	669.4	0.7	·KDX Higashi-Shinjuku Bldg				
	Total	13,899.0 (11,529.5) (Note 2)	13.7 (11.4) (Note 2)					

#### Notes:

- 1. Based on leased floor area for each tenant against total portfolio leased floor area as of the end of the 15th period. Rounded to first decimal place
- 2. The ratio of leased floor area for SMBC Nikko Secuirities and top 10 tenants decrease to 2.9% (2,929.2 tsubo) and 11.4% (11,529.5 tsubo) respectively after the termination of lease contract for KDX Nihonbashi Kabutocho Bldg by SMBC Nikko Securities (2012/11/30).

	Reference: /	Average rent by area	
	Number of properties	Average rent (Yen/tsubo) (Note 1)	Percentage changes from the previous period
Tokyo Metropolitan Area	63	15,900	-3.5%
Japan	78	14,900	-2.8%

Note: Average rent is weighted-averaged for each area. Rounded to the nearest ¥100

# By leased floor area (based on # of tenants)

# By contracted rent (based on leased floor area)

Less than

¥10,000

16,717.4

18.2%

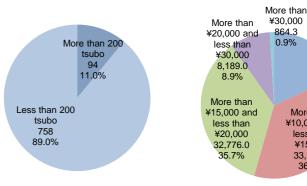
More than

¥10.000 and

less than

¥15,000

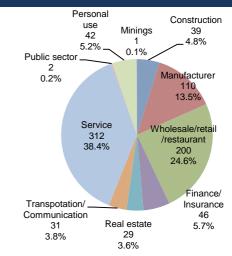
33,140.4 36.1%



Note: Based on the total number of tenants in office buildings

Note: Based on the total leased area (tsubo) of the office portfolio (aggregated by name-base)

#### By type of tenant (based on # of tenant)



Note: The above chart shows the breakdown of tenants by the type of business they are in, based on the total number of tenants in office portfolio (aggregated by name-base)

Section 4

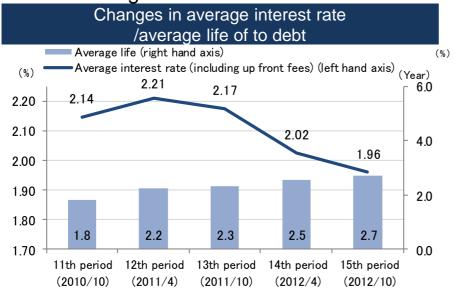
Financial strategy

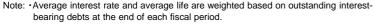
## Interest rate level of debt and LTV level

(As of the end of 15th period (2012/10))

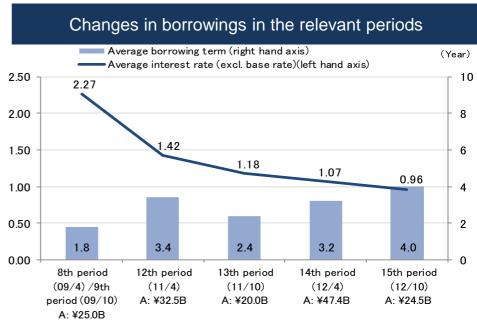


- · Achieved steady decline in financing cost and extending the average life of debt
- Maintaining LTV at conservative level



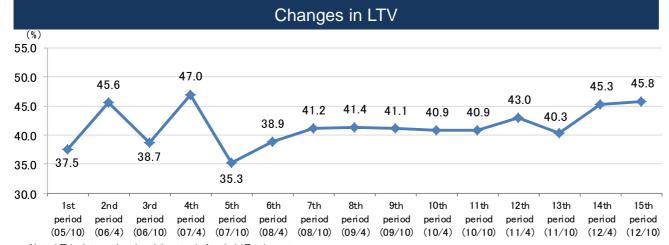


 Average interest rate (including up front fees) and average life are rounded to the second and first decimal place respectively.



Note: •Average borrowing term is weighted by borrowing amount (rounded to the first decimal place).

- Average spread is weighted by borrowing amount and by adding annualized upfront fee to the spread cost for total debt costs (rounded to the second decimal place).
- ·Borrowings that are repaid within the same period are not included for the calculation



#### Credit ratings

Rating Agency: Japan Credit Rating Agency (JCR)

	, ,
	Rating
·Long-term senior debt	A (Outlook: Positive)
•Issue Credit Rating •Preliminary rating for bonds registered for issuance	А

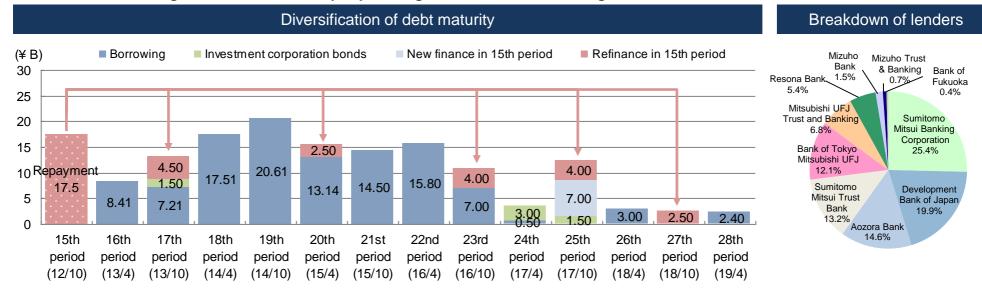
Note: LTV = Interest-bearing debt at end of period / Total assets

# Status of interest-bearing debt and lenders

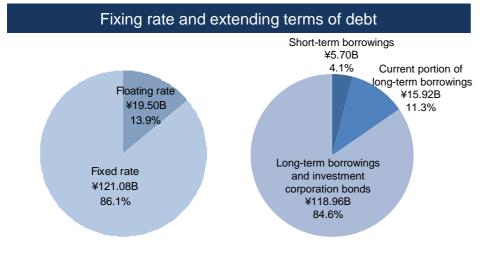
(As of the end of 15th period (2012/10))



- Refinance of ¥17.5B and new finance of ¥7.0B by carefully considering maturities
- Maintaining financial stability by fixing rate and extending terms of debt



Note: The chart illustrates total debt amounts that reach maturity in each period, including repayment of a part of principle based on contract (rounded to the second decimal place).



Note: •Fixed rate includes borrowings that are fixed through interest rate swap.
•Borrowing amounts are rounded to the second decimal place.

#### List of lenders

	Lenders	Outstanding borrowings (¥B)
1	Sumitomo Mitsui Banking Corporation	34.16
2	Development Bank of Japan	26.75
3	Aozora Bank	19.68
4	Sumitomo Mitsui Trust Bank	17.70
5	Bank of Tokyo Mitsubishi UFJ	16.30
6	Mitsubishi UFJ Trust and Banking	9.20
7	Resona Bank	7.30
8	Mizuho Bank	2.00
9	Mizuho Trust & Banking	1.00
10	Bank of Fukuoka	0.50
	Total	134.58

Note: The interest-bearing debt at the end of 15th period is ¥140.58B including investment corporation bonds (totaling ¥6.0B).(Amounts are rounded to the second decimal place.)

**Appendix** 

## Portfolio overview 1



						Offi	ce Buildin	gs (78	prop	erties	)				
Туре	Area	No.	Name	Location	Acquisition Price (¥M) Note 1	Year Built Note 2	Occupancy at end of 15th period (%) Note 3	Type	Area	No.	Name	Location	Acquisition Price (¥M) Note 1	Year Built Note 2	Occupancy at end of 15th period (%) Note 3
		A-1	KDX Nihonbashi 313 Building	Chuo-ward, Tokyo	5,940	1974/4	100.0%			A-45	KDX Roppongi 228 Building	Minato-ward, Tokyo	3,300	1989/4	54.4%
		A-3	Higashi-Kayabacho Yuraku Building	Chuo-ward, Tokyo	4,450	1987/1	89.1%			A-46	Hiei Kudan-Kita Building	Chiyoda-ward, Tokyo	7,600	1988/3	100.0%
		A-4	KDX Hatchobori Building	Chuo-ward, Tokyo	3,680	1993/6	100.0%			A-47	KDX Shin-Yokohama 381 Building	Yokohama, Kanagawa	5,800	1988/3	91.7%
		A-5	KDX Nakano-Sakaue Building	Nakano-ward, Tokyo	2,533	1992/8	100.0%			A-48	KDX Kawasaki-Ekimae Hon-cho Building	Kawasaki, Kanagawa	3,760	1985/2	100.0%
		A-6	Harajuku F.F. Building	Shibuya-ward, Tokyo	2,450	1985/11	100.0%			A-49	Nissou Dai-17 Building	Yokohama, Kanagawa	2,710	1991/7	86.4%
		A-7	FIK Minami Aoyama	Minato-ward, Tokyo	2,270	1988/11	88.4%			A-50	lkejiri-Oohashi Building	Meguro-ward, Tokyo	2,400	1988/9	100.0%
		A-8	Kanda Kihara Building	Chiyoda-ward, Tokyo	1,950	1993/5	100.0%			A-51	KDX Hamacho Nakanohashi Building	Chuo-ward, Tokyo	2,310	1988/9	100.0%
		A-13	KDX Kojimachi Building	Chiyoda-ward, Tokyo	5,950	1994/5	100.0%			A-52	KDX Kanda Misaki-cho Building	Chiyoda-ward, Tokyo	1,380	1992/10	100.0%
		A-14	KDX Funabashi Building	Funabashi, Chiba	2,252	1989/4	100.0%			A-55	Shin-toshin Maruzen Building	Shinjuku-ward, Tokyo	2,110	1990/7	100.0%
		A-15	KDX Hamacho Building	Chuo-ward, Tokyo	2,300	1993/9	100.0%			A-56	KDX Jimbocho Building	Chiyoda-ward, Tokyo	2,760	1994/5	100.0%
		A-16	Toshin 24 Building	Yokohama, Kanagawa	5,300	1984/9	100.0%			A-57	KDX Gobancho Building	Chiyoda-ward, Tokyo	1,951	2000/8	100.0%
		A-17	KDX Ebisu Building	Shibuya-ward, Tokyo	4,640	1992/1	100.0%			A-59	KDX Iwamoto-cho Building	Chiyoda-ward, Tokyo	1,864	2008/3	100.0%
	a	A-19	KDX Hamamatsucho Building	Minato-ward, Tokyo	3,460	1999/9	100.0%		Area	A-60	KDX Harumi Building	Chuo-ward, Tokyo	10,250	2008/2	70.3%
	Tokyo Metropolitan Area	A-20	KDX Kayabacho Building	Chuo-ward, Tokyo	2,780	1987/10	100.0%	Sig	Α	A-61	KDX Hamamatsucho Dai-2 Building	Minato-ward, Tokyo	2,200	1992/4	87.6%
ding	litar	A-21	KDX Shinbashi Building	Minato-ward, Tokyo	2,690	1992/2	100.0%	Buildings	olita	A-62	Koishikawa TG Building	Bunkyo-ward, Tokyo	3,080	1989/11	100.0%
Office Buildings	odo	A-22	KDX Shin-Yokohama Building	Yokohama, Kanagawa	2,520	1990/9	95.4%		Tokyo Metropolitan	A-63	Gotanda TG Building	Shinagawa-ward, Tokyo	2,620	1988/4	100.0%
Se E	/letr	A-23	KDX Yotsuya Building	Shinjuku-ward, Tokyo	1,950	1989/10	100.0%	Offlice		A-64	KDX Nihonbashi 216 Building	Chuo-ward, Tokyo	2,010	2006/10	100.0%
Offi	0	A-26	KDX Kiba Building	Koto-ward, Tokyo	1,580	1992/10	100.0%	ğ	ý	A-66	KDX Shinjuku Building	Shinjuku-ward, Tokyo	6,800	1993/5	100.0%
	Ŗ	A-27	KDX Kajicho Building	Chiyoda-ward, Tokyo	2,350	1990/3	100.0%		Š	A-67	KDX Ginza 1-chome Building	Chuo-ward, Tokyo	4,300	1991/11	100.0%
	-	A-28	KDX Nogizaka Building	Minato-ward, Tokyo	1,065	1991/5	78.1%			A-68	KDX Nihonbashi Honcho Building	Chuo-ward, Tokyo	4,000	1984/1	100.0%
		A-29	KDX Higashi-Shinjuku Building	Shinjuku-ward, Tokyo	2,950	1990/1	100.0%			A-71	KDX lidabashi Building	Shinjuku-ward, Tokyo	4,670	1990/3	100.0%
		A-30	KDX Nishi-Gotanda Building	Shinagawa-ward, Tokyo	4,200	1992/11	100.0%			A-72	KDX Higashi-Shinagawa Building	Shinagawa-ward, Tokyo	4,590	1993/1	100.0%
		A-31	KDX Monzen-Nakacho Building	Koto-ward, Tokyo	1,400	1986/9	100.0%			A-73	KDX Hakozaki Building	Chuo-ward, Tokyo	2,710	1993/11	100.0%
		A-32	KDX Shiba-Daimon Building	Minato-ward, Tokyo	6,090	1986/7	82.8%			A-74	KDX Shin-Nihonbashi Building	Chuo-ward, Tokyo	2,300	2002/11	100.0%
		A-33	KDX Okachimachi Building	Taito-ward, Tokyo	2,000	1988/6	100.0%			A-75	KDX Nihonbashi Kabutocho Building	Chuo-ward, Tokyo	11,270	1998/11	100.0%
		A-34	KDX Hon-Atsugi Building	Atsugi, Kanagawa	1,305	1995/5	86.0%			A-76	Ikebukuro Nikko Building	Toshima-ward, Tokyo	1,653	1986/3	100.0%
		A-35	KDX Hachioji Building	Hachioji, Tokyo	1,155	1985/12	100.0%			A-77	Kabutocho Nikko Building II	Chuo-ward, Tokyo	1,280	2001/10	100.0%
		A-37	KDX Ochanomizu Building	Chiyoda-ward, Tokyo	6,400	1982/8	90.1%			A-78	Tachikawa Ekimae Building	Tachikawa-ward, Tokyo	1,267	1990/2	100.0%
		A-38	KDX Nishi-Shinjuku Building	Shinjuku-ward, Tokyo	1,500	1992/10	100.0%			A-83	Fuchu South Building	Fuchu, Tokyo	6,120	1996/3	98.2%
		A-39	KDX Toranomon Building	Minato-ward, Tokyo	4,400	1988/4	100.0%			A-84	Kasuga Business Center Building	Bunkyo-ward, Tokyo	2,800	1992/6	95.7%
		A-40	Toranomon Toyo Building	Minato-ward, Tokyo	9,850	1962/8	96.9%			A-85	Nakameguro Business Center Building	Meguro-ward, Tokyo	1,880	1985/10	100.0%
		A-41	KDX Shinjuku 286 Building	Shinjuku-ward, Tokyo	2,300	1989/8	100.0%		В		3 · · · · · · · · · · · · · · · · · · ·	3	,		

- 1. Acquisition price is the purchase price of the trust beneficiary interests etc. acquired by KRI.
- 2. Year built shows the completion date recorded in land register book. The average value shown in subtotal section is a weighted average number calculated based on acquisition prices with a base date of October 31, 2012, and is rounded down to the first decimal place.
- 3. Occupancy ratio is calculated by dividing leased floor area by leasable floor area and is rounded to the first decimal place.

## Portfolio overview 2



A-12 A-24 A-25 A-36 A-42 A-44 A-53 A-54	Portus Center Building  KDX Minami Semba Dai-1 Building  KDX Minami Semba Dai-2 Building  KDX Niigata Building  Karasuma Building  KDX Sendai Building  KDX Hakata-Minami Building  KDX Kitahama Building	Sakai, Osaka Osaka, Osaka Osaka, Osaka Niigata, Niigata Kyoto, Kyoto Sendai, Miyagi Fukuoka, Fukuoka	5,570 1,610 1,560 1,305 5,400 2,100 4,900	1993/9 1993/3 1993/9 1983/7 1982/10 1984/2 1973/6	89.5% 77.7% 100.0% 67.5% 99.2% 93.8% 93.3%
A-25 A-36 A-42 A-44 A-53	KDX Minami Semba Dai-2 Building KDX Niigata Building Karasuma Building KDX Sendai Building KDX Hakata-Minami Building	Osaka, Osaka Niigata, Niigata Kyoto, Kyoto Sendai, Miyagi Fukuoka, Fukuoka	1,560 1,305 5,400 2,100	1993/9 1983/7 1982/10 1984/2	100.0% 67.5% 99.2% 93.8%
A-36 A-42 A-44 A-53	KDX Niigata Building Karasuma Building KDX Sendai Building KDX Hakata-Minami Building	Niigata, Niigata Kyoto, Kyoto Sendai, Miyagi Fukuoka, Fukuoka	1,305 5,400 2,100	1983/7 1982/10 1984/2	67.5% 99.2% 93.8%
A-42 A-44 A-53	Karasuma Building KDX Sendai Building KDX Hakata-Minami Building	Kyoto, Kyoto Sendai, Miyagi Fukuoka, Fukuoka	5,400 2,100	1982/10 1984/2	99.2% 93.8%
A-44 A-53	KDX Sendai Building KDX Hakata-Minami Building	Sendai, Miyagi Fukuoka, Fukuoka	2,100	1984/2	99.2% 93.8%
A-53	KDX Hakata-Minami Building	Fukuoka, Fukuoka			
			4,900	1973/6	93.3%
A-54	KDX Kitahama Building	0 1 0 1			
	NDA Mahaha bullung	Osaka, Osaka	2,220	1994/7	92.8%
A-58	KDX Nagoya Sakae Building	Nagoya, Aichi	7,550	2009/4	100.0%
A-69	KDX Kobayashi-Doshomachi Building	Osaka, Osaka	2,870	2009/7	91.3%
A-70	Kitananajo SIA Building	Sapporo, Hokkaido	2,005	1989/10	100.0%
A-79	Nagoya Ekimae Sakura – dori Building	Nagoya, Aichi	7,327	1986/4	93.8%
A-80	Nagoya Nikko Shoken Building	Nagoya, Aichi	4,158	1974/8	98.0%
A-81	Sendai Nikko Building	Sendai, Miyagi	950	1989/3	75.4%
A-82	View Flex Umeda Buliding	Osaka, Osaka	2,770	2009/7	95.5%
	A-70 A-79 A-80 A-81	A-70 Kitananajo SIA Building A-79 Nagoya Ekimae Sakura – dori Building A-80 Nagoya Nikko Shoken Building A-81 Sendai Nikko Building A-82 View Flex Umeda Buliding	A-70 Kitananajo SIA Building Sapporo, Hokkaido A-79 Nagoya Ekimae Sakura – dori Building Nagoya, Aichi A-80 Nagoya Nikko Shoken Building Nagoya, Aichi A-81 Sendai Nikko Building Sendai, Miyagi	A-70         Kitananajo SIA Building         Sapporo, Hokkaido         2,005           A-79         Nagoya Ekimae Sakura – dori Building         Nagoya, Aichi         7,327           A-80         Nagoya Nikko Shoken Building         Nagoya, Aichi         4,158           A-81         Sendai Nikko Building         Sendai, Miyagi         950           A-82         View Flex Umeda Buliding         Osaka, Osaka         2,770	A-70         Kitananajo SIA Building         Sapporo, Hokkaido         2,005         1989/10           A-79         Nagoya Ekimae Sakura – dori Building         Nagoya, Aichi         7,327         1986/4           A-80         Nagoya Nikko Shoken Building         Nagoya, Aichi         4,158         1974/8           A-81         Sendai Nikko Building         Sendai, Miyagi         950         1989/3           A-82         View Flex Umeda Buliding         Osaka, Osaka         2,770         2009/7

#### Central Urban Retail Properties (2 properties)

Туре	Area	No.	Name	Location	Acquisition Price (¥M) Note 1	Year Built Note 2	Occupancy at end of 15th period (%) Note 3
al etail ties	Tokyo Metro-	C-1	Frame Jinnan-zaka	Shibuya-ward, Tokyo	9,900	2005/3	100.0%
Central rban Reta Propertie	politan Area	C-2	KDX Yoyogi Building	Shibuya-ward, Tokyo	2,479	1991/8	100.0%
고		С	entral Urban Retail Properties (2 proper	ties) Subtotal	12,379	Avg. 10.3 yrs	100.0%

#### Residential Properties (3 properties)

					Acquisition Price	Year Built	at end of 15th period
Туре	Area	No.	Name	Location	(¥M) Note 1	Note 2	(%) Note 3
ial	Tokyo Metro-	B-3	Court Mejiro	Shinjuku-ward, Tokyo	1,250	1997/3	100.0%
Resi-dential Properties	politan Area	B-19	Residence Charmante Tsukishima	Chuo-ward, Tokyo	5,353	2004/1	100.0%
Res	Other Regional Areas	B-18	Venus Hibarigaoka	Sapporo, Hokkaido	1,800	1989/3	96.1%
			Residential Properties (3 properties) S	Subtotal	8,403	Avg. 13.0 yrs	97.8%
Mot	-00:						

#### Others (1 property, sold on November 1, 2012)

Туре	Area	No.	Name	Location	Acquisition Price (¥M) Note 1	Year Built Note 2	Occupancy at end of 15th period (%) Note 3
Other Property	Other Regional Areas	D-1	Kanazawa Nikko Building	Kanazawa, Ishikawa	645	1989/3	100.0%
	Other Property (1 property) Subtotal						100.0%

#### Total (84 properties, excluding investment security)

Portfolio(84 properties) Total 293,128 Avg. 21.5 yrs 95.5%

Note: The total number of end tenants for 78 office buildings is 852 (812 if tenants are aggregated by name-base)

#### Investment Security (1 property)

			Acquisition Price	
Туре	Name	Location	(¥M)	Year Built
Investment Security	Senri Property TMK Preferred Securities	Toyonaka, Osaka	891	1992/6

#### Properties sold during the 15th period (2 properties)

Properties sold during the 15th period (12/10)

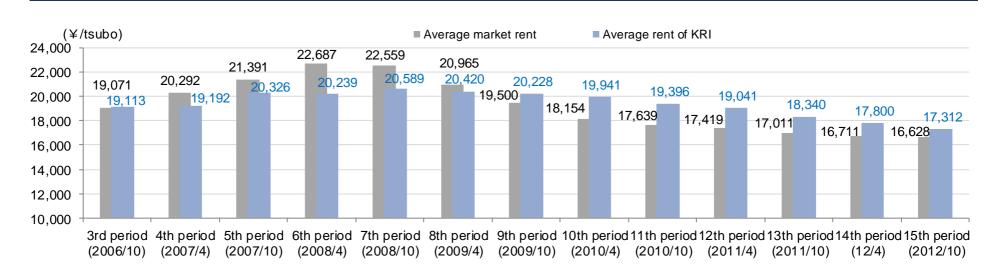
Туре	Area	No.	Name	Location	Acquisition Price (¥M)	Sale Price (¥M)	Date of Sale
Office Buildi ngs	Tokyo Metro-	A-18	KDX Omori Building	Ota-ward, Tokyo	3,500	4,200	2012/5/11
Reside ntial Proper ties	Area	B-34	Gradito Kawaguchi	Kawaguchi, Saitama	1,038	860	2012/6/26

- 1. Acquisition price is the purchase price of trust beneficiary interests etc. acquired by KRI.
- 2. Year built shows the completion date recorded in land register book. The average value shown in subtotal section is a weighted average number calculated based on acquisition prices with a base date of October 31, 2012, and is rounded down to the first decimal place.
- 3. Occupancy ratio is calculated by dividing leased floor area by leasable floor area and is rounded to the first decimal place.

# Changes in the average rent and occupancy ratio of office buildings at the end of each period



#### Average rent of KRI office buildings compared with average market rents (Tokyo central 5 wards)



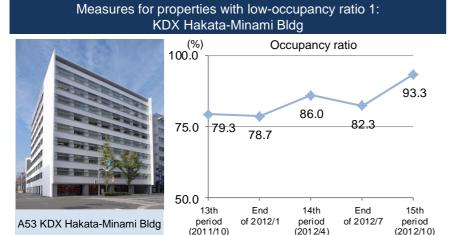
#### Occupancy ratio of KRI office buildings compared with the market (Tokyo central 5 wards) Occupancy ratio of the Market Occupancy ratio of KRI (%)100 98.5 97.3 97.9 97.4 97.0 98 97.0 95.9 96.0 96.5 96.3 96.2 95.3 97.5 96 95.3 97.1 95.9 95.7 95.0 94 92 93.2 92.2 90 91.2 91.2 91.2 91.3 91.1 90.8 88 86 3rd period 4th period 5th period 6th period 7th period 8th period 9th period 10th period 11th period 12th period 13th period 15th period 1 (2009/10) (2010/4) (2010/10) (2011/4) (2011/10) (2012/4) (2006/10)(2007/4)(2007/10)(2008/4)(2008/10) (2009/4)

- 1. Average market rent and occupancy ratio of the market refers to the average values of Tokyo central 5 wards published by Miki Shoji.
- 2. Average rent and occupancy ratio of KRI refers to the average values of office buildings in Tokyo central 5 wards held at end of each period.

# Leasing situations of other buildings



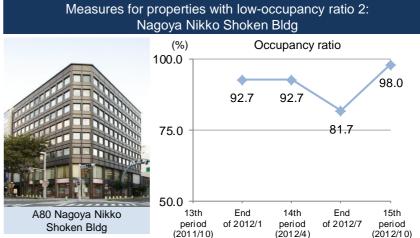
 Successfully maintaining/improving occupancy ratio through implementation of specific leasing plans for each property



 Occupancy ratio improved to 93.3% as a result of revised leasing plan (upgrade of common area and effective floor partitioning)



- During the previous period, occupancy ratio improved to 70.3% as a result of introduction of new tenants for three floors
- Leasing activities are challenging under the influence of move-outs of large tenants in the neighboring large-size building
- Continue to put effort in leasing activities to improve the occupancy ratio



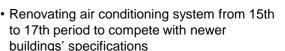
 Invited a company managing conference centers to vacated floors (the basement floor which was vacated for a period of time and a portion of 7th floor which vacated during the 15th period) through the asset management company's own network leading to a rise in occupancy ratio

> Other major properties focusing on leasing activity 2: Nagoya Ekimae Sakura-dori Bldg



A79 Nagoya Ekimae Sakura-dori Blda

- Occupancy ratio at the end of 15th period (12/10) was 93.8%
- Need to strengthen competitiveness of the property as Nagoya station area is undergoing redevelopment program replacing a number of large buildings



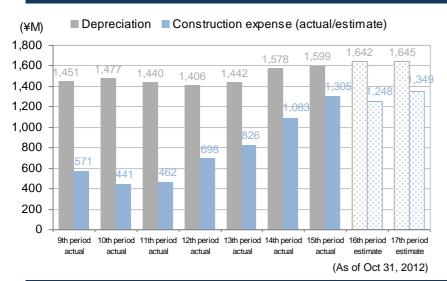
- Initiating repair works of entrance, common area, and exterior of the building
- Considering changing name of the building to KDX brand name

# Measures for maintaining/improving quality of properties



- Implementing CS survey and strategic measures to maintain/improve property value
- · Achieved a reduction in construction expense through economies of scale

#### Changes in depreciation and construction expense (actual/estimate)



# Implemented renovation works for energy-saving purposes taking advantage of economies of scale

 Introduced LED downlights and guiding/emergency lights for passages and stairs (with motion censor) in 55 properties

	Before renovation	After renovation	Amount of reduction
Annual electricity consumption (KW/yr) (Note 1)	1,271,417	469,998	801,456
Annual electricity bill (¥M/yr) (Note 2)	33.278	9.881	16.835
Annual CO2 emission (t/yr) (Note 3)	546.8	202.1	344.4

#### Notes:

- Estimated 4,380h/yr for LED downlights and 8,760h/yr for guiding lights for passages and stairs (assuming lighting of 12hours/day for 365 days in one year).
- 2. Estimated electricity price of ¥21 Kw/h.
- 3. Estimated CO2 emission coefficient of 0.43kg-CO2/kWh.

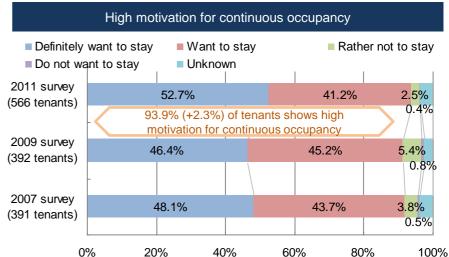
#### The result of the 4th CS survey: reasons of satisfaction Cleaning staff Building Office naintenance (air managei conditioning, Security. 10% space, floor disaster prevention scheme 9% Contact from Hardware 53% property Exterior • Software 46% manager entrance 9% Property manager Other commo

Restrooms

Note: Breakdown of tenant satisfaction based on the 4th CS survey that KRI implemented in September, 2011 (interviewed the people in charge of general affairs)

Elevators

renovation



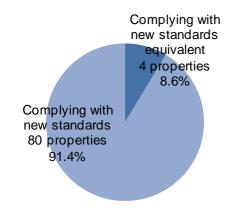
Note: Percentage based on answers to a question regarding continuous occupancy in tenant satisfaction surveys in 2007, 2009, and 2011 (interviewed the people in charge of general affairs).

# Quake-resistance (as of the end of the 15th period (2012/10))



 All properties in KRI portfolio complying with the new earthquake resistance standards or new standards equivalent

Percentage share of properties complying with the new standards (based on total leasable floor area)



Quake-resistance of the remaining 4 properties

80/84 properties

Properties complying with standards equivalent to the new earthquake resistance standards

#### Implemented earthquake-resistant reinforcement







A53 KDX Hakata-Minami Bldg.

Properties complying with new standards equivalent



A1 KDX Nihonbashi 313 Bldg.

Seismatic check-up report by Nihon Sekkei



A80 Nagoya Nikko Shoken Bldg.

Seismatic check-up report by Mitsubishi Estate

**4.89**%(84 properties)

Portfolio PML

\* Porfolio PML excluding Kanazawa Nikko Bldg. which was sold on November 1, 2012 is 4.92% (as of October 2012)

- 1. "New Earthquake Resistance Standards" was formulated on the basis of the revision of enforcement order of Building Standard Law in 1981. The anti-seismic performance of buildings has been greatly improved since the enforcement of the law due to the newly added provisions such as ① New provision on tie-hoop ratio of Reinforced-Concrete Pillars (above 0.2%); ② Resetting of horizontal seismic coefficient and elastic shear modulus, etc. ③ New requirement on the secondary design in seismic calculation.
- 2. PML values are based on the research implemented by NKSJ Risk Management as of September 2012.
- 3. PML is the probable maximum loss due to the earthquake. PML can be divided into PML of an individual property and PML of the entire portfolio. Although there is no unified definition of PML, we define PML here as the ratio of the loss occurred in case of the severest earthquake (e.g. severe earthquake that happens only once in 475 years = severe earthquake which the probability of happening in 50 years is 10%) that could happen during the life-span of the property (50 years), to the replacement cost of the estimated restoration expenses.

# Energy-saving measures and environmental initiatives



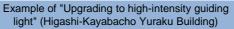
- Reduced energy consumption through well-planned and proactive renovation works
- Received the best rating of "Green Star" from GRESB Survey 2012

#### Measures for energy-saving

- Upgrading to high-efficiency air conditioners continues to be a major energy-saving measure but LED appliances are also introduced from 2011 to buildings greater than 10 years as price and performance of such appliances became attractive
- Achieved 6.5% reduction in energy consumption compared to FY2009

### Example of "Upgrading to high-efficiency air conditioner" (Sendai Nikko Building)

 Changing air conditioning system from central system to zone system which enables to operate air conditioner according to each tenant



 Energy (electricity) consumption reduced by 90% by changing fluorescent guiding lights to LED lights







# Energy consumption reduction effect of energy-saving measures implemented through 11th to 15th periods (Calculated value)

Energy-saving measures	Upgrading to high-efficiency air conditioner	Upgrading to high-intensity guiding light	Upgrading lighting in common area to LED lights	Introduction of lighting with motion censor etc.	Total
11th/12th periods (FY2010)	108.3 kl	-		- 16.8 kI	125.1 kl
13th/14th periods (FY2011)	275.5 kl	77.5 ki	11.3 k	I 38.5 kI	402.8 kl
15th period (2012/5)	239.1 kl	-	206.2 k	-	445.3 kl
Reduction (crude oil equivalent)	622.9 kl	77.5 kl	217.5 k	I 55.3 kI	973.2 kl

#### Reduction in energy consumption compared to FY2009 (Entire portfolio)

6.5 %

Adopted as "Best Practice" on the website of Green Building Online Portal of the Ministry of Land, Infrastructure, Transport and Tourism



 Our energy-saving renovating initiatives for the entire portfolio were adopted as "Best Practice" on the website of Green Building Online Portal of the Ministry of Land, Infrastructure, Transport and Tourism

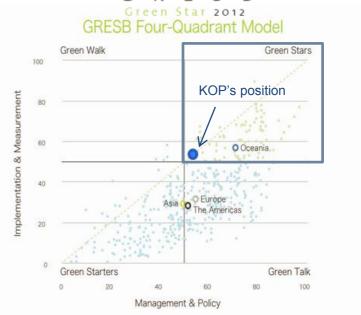
#### Reference URL

http://tochi.mlit.go.jp/kankyo/bestpractice/data/2009\_nagoya.pdf (Japanese only)

#### Assessment from third party

- Recieved the highest rank in GRESB Survey 2012
- Kenedix Office Partners', the Asset Management Company, ("KOP") has received a high evaluation on the sustainability performances for the portfolio of KRI





Source: Created by KOP based on GRESB "2012 GRESB REPORT"

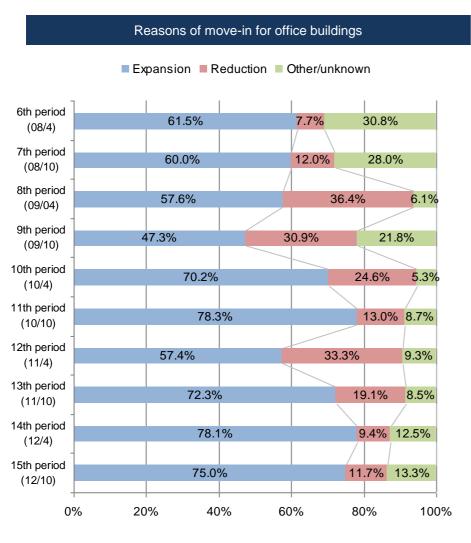
Note: GRESB is a benchmark to analyze and evaluate sustainability of real estate companies, REITs and private real estate funds in terms of environmental and social performance

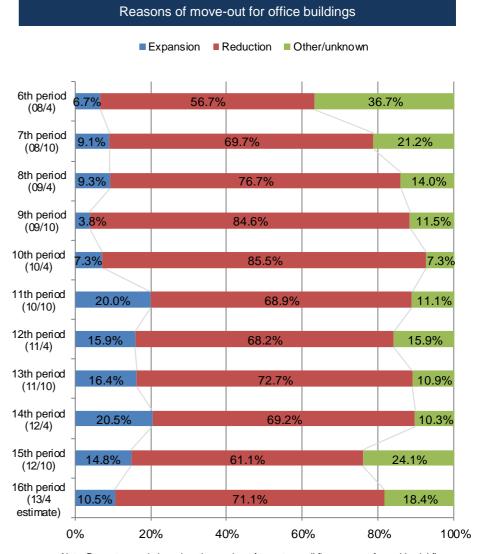
Introduced on the website

# Reasons of move-in/-out for office buildings



- Expansion motives remain high for move-ins
- Reduction motives occupy the majority for move-outs



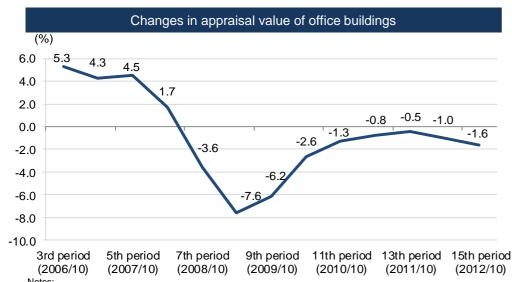


Note: Percentage ratio based on the number of tenants on office floors on the 2nd floor or above.

Note: Percentage ratio based on the number of tenants on all floors except for residential floors.

# Historical appraisal value of office buildings

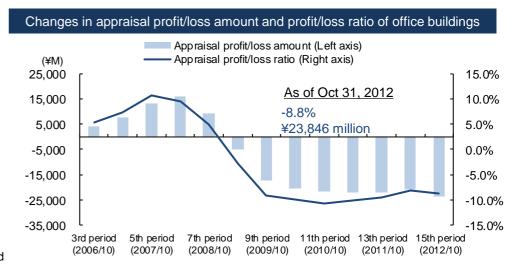




- 1. Percentage changes in appraisal values as of the end of each period compared with the previous period.
- 2. Percentage changes for the properties acquired during the period is calculated by using the appraisal value at the time of acquisition as the appraisal value at of the end of the previous period.



- 1. Changes in mid- and long-term rent and cap rate (average) of appraisal office buildings owned at the end of
- 2. Figures are based on weighted average acquisition price.
- 3. Changes for the properties acquired during each period are calculated by using the rent and cap rate at the time of acquisition as the values of the end of the previous period.



	End of 8th period (2009/4)	End of 9th period (2009/10)	End of 10th period (2010/4)	End of 11th period (2010/10)	End of 12th period (2011/4)	End of 13th period (2011/10)	End of 14th period (2012/4)	End of 15th period (2012/10)
Appraisal profit/loss amount (¥M)	-5,117	-17,406	-20,504	-21,925	-22,189	-22,257	-21,096	-23,846
Appraisal Profit/loss ratio	-2.8%	-9.2%	-10.0%	-10.8%	-10.3%	-9.7%	-8.1%	-8.8%

Note: Appraisal profit/loss is calculated by subtracting office buildings' book values from appraisal values for each respective period. The ratio is calculated by dividing the appraisal profit/loss by total book value.

Note: "Changes in appraisal value as of end of the each period compared with the previous period", "appraisal profit/loss amount" and "appraisal profit/loss ratio" are based on office buildings owned at the end of 15th period and properties that were sold are excluded from the calculation (The appraisal profit/loss amount is rounded to the nearest ¥1M).

# Appraisal values and cap rates as of the end of the 15th period 1



				15th period					Cap r	ate
No	Name of property	Appraiser	Acquisition price	Appraisal value	Book value	vs acquisition	vs 14th period	vs book value	End of 15th period	vs 14th period
A 1	KDX Nihonbashi 313 Building	Daiwa	5,940	6,380	6,082	7.4%	0.0%	4.9%	4.7%	-0.1%
A 3	Higashi-Kayabacho Yuraku Building	JREI	4,450	5,010	4,328	12.6%	-3.5%	15.8%	4.9%	0.0%
A 4	KDX Hatchobori Building	Daiwa	3,680	3,440	3,340	-6.5%	0.0%	3.0%	5.0%	0.0%
A 5	KDX Nakano-Sakaue Building	Daiwa	2,533	2,250	2,443	-11.2%	-1.7%	-7.9%	5.3%	-0.1%
A 6	Harajuku F.F. Building	JREI	2,450	2,980	2,443	21.6%	0.0%	22.0%	5.6%	0.0%
A 7	FIK Minami Aoyama	JREI	2,270	2,190	2,247	-3.5%	3.3%	-2.6%	4.8%	0.0%
A 8	Kanda Kihara Building	Daiwa	1,950	1,800	1,842	-7.7%	-3.7%	-2.3%	5.0%	0.0%
A 12	Portus Center Building	Daiwa	5,570	4,610	4,532	-17.2%	0.2%	1.7%	6.4%	0.0%
A 13	KDX Kojimachi Building	JREI	5,950	4,400	5,619	-26.1%	0.0%	-21.7%	4.4%	0.0%
A 14	KDX Funabashi Building	JREI	2,252	1,950	2,383	-13.4%	-1.0%	-18.2%	6.1%	0.0%
A 15	KDX Hamacho Building	JREI	2,300	2,280	2,249	-0.9%	-3.8%	1.4%	5.2%	0.0%
A 16	Toshin 24 Building	JREI	5,300	4,010	5,087	-24.3%	-3.6%	-21.2%	5.7%	0.0%
A 17	KDX Ebisu Building	JREI	4,640	4,150	4,546	-10.6%	-1.2%	-8.7%	4.9%	0.0%
A 19	KDX Hamamatsucho Building	Daiwa	3,460	3,170	3,227	-8.4%	-0.3%	-1.8%	4.6%	-0.1%
A 20	KDX Kayabacho Building	JREI	2,780	2,420	2,861	-12.9%	-10.0%	-15.4%	5.3%	0.0%
A 21	KDX Shinbashi Building	JREI	2,690	2,640	2,689	-1.9%	-2.2%	-1.8%	4.6%	0.0%
A 22	KDX Shin-Yokohama Building	JREI	2,520	2,240	2,435	-11.1%	-1.3%	-8.0%	5.9%	0.0%
A 23	KDX Yotsuya Building	JREI	1,950	2,460	1,971	26.2%	-0.4%	24.8%	5.3%	0.0%
A 24	KDX Minami Semba Dai-1 Building	JREI	1,610	1,000	1,451	-37.9%	-2.0%	-31.1%	5.8%	0.0%
A 25	KDX Minami Semba Dai-2 Building	JREI	1,560	1,010	1,362	-35.3%	-3.8%	-25.9%	5.8%	0.0%
A 26	KDX Kiba Building	JREI	1,580	1,410	1,551	-10.8%	-1.4%	-9.1%	5.7%	0.1%
A 27	KDX Kajicho Building	Daiwa	2,350	2,360	2,378	0.4%	1.7%	-0.8%	5.0%	-0.1%
A 28	KDX Nogizaka Building	JREI	1,065	696	1,122	-34.6%	-3.7%	-38.0%	5.6%	0.1%
A 29	KDX Higashi-Shinjuku Building	Daiwa	2,950	3,320	3,180	12.5%	0.0%	4.4%	5.1%	-0.1%
A 30	KDX Nishi-Gotanda Building	JREI	4,200	3,730	4,104	-11.2%	-1.3%	-9.1%	5.1%	0.0%
A 31	KDX Monzen-Nakacho Building	Daiwa	1,400	1,130	1,398	-19.3%	-3.4%	-19.2%	5.5%	-0.1%
A 32	KDX Shiba-Daimon Building	JREI	6,090	4,510	6,170	-25.9%	-8.9%	-26.9%	4.9%	0.0%
A 33	KDX Okachimachi Building	Daiwa	2,000	1,800	2,114	-10.0%	-2.7%	-14.9%	5.0%	-0.1%
A 34	KDX Hon-Atsugi Building	Daiwa	1,305	1,070	1,163	-18.0%	0.0%	-8.0%	6.3%	0.0%
A 35	KDX Hachioji Building	Daiwa	1,155	831	1,277	-28.1%	0.0%	-35.0%	5.9%	0.0%
A 36	KDX Niigata Building	JREI	1,305	889	1,459	-31.9%	-2.7%	-39.1%	7.3%	0.0%
A 37	KDX Ochanomizu Building	JREI	6,400	6,230	6,624	-2.7%	-4.7%	-5.9%	4.7%	-0.2%
A 38	KDX Nishi-Shinjuku Building	JREI	1,500	1,130	1,577	-24.7%	0.0%	-28.3%	5.2%	0.0%
A 39	KDX Toranomon Building	JREI	4,400	3,380	4,780	-23.2%	-2.3%	-29.3%	4.4%	0.0%
A 40	Toranomon Toyo Building	JREI	9,850	10,300	9,844	4.6%	2.0%	4.6%	4.5%	0.0%
A 41	KDX Shinjuku 286 Building	JREI	2,300	2,190	2,387	-4.8%	2.3%	-8.3%	5.0%	0.0%
A 42	Karasuma Building	Daiwa	5,400	4,960	5,374	-8.1%	-1.4%	-7.7%	5.6%	0.0%
A 44	KDX Sendai Building	Daiwa	2,100	1,410	2,149	-32.9%	-2.1%	-34.4%	6.1%	0.0%
A 45	KDX Roppongi 228 Building	JREI	3,300	2,160	3,433	-34.5%	0.0%	-37.1%	4.8%	0.0%
A 46	Hiei Kudan-Kita Building	Daiwa	7,600	7,400	7,633	-2.6%	0.3%	-3.1%	4.6%	-0.1%
A 47	KDX Shin-Yokohama 381 Building	JREI	5,800	3,990	5,864	-42.2%	-1.5%	-32.0%	5.8%	-0.1%
A 48	KDX Kawasaki-Ekimae Hon-cho Building	JREI	3,760	2,990	3,762	-20.5%	0.0%	-20.5%	6.1%	0.0%
A 49	Nissou Dai-17 Building	JREI	2,710	1,570	2,606	-42.1%	-1.9%	-39.8%	5.8%	0.0%

#### Notes

<sup>1.</sup> Acquisition price, appraisal value and book value are rounded down to the nearest ¥1M (ratios are rounded to the first decimal place).

<sup>2.</sup> KDX Shin-Yokohama 381 Building (existing tower) and KDX Shin-Yokohama 381 Building Annex Tower are counted as one property.

# Appraisal values and cap rates as of the end of the 15th period 2



	N. C.					15th period			Cap rate		
No	Name of property	Appraiser	Acquisition price	Appraisal value	Book value	vs acquisition	vs 14th period	vs book value	End of 15th period	vs 14th period	
A 50	Ikejiri-Oohashi Building	JREI	2,400	1,460	2,443	-39.2%	-2.7%	-40.3%	5.8%	0.0%	
A 51	KDX Hamacho Nakanohashi Building	JREI	2,310	1,700	2,341	-26.4%	0.0%	-27.4%	5.3%	0.0%	
A 52	KDX Kanda Misaki-cho Building	JREI	1,380	940	1,373	-31.9%	-4.2%	-31.6%	5.3%	0.0%	
A 53	KDX Hakata-Minami Building	JREI	4,900	3,470	4,792	-29.2%	0.3%	-27.6%	6.6%	0.0%	
A 54	KDX Kitahama Building	JREI	2,220	1,520	2,185	-31.5%	-0.7%	-30.5%	6.0%	0.0%	
A 55	Shin-toshin Maruzen Building	JREI	2,110	1,550	2,154	-26.5%	-1.3%	-28.1%	5.3%	0.0%	
A 56	KDX Jimbocho Building	JREI	2,760	1,860	2,897	-32.6%	-0.5%	-35.8%	5.3%	0.0%	
A 57	KDX Gobancho Building	JREI	1,951	1,440	1,979	-26.2%	-4.0%	-27.2%	4.9%	0.0%	
A 58	KDX Nagoya Sakae Building	Daiwa	7,550	4,760	7,421	-37.0%	0.2%	-35.9%	5.2%	0.0%	
A 59	KDX Iwamoto-cho Building	JREI	1,864	1,310	1,789	-29.8%	-3.0%	-26.8%	5.3%	-0.1%	
A 60	KDX Harumi Building	JREI	10,250	8,240	9,624	-19.6%	0.1%	-14.4%	4.8%	0.0%	
A 61	KDX Hamamatsucho Dai-2 Building	Daiwa	2,200	1,860	2,284	-15.5%	0.0%	-18.6%	4.6%	-0.1%	
A 62	Koishikawa TG Building	JREI	3,080	3,040	3,125	-1.3%	-3.5%	-2.7%	5.0%	0.0%	
A 63	Gotanda TG Building	JREI	2,620	2,580	2,804	-1.5%	-0.4%	-8.0%	5.3%	0.0%	
A 64	KDX Hihonbashi 216 Building	JREI	2,010	1,790	1,962	-10.9%	-7.3%	-8.8%	4.7%	0.0%	
A 66	KDX Shinjuku Building	JREI	6,800	6,400	6,875	-5.9%	-3.0%	-6.9%	4.5%	0.0%	
A 67	KDX Ginza 1chome Building	Daiwa	4,300	4,850	4,298	12.8%	1.9%	12.8%	4.4%	-0.1%	
A 68	KDX Nihonbashi Honcho Building	Daiwa	4,000	4,300	4,015	7.5%	0.0%	7.1%	4.8%	0.0%	
A 69	KDX Kobayashi-Doshomachi Building	JREI	2,870	2,760	2,702	-3.8%	-4.5%	2.1%	7.0%	0.0%	
A 70	Kitananajo SIA Building	Daiwa	2,005	2,050	2,081	2.2%	0.0%	-1.5%	5.7%	-0.1%	
A 71	KDX lidabashi Building	Daiwa	4,670	4,910	4,682	5.1%	1.7%	4.9%	4.8%	-0.1%	
A 72	KDX Higashi-Shinagawa Building	Daiwa	4,590	4,800	4,917	4.6%	0.0%	-2.4%	5.0%	-0.1%	
A 73	KDX Hakozaki Building	Daiwa	2,710	2,850	2,891	5.2%	0.0%	-1.4%	5.2%	0.0%	
A 74	KDX Shin-Nihonbashi Building	Daiwa	2,300	2,440	2,285	6.1%	-1.6%	6.8%	4.6%	-0.1%	
A 75	KDX Nihonbashi Kabutocho Building	JREI	11,270	12,100	11,311	7.4%	-10.4%	7.0%	4.8%	0.2%	
A 76	Ikebukuro Nikko Building	JREI	1,653	1,700	1,672	2.8%	0.0%	1.6%	5.5%	0.0%	
A 77	Kabutocho Nikko Building II	JREI	1,280	1,550	1,285	21.1%	0.6%	20.6%	5.0%	0.0%	
A 78	Tachikawa Ekimae Building	JREI	1,267	1,330	1,312	5.0%	-0.7%	1.3%	5.9%	0.0%	
A 79	Nagoya Ekimae Sakura – dori Building	JREI	7,327	7,800	7,432	6.5%	0.9%	4.9%	5.1%	0.0%	
A 80	Nagoya Nikko Shoken Building	JREI	4,158	4,050	4,222	-2.6%	-3.6%	-4.1%	5.5%	0.0%	
A 81	Sendai Nikko Building	JREI	950	1,030	1,060	8.4%	2.0%	-2.9%	5.9%	0.0%	
A 82	View Flex Umeda Buliding	Daiwa	2,770	3,250	2,847	17.3%	0.3%	14.1%	5.1%	0.0%	
A 83	Fuchu South Building	MAIC	6,120	6,560	6,208	7.2%	0.2%	5.7%	5.5%	-0.1%	
A 84	Kasuga Business Center Building	MAIC	2,800	2,980	2,845	6.4%	0.3%	4.7%	5.2%	-0.1%	
A 85	Nakameguro Business Center Building	MAIC	1,880	2,230	1,911	18.6%	0.5%	16.6%	5.3%	-0.1%	
A	Office building subtotal		272,701	247,306	271,151	-9.0%	-1.6%	-8.8%	5.4%	0.0%	
B 3	Court Mejiro	JREI	1,250	956	1,166	-23.5%	1.7%	-18.0%	5.4%	-0.1%	
B 18	Venus Hibarigaoka	JREI	1,800	1,540	1,788	-14.4%	1.3%	-13.9%	6.5%	-0.1%	
B 19	Residence Charmante Tsukishima	JREI	5,353	4,520	4,939	-15.6%	0.9%	-8.5%	5.2%	-0.1%	
В	Residential properties subtotal		8,403	7,016	7,893	-16.5%	1.1%	-11.1%	5.5%	-0.1%	
C 1	Frame Jinnan-zaka	JREI	9,900	9,230	9,759	-6.8%	1.5%	-5.4%	4.4%	-0.1%	
C 2	KDX Yoyogi Building	JREI	2,479	1,920	2,537	-22.6%	0.5%	-24.3%	5.3%	0.0%	
С	Central urban retail properties subtotal		12,379	11,150	12,296	-9.9%	1.4%	-9.3%	4.6%	-0.1%	
D 1	Kanazawa Nikko Building	JREI	645	1,090	679	69.0%	1.9%	60.5%	7.4%	0.1%	
D	Others subtotal		645	1,090	679	69.0%	1.9%	60.5%	7.4%	0.1%	
	Total		293,128	266,562	292,021	-5.6%	3.0%	-8.7%	5.4%	0.0%	

#### Notes

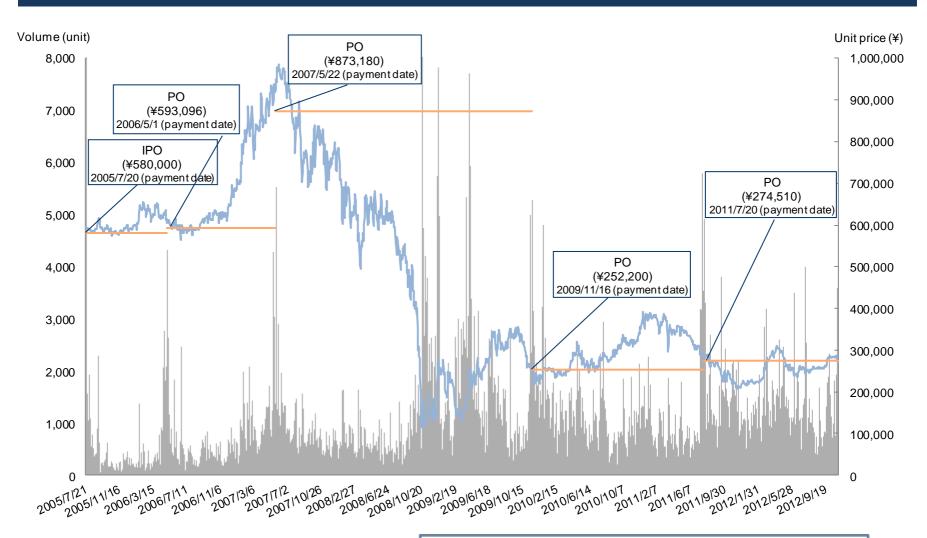
<sup>1.</sup> Acquisition price, appraisal value and book value are rounded down to the nearest ¥1M (ratios are rounded to the first decimal place).

<sup>2.</sup> Total cap rate for each property type are based on the weighted average of acquisition price.

## Unit price and trading volume since IPO



#### Kenedix Realty Investment Corporation (KRI) price/volume performance (from the listing to October 31, 2012)



Note: Excluding over 8,000 trading volume (2008/10/20:19,728 units)

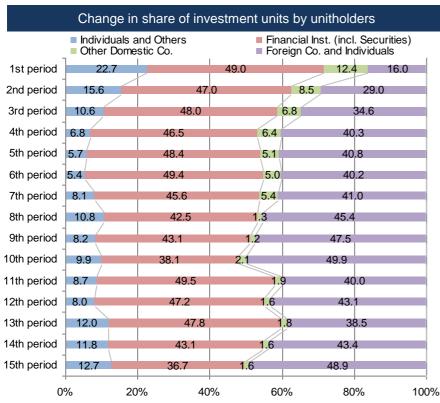
As of Oct 31, 2012,

Highest price (trading price): ¥988,000 (2007/5/31) Lowest price (trading price): ¥100,300 (2008/10/20)

Average trading volume during 2011/11/1~2012/10/31: 1,095 units

## KRI Unitholders (as of the end of the 15th period (2012/10))





Note: Ratios are rounded to the first decimal place.

Type of unitholders							
Type of unitholders	# of Unitholders	Ratio (%)	# of Units held (unit)	Ratio (%)			
Individual and Others	9,138	95.8%	36,504	12.7%			
Financial Inst. (Incl. Securities co.)	49	0.5%	105,245	36.7%			
Other Domestic Co.	136	1.4%	4,672	1.6%			
Foreign Co. and Individuals	212	2.2%	140,129	48.9%			
Total	9,535	100.0%	286,550	100.0%			

Note: Ratios are rounded to the first decimal place.

Top 10	unithol	lders
--------	---------	-------

Name	# of units held (unit)	Share of outstanding units(%)
Japan Trustee Services Bank, Ltd. (Trust Acct.)	43,096	15.03%
The Nomura Trust and Banking Co., Ltd. (Trust Acct.)	19,108	6.66%
Trust and Custody Services Bank, Ltd. (Securities Investment Trust Acct.)	17,406	6.07%
The Master Trust Bank of Japan, Ltd. (Trust Acct.)	11,789	4.11%
The Bank of NY Treaty JASDEC Account	11,066	3.86%
JP Morgan Chase & Co. 385174	8,420	2.93%
Nomura Bank (Luxembourg) S.A.	7,517	2.62%
Goldman Sachs & Co. Regular Account	6,480	2.26%
State Street Bank and Trust Company	5,978	2.08%
State Street Bank and Trust Company 505104	5,358	1.86%
Total	136,218	47.53%

Note: The percentage of total units owned to total units outstanding is rounded down to the second decimal place.

#### Reference: Reporting of major unitholders (as of the end of November 2012)

Name	Submitted on	# of units held (unit)
Sumitomo Mitsui Trust Bank, Limited	2012/11/12	19,971
Nikko Asset Management Co., Ltd.		9,747
Sumitomo Mitsui Trust Asset Management		9,464
Sumitomo Mitsui Trust Bank, Limited		760
Mizuho Asset Management Co., Ltd.	2012/11/7	19,092
Mizuho Asset Management Co., Ltd.		9,096
Shinko Asset Management Co., Ltd.		9,996
CBRE Clarion Securities LLC	2012/8/31	15,297
DIAM Co., Ltd.	2012/8/20	13,393
Nomura Securities Co., Ltd.	2012/10/22	12,915
Nomura Asset Management Co., Ltd.		12,168
Nomura Securities Co., Ltd.		747

#### Notes:

- 1. Reports submitted after PO on 2009/11/16 to 2012/11/30 (unitholders that have more than 10,000 units).
- Total unitholders increased from 233,550 units to 284,950 units due to PO on 2011/7/20, and further increased to 286,550 units due to third-party allotment on 2011/8/8.

## Summary of financial results for 15th period (2012/10)

## - Income statement, etc.



132,373

122,617

Comparison between	14th (2012/4) and 1	6th (2012/10) periods
--------------------	---------------------	-----------------------

		Companson between	1 <del>14</del> 11 (20	112/4) all	u 15111	(2012/10) perious
			14th period	15th period		
		Double and other an authorized	(¥ M)	(¥ M)	(¥ M)	Major Factors
		Rental and other operating revenues	8,071	8,224	152	Whole period energtion of the O properties
		Rental revenues	6,581	6,664	82	Whole-period operation of the 9 properties acquired in 14th period
		Common area charges	1,490	1,559	69	
		Other rental revenue	1,018	1,393	374	
		Parking space rental revenues	271	286	15	
		Utility charge reimbursements	621	769	147	Seasonal change
		Miscellaneous	125	337	211	Gain from restoration fee for KDX Nihonbashi Kabutocho Bldg.
		Total rental and other operating revenues A	9,090	9,617	526	
	"	Gain on sale of real state property	-	595		Gain on sale of KDX Omori Bldg. in 15th period
	los:	Operating revenues	9,090	10,212	1,122	
	ome;	Property management fee and facility management fee	911	937	25	
	Ë	Utilities	663	790	126	Increase in fuel cost adjustment
	ting	Taxes	724	823	98	Increase for the properties acquired in 2011
SS	Operating income/loss	Repairs and maintenance	165	400	235	Restoration expense for KDX Nihonbashi Kabutocho Bldg.
e/lo		Others (Note 1)	240	249	9	
Ordinary income/loss		Depreciation	1,578	1,621	42	Whole-period operation of the 9 properties acquired in 14th period
. <u>=</u>		Total rental and other operating expenses B	4,284	4,822	537	adding in Transported
dina		Rental business profit (A-B)	4,805	4,795	-10	
ŏ		Net operating income (NOI)	6,384	6,416	31	
		Loss on sale of real estate property	-	151	151	Loss on sale of Gradito Kaw aguchi in 15th period
		Asset management fee	491	548	57	
		Others (Note 2)	228	174	-54	Professional fee, property investigation cost, IR cost etc.
		Operating expenses	5,004	5,696	691	
		Operating income	4,086	4,516	430	
		Non-operating income	4	2	-1	
	SSC	Interest expenses	948	1,031	82	Increase in new borrowings
	me/k	Interest expense on investment corporation bonds	110	62	-47	Redemption of 1st corporate bond in 14th period
	ince	Financing-related expenses	444	366	-77	Decrease in originating fee of borrowings
	ing	Amortization of corporate bond issuance costs	9	6	-2	
	Non-operating income/loss	Amortization of unit issuance costs	27	27	-	
	Non-	Other non-operating expenses	-	13	13	Undeductible amount for consumption tax calculation
		Non-operating expenses	1,539	1,508	-30	
S		Ordinary income	2,551	3,011	459	
X/O n/los		Settlement fee for law suits	10	-	-10	
X/O gain/loss		Extraordinary loss	10	-	-10	
		Income before income taxes	2,541	3,011	469	
Income t	axes		1	1	0	
		Net income	2,540	3,009	469	
Retained	earr	nings brought forward	0.540	0 000	0	
		Retained earnings at the end of period	2,540	3,009	469	

Basis for calculating cash distribution (unit: yen)					
	14th period	15th period			
I Retained earnings at the end of period	2,540,386,573	3,009,927,991			
II Reversal of voluntary reserves					
Reversal of reserve for reduction entry	143,000,000	=			
III Total distribution	2,683,254,200	2,738,558,350			
(Distribution per unit)	(9,364)	(9,557)			
IV Provision of voluntary reserve					
Provision for reserve for reduction entry	-	271,247,024			

#### Cash flow statement

	14th period	15th period
	(¥ M)	(¥ M)
Cash flows from operating activities	4,144	8,739
Cash flows from investing activities	-32,217	-12,283
Cash flows from financing activities	23,664	526
Net change in cash and cash equivalents	-4,408	-3,017
Cash and cash equivalents at the beginning of period	17,928	13,519
Cash and cash equivalents at the end of period	13,519	10,501

#### Notes:

1. Insurance, trust fees, etc.

V Retained earnings to be carried forward

- Director's compensation, asset custody fees, administrative fees, auditor's fees, etc.
- 3. Numbers showing changes are rounded down to the nearest ¥1M.

## Summary of financial results for 15th period (2012/10)

## - Balance sheet, etc.



		14th perio	d	15th perio	d
		As of Apil 30,	2012	As of October 3	1, 2012
		(¥ M)	(%)	(¥ M)	(%)
	Current assets	14,487	4.8	12,019	3.9
	Cash and bank deposits	6,924		4,042	
	Cash and bank deposits in trust	7,095		7,471	
	Other current assets	467		505	
	Noncurrent assets	288,673	95.2	294,626	96.1
	Property, plant and equipment	285,755		291,662	
	Buildings	13,112		13,046	
	Land	29,104		29,104	
	Buildings in trust	70,697		72,676	
	Land in trust	172,834		176,829	
ᇥ	Construction in progress in trust	6		6	
Sset	Intangible assets	359		358	
٩	Leasehold right	285		285	
	Leasehold right in trust	73		72	
	Right of using water facilities in trust	0		0	
	Investment and other assets	2,558		2,604	
	Investment securities	896		896	
	Leasehold and guarantee deposits	133		133	
	Long-term prepaid expenses	1,528		1,574	
	Deferred assets	123	0.0	89	0.0
	Corporate bond issuance costs	39		32	
	Unit issuance costs	83		56	
	Total assets	303,284	100.0	306,734	100.0
	Current liabilities	29,490	9.7	23,924	7.8
	Account payables	604		709	
	Short-term loans payables	14,700		5,700	
	Current portion of corporate bonds	-		1,500	
	Current portion of long-term loans payable	11,880		14,000	
>	Other account payables	170		184	
Liability				1,482	
=	Advance received	1,887			
<u>.00</u>	Advance received Others	1,887 247		347	
Lia		,	40.8	347 132,420	43.2
Lia	Others	247	40.8		43.2
Lia	Others Noncurrent liabilities	247 123,730	40.8	132,420	43.2
Lia	Others Noncurrent liabilities Corporate bonds	247 123,730 6,000	40.8	132,420 4,500	43.2
Lia	Others  Noncurrent liabilities  Corporate bonds  Long-term loans payables	247 123,730 6,000 104,792	40.8	132,420 4,500 114,881	43.2
Lia	Others  Noncurrent liabilities  Corporate bonds  Long-term loans payables  Tenant leasehold and security deposits	247 123,730 6,000 104,792 1,541	40.8	132,420 4,500 114,881 1,544	43.2
Lia	Others  Noncurrent liabilities  Corporate bonds  Long-term loans payables  Tenant leasehold and security deposits  Tenant leasehold and security deposits in trust	247 123,730 6,000 104,792 1,541 11,395		132,420 4,500 114,881 1,544 11,494	
uity Lia	Others  Noncurrent liabilities  Corporate bonds  Long-term loans payables  Tenant leasehold and security deposits  Tenant leasehold and security deposits in trust	247 123,730 6,000 104,792 1,541 11,395		132,420 4,500 114,881 1,544 11,494	
Equity Lia	Others  Noncurrent liabilities  Corporate bonds  Long-term loans payables  Tenant leasehold and security deposits  Tenant leasehold and security deposits in trust  Total liabilities  Total unitholders' capital	247 123,730 6,000 104,792 1,541 11,395 153,221 147,153		132,420 4,500 114,881 1,544 11,494 156,345 147,153	
Equity Lia	Others  Noncurrent liabilities  Corporate bonds  Long-term loans payables  Tenant leasehold and security deposits  Tenant leasehold and security deposits in trust  Total liabilities  Total unitholders' capital  Reserve for reduction entry	247 123,730 6,000 104,792 1,541 11,395 153,221 147,153 368		132,420 4,500 114,881 1,544 11,494 156,345 147,153 225	

Key indicators							
	14th period	15th period	Change	Note			
Unitholders equity per unit	¥523,688	¥524,828	¥+1,140				
Interest bearng debt ratio at the end of each period	45.3%	45.8%	+0.5%				
Unitholders' equity to total asset ratio	49.5%	49.0%	-0.5%				
Number of properties at the end of each period	83	84	+1	3 properties acquired 2 properties sold			
Total leasable floor area	340,589.96m <sup>2</sup>	351,153.72m <sup>2</sup>	+10,563.76m <sup>2</sup>	3 properties acquired 2 properties sold			
Occupancy ratio at the end of each period	95.4%	95.5%	+0.1%				

#### Reference: Historical rent based NOI yield (by asset type/annualized base)

	9th period	10th period	11th period	12th period	13th period	14th period	15th period
Office building	5.2%	5.1%	4.9%	4.7%	4.7%	4.6%	4.4%
Central urban retail	4.6%	4.5%	4.5%	4.6%	4.1%	4.1%	4.1%
Residential	5.0%	5.2%	4.8%	4.9%	4.7%	4.7%	4.5%
Others	-	-	-	-	-	14.2%	13.6%
Total	5.2%	5.1%	4.9%	4.7%	4.7%	4.6%	4.5%

#### Notes:

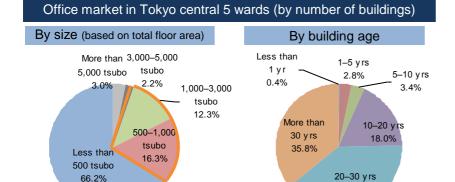
- 1. NOI yield is calculated by assuming that the property tax and city planning tax are imposed for properties that does not impose the property tax and city planning tax due to the first year of acquisition. Acquisition price for the newly acquired proeprties and the initial acquisition price for the sold properties is calculated by dividing actual operating days to operating days in the each period.
- 2. Each ratio is rounded to the first decimal place.

## Mid-sized office building market



- Most abundant in terms of number of properties / potential tenants in Tokyo Metropolitan Area
- Relatively less rent volatile compared to large-sized office buildings

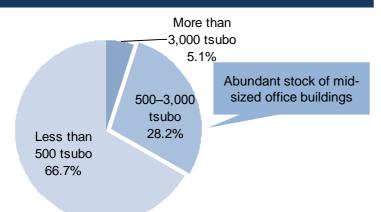
39.6%



Note: The above data covers rental office buildings located in Tokyo 23 wards that were surveyed by CB Richard Ellis Research Institute (as of 2011/3).

Source: Survey conducted by CB Richard Ellis Research Institute based on KOP's request "Market survey of Medium-sized buildings" (2011/5)

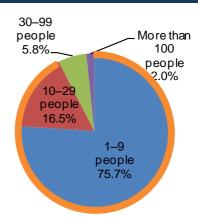
#### Breakdown of office buildings by GFA (Tokyo 23 wards)



Note: The above data covers rental office buildings located in Tokyo 23 wards that were surveyed by Richard Ellis Research Institute. The above data may not include the data of all properties in Tokyo 23 wards (as of 2011/3).

Source: Survey conducted by CB Richard Ellis Research Institute based on KOP's request "Market survey of Medium-sized buildings" (2011/5)

#### Offices by number of employees in Tokyo



Source: Created by KOP based on data from 2009 Economic census-basic survey for Tokyo

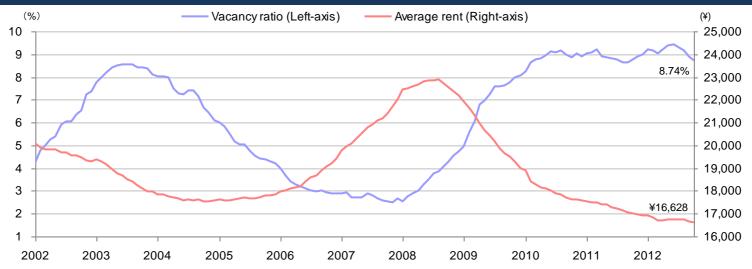
#### Tokyo 23 wards: rent level by total floor area 500-1,000 tsubo (mid sized buildings) (Point) 1,000-3,000 tsubo (mid-sized buildings) More than 3,000 tsubo (large buildings) 110 105 100 95 90 85 83 80 76 75 Rent for medium-sized buildings is less volatile compared to large buildings 70 66 65 60

2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 Source: Created by KOP based on the data compiled by CBRE (the latest value as of 2012/9)

### Reference data 1

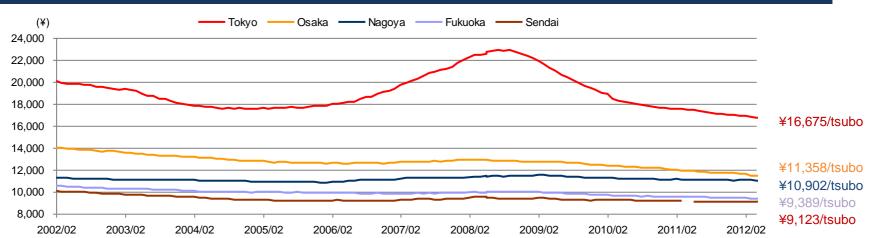






Note: Covers buildings with GFA of more than 100 tsubo in Tokyo business districts (Chiyoda, Chuo, Minato, Shinjuku and Shibuya). Source: Miki Shoji "Latest Office Building Markets in Tokyo (central 5 wards)" (from 2002/1 to 2012/10)

#### Changes in rent levels by region



Note: Rent data for business district and sub area. Tokyo covers the buildings with GFA of more than 100 tsubo in central 5 wards (Chiyoda, Chuo, Minato, Shipiya)

Source: Created by KOP based on the data compiled by Miki Shoji (the latest values as of 2012/10)

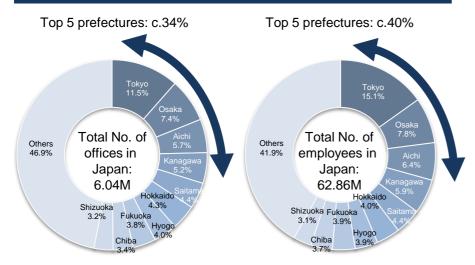
### Reference data 2



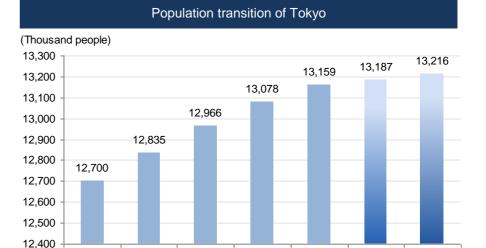
Economic foundation etc. of Tokyo					
	Japan	Tokyo	Date		
Gross Production (Nominal GDP)	¥474,040.2B	¥85,201.6B (#1 in Japan: 17.8%)	FY 2009		
# of offices	6,040,000	690,000 (#1 in Japan: 11.5%)	July 1, 2009		
# of employees	62.86M	9.52M (#1 in Japan)	July 1, 2009		
Total population	128.05M	13.15M (#1 in Japan)	October 1, 2010		
Population of productive age (15–64 years old)	81.03M	8.85M (#1 in Japan: 10.9%)	October 1, 2010		

Source: National Census and "Kurashi to toukei 2012 (Life and statistics 2012)" on the Tokyo metropolitan government website.

#### Breakdown of number of offices and employees by prefecture (2009)



Note: Data of top 10 prefectures listed in each chart. Source: MIAC, Statistics Bureau "2009 Economic census-basic survey" (June, 2011)



Note: Figures after 2011 are estimates.

2007

2006

Source: "Change in population (2011)" and "Population of Tokyo (Estimates)", Bureau of General Affairs, Tokyo Metropolitan Government

2009

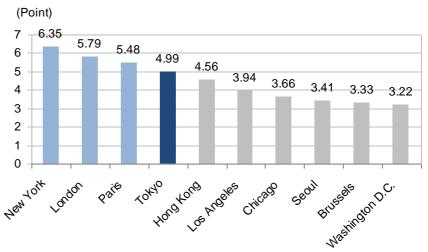
2010

2011

2012

2008

#### Global Cities Index (A.T. Kearney Global Cities Index, 2012)



Note: "Global Cities Index" evaluates worlds' major 66 cities and ranks them according to 25 metrics across five dimensions: "Business activity" (30%), "Human capital" (30%), "Information exchange" (15%), "Cultural experience" (15%), and "Political engagement" (10%).

Source: 2012 Global Cities Index and Emerging Cities Outlook

## Management structure of the Asset Management CompanyKE



#### **Decision-making process** Deliberation and Deliberation and Preview Resolution/Reporting Resolution Resolution Creation of Management Guidelines Resolution Creation of Asset Administration Plan. etc. Corresponding Asset Compliance division Compliance Approval for transactions with interested parties Board of Management committee officer Directors committee Approval for transactions outside of Management Guidelines Reporting I Approval for transactions that follow Management Guidelines excluding those with interested parties

#### Meetings held by the various committees, Board of Directors of the Asset Management Company / Investment Corporation

	8th period	9th period	10th period	11th period	12th period	13th period	14th period	15th period
Compliance committee	8	8	10	7	7	8	6	7
Asset Management committee	44	36	39	32	37	44	40	40
Board of Directors	8	10	12	11	9	11	9	12
Board of Directors of Investment Corporation	8	8	8	8	7	9	10	8

Rules on transactions with interested parties		
Asset acquisition	Must not acquire properties for more than appraisal value (except for properties pre-acquired by Kenedix Inc. pursuant to the MOU)	
Asset disposal	Must not sell properties for less than appraisal value	

#### Asset Management Company's management fee structure

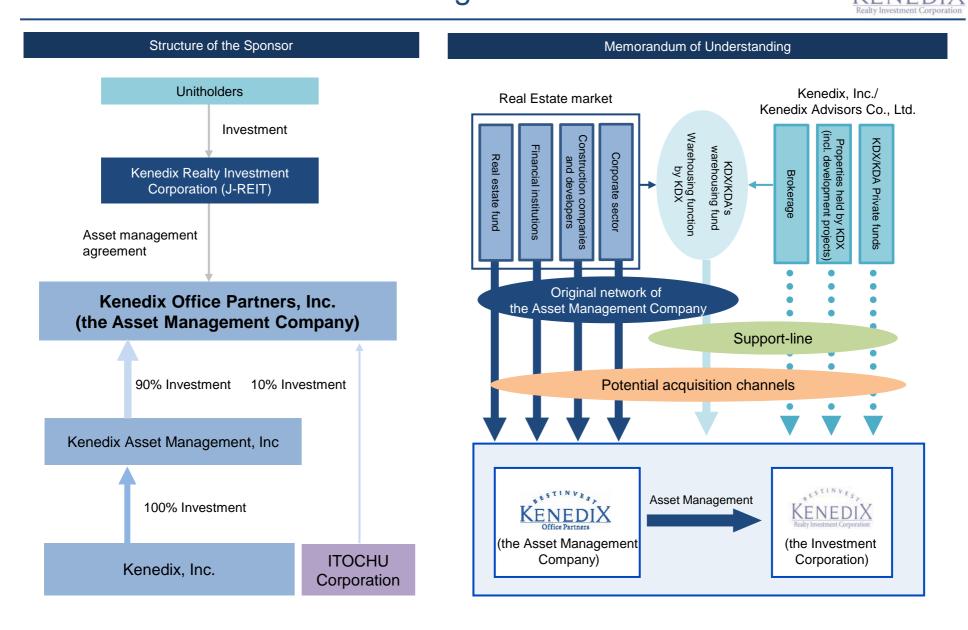
#### Asset management fee

Management fee I	0.15% of total assets
Management fee II	3.0% of distributable amount each fiscal period
Acquisition fee	0.5% of acquisition price (0.25% if interested parties)
Disposition fee	Capped at 0.5% of sale price

#### Property management fees

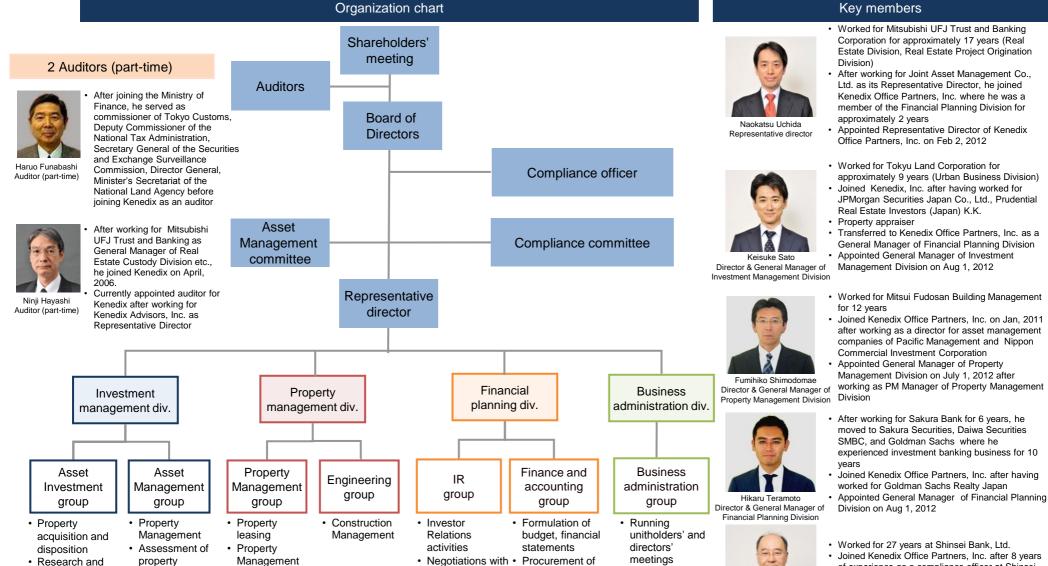
-	Rental management fee	2% of rent revenues + 2% of operating revenues from the property (after deducting operating expenses and before deducting depreciation)
	Management transfer fee	Amount determined in proportion to the acquisition/sale price (e.g. $\pm 1-3B \rightarrow \pm 2M$ , $\pm 5-10B \rightarrow \pm 2.4M$ )
	Construction supervision fee	Amount determined in proportion to the construction costs (e.g. $\pm 1-5M \rightarrow 5\%$ , $\pm 10-100M \rightarrow \pm 450,000 + 3\%$ )

# Structure of the Asset Management Company's Sponsor and Memorandum of Understanding



## Kenedix Office Partners, Inc.: Organizational chart





regulatory

agencies and

concerned bodies

funds

Analysis of real

estate markets

management

management

/risk

Administration/

Yuuji Kamimura Compliance Officer

Accounting/

Human Resources of experience as a compliance officer at Shinsei

Appointed Compliance Officer on Sep 16, 2008

## Disclaimer



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