



# Semiannual Report

25th Fiscal Period

May 1, 2017-October 31, 2017

# ABOUT KDO

Kenedix Office Investment Corporation (KDO) is a dynamic and proven J-REIT focusing on investments in midsized office buildings in the Tokyo Metropolitan Area. Since listing on the Tokyo Stock Exchange (8972), KDO has deployed tactful property acquisition strategies in accordance with the real estate market environment. Through steady expansion, KDO's portfolio has grown from 31 properties with a total acquisition price of ¥69.1 billion to 98 properties with a total acquisition price of ¥392.9 billion in October 2017.

As the No.1 J-REIT focusing on mid-sized office buildings, we will continue raising portfolio quality through asset reshuffle and other initiatives, while advancing performance with internal growth, backed by sound financial management.

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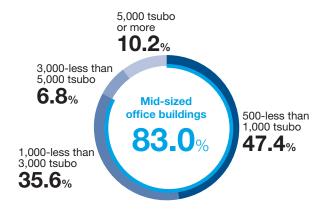
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# Characteristics of mid-sized office building market

# Office market by total floor area

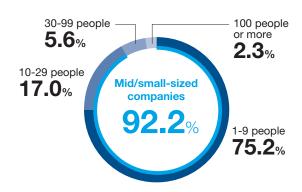
(proportion of number of buildings) (Note 1)



Source: Based on the survey CBRE conducted at the request of the Asset Management Company.

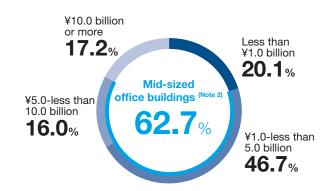
Note 1: The above data is the proportion of number of buildings based on size. It covers rental office buildings located in Tokyo central 5 wards that were surveyed by CBRE (as of the end of September 2016).

# Business office by the number of employees (Tokyo)



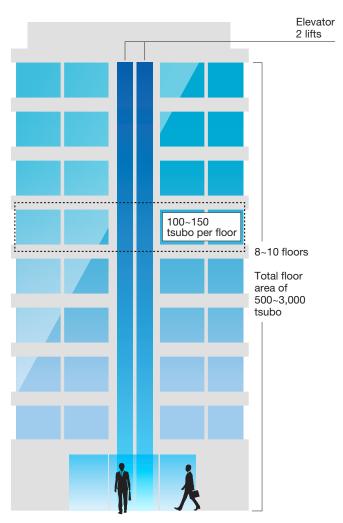
Source: Compiled by the Asset Management Company based on "2014 Economic Census for Business Frame Tokyo (revised results) (as of March 27, 2017)".

# # of office building transactions by transaction price



Source: Compiled by the Asset Management Company based on "the number of office building transactions by transaction size (FY2006-FY2016)" from "Real Estate Transactions Study" by Urban Research Institute Corporation, a think tank of Mizuho Trust & Banking Co., Ltd.

Note 2: The transaction prices of mid-sized office buildings are generally around ¥1.0 billion to ¥10.0 billion.



Percent figures in brackets indicate period over period changes.

# **External growth**

# Portfolio NOI yield

The 25th fiscal period (Oct. 2017)

4.7% (+0.1%)

# Portfolio appraisal profit/loss

End of the 25th fiscal period (Oct. 2017)

**billion** (+¥8.4 billion)

# Internal growth

# Increase in actual occupancy rate

End of the 25th fiscal period (owned office buildings)

96.5% (+1.9%)

Occupancy rate (contracted area based): 99.0%

# Increase by rent revision

Total monthly rent of the 25th fiscal period (all properties)

¥6.6 million

# Rent gap against the market

End of the 24th fiscal period

End of the 25th fiscal period

**-2.8% 0 -4.2**%

# Financial strategy

# Average interest rate on interest-bearing debt

End of the 25th fiscal period

**1.10**% (-0.06%)

# Average remaining period to maturity on interest-bearing debt

End of the 25th fiscal period

**5.0** years (+0.3 year)

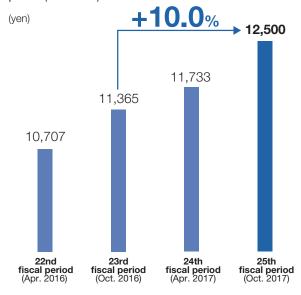
# **LTV**

Conservative financial management with a target LTV of 45% End of the 25th fiscal period

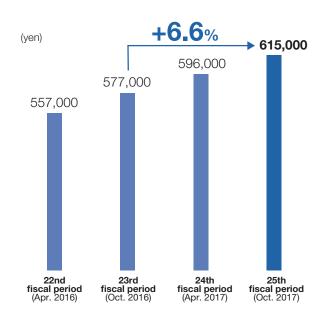
> 43.3% (+0.7% pt)

# DPU history

Raised dividend by 10% year by year in the 25th fiscal period (Oct. 2017).

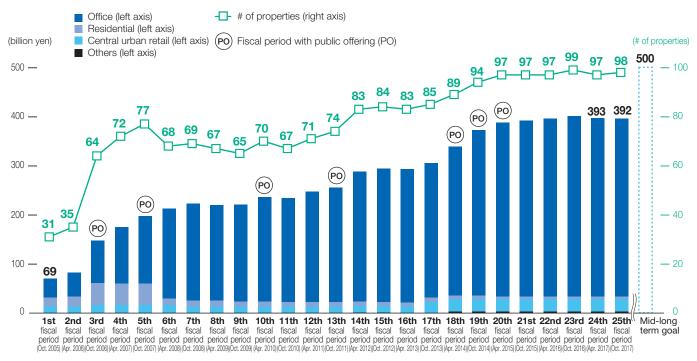


# Changes in NAV per unit (Note)



Note: NAV per unit is truncated to the nearest thousand yen after subtracting the amount of DPU

# Portfolio growth (based on total acquisition price) and the number of properties (Note)



Note: The amount and the number of properties are shown as of the end of each fiscal period. Figures are truncated to the nearest billion yen.

# Portfolio diversification

Portfolio mainly consisted of mid-sized office buildings with advanced tenant diversification. Plan to maintain approx. 80% investment ratio in Tokyo metropolitan area.

#### Breakdown by asset type (Note 1) Residential 1.3% Central urban retail (1 property) **5.6**% Others (3 properties) 0.7% (1 property) Office bldg. (other) End of 25th 8.8% Office bldg. fiscal period (5 properties) (mid-sized) (Oct. 2017) **83.4**% of properties: 98 (88 properties) Office bldg. 92.2% (93 properties)

# **19.6**% Tokyo central 5 wards End of 25th **55.0**% fiscal period Other Tokyo (Oct. 2017) metropolitan areas

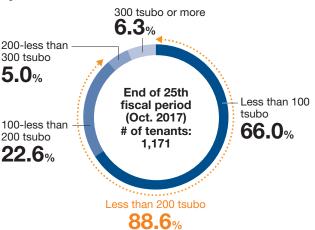
Other regional areas

Tokyo metropolitan area **80.3**%

# Breakdown of the number of tenants by leased floor area (Note 3)

Breakdown by region (Note 2)

**25.2**%



Note 1: Portfolio breakdown by asset type based on acquisition price (truncated to the first decimal place).

Note 2: Portfolio breakdown by region based on acquisition price (truncated to the first decimal place).

Note 3: Based on the number of tenants in each office building. Tenants leasing more than one property are counted as 1 tenant for each building without aggregating by name-base.

# **Build a Portfolio with Robust Profitability** to Realize Sustained Growth

## Performance Overview of the 25th Fiscal Period (Oct. 2017)

Kenedix Office Investment Corporation (KDO) continued to progress well in its 25th fiscal period, the six months ended October 31, 2017, delivering solid results. We boosted cash distributions 10% from a year earlier, positioning ourselves for even further growth down the track.

During the fiscal period, we endeavored to drive external growth by continuing to invest selectively and reshuffle assets. We reshuffled assets in Shibuya and Yokohama, invested selectively in Sapporo, and divested a non-core residential property. These efforts, extending through the 26th fiscal period (Apr. 2018), aim to enhance portfolio profitability, and have enabled us to expand distributions and bolster appraisal profit.

Regarding internal growth, revenues for existing properties have predictably continued to trend upward as the prime near-term driver for distribution expansion.

The contracted-area-based occupancy rate at the end of October 31, 2017, was 99.0%, the highest level since our listing. As in the previous fiscal period, rents rose steadily upon revisions with existing tenants.

In view of market rent levels, there is still scope for contracted rents to keep rising. We thus look to revise rents upward over the foreseeable future, with revenues continuing to increase.

For financial strategy, we issued our first investment corporation bonds since our credit rating was raised to AA-. We also refinanced to cut interest costs and lengthen borrowings to take advantage of low interest rates. In addition, we maintained our interest-bearing debt ratio at a conservative 43.3% at the end of the fiscal period.

Distributions per unit for the fiscal period under review were ¥12,500, or 2.5% higher than initial forecast of ¥12,200, reflecting the use of a portion of the reserve for reduction entry with respect to the loss on sale of real estate. We have a policy to use the reserve for reduction entry for stable and sustained growth of distributions.



#### **Initiatives for Next Fiscal Periods**

To propel external growth, we continue to invest selectively and reshuffle assets.

Our stance on the office building transaction market basically remains the same as half a year ago, and we recognize that transaction prices are still high. We are accordingly focusing on finding and buying properties that match our criteria. While acquisition opportunities are infrequent, we continue employing diverse purchasing approaches and invest selectively. We also continue reshuffling assets to further enhance portfolio assets and profitability.

For internal growth, we will boost revenue from existing properties. Office demand remains strong among our tenant base of small and medium-sized enterprises (SMEs) and sole proprietorships while supply is limited, so we believe that supply and demand in the mid-sized office rental market should remain favorable over the foreseeable future.

As specific efforts, we will renovate and construct facilities to maintain and improve the competitiveness of our properties.

We will harness capital expenditures effectively and expand our growth scope to materialize the profit potential of our properties. As well, we will strive to improve tenant satisfaction while endeavoring to continue increasing unit rents.

Our financial strategy is to maintain a conservative financial management approach and cut interest costs. Some of our interest-bearing debt carries relatively high interest rates, so for the time being we should be able to contribute to distributions through refinancing and others to lower interest expenses.

As for interest-bearing debt, we seek to retain conservative levels while capitalizing on opportunities to acquire properties.

We will continue investing selectively in new acquisition of properties and reshuffling assets while further increasing revenues from existing properties and, interest rate trends permitting, lowering interest expenses.

All of these efforts should drive distribution growth. Still, in view of the prevailing business climate we will continue to focus on boosting internal growth, thereafter drawing on external growth and interest expense cuts to contribute to distributions.

# **Looking Ahead**

We have amassed a wealth of asset management expertise in investing heavily in midsized office buildings. In addition, we have improved the quality of our portfolio as well as our profitability by constantly enhancing our operations while strategically reshuffling assets. We are proud that our numbers reflect such achievements.

We would also like to note that in addition to engaging in environmentally friendly operations we accord priority to the health and welfare of office workers. In recent times, workplaces have diversified in response to workstyle reforms.

We have seen the emergence of shared and satellite office spaces as part of what seems to be a trend away from large, centralized sites toward small or mid-sized ones or offices in dispersed locations.

As such, we will apply findings from tenant satisfaction surveys while identifying the disparate needs of SMEs and sole proprietorships to further improve comfort and productivity. We will also endeavor to become an owner of mid-sized office buildings that can offer entirely new office concepts in the years ahead.





# **External Growth**

- A series of initiatives in and after the 25th fiscal period (Oct. 2017)
- Strategic asset reshuffle in the Shibuya area
- Strategic asset reshuffle in the Yokohama area

# A series of initiatives in and after the 25th fiscal period (Oct. 2017)

JN Bldg.

Continued to improve portfolio quality and profitability by selective investment and asset reshuffle. Increased dividend and enhanced appraisal profit/loss.

# Asset reshuffle in the Shibuya and Yokohama areas

 Portfolio enhancement through flexible and timely disposition and selective investment in highly competitive properties.

# 25th fiscal period Shibuya 1717 Bldg.









# 26th fiscal period Mitsubishijuko Yokohama Bldg. (23% quasi co-ownership interests)







25th fiscal period







26th fiscal period

KDX

Shin-Yokohama

214 Bldg.

# Selective investment in other regional areas

- Conveniently located three minutes on foot from the north exit of Sapporo Station.
- The second mid-sized office building in the solid leasing market in Sapporo.

#### 25th fiscal period

Takeyama White Bldg.



| Estimated NOI yield                    | 5.0% |
|--|------|
| Estimated NOI yield after depreciation | 4.2% |
| Appraisal NOI yield                    | 5.7% |

# Sale of non-core asset

# 26th fiscal period

Residence Charmante Tsukishima (Compartmentalized-ownership: approx. 57%)  Sold the only residential property owned and achieved capital gains.



| NOI yield (actual)                    | 4.0% |
|---------------------------------------|------|
| NOI yield after depreciation (actual) | 2.2% |
| Disposition price<br>NOI yield        | 4.3% |

Under the tight market conditions where transaction prices are still high, we have succeeded in enhancing portfolio quality and profitability by selective investment and flexible asset reshuffle.

# Total acquired

Acquisition price **¥29.5** billion

Estimated NOI yield after depreciation 3.3%

Total appraisal profit **¥0.8 billion** (Note 1)

# Total sold

Acquisition price **¥15.7** billion

Actual NOI yield after depreciation 2.6%

Total appraisal loss **¥1.1 billion** (Note 1)

# Effects of a series of initiatives

Growth of DPU (Mid-long term estimate) +¥580/period (Note 2)

Enhancement of appraisal profit/loss +¥1.9 billion (Note 1)

Note 1: Appraisal profit/loss is the difference between the appraisal value as of the date of acquisition and the acquisition price for properties acquired, and the difference between the appraisal value as of the date of disposition and the estimated book value (the book value for KDX Shin-Yokohama 381 building) for properties sold. Amount of enhancement of appraisal profit/loss is calculated by the sum of total appraisal profit of properties acquired and the total appraisal loss of properties sold.

Note 2: The amount of DPU growth is calculated by subtracting the actual NOI yield after depreciation of properties sold and the financial cost for debt borrowed to acquire properties (¥10.5 billion) from the estimated NOI yield after depreciation of properties acquired, then dividing that by the total number of investment units issued as of the end of the 25th fiscal period (Oct. 2017) (truncated to the nearest ten yen).

# Strategic asset reshuffle in the Shibuya area

Acquired Shibuya 1717 Bldg., located within walking distance from Shibuya Station and is in strong demand from apparel and IT-related companies. This asset reshuffle enhanced both profitability and appraisal profit/loss by replacing with a better-located property in the area.

# **Property acquired**

# Shibuya 1717 Bldg.

(Acquired on August 10, 2017)

LocationShibuya-ku, TokyoAcquisition price¥3,500 million

**Appraisal value** (as of July 1, 2017) ¥3,710 million



# Effect of asset reshuffle

# Increase in NOI yield after depreciation

Property sold (actual)

2.8%

Property acquired (estimated)

3.2%

# Property sold

# KDX Ikejiri-Oohashi Bldg.

(Sold on December 28, 2017)

Location Meguro-ku, Tokyo

Disposition price ¥2,400 million

**Appraisal value** (as of October 31, 2017) ¥1,740 million



# Enhancement of appraisal profit/loss

Appraisal profit/loss +¥0.8 billion

# Rejuvenation of building age (Note)

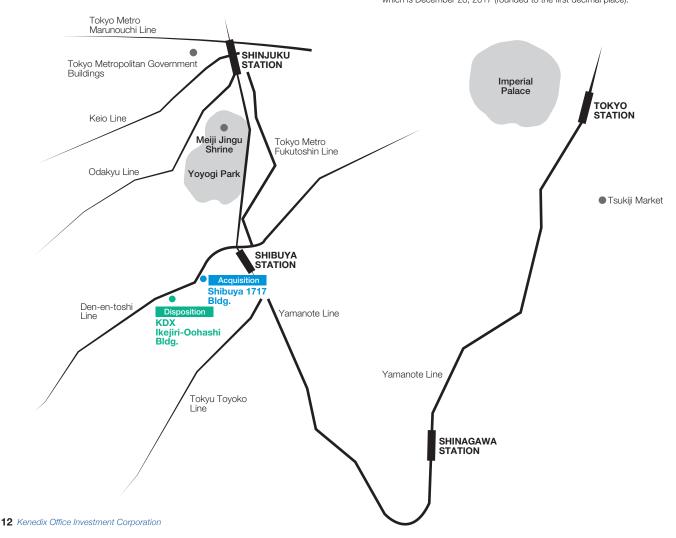
Property sold

29.3 years

Property acquired

y d **14.0** vears

Note: Building age is calculated based on the sale date of KDX lkejiri-Oohashi Bldg., which is December 28, 2017 (rounded to the first decimal place).



# Strategic asset reshuffle in the Yokohama area

Selectively invested in Mitsubishijuko Yokohama Bldg., which is expected to generate stable earnings over the long term and JN Bldg., a highly competitive property in the Kannai area.

Sold two properties in the Shin-Yokohama area at a price approx. 9.4% higher than appraisal value.

# **Properties acquired**

# Mitsubishijuko Yokohama Bldg.

(Acquired on December 7, 2017)

| Location                                    | Yokohama, Kanagawa |  |  |
|---|--------------------|--|--|
| Acquisition price                           | ¥14,720 million    |  |  |
| Appraisal value<br>(as of October 31, 2017) | ¥14,900 million    |  |  |



## JN Bldg.

(Acquired on January 31, 2018)

| Location                  | Yokohama, Kanagawa |
|---------------------------|--------------------|
| Planned acquisition price | ¥9,500 million     |
| Appraisal value           | ¥9,860 million     |



# **Properties sold**

# KDX Shin-Yokohama 381 Bldg.

(Sold on October 31, 2017)

(as of December 1, 2017)

| Location                                  | Yokohama, Kanagawa |  |  |
|---|--------------------|--|--|
| Disposition price                         | ¥4,900 million     |  |  |
| Appraisal value<br>(as of April 30, 2017) | ¥4,310 million     |  |  |



214 Bldg.

Tokaido

# KDX Shin-Yokohama 214 Bldg.

(Sold on December 28, 2017)

| Location                                 | Yokohama, Kanagawa |
|--|--------------------|
| Disposition price                        | ¥2,430 million     |
| Appraisal value (as of October 31, 2017) | ¥2,390 million     |
|  |                    |



# Increase in NOI yield after depreciation

Properties sold (actual)

2.7%

Properties acquired (estimate)

3.3%

# Enhancement of appraisal profit/loss

Appraisal profit/loss +¥1.4 billion

# Rejuvenation of building age (Note)

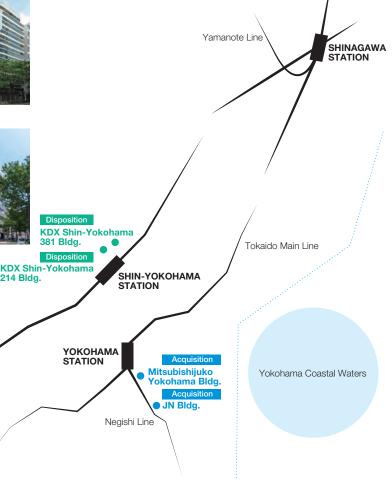
**Properties** sold

**29.4** years

**Properties** acquired

**18.6** years

Note: Building age is calculated from the acquisition date of JN Bldg., which is January 31, 2018 (rounded to the first decimal place).



99.0%

97.8%

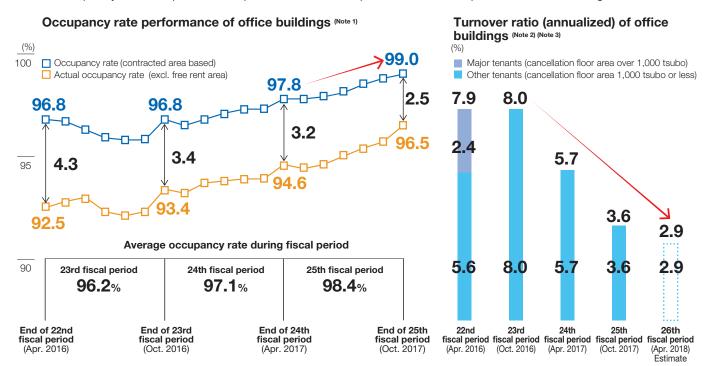
# **Internal Growth**

- > Changes in occupancy and turnover ratio for office buildings
- Overview of the 7th CS survey results (Aug. 2017)
- > Rent trend upon tenant turnover for office buildings
- > Status of rent revisions with existing tenants
- Construction expense (actual/budget)

# Changes in occupancy and turnover ratio for office buildings

Period-end occupancy rate has improved by 1.2% pt from the previous fiscal periods, backed by steady progress in filling vacancies.

Actual occupancy rate is expected to improve further with expiration of free rent periods and decreasing turnover ratio.



Note 1: Occupancy rate (contracted area based) is calculated by dividing contract-based leased area by leasable area and actual occupancy rate (excl. free rent area) is calculated by dividing leased area subtracting free rent area by leasable area. The figures are rounded to the first decimal place. Average occupancy rate during each fiscal period is a simple average of month-end occupancy rates of owned buildings during each period.

Note 2: Annualized turnover ratio is calculated and annualized as follows: (Total leased area of the end-tenants who cancelled the lease agreements during

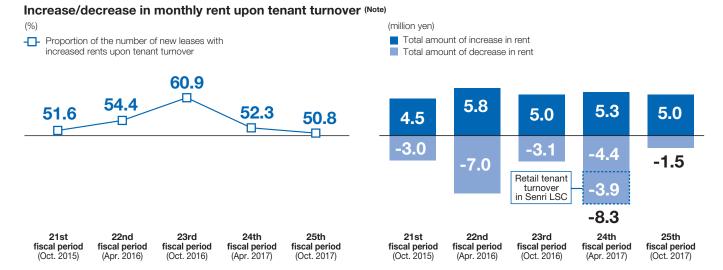
Note 2: Annualized turnover ratio is calculated and annualized as follows: (Total leased area of the end-tenants who cancelled the lease agreements during the six-month period from the beginning to the end of each period) / (Average leased area of all office buildings owned by KDO as of each month-end during the relevant fiscal period) x 2. Figures are rounded to the first decimal place.

Note 3: The estimate for the 26th fiscal period (Apr. 2018) is based on the cancellation notice, etc., received by November 30, 2017.

#### Overview of the 7th CS survey results (Aug. 2017) High intention for continuous occupancy. Competitiveness dependent on timely equipment upgrade and renovation. CS survey overview 6th survey August 2015 7th survey August 2017 Timina • Together with J.D. Power Asia Pacific, we implement a (21st fiscal period) (25th fiscal period) CS survey on hardware (e.g., facility and equipment) # of properties 85 properties 89 properties and software (e.g., response to tenants) for existing tenants in office buildings (people in charge of general Persons in charge: 884 Persons in charge: 973 # of distributions affairs and employees) on a biennial basis. Employees: 4,736 Employees: 5,052 Persons in charge: 82% Persons in charge: 81% Collection rate Employees: 78% Employees: 81% ■ Definitely want to stay ■ Rather would stay Intention for continuous occupancy (Note) Rather not stay Do not want to stay N/A 2% • The ratio of tenants with intention for continuous 2015 survey occupancy increased by 5% from the previous survey. 36% (6th) 6% 723 1% 2017 survey 61% 35% (7th) 790 96% of tenants showed intention 4% for continuous occupancy Note: Result on survey that interviewed people in charge of general affairs

# Rent trend upon tenant turnover for office buildings

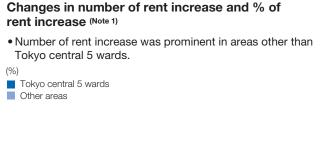
More than half of the new tenants have agreed to rents higher than previous rents upon tenant turnover, continued for five consecutive fiscal periods.



Note: Total amount of increases/decreases in monthly rent before and after rent revision for each fiscal period is respectively aggregated for the spaces where the rents paid by new/previous tenants can be compared

# Status of rent revisions with existing tenants

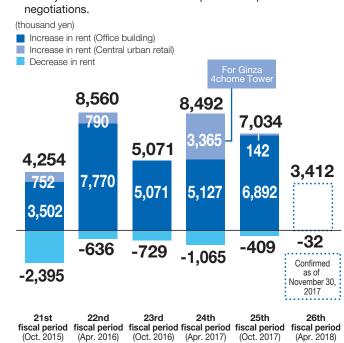
Upward rent trend has continued, with more than 50 upward rent revisions. This trend has also been observed in areas other than Tokyo central 5 wards.



#### 51 50 48 43 20 18 25 29 18 10 30 26 30 25 19 23rd 24th 25th 21st 22nd fiscal period (Oct. 2016) fiscal period (Apr. 2017) fiscal period (Oct. 2017) fiscal period fiscal period (Oct. 2015) (Apr. 2016) 7.8% 9.1% 12.8% 6.5% 10.8% % of rent increase (incremental average)

# Changes in rent upon rent revisions (based on monthly rent) (Note 2)

• Steady rent increase as a result of proactive upward rent negotiations.



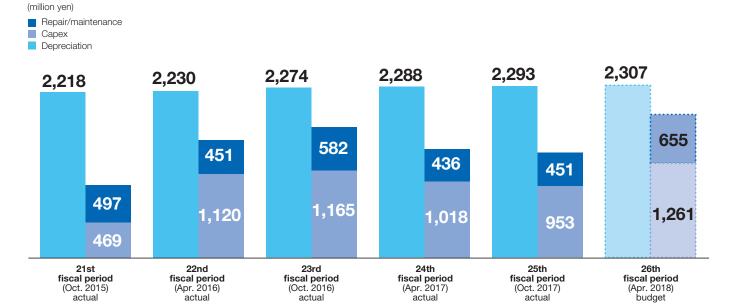
Note 1: Calculated by aggregating the actual rent increase of the office buildings and central urban retail properties in our portfolio. Rent increase rate is calculated by dividing the sum of increase in monthly rent by the sum of monthly rent before revision. Figures are rounded to the first decimal place. Note 2: Total amount of increases/decreases in monthly rent before and after rent revisions for each fiscal period is aggregated, respectively. Figures are rounded to the nearest thousand yen.

# Construction expense (actual/budget)

Reinforce property competitiveness by flexibly implementing appropriate measures to improve property value. Increase construction budget for the 26th fiscal period (Apr. 2018), and proactively conduct value-upgrading works.

# Changes in depreciation and construction expense (actual/budget)

• Increase both repair expenses and capital expenditure budgets as KDO plans to proactively conduct value-upgrading works in the 26th fiscal period (Apr. 2018).



# Repair/renovation work budget for the 26th fiscal period (Apr. 2018) (Note)

| Items  |                             | Estimated amount (million yen) | Percentage of total expense (%) |
|--|-----------------------------|--------------------------------|---------------------------------|
| Value-upgrading works (including common areas) |                             | 581                            | 30.3                            |
|  | Air-conditioning facilities | 276                            | 14.4                            |
| Improvement / replacement works                | Other major facilities      | 453                            | 23.7                            |
| Installation of LED lightings, etc.            |                             | 110                            | 5.8                             |
| Outer wall repair                              |                             | 84                             | 4.4                             |
| Maintenance / repair works                     |                             | 410                            | 21.4                            |

| 26th fiscal period<br>(Apr. 2018) total | Percentage to depreciation expense (%) |
|---|--|
| 1,917                                   | 83.1                                   |

Note: Figures are approximate estimates as of the date in which repair plan was prepared.

# Properties to undergo major repair/renovation for the 26th fiscal period (Apr. 2018)

• Value-upgrading works (renovation of common areas, restrooms, etc.):

| KDX Omiya Building, KDX Funabashi Building,            |
|--|
| KDX Shinjuku 286 Building, KDX Shinjuku Building,      |
| KDX Hachioji Building, Shin-toshin Maruzen Building,   |
| KDX Nishi-Shinbashi Building, KDX Ginza East Building, |
| Toshin 24 Building, Pentel Building,                   |
| KDX Sakura-dori Building, KDX Takadanobaba Building    |
|  |



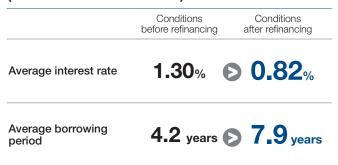




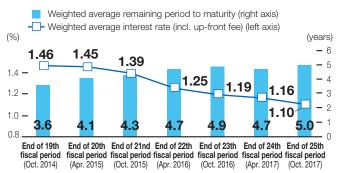
# Status of debt financing

Issued the first investment corporation bonds post credit rating upgrade, and continued to reduce financial cost while extending remaining period to maturity through refinancing, etc.

# Refinance record for the 25th fiscal period (Oct. 2017) (Total amount of ¥14.0 billion) (Note 1)



# Average remaining period to maturity and interest rate $^{\text{(Note 2)}}$



Note 1: The average interest rate and borrowing period are the weighted averages of the interest rate (incl. up-front fees) and borrowing period based on the balance of borrowings, respectively (with the average interest rate rounded to the second decimal place and the average borrowing period rounded to the first decimal place).

Note 2: The average remaining period to maturity and interest rate are the weighted averages based on the balance of borrowings, respectively (with the average remaining period to maturity rounded to the first decimal place and the average interest rate rounded to the second decimal place).

# Major indices of financial stability as of the end of the 25th fiscal period (Oct. 2017)

Credit rating status
Japan Credit Rating Agency, Ltd. (JCR)

AA- (stable)

LTV (Interest-bearing debt ratio) (Note 1)
Conservative financial management with a target LTV of 45%

**43.3**%

Ratio of fixed interest rate (Note 2)

Continue to hedge against a potential rise in interest rates

**95.5**%

Note 1:LTV is calculated by dividing the balance of interest-bearing debt by the amount of total assets as of the end of the fiscal period, rounded to the first decimal place.

Note 2: Includes borrowings with floating interest rates fixed by interest rate swaps but excludes those hedged by interest rate caps, rounded to the first decimal place.

# Diversification of debt maturities

Reduced refinancing risk through extension of remaining period to maturity and diversification of debt maturities.

Balance of interest-bearing debt by maturity as of October 31, 2017 ¥6.0 billion Short-term borrowings ¥7.8 billion (billion yen) Corporate bonds 20.0-¥165.8 billion Long-term borrowings Total interest-bearing debt **¥179.6** billiion 16.0-13.0 11.8 12.0-2.0 10.0 10.3 10.1 9.5 9.9 9.0 8.5 8.3 8.1 7.5 8.0-5.5 11.0 4.7 8.7 9.5 10.0 10.3 9.9 3.8 9.5 8.3 4.0-8.5 7.5 7.0 1.0 0.0 46th 26th 30th 34th 38nd 42nd fiscal period fiscal period fiscal period fiscal period fiscal period fiscal period (Apr. 2018) (Apr. 2020) (Apr. 2022) (Apr. 2024) (Apr. 2026) (Apr. 2028)



# MANAGEMENT TEAM

(As of October 31, 2017)

# Naokatsu Uchida Director & COO, Head of Office REIT Department

- · Worked for Mitsubishi UFJ Trust and Banking Corporation for approx. 17 years (Real Estate Division, Real Estate Project Origination Division)
- After working as CEO for Joint Asset Management Co., Ltd., joined Kenedix Office Partners, Inc. and was a member of the Financial Planning Department for approx. 2 years
- Appointed Executive Officer of Kenedix Office Investment Corporation (to the present) after serving as President & CEO of Kenedix Office Partners, Inc.
- Appointed Director & COO, Head of Office REIT Department on October 1, 2013

# Akimitsu Uezu

# Head of Asset Investment Division, Office REIT Department

- Joined Investment Management Division, Kenedix REIT Management, Inc. in July 2006 and worked for 2 years after having engaged in real estate transactions at judicial scrivener's office and real estate company
- Appointed Head of Asset Investment Division, Office REIT Department on March 1, 2016 after having worked as Head of Asset Investment Division, Kenedix Residential Partners, Inc. and Director of Space Design, Inc.

# Chisei Kaji

# Head of Asset Management Division, Office REIT Department

- Worked for Mitsui Fudosan Building Management for approx. 9 years (Sales Division and others)
- Joined Kenedix Real Estate Fund Management, Inc. after having engaged in asset management for approx. 10 years at Tokyo Realty Investment Management Inc.
- Appointed Head of Asset Management Division, Office REIT Department on March 1,2016 after having worked in Investment Manage ment Division, Office REIT Department for approx. 1 year

# Jiro Takeda

# Head of Planning Division, Office REIT Department

- Worked for Sumitomo Mitsui Trust Bank, Limited for approx. 7 years
- After working for Sanko Estate Co., Ltd., GMAC Commercial Mortgage Japan K.K., and Hudson Japan K.K., joined Kenedix and served as Head of Fund Management Division I for approx. 3 years
- Appointed Head of Planning Division, Office REIT Department on March 29, 2017

# Tetsushi Ichikawa

# Head of Finance & Accounting Department, **Business Administration Department**

- Worked for Sumitomo Mitsui Trust Bank, Limited for approx. 15 years (engaged in real estate finance, etc.)
- Joined Kenedix after having engaged in real estate investment banking and having served as director responsible for asset management business at Touchstone Capital Securities Co., Ltd.
- Appointed Head of Finance & Accounting Department, on October 1, 2013 after serving as Head of Finance Group for Kenedix Residential
- Appointed Head of Business Administration Department on April 1, 2015 (concurrent)

|                              | No.  | Property Name                        | Location            | Acquisition<br>Price (mn yen)<br>(Note 1) | Year Built<br>(Note 2) | Occupancy<br>Rate<br>(Note 3) |
|------------------------------|------|--------------------------------------|---------------------|---|------------------------|-------------------------------|
|                              | A-1  | KDX Nihonbashi 313 Building          | Chuo-ku, Tokyo      | 5,940                                     | Apr. 1974              | 100.0%                        |
|                              | A-3  | Higashi-Kayabacho Yuraku Building    | Chuo-ku, Tokyo      | 4,450                                     | Jan. 1987              | 100.0%                        |
|                              | A-4  | KDX Hatchobori Building              | Chuo-ku, Tokyo      | 3,680                                     | Jun. 1993              | 100.0%                        |
|                              | A-5  | KDX Nakano-Sakaue Building           | Nakano-ku, Tokyo    | 2,533                                     | Aug. 1992              | 96.5%                         |
|                              | A-6  | Harajuku F.F. Building               | Shibuya-ku, Tokyo   | 2,450                                     | Nov. 1985              | 100.0%                        |
|                              | A-7  | KDX Minami Aoyama Building           | Minato-ku, Tokyo    | 2,270                                     | Nov. 1988              | 100.0%                        |
|                              | A-8  | Kanda Kihara Building                | Chiyoda-ku, Tokyo   | 1,950                                     | May 1993               | 100.0%                        |
|                              | A-13 | KDX Kojimachi Building               | Chiyoda-ku, Tokyo   | 5,950                                     | May 1994               | 100.0%                        |
|                              | A-14 | KDX Funabashi Building               | Funabashi, Chiba    | 2,252                                     | Apr. 1989              | 91.1%                         |
|                              | A-16 | Toshin 24 Building                   | Yokohama, Kanagawa  | 5,300                                     | Sep. 1984              | 94.1%                         |
|                              | A-17 | KDX Ebisu Building                   | Shibuya-ku, Tokyo   | 4,640                                     | Jan. 1992              | 100.0%                        |
|                              | A-19 | KDX Hamamatsucho Building            | Minato-ku, Tokyo    | 3,460                                     | Sep. 1999              | 100.0%                        |
|                              | A-20 | KDX Kayabacho Building               | Chuo-ku, Tokyo      | 2,780                                     | Oct. 1987              | 100.0%                        |
|                              | A-21 | KDX Shinbashi Building               | Minato-ku, Tokyo    | 3,728                                     | Feb. 1992              | 100.0%                        |
|                              | A-22 | KDX Shin-Yokohama Building           | Yokohama, Kanagawa  | 2,520                                     | Sep. 1990              | 100.0%                        |
|                              | A-26 | KDX Kiba Building                    | Koto-ku, Tokyo      | 1,580                                     | Oct. 1992              | 100.0%                        |
|                              | A-27 | KDX Kajicho Building                 | Chiyoda-ku, Tokyo   | 2,350                                     | Mar. 1990              | 100.0%                        |
|                              | A-29 | KDX Higashi-Shinjuku Building        | Shinjuku-ku, Tokyo  | 2,950                                     | Jan. 1990              | 100.0%                        |
|                              | A-30 | KDX Nishi-Gotanda Building           | Shinagawa-ku, Tokyo | 4,200                                     | Nov. 1992              | 100.0%                        |
|                              | A-31 | KDX Monzen-Nakacho Building          | Koto-ku, Tokyo      | 1,400                                     | Sep. 1986              | 100.0%                        |
|                              | A-32 | KDX Shiba-Daimon Building            | Minato-ku, Tokyo    | 6,090                                     | Jul. 1986              | 100.0%                        |
|                              | A-33 | KDX Okachimachi Building             | Taito-ku, Tokyo     | 2,000                                     | Jun. 1988              | 100.0%                        |
|                              | A-34 | KDX Hon-Atsugi Building              | Atsugi, Kanagawa    | 1,305                                     | May 1995               | 77.9%                         |
|                              | A-35 | KDX Hachioji Building                | Hachioji, Tokyo     | 1,155                                     | Dec. 1985              | 100.0%                        |
|                              | A-37 | KDX Ochanomizu Building              | Chiyoda-ku, Tokyo   | 6,400                                     | Aug. 1982              | 100.0%                        |
|                              | A-38 | KDX Nishi-Shinjuku Building          | Shinjuku-ku, Tokyo  | 1,500                                     | Oct. 1992              | 100.0%                        |
|                              | A-41 | KDX Shinjuku 286 Building            | Shinjuku-ku, Tokyo  | 2,300                                     | Aug. 1989              | 100.0%                        |
| Office Building              | A-46 | Hiei Kudan-Kita Building             | Chiyoda-ku, Tokyo   | 7,600                                     | Mar. 1988              | 100.0%                        |
| (Tokyo Metropolitan<br>Area) | A-48 | KDX Kawasaki-Ekimae Hon-cho Building | Kawasaki, Kanagawa  | 3,760                                     | Feb. 1985              | 100.0%                        |
| ,                            | A-50 | KDX Ikejiri-Oohashi Building         | Meguro-ku, Tokyo    | 2,400                                     | Sep. 1988              | 100.0%                        |
|                              | A-51 | KDX Hamacho Nakanohashi Building     | Chuo-ku, Tokyo      | 2,310                                     | Sep. 1988              | 100.0%                        |
|                              | A-55 | Shin-toshin Maruzen Building         | Shinjuku-ku, Tokyo  | 2,110                                     | Jul. 1990              | 83.1%                         |
|                              | A-56 | KDX Jimbocho Building                | Chiyoda-ku, Tokyo   | 2,760                                     | May 1994               | 100.0%                        |
|                              | A-59 | KDX Iwamoto-cho Building             | Chiyoda-ku, Tokyo   | 1,864                                     | Mar. 2008              | 100.0%                        |
|                              | A-60 | KDX Harumi Building                  | Chuo-ku, Tokyo      | 10,250                                    | Feb. 2008              | 100.0%                        |
|                              | A-61 | KDX Hamamatsucho Dai-2 Building      | Minato-ku, Tokyo    | 2,200                                     | Apr. 1992              | 100.0%                        |
|                              | A-62 | Koishikawa TG Building               | Bunkyo-ku, Tokyo    | 3,080                                     | Nov. 1989              | 100.0%                        |
|                              | A-63 | KDX Gotanda Building                 | Shinagawa-ku, Tokyo | 2,620                                     | Apr. 1988              | 100.0%                        |
|                              | A-64 | KDX Nihonbashi 216 Building          | Chuo-ku, Tokyo      | 2,010                                     | Oct. 2006              | 100.0%                        |
|                              | A-66 | KDX Shinjuku Building                | Shinjuku-ku, Tokyo  | 6,800                                     | May 1993               | 96.4%                         |
|                              | A-67 | KDX Ginza 1chome Building            | Chuo-ku, Tokyo      | 4,300                                     | Nov. 1991              | 100.0%                        |
|                              | A-68 | KDX Nihonbashi Honcho Building       | Chuo-ku, Tokyo      | 4,000                                     | Jan. 1984              | 100.0%                        |
|                              | A-71 | KDX lidabashi Building               | Shinjuku-ku, Tokyo  | 4,670                                     | Mar. 1990              | 100.0%                        |
|                              | A-72 | KDX Higashi-Shinagawa Building       | Shinagawa-ku, Tokyo | 4,590                                     | Jan. 1993              | 100.0%                        |
|                              | A-73 | KDX Hakozaki Building                | Chuo-ku, Tokyo      | 2,710                                     | Nov. 1993              | 100.0%                        |
|                              | A-74 | KDX Shin-Nihonbashi Building         | Chuo-ku, Tokyo      | 2,300                                     | Nov. 2002              | 100.0%                        |
|                              | A-78 | KDX Tachikawa Ekimae Building        | Tachikawa, Tokyo    | 1,267                                     | Feb. 1990              | 100.0%                        |
|                              | A-83 | KDX Fuchu Building                   | Fuchu, Tokyo        | 6,120                                     | Mar. 1996              | 99.1%                         |
|                              | A-84 | KDX Kasuga Building                  | Bunkyo-ku, Tokyo    | 2,800                                     | Jun. 1992              | 100.0%                        |
|                              | A-85 | KDX Nakameguro Building              | Meguro-ku, Tokyo    | 1,880                                     | Oct. 1985              | 100.0%                        |
|                              | A-86 | KDX Omiya Building                   | Saitama, Saitama    | 2,020                                     | Apr. 1993              | 100.0%                        |
|                              | A-87 | Itopia Nihonbashi SA Building        | Chuo-ku, Tokyo      | 2,200                                     | Jul. 1995              | 100.0%                        |
|                              | A-88 | KDX Shinjuku 6-chome Building        | Shinjuku-ku, Tokyo  | 1,900                                     | Mar. 1990              | 100.0%                        |
|                              | A-89 | KDX Takanawadai Building             | Minato-ku, Tokyo    | 5,250                                     | Oct. 1985              | 94.0%                         |
|                              |      | -                                    |                     |   |                        |                               |
|                              | A-90 | KDX Ikebukuro Building               | Toshima-ku, Tokyo   | 3,900                                     | Mar. 2009              | 100.0%                        |

|                             | No.                         | Property Name                                      | Location             | Acquisition<br>Price (mn yen)<br>(Note 1) | Year Built<br>(Note 2) | Occupanc<br>Rate<br>(Note 3) |
|-----------------------------|-----------------------------|--|----------------------|---|------------------------|------------------------------|
|                             | A-92 KDX Akihabara Building |  | Chiyoda-ku, Tokyo    | 2,600                                     | Dec. 1973              | 100.0%                       |
|                             | A-93                        | KDX lidabashi Square                               | Shinjuku-ku, Tokyo   | 4,350                                     | Jan. 1994              | 100.0%                       |
|                             | A-94                        | KDX Musashi-Kosugi Building                        | Kawasaki, Kanagawa   | 12,000                                    | May 2013               | 100.0%                       |
|                             | A-95                        | KDX Toyosu Grand Square                            | Koto-ku, Tokyo       | 8,666                                     | Apr. 2008              | 98.0%                        |
|                             | A-95                        | KDX Toyosu Grand Square  KDX Takadanobaba Building | Toshima-ku, Tokyo    | 3,650                                     | Oct. 1988              | 92.0%                        |
|                             | A-90<br>A-99                | KDX lkebukuro West Building                        | Toshima-ku, Tokyo    | 1,934                                     | Jul. 1988              | 100.0%                       |
|                             | A-101                       | KDX Yokohama Building                              | Yokohama, Kanagawa   |   | Mar. 1994              | 100.0%                       |
|                             | A-101<br>A-102              | KDX Yokohama Nishiguchi Building                   | Yokohama, Kanagawa   |   | Oct. 1988              | 100.0%                       |
|                             |                             | <u> </u>   |                      |   |                        | 100.0%                       |
| Office Building             | A-103                       | KDX Shin-Yokohama 214 Building                     | Yokohama, Kanagawa   |   | Nov. 1989              |                              |
| Tokyo Metropolitan<br>Area) | A-107                       | KDX Ginza East Building                            | Chuo-ku, Tokyo       | 3,600                                     | Aug. 1991              | 100.0%                       |
|                             | A-108                       | Pentel Building                                    | Chuo-ku, Tokyo       | 3,350                                     | Nov. 1990              | 100.0%                       |
|                             | A-109                       | KDX Hamamatsucho Center Building                   | Minato-ku, Tokyo     | 3,950                                     | Dec. 1985              | 100.0%                       |
|                             |                             | KDX Toranomon 1 chome Building                     | Minato-ku, Tokyo     | 15,550                                    | Oct. 2013              | 100.0%                       |
|                             |                             | KDX Shin-Nihonbashi Ekimae Building                | Chuo-ku, Tokyo       | 3,829                                     | May 1992               | 100.0%                       |
|                             |                             | KDX Nihonbashi Edo-dori Building                   | Chuo-ku, Tokyo       | 1,350                                     | Mar. 1985              | 100.0%                       |
|                             |                             | ARK Mori Building                                  | Minato-ku, Tokyo     | 4,169                                     | Mar. 1986              | 100.0%                       |
|                             | A-116                       | KDX Nishi-Shinbashi Building                       | Minato-ku, Tokyo     | 8,400                                     | Aug. 1992              | 100.0%                       |
|                             | A-117                       | BR Gotanda   | Shinagawa-ku, Tokyo  | 2,200                                     | Sep. 1991              | 100.0%                       |
|                             | A-119                       | Shibuya 1717 Building                              | Shibuya-ku, Tokyo    | 3,500                                     | Dec. 2003              | 100.0%                       |
|                             | A-12                        | Portus Center Building                             | Sakai, Osaka         | 5,570                                     | Sep. 1993              | 100.0%                       |
|                             | A-42                        | KDX Karasuma Building                              | Kyoto, Kyoto         | 5,400                                     | Oct. 1982              | 96.7%                        |
|                             | A-44                        | KDX Sendai Building                                | Sendai, Miyagi       | 2,100                                     | Feb. 1984              | 100.0%                       |
|                             | A-53                        | KDX Hakata-Minami Building                         | Fukuoka, Fukuoka     | 4,900                                     | Jun. 1973              | 99.5%                        |
|                             | A-54                        | KDX Kitahama Building                              | Osaka, Osaka         | 2,220                                     | Jul. 1994              | 89.2%                        |
|                             | A-58                        | KDX Nagoya Sakae Building                          | Nagoya, Aichi        | 7,550                                     | Apr. 2009              | 100.0%                       |
|                             | A-69                        | KDX Kobayashi-Doshomachi Building                  | Osaka, Osaka         | 2,870                                     | Jul. 2009              | 100.0%                       |
|                             | A-70                        | KDX Sapporo Building                               | Sapporo, Hokkaido    | 2,005                                     | Oct. 1989              | 100.0%                       |
| Office Building             | A-79                        | KDX Nagoya Ekimae Building                         | Nagoya, Aichi        | 7,327                                     | Apr. 1986              | 100.0%                       |
| Other Regional              | A-82                        | KDX Higashi Umeda Building                         | Osaka, Osaka         | 2,770                                     | Jul. 2009              | 95.5%                        |
| reas)                       | A-97                        | KDX Utsunomiya Building                            | Utsunomiya, Tochigi  | 2,350                                     | Feb. 1999              | 100.0%                       |
|                             | A-98                        | KDX Hiroshima Building                             | Hiroshima, Hiroshima | 1,300                                     | Jan. 1990              | 100.0%                       |
|                             | A-100                       | Senri Life Science Center Building                 | Toyonaka, Osaka      | 13,000                                    | Jun. 1992              | 99.8%                        |
|                             | A-104                       | •  | Osaka, Osaka         | 2,200                                     | Dec. 2009              | 100.0%                       |
|                             | A-106                       | KDX Sakura-dori Building                           | Nagoya, Aichi        | 5,900                                     | Aug. 1992              | 100.0%                       |
|                             |                             | KDX Shin-Osaka Building                            | Osaka, Osaka         | 4,550                                     | May 1992               | 100.0%                       |
|                             | A-111                       | KDX Nagoya Nichigin-mae White Building             | Nagoya, Aichi        | 3,500                                     | Sep. 2006              | 100.0%                       |
|                             |                             | Takeyama White Building                            | Sapporo, Hokkaido    | 1,800                                     | Sep. 1992              | 100.0%                       |
|                             |                             | Building Subtotal (93 properties)                  | Capporo, Florinaido  | 362,555                                   | Avg. 23.7 year         | _                            |
|                             | C-1                         | Frame Jinnan-zaka                                  | Shibuya-ku, Tokyo    | 9,900                                     | Mar. 2005              | 96.5%                        |
| entral Urban                | C-2                         | KDX Yoyogi Building                                | Shibuya-ku, Tokyo    | 2,479                                     | Aug. 1991              | 100.0%                       |
| Retail Properties           | C-4                         | Ginza 4chome Tower                                 | Chuo-ku, Tokyo       | 9,800                                     | Nov. 2008              | 100.0%                       |
|                             |                             | l Urban Retail Properties Subtotal (3 propert      |                      | 22,179                                    | Avg. 12.4 year         |                              |
| Residential                 | B-19                        | Residence Charmante Tsukishima                     | Chuo-ku, Tokyo       | 5,353                                     | Jan. 2004              | 100.0%                       |
| roperty                     |                             | ential Property Subtotal (1 property)              | 230 1.6, 101.90      | 5,353                                     | Avg. 13.8 years        |                              |
|                             | D-2                         | Shinjuku 6chome Building (Land)                    | Shinjuku-ku, Tokyo   | 2,880                                     | —                      | 100.0%                       |
| thers                       |                             | Subtotal (1 property)                              | S. anjuna na, ronyo  | 2,880                                     | _                      | 100.0%                       |
|                             |                             | 98 properties)                                     |                      | 392,968                                   | Avg. 22.9 years        |                              |
|                             |                             |  |                      |   |                        |                              |

Note 1: Acquisition price is only the acquisition (investment) price of the trust beneficiary interests, etc. (excl. any expenses, taxes, etc.) acquired by KDO. Figures are truncated to the nearest million yen.

Note 2: Year built shows the completion date recorded in the real estate register. The average value shown in the subtotal or total section is a weighted average number calculated based on acquisition price with a base date of October 31, 2017. Figures are truncated to the first decimal place.

Note 3: Occupancy rate is calculated by dividing leased area as of October 31, 2017 by leasable area and is rounded to the first decimal place. The subtotal and total lines show the figures calculated by dividing the subtotal (total) of the leased area for the property associated with each subtotal and total by the subtotal (total) of the leasable area. For the Pentel Building, this includes the leasable area associated with the land (land interest) specified in the lease agreement. For the Shinjuku 6chome building (Land), the calculation is based on the leasable area of the land specified in the lease agreement.

Kenedix Real Estate Fund Management, Inc. (KFM), the asset management company for KDO, contributes to society through investment management and creation of real estate value, working on sustainability-conscious investment management and various ESG initiatives.

# **Environment and Society**

# **Certifications**

# Rating from GRESB (Note 1)

- · Acquired "Green Star" rating, the highest rating, for 6 consecutive years as a result of our efforts for improving sustainability performance, and earned the highest-rated "5 Stars" (five-star scale).
- Participated from 2011 as the first J-REIT participant.



# DBJ Green Building Certification (Note 2)

• A total of 17 properties in our portfolio were awarded DBJ Green Building Certification, including KDX Toranomon 1chome Bldg., which earned the certification for a property with the best class environmental and social awareness (five stars).



# Certification for CASBEE for Real Estate (Note 3)

• ARK Mori Bldg., KDX Toranomon 1chome Bldg. and KDX Kobayashi-Doshomachi Bldg. were ranked S, the highest rating, by CASBEE.



# **BELS Certification** (Note 4)

• In October 2014, KDX Musashi-Kosugi Bldg. was awarded a BELS Certification for the first time in history as a J-REIT owned property.



- Note 1: GRESB (Global Real Estate Sustainability Benchmark) is a benchmark to evaluate the sustainability performance of private and listed real estate portfolio, etc. from environmental and social perspectives.
- Note 2: The DBJ Green Building Certification System is a system certifying real estate with environmental and social considerations (Green Building) using a scoring model originally developed by Development Bank of Japan Inc. (DBJ) in order to select and certificate buildings that meet the demands of the time. The certification has the following 5 ranks: "five stars", "four stars", "three stars", "two stars" and "one star".
- Note 3: CASBEE is an evaluation system for rating the environmental performance of buildings, developed under the auspices of the Ministry of Land, Infrastructure, Transport and Tourism. The system rates the overall environmental performance of buildings from two perspectives; the evaluation of the environmental quality and performance of buildings themselves, and the external environmental load of buildings.
- Note 4: BELS (Building-Housing Energy-efficiency Labeling System) is the third-party certification system to rate houses and buildings in accordance with the obligation to make effort to label energy-saving performance as stipulated in the Act on Improving Energy Consumption Performance for Architectural Structures.

# **Specific Efforts**







# Converting emergency guide lights and lighting to LEDs

We are encouraging the reduction of electricity consumption at each of our owned properties from the perspective of environmental consideration and cost reduction. Our efforts include converting emergency guide lights, lighting in common-use areas/leased areas, etc. to LEDs for actively promoting reduction of light bulb replacement costs and electricity expenses.

# Disaster prevention-related renovations as responsibility towards our stakeholders

- Placed a box storing emergency kit in each elevator since the 24th fiscal period (Apr. 2017) as a result of an increase of tenants' anti-disaster consciousness.
- Of 98 properties owned by KDO, placed total 152 kits in 75 properties as of the end of the 25th fiscal period (Oct. 2017).



# Cooperating with communities in bicycle sharing for social contribution

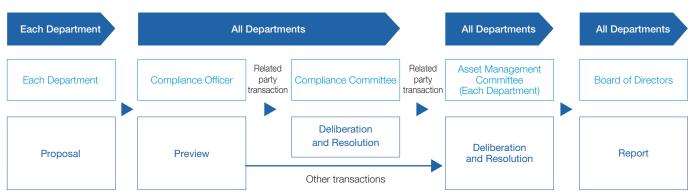
We have offered portions of five property sites to serve as bicycle parking for bicycle sharing. Such cooperation enhances convenience for tenants and local residents as well as serves the public interest.



## Governance

## **Approval Process with Proper Corporate Governance**

Where deemed appropriate or in the case of a related-party transaction, the compliance officer submits proposals to the compliance committee for its review and approval to meet proper corporate governance.



Note: Transactions concerning each REIT, for which the Act on Investment Trusts and Investment Corporations (the Investment Trusts Act) or the internal rules specify as requiring approval by the Board of Directors, must also be approved by the Board of Directors of the REIT (excluding transactions within the scope of insignificance criteria under the laws and regulations).

# **Rules Concerning Conflicts of Interest**

Since KFM manages multiple REITs and private real estate investment funds, it has established a pipeline committee and adopted internal guidelines, in order to prevent the improper allocation of acquisition opportunities or the violation of the fiduciary duties it owes to the funds.

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# FINANCIAL SUMMARY (UNAUDITED)

Historical Operating Trends For the 21st–25th Fiscal Periods

|   |                 | Odat Daviad           | 22nd Period    | 23rd Period | 24th Period | 25th Period |
|---|-----------------|-----------------------|----------------|-------------|-------------|-------------|
|   |                 | 21st Period<br>(as of | (as of         | (as of      | (as of      | las of      |
| Period  | Unit            | (                     | Apr. 30, 2016) |             |             |             |
| Operating revenues                                    | millions of yen | 13,740                | 14,362         | 13,491      | 15,039      | 13,901      |
| (Rental revenues)                                     | millions of yen | 13,226                | 12,812         | 13,429      | 13,327      | 13,840      |
| Operating expenses                                    | millions of yen | 7,800                 | 8,260          | 7,703       | 9,137       | 8,244       |
| (Property-related expenses)                           | millions of yen | 6,668                 | 6,533          | 6,754       | 6,527       | 6,720       |
| Operating income                                      | millions of yen | 5,940                 | 6,102          | 5,788       | 5,901       | 5,657       |
| Ordinary income                                       | millions of yen | 4,565                 | 4,816          | 4,603       | 4,751       | 4,590       |
| Net income (a)  | millions of yen | 4,564                 | 4,815          | 4,601       | 4,750       | 4,588       |
| Total assets (b)                                      | millions of yen | 407,217               | 408,813        | 413,031     | 410,166     | 414,933     |
| (Period-on-period change)                             | %               | (-0.1)                | (+0.4)         | (+1.0)      | (-0.7)      | (+1.2)      |
| Interest-bearing debt (c)                             | millions of yen | 174,100               | 175,100        | 178,100     | 174,600     | 179,600     |
| (Period-on-period change)                             | %               | (-0.3)                | (+0.6)         | (+1.7)      | (-2.0)      | (+2.9)      |
| Unitholders' equity (d)                               | millions of yen | 211,914               | 212,555        | 212,825     | 212,986     | 212,851     |
| (Period-on-period change)                             | %               | (-0.0)                | (+0.3)         | (+0.1)      | (+0.1)      | (-0.1)      |
| Unitholders' capital                                  | millions of yen | 206,199               | 206,199        | 206,199     | 206,199     | 206,199     |
| (Period-on-period change)                             | %               | (0.0)                 | (0.0)          | (0.0)       | (0.0)       | (0.0)       |
| Number of investment units issued and outstanding (e) | unit            | 404,885               | 404,885        | 404,885     | 404,885     | 404,885     |
| Unitholders' equity per unit (d)/(e)                  | yen             | 523,394               | 524,977        | 525,644     | 526,041     | 525,708     |
| Total distribution (f)                                | millions of yen | 4,170                 | 4,335          | 4,601       | 4,750       | 5,061       |
| Distribution per unit (f)/(e)                         | yen             | 10,300                | 10,707         | 11,365      | 11,733      | 12,500      |
| (Earnings distributed per unit)                       | yen             | 10,300                | 10,707         | 11,365      | 11,733      | 12,500      |
| (Distribution in excess of earnings per unit)         | yen             | _                     | _              | _           | _           | _           |
| Return on assets (annualized) (Notes 1 and 2)         | %               | 1.1 (2.2)             | 1.2 (2.4)      | 1.1 (2.2)   | 1.2 (2.3)   | 1.1 (2.2)   |
| Return on net assets (annualized) (Notes 2 and 3)     | %               | 2.2 (4.3)             | 2.3 (4.6)      | 2.2 (4.3)   | 2.2 (4.5)   | 2.2 (4.3)   |
| Net assets ratio at end of period (d)/(b)             | %               | 52.0                  | 52.0           | 51.5        | 51.9        | 51.3        |
| (Period-on-period change)                             | %               | (+0.1)                | (-0.0)         | (-0.5)      | (+0.4)      | (-0.6)      |
| Interest-bearing debt ratio at end of period (c)/(b)  | %               | 42.8                  | 42.8           | 43.1        | 42.6        | 43.3        |
| (Period-on-period change)                             | %               | (-0.1)                | (+0.1)         | (+0.3)      | (-0.6)      | (+0.7)      |
| Payout ratio (Note 4) (f)/(a)                         | %               | 91.3                  | 90.0           | 99.9        | 99.9        | 110.2       |
|   |                 |                       |                |             |             |             |
| Other references                                      |                 |                       |                |             |             |             |
| Number of properties                                  | properties      | 97                    | 97             | 99          | 97          | 98          |
| Total leasable floor area                             | m²              | 453,681.06            | 457,774.90     | 462,533.92  | 459,567.57  | 456,932.16  |
| Occupancy ratio at end of period                      | %               | 94.9                  | 96.9           | 96.9        | 97.9        | 99.1        |
| Depreciation expenses for the period                  | millions of yen | 2,218                 | 2,230          | 2,274       | 2,288       | 2,293       |
| Capital expenditures for the period                   | millions of yen | 469                   | 1,120          | 1,165       | 1,018       | 953         |
| Leasing NOI (Net Operating Income) (Note 5)           | millions of yen | 8,775                 | 8,509          | 8,949       | 9,088       | 9,413       |
| FFO (Funds From Operation) (Note 6)                   | millions of yen | 6,487                 | 6,302          | 6,877       | 7,034       | 7,451       |
| FFO per unit (Note 7)                                 | yen             | 16,023                | 15,565         | 16,985      | 17,373      | 18,404      |

 $Notes: 1. \ Return on \ assets = Ordinary \ income/\{(Total \ assets \ at \ beginning \ of \ period + Total \ assets \ at \ end \ of \ period)/2\} \times 100$ 

- 2. Annualized values for the 21st Fiscal Period are calculated based on a period of 184 days, 182 days for the 22nd Fiscal Period, 184 days for the 23rd Fiscal Period, 181 days for the 24th Fiscal Period, 184 days for the 25th Fiscal Period.
- 3. Return on net assets = Net income/ $\{(Total\ net\ assets\ at\ beginning\ of\ period\ +\ Total\ net\ assets\ at\ end\ of\ period)/2\}\times 100$
- 4. Payout ratio is rounded down to the first decimal place.
- 5. Leasing NOI = Rental revenues Property-related expenses + Depreciation expenses for the period
- 6. FFO = Net income + Depreciation expenses for the period Gain on sale of real estate property + Loss on sale of real estate property
- 7. FFO per unit = FFO/Number of investment units issued and outstanding (figures below ¥1 rounded down)



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# Independent Auditor's Report

The Board of Directors Kenedix Office Investment Corporation

We have audited the accompanying financial statements of Kenedix Office Investment Corporation, which comprise the balance sheet as at Octorber 31, 2017, and the statements of income and retained earnings, changes in net assets, and cash flows for the six-month period then ended and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. The purpose of an audit of the financial statements is not to express an opinion on the effectiveness of the entity's internal control, but in making these risk assessments the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Kenedix Office Investment Corporation as at October 31, 2017, and its financial performance and cash flows for the six-month period then ended in conformity with accounting principles generally accepted in Japan.

Ernst & young Shinnihon LLC

January 30, 2018 Tokyo, Japan

# **B**ALANCE SHEETS

Kenedix Office Investment Corporation As of October 31, 2017 and April 30, 2017

|   | In thousands of yen      |                      |  |
|---|--------------------------|----------------------|--|
|   | As of October 31, 2017   | As of April 30, 2017 |  |
| Assets  |                          |                      |  |
| Current assets:   |                          |                      |  |
| Cash and bank deposits (Notes 3 and 13)                                 | ¥ 29,725,877             | ¥ 23,832,680         |  |
| Operating accounts receivable   | 314,766                  | 329,429              |  |
| Consumption taxes receivable  | 90,895                   | _                    |  |
| Other current assets (Note 8)   | 126,323                  | 85,513               |  |
| Total current assets  | 30,257,862               | 24,247,623           |  |
| Property, plant and equipment, at cost (Notes 4 and 15):                |                          |                      |  |
| Buildings and structures (Note 6)                                       | 134,818,107              | 136,208,100          |  |
| Machinery and equipment   | 2,155,302                | 2,078,516            |  |
| Tools, furniture and fixtures   | 546,868                  | 535,315              |  |
| Accumulated depreciation  | (32,209,258)             | (30,793,020)         |  |
| Land  | 276,130,664              | 274,731,449          |  |
| Construction in progress  | 1,142                    | 2,183                |  |
| Net property, plant and equipment                                       | 381,442,828              | 382,762,544          |  |
| nvestments and other assets:  | 33.,,0_3                 | 002,7 02,0 1 1       |  |
| Leasehold right (Note 15)   | 638,330                  | 639,104              |  |
| Investment securities (Note 13)   | 1,096,423                | 1,087,688            |  |
| Investment corporation bond issuance costs                              | 48,526                   | 31,016               |  |
| Investment unit issuance costs  | -                        | 19,277               |  |
| Other assets  | 1,449,691                | 1,379,132            |  |
| Total investments and other assets                                      | 3,232,972                | 3,156,218            |  |
| Total assets  | ¥414,933,663             | ¥410,166,386         |  |
| Liabilities and Net Assets  |                          |                      |  |
| Liabilities   |                          |                      |  |
| Current liabilities:  |                          |                      |  |
| Operating accounts and other payables                                   | ¥ 1,519,529              | ¥ 1,414,407          |  |
| Short-term loans payable and current portion of long-term loans payable |                          |                      |  |
| (Notes 5, 13 and 14)  | 24,250,000               | 26,750,000           |  |
| Current portion of investment corporation bonds (Notes 5 and 13)        | 1,800,000                | 1,500,000            |  |
| Deposits received   | 31,647                   | 69,924               |  |
| Advances received   | 2,240,535                | 2,170,062            |  |
| Other current liabilities   | 221,446                  | 673,815              |  |
| Total current liabilities   | 30,063,159               | 32,578,209           |  |
| Non-current liabilities:  |                          |                      |  |
| Investment corporation bonds (Notes 5 and 13)                           | 6,000,000                | 4,800,000            |  |
| Long-term loans payable (Notes 5, 13 and 14)                            | 147,550,000              | 141,550,000          |  |
| Tenant leasehold and security deposits                                  | 18,469,097               | 18,251,916           |  |
| Total non-current liabilities   | 172,019,097              | 164,601,916          |  |
| Total liabilities   | 202,082,256              | 197,180,125          |  |
| Net Assets  |                          |                      |  |
| Unitholders' equity:  |                          |                      |  |
| Unitholders' capital  | 206,199,945              | 206,199,945          |  |
| Units authorized: 2,000,000 units                                       |                          |                      |  |
| Units issued and outstanding: 404,885 units                             |                          |                      |  |
| As of October 31, 2017, and April 30, 2017, respectively                |                          |                      |  |
| Surplus:  |                          |                      |  |
| Voluntary retained earnings   |                          |                      |  |
| Reserve for reduction entry   | 2,024,673                | 2,024,673            |  |
| Unappropriated retained earnings  | 4,589,238                | 4,750,760            |  |
| Total surplus   | 6,613,911                | 6,775,433            |  |
| Fotal unitholders' equity   | 212,813,857              | 212,975,379          |  |
| Valuation and translation adjustments                                   | ,,                       |                      |  |
| Deferred gains or losses on hedges (Note 14)                            | 37,549                   | 10,882               |  |
| Total valuation and translation adjustments                             | 37,549                   | 10,882               |  |
| Total net assets (Note 9)   | 212,851,406              | 212,986,261          |  |
| Total liabilities and net assets  | ¥414,933,663             | ¥410,166,386         |  |
| i otal liabilities and het assets                                       | <del>+4</del> 14,333,003 | Ŧ41U,100,38b         |  |

See accompanying notes to the financial statements.

# STATEMENTS OF INCOME AND RETAINED EARNINGS

Kenedix Office Investment Corporation

For the period from May 1, 2017 to October 31, 2017 and the period from November 1, 2016 to April 30, 2017

|  | In thousands of yen                     |  |  |
|--|---|--|--|
|  | From May 1, 2017<br>to October 31, 2017 | From November 1, 2016<br>to April 30, 2017 |  |
| Operating revenues:  |   |  |  |
| Rent revenue - real estate (Note 11)                       | ¥13,840,486                             | ¥13,327,605                                |  |
| Gain on sale of real estate property (Note 11)             | _                                       | 1,662,787                                  |  |
| Dividends income   | 61,007                                  | 48,643                                     |  |
| Total operating revenues                                   | 13,901,494                              | 15,039,036                                 |  |
| Operating expenses:  |   |  |  |
| Expenses related to rent business (Note 11)                | 6,720,726                               | 6,527,688                                  |  |
| Loss on sale of real estate property (Note 11)             | 568,160                                 | 1,657,160                                  |  |
| Asset management fees                                      | 757,285                                 | 766,673                                    |  |
| Administrative service and custodian fees                  | 77,465                                  | 78,232                                     |  |
| Other operating expenses                                   | 120,457                                 | 107,363                                    |  |
| Total operating expenses                                   | 8,244,096                               | 9,137,118                                  |  |
| Operating income   | 5,657,398                               | 5,901,917                                  |  |
| Non-operating expenses:                                    |   |  |  |
| Interest expenses  | 870,409                                 | 885,690                                    |  |
| Financing-related expenses                                 | 152,051                                 | 153,773                                    |  |
| Amortization of investment unit issuance costs             | 19,277                                  | 34,882                                     |  |
| Amortization of investment corporation bond issuance costs | 5,072                                   | 5,481                                      |  |
| Others, net  | 20,460                                  | 70,319                                     |  |
| Total non-operating expenses                               | 1,067,272                               | 1,150,147                                  |  |
| Ordinary income  | 4,590,125                               | 4,751,770                                  |  |
| Income before income taxes                                 | 4,590,125                               | 4,751,770                                  |  |
| Income taxes (Note 8)                                      | 1,131                                   | 1,248                                      |  |
| Net income   | 4,588,993                               | 4,750,521                                  |  |
| Retained earnings brought forward                          | 244                                     | 238  |  |
| Unappropriated retained earnings                           | ¥ 4,589,238                             | ¥ 4,750,760                                |  |

See accompanying notes to the financial statements.

# STATEMENTS OF CHANGES IN NET ASSETS

Kenedix Office Investment Corporation

For the period from May 1, 2017 to October 31, 2017 and the period from November 1, 2016 to April 30, 2017

|   |                      |                                   | In                   | thousands of ye  | n                      |  |                     |
|---|----------------------|-----------------------------------|----------------------|------------------|------------------------|--|---------------------|
|   |                      | l                                 | Jnitholders' equity  | /                |                        | Valuation<br>and<br>translation<br>adjustments |                     |
|   |                      |                                   | Surplus              |                  |                        |  |                     |
|   |                      | Voluntary<br>retained<br>earnings | Unappropriated       |                  | Total                  | Deferred gains or                              |                     |
|   | Unitholders' capital | Reserve for reduction entry       | retained<br>earnings | Total<br>surplus | unitholders'<br>equity | losses on<br>hedges                            | Total<br>net assets |
| Balance as of October 31, 2016                      | ¥206,199,945         | ,                                 | ¥4,601,756           | ¥6,626,429       | ¥212,826,375           | ¥ (977)  | ¥212,825,397        |
| Changes during the fiscal period                    | 1200,100,010         | 12,02 1,010                       | ,00 .,.00            | 10,020,120       | 1212,020,010           | . (011)  | 1212,020,001        |
| Dividends of surplus                                | _                    | _                                 | (4,601,518)          | (4,601,518)      | (4,601,518)            | _  | (4,601,518)         |
| Net income  | _                    | _                                 | 4,750,521            | 4,750,521        | 4,750,521              | _  | 4,750,521           |
| Net changes of items other than unitholders' equity | _                    | _                                 | _                    | _                | _                      | 11,859   | 11,859              |
| Total changes during the fiscal period              | _                    | _                                 | 149,003              | 149,003          | 149,003                | 11,859   | 160,863             |
| Balance as of April 30, 2017                        | ¥206,199,945         | ¥2,024,673                        | ¥4,750,760           | ¥6,775,433       | ¥212,975,379           | ¥10,882  | ¥212,986,261        |
| Changes during the fiscal period                    |                      |                                   |                      |                  |                        |  |                     |
| Dividends of surplus                                | _                    | _                                 | (4,750,515)          | (4,750,515)      | (4,750,515)            | _  | (4,750,515)         |
| Net income  | _                    | _                                 | 4,588,993            | 4,588,993        | 4,588,993              | _  | 4,588,993           |
| Net changes of items other than unitholders' equity | _                    | _                                 | _                    | _                | _                      | 26,667   | 26,667              |
| Total changes during the fiscal period              | _                    | _                                 | (161,521)            | (161,521)        | (161,521)              | 26,667   | (134,854)           |
| Balance as of October 31, 2017                      | ¥206,199,945         | ¥2,024,673                        | ¥4,589,238           | ¥6,613,911       | ¥212,813,857           | ¥37,549  | ¥212,851,406        |

See accompanying notes to the financial statements.

# STATEMENTS OF CASH FLOWS

Kenedix Office Investment Corporation

For the period from May 1, 2017 to October 31, 2017 and the period from November 1, 2016 to April 30, 2017

|   | In thousands of yen                     |  |  |
|---|---|--|--|
|   | From May 1, 2017<br>to October 31, 2017 | From November 1, 2016<br>to April 30, 2017 |  |
| Cash Flows from Operating Activities:   |   |  |  |
| Income before income taxes  | ¥ 4,590,125                             | ¥ 4,751,770                                |  |
| Adjustments to reconcile income before income taxes to net cash provided by (used in) operating activities: |   |  |  |
| Depreciation and amortization   | 2,467,053                               | 2,479,628                                  |  |
| Interest income   | (35)                                    | (35)                                       |  |
| Interest expenses   | 870,409                                 | 885,690                                    |  |
| Changes in assets and liabilities:  |   |  |  |
| Decrease (increase) in operating accounts receivable  | 14,663                                  | 1,346                                      |  |
| Decrease (increase) in consumption taxes receivable   | (90,895)                                | _  |  |
| Increase (decrease) in accrued consumption taxes  | (444,631)                               | 254,234                                    |  |
| Increase (decrease) in operating accounts and other payables  | 269,626                                 | (278,398)                                  |  |
| Increase (decrease) in advances received  | 70,473                                  | 24,264                                     |  |
| Decrease in property and equipment due to sale  | 5,398,413                               | 19,474,995                                 |  |
| Others, net   | (281,444)                               | 75,620                                     |  |
| Subtotal  | 12,863,759                              | 27,669,115                                 |  |
| Interest income received  | 35                                      | 35   |  |
| Interest expenses paid  | (877,086)                               | (885,563)                                  |  |
| Income taxes paid   | (799)                                   | (843)                                      |  |
| Net cash provided by (used in) operating activities   | 11,985,908                              | 26,782,743                                 |  |
| Cash Flows from Investing Activities:   |   |  |  |
| Purchases of property, plant and equipment  | (6,327,541)                             | (15,667,977)                               |  |
| Purchases of intangible assets  | <u> </u>                                | (293,196)                                  |  |
| Proceeds from tenant leasehold and security deposits  | 784,232                                 | 1,350,759                                  |  |
| Payments of tenant leasehold and security deposits  | (776,876)                               | (949,034)                                  |  |
| Payments of restricted bank deposits in trust   | <u> </u>                                | (289,809)                                  |  |
| Proceeds from restricted bank deposits in trust   | 73,936                                  | _  |  |
| Net cash provided by (used in) investing activities   | (6,246,248)                             | (15,849,258)                               |  |
| Cash Flows from Financing Activities:   |   |  |  |
| Increase in short-term loans payable  | 2,000,000                               | 4,000,000                                  |  |
| Decrease in short-term loans payable  | _                                       | (1,500,000)                                |  |
| Proceeds from long-term loans payable   | 15,500,000                              | 6,200,000                                  |  |
| Repayments of long-term loans payable   | (14,000,000)                            | (9,200,000)                                |  |
| Proceeds from issuance of investment corporation bonds  | 2,977,416                               | _  |  |
| Redemption of investment corporation bonds  | (1,500,000)                             | (3,000,000)                                |  |
| Dividends paid  | (4,749,942)                             | (4,601,179)                                |  |
| Net cash provided by (used in) financing activities   | 227,473                                 | (8,101,179)                                |  |
| Net increase (decrease) in cash and cash equivalents  | 5,967,133                               | 2,832,305                                  |  |
| Cash and cash equivalents at the beginning of period  | 22,668,339                              | 19,836,034                                 |  |
| Cash and cash equivalents at the end of period (Note 3)   | ¥ 28,635,473                            | ¥ 22,668,339                               |  |

See accompanying notes to the financial statements.

### Notes to Financial Statements

Kenedix Office Investment Corporation

For the period from May 1, 2017 to October 31, 2017 and the period from November 1, 2016 to April 30, 2017

# 1. ORGANIZATION AND BASIS OF PRESENTATION Organization

Kenedix Office Investment Corporation ("the Investment Corporation") is a real estate investment corporation whose units are listed on the Tokyo Stock Exchange. The Investment Corporation is engaged in ownership and operation of selected office buildings, residential and retail properties in Japan, with a focus on mid-sized office buildings in the Tokyo Metropolitan Area. The Investment Corporation was incorporated on May 6, 2005 as an investment corporation under the Law Concerning Investment Trusts and Investment Corporations of Japan, or the Investment Trust Law. On July 21, 2005, the Investment Corporation was listed on the Real Estate Investment Trust Market of the Tokyo Stock Exchange with a total of 75,400 investment units issued and outstanding (Securities Code: 8972). Subsequently, the Investment Corporation raised funds through seven public offerings and other means including global offerings. Pursuant to the Investment Trust Law, the Investment Corporation is externally managed by a registered asset management company, Kenedix Real Estate Fund Management, Inc. ("the Asset Management Company"), a subsidiary of Kenedix, Inc. ("Kenedix"). In concert with the Asset Management Company, the Investment Corporation strives to maximize cash distribution to investors by securing stable earnings and sustainable investment growth. To this end, the Investment Corporation adopts a dynamic and flexible investment stance that accurately reflects its environment and market trends, and endeavors to ensure a timely response to each and every opportunity.

During the period ended April 30, 2017, the Investment Corporation acquired three office buildings (ARK Mori Building: acquisition price of ¥4,169 million, Nishi-Shinbashi TS Building: acquisition price of ¥8,400 million, and BR Gotanda: acquisition price of ¥2,200 million) and sold five office buildings (BUREX Toranomon: initial acquisition price of ¥1,750 million, KDX Nihonbashi Kabutocho Building: initial acquisition price of ¥11,270 million, KDX Roppongi 228 Building: initial acquisition price of ¥3,300 million, KDX Kanda Misaki-cho Building: initial acquisition price of ¥1,380 million, and KDX Gobancho Building: initial acquisition price of ¥1,951 million (with a total disposition price of ¥19,910 million)).

During the period ended October 31, 2017, the Investment Corporation acquired two office buildings (Takeyama White Building: acquisition price of ¥1,800 million, and Shibuya 1717

Building: acquisition price of ¥3,500 million) and sold one office building (KDX Shin-Yokohama 381 Building: initial acquisition price of ¥5,800 million(with a disposition price of ¥4,900 million)). At the end of the twenty-fourth and twenty-fifth fiscal periods, the Investment Corporation had total unitholders' capital of ¥206,199 million with 404,885 investment units outstanding, respectively. The Investment Corporation owned a portfolio of 97 properties (consisting of 92 office buildings, one residential property, three central urban retail properties and one other property), and 98 properties (consisting of 93 office buildings, one residential property, three central urban retail properties and one other property) with total acquisition prices of ¥393,468 million and ¥392,968 million at the end of the twenty-fourth and twenty-fifth fiscal periods, respectively. The occupancy ratios were approximately 97.9% and 99.1% at the end of the twenty-fourth and twenty-fifth fiscal periods, respectively.

## **Basis of Presentation**

The accompanying financial statements have been prepared in accordance with the provisions set forth in the Investment Trust Act of Japan, the Financial Instruments and Exchange Law of Japan and related regulations, and in conformity with accounting principles and practices generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of the International Financial Reporting Standards or accounting principles generally accepted in the United States of America.

The accompanying financial statements are basically a translation of the audited financial statements that were prepared for Japanese domestic purposes from the accounts and records maintained by the Investment Corporation and filed with the Kanto Local Finance Bureau of the Ministry of Finance as required by the Financial Instruments and Exchange Law. In preparing the accompanying financial statements, relevant notes have been added and certain reclassifications have been made to the financial statements issued domestically in order to present them in a form that is more familiar to readers outside Japan. The Investment Corporation's fiscal period is a six-month period that ends at the end of April and the end of October each year. The Investment Corporation does not prepare consolidated financial statements because it has no subsidiaries.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (A) Securities

Non-marketable securities classified as other securities are carried at cost. Cost of securities sold is determined by the moving average method. Concerning silent partnership (tokumei kumiai,

"TK") interests, the method of incorporating the amount of equity equivalent to the portion that corresponds to the net gain or loss of the TK is adopted.

# (B) Property, Plant and Equipment

Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment is calculated on a straight-line basis over the estimated useful lives of the assets ranging as stated below:

|                               | From May 1, 2017 to October 31, 2017 | From November 1, 2016 to April 30, 2017 |
|-------------------------------|--------------------------------------|---|
| Buildings and structures      | 2-49 years                           | 2-49 years                              |
| Machinery and equipment       | 3-17 years                           | 3-17 years                              |
| Tools, furniture and fixtures | 3-20 years                           | 3-20 years                              |

# (C) Investment Unit Issuance Costs

Investment unit issuance costs are amortized over a period of three years under the straight-line method.

### (D) Investment Corporation Bond Issuance Costs

Investment corporation bond issuance costs are amortized over a maturity period under the straight-line method.

# (E) Accounting Treatment of Trust Beneficiary Interests in Real Estate

For trust beneficiary interests in real estate, which are commonly utilized in the ownership of commercial properties in Japan, all assets and liabilities in trust are recorded in the relevant balance sheets and statements of income and retained earnings.

### (F) Leasehold Right

Fixed-term leaseholds on the building and special agreements on building sales are amortized over a contractual period of 48 years and 9 months under the straight-line method.

#### (G) Revenue Recognition

Operating revenues consist of rental revenues including base rents, common area charges, and other operating revenues, which include utility charge reimbursements, parking space rental revenues and other miscellaneous revenues. Rental revenues are generally recognized on an accrual basis over the life of each lease. Utility charge reimbursements are recognized when earned and their amounts can be reasonably estimated. Reimbursements from tenants including utility charge reimbursements are recorded on a gross basis and such amounts are recorded both as revenues and expenses during the fiscal period.

# (H) Taxes on Property, Plant and Equipment

Property-related taxes including property taxes, city planning taxes and depreciable property taxes are imposed on properties on a calendar year basis. These taxes are generally charged to operating expenses for the period, for the portion of such taxes corresponding to the said period. Under Japanese tax rules, the seller of property at the time of disposal is liable for these taxes on the property from the date of disposal to the end of the calendar year in which the property is disposed. The seller, however, is generally reimbursed by the purchaser for these accrued property-related tax liabilities.

When the Investment Corporation purchases properties, it typically allocates the portion of the property-related taxes related to the period following the purchase date of each property through the end of the calendar year. The amounts of those allocated portions of the property-related taxes are capitalized as part of the acquisition costs of the related properties. Capitalized propertyrelated taxes amounted to ¥26,264 thousand and ¥32,698 thousand as of October 31, 2017 and April 30, 2017, respectively. In subsequent calendar years, such property-related taxes are charged as operating expenses in the fiscal period to which the installments of such taxes correspond.

# (I) Income Taxes

Deferred tax assets and liabilities are computed based on the difference between the financial statements and income tax bases of assets and liabilities using the statutory tax rates.

## (J) Consumption Taxes

Transactions subject to consumption taxes are recorded at amounts exclusive of consumption taxes. Non-deductible consumption taxes applicable to the acquisition of assets are included in the cost of acquisition for each asset.

## (K) Derivative Financial Instruments

The Investment Corporation utilizes interest-rate swap and interest-rate cap contracts as derivative financial instruments only for the purpose of hedging its exposure to changes in interest rates. The Investment Corporation deferred recognition of gains or losses resulting from changes in fair value of interest-rate swap and interest-rate cap contracts because these contracts met the criteria for deferral hedging accounting. However, the Investment Corporation adopted special treatment for interest-swap and interest-rate cap contracts if they met the criteria for hedging accounting under this treatment, whereby the net amount to be paid or received under the interest-rate swap and interest-rate cap contract is added to or deducted from the interest on the assets or liabilities for which the swap and cap contract was executed. The hedge effectiveness for the interest-rate swap and interest-rate cap contract is assessed each fiscal period except for those that meet the criteria of special treatment.

# (L) Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand, deposits placed with banks and short-term investments which are highly liquid, readily convertible to cash and with insignificant risk of market value fluctuation, with maturities of three months or less from the date of purchase.

# (M) Rounding of Amounts Presented

Amounts of less than one thousand yen have been truncated in the Japanese financial statements prepared in accordance with Japanese GAAP and filed with regulatory authorities in Japan. Unless otherwise noted, amounts of the twenty-fifth fiscal and twenty- fourth fiscal period are rounded down, respectively, and ratios are rounded off in the accompanying financial statements.

Totals shown in the accompanying financial statements do not necessarily agree with the sums of the individual amounts.

# 3. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consisted of the following as of October 31, 2017 and April 30, 2017.

|  | In thousand            | In thousands of yen  |  |  |
|--|------------------------|----------------------|--|--|
|  | As of October 31, 2017 | As of April 30, 2017 |  |  |
| Cash and bank deposits                   | ¥29,725,877            | ¥23,832,680          |  |  |
| Restricted bank deposits in trust (Note) | (1,090,403)            | (1,164,340)          |  |  |
| Cash and cash equivalents in trust       | ¥28,635,473            | ¥22,668,339          |  |  |

Note: Restricted bank deposits in trust are retained for repayment of tenant leasehold and security deposits in trust.

# 4. SCHEDULE OF PROPERTY, PLANT AND EQUIPMENT

|                               | In millions of yen |                          |            |                   |                          |            |
|-------------------------------|--------------------|--------------------------|------------|-------------------|--------------------------|------------|
|                               | As o               | f October 31,            | 2017       | As                | of April 30, 20          | 17         |
|                               | Acquisition costs  | Accumulated depreciation | Book value | Acquisition costs | Accumulated depreciation | Book value |
| Buildings and structures      | ¥134,818           | ¥30,842                  | ¥103,975   | ¥136,208          | ¥29,506                  | ¥106,701   |
| Machinery and equipment       | 2,155              | 1,055                    | 1,099      | 2,078             | 992                      | 1,085      |
| Tools, furniture and fixtures | 546                | 311                      | 235        | 535               | 293                      | 242        |
| Land                          | 276,130            | _                        | 276,130    | 274,731           | _                        | 274,731    |
| Construction in progress      | 1                  | _                        | 1          | 2                 | _                        | 2          |
| Total                         | ¥413,652           | ¥32,209                  | ¥381,442   | ¥413,555          | ¥30,793                  | ¥382,762   |

# 5. SHORT-TERM LOANS PAYABLE, LONG-TERM LOANS PAYABLE AND INVESTMENT CORPORATION BONDS

The following summarizes short-term loans payable, long-term loans payable and investment corporation bonds outstanding as of October 31, 2017:

| Classification                             | Drawdown date      | Last repayment date | Weighted-average interest rate | Balance<br>(In millions of yen) |
|--|--------------------|---------------------|--------------------------------|---------------------------------|
| Short-term loans payable                   | November 30, 2016  | November 30, 2017   | 0.33%                          | ¥ 2,000                         |
| , ,  | December 28, 2016  | December 28, 2017   | 0.33%                          | 500                             |
|  | January 31, 2017   | January 31, 2018    | 0.33%                          | 500                             |
|  | March 31, 2017     | March 31, 2018      | 0.33%                          | 1,000                           |
|  | July 31, 2017      | July 31, 2018       | 0.33%                          | 1,000                           |
|  | August 31, 2017    | August 31, 2018     | 0.28%                          | 1,000                           |
| Current portion of long-term loans payable | November 12, 2010  | November 12, 2017   | 2.02%                          | 2,300                           |
|  | December 1, 2010   | November 12, 2017   | 2.21%                          | 700                             |
|  | December 28, 2012  | December 28, 2017   | 1.09%                          | 500                             |
|  | December 28, 2012  | December 29, 2017   | 1.09%                          | 500                             |
|  | January 16, 2017   | January 31, 2018    | 0.28%                          | 500                             |
|  | March 12, 2014     | March 12, 2018      | 0.75%                          | 2,250                           |
|  | March 26, 2013     | March 26, 2018      | 1.04%                          | 1,000                           |
|  | March 26, 2013     | March 26, 2018      | 1.04%                          | 1,000                           |
|  | July 31, 2013      | July 31, 2018       | 0.56%                          | 500                             |
|  | August 19, 2013    | August 19, 2018     | 0.95%                          | 1,000                           |
|  | August 19, 2013    | August 19, 2018     | 0.95%                          | 1,000                           |
|  | August 19, 2013    | August 19, 2018     | 0.95%                          | 500                             |
|  | August 19, 2013    | August 19, 2018     | 0.95%                          | 500                             |
|  | August 19, 2013    | August 19, 2018     | 0.97%                          | 500                             |
|  | August 30, 2013    | August 31, 2018     | 1.08%                          | 700                             |
|  | August 30, 2013    | August 31, 2018     | 1.08%                          | 500                             |
|  | August 30, 2013    | August 31, 2018     | 1.08%                          | 300                             |
|  | October 31, 2012   | October 31, 2018    | 1.25%                          | 2,500                           |
|  | October 31, 2013   | October 31, 2018    | 0.89%                          | 500                             |
|  | October 31, 2016   | October 31, 2018    | 0.33%                          | 1,000                           |
| Subtotal                                   |                    |                     |                                | 24,250                          |
| ong-term loans payable                     | March 28, 2012     | March 28, 2019      | 1.77%                          | ¥ 1,400                         |
|  | March 28, 2012     | March 28, 2019      | 1.77%                          | 1,000                           |
|  | August 30, 2013    | August 31, 2020     | 1.42%                          | 1,500                           |
|  | September 30, 2013 | September 30, 2019  | 1.06%                          | 1,800                           |
|  | September 30, 2013 | September 30, 2019  | 1.06%                          | 900                             |

| Classification          | Drawdown date      | Last repayment date                  | Weighted-average interest rate | Balance<br>(In millions of yen) |
|-------------------------|--------------------|--------------------------------------|--------------------------------|---------------------------------|
| Long-term loans payable | November 12, 2013  | November 12, 2018                    | 0.82%                          | ¥ 1,000                         |
|                         | November 12, 2013  | November 12, 2020                    | 1.07%                          | 2,000                           |
|                         | November 12, 2013  | November 12, 2020                    | 1.07%                          | 500                             |
|                         | November 29, 2013  | November 30, 2018                    | 0.84%                          | 200                             |
|                         | November 29, 2013  | November 30, 2020                    | 1.12%                          | 1,000                           |
|                         | November 29, 2013  | November 30, 2020                    | 1.12%                          | 900                             |
|                         | January 10, 2014   | January 31, 2021                     | 1.21%                          | 1,300                           |
|                         | January 31, 2014   | January 31, 2020                     | 0.93%                          | 3,700                           |
|                         | January 31, 2014   | January 31, 2021                     | 1.13%                          | 2,300                           |
|                         | March 12, 2014     | March 31, 2019                       | 0.78%                          | 450                             |
|                         | March 12, 2014     | March 12, 2020                       | 0.92%                          | 1,800                           |
|                         | March 12, 2014     | March 12, 2023                       | 1.36%                          | 1,800                           |
|                         | March 20, 2014     | March 12, 2020                       | 0.91%                          | 3,000                           |
|                         | March 20, 2014     | September 20, 2021                   | 1.01%                          | 4,000                           |
|                         | March 20, 2014     | March 20, 2022                       | 1.20%                          | 3,000                           |
|                         | March 20, 2014     | March 12, 2023                       | 1.35%                          | 2,000                           |
|                         | March 31, 2014     | March 31, 2019                       | 0.76%                          | 2,500                           |
|                         | April 22, 2014     | October 31, 2020                     | 0.95%                          | 2,900                           |
|                         | July 10, 2014      | July 10, 2019                        | 0.64%                          | 500                             |
|                         | July 10, 2014      | July 10, 2019                        | 0.90%                          | 2,000                           |
|                         | July 10, 2014      | July 10, 2021                        | 0.90%                          | 500                             |
|                         |                    | July 31, 2019                        | 0.68%                          | 1,000                           |
|                         | July 14, 2014      |                                      | 0.62%                          |                                 |
|                         | July 31, 2014      | July 31, 2019                        |                                | 1,000                           |
|                         | July 31, 2014      | July 31, 2020                        | 0.74%                          | 2,700                           |
|                         | July 31, 2014      | October 31, 2020                     | 0.76%                          | 300                             |
|                         | July 31, 2014      | July 31, 2022                        | 1.01%                          | 2,200                           |
|                         | August 29, 2014    | July 31, 2019                        | 0.65%                          | 1,000                           |
|                         | September 1, 2014  | August 31, 2021                      | 0.89%                          | 800                             |
|                         | September 1, 2014  | August 31, 2021                      | 0.89%                          | 500                             |
|                         | September 3, 2014  | August 31, 2022                      | 0.98%                          | 1,000                           |
|                         | September 3, 2014  | August 31, 2022                      | 0.98%                          | 950                             |
|                         | September 22, 2014 | September 30, 2020                   | 0.80%                          | 2,700                           |
|                         | September 30, 2014 | September 30, 2021                   | 0.89%                          | 1,000                           |
|                         | October 31, 2014   | October 31, 2021                     | 0.80%                          | 3,000                           |
|                         | October 31, 2014   | October 31, 2023                     | 1.07%                          | 2,000                           |
|                         | October 31, 2014   | October 31, 2023                     | 1.13%                          | 1,500                           |
|                         | October 31, 2014   | October 31, 2023                     | 1.07%                          | 1,000                           |
|                         | October 31, 2014   | October 31, 2024                     | 1.26%                          | 2,000                           |
|                         | October 31, 2014   | October 31, 2024                     | 1.26%                          | 1,000                           |
|                         | January 30, 2015   | January 31, 2021                     | 0.71%                          | 1,500                           |
|                         | January 30, 2015   | January 31, 2025                     | 1.16%                          | 1,500                           |
|                         | February 18, 2015  | February 28, 2022                    | 0.91%                          | 1,250                           |
|                         | February 18, 2015  | February 28, 2022                    | 0.91%                          | 350                             |
|                         | February 18, 2015  | February 29, 2024                    | 1.16%                          | 1,700                           |
|                         | February 18, 2015  | February 28, 2025                    | 1.31%                          | 1,250                           |
|                         | February 27, 2015  | February 28, 2025                    | 1.15%                          | 2,100                           |
|                         | March 12, 2015     | February 28, 2025                    | 1.22%                          | 1,000                           |
|                         | March 31, 2015     | March 31, 2025                       | 1.27%                          | 2,500                           |
|                         | April 30, 2015     | April 30, 2022                       | 0.83%                          | 2,300                           |
|                         | August 31, 2015    | August 31, 2022                      | 0.87%                          | 500                             |
|                         | August 31, 2015    | August 31, 2022                      | 0.87%                          | 500                             |
|                         | August 31, 2015    | August 31, 2022                      | 0.87%                          | 500                             |
|                         | August 31, 2015    | August 31, 2022                      | 0.87%                          | 500                             |
|                         | August 31, 2015    | August 31, 2022                      | 0.87%                          | 500                             |
|                         | August 31, 2015    | August 31, 2022                      | 0.87%                          | 500                             |
|                         | September 30, 2015 | September 30, 2024                   | 1.07%                          | 2,000                           |
|                         | October 30, 2015   | October 31, 2024                     | 0.99%                          | 1,000                           |
|                         | October 30, 2015   | October 31, 2024<br>October 30, 2025 | 1.11%                          | 1,500                           |
|                         | October 30, 2015   | October 30, 2025                     | 1.11%                          | 2,000                           |
|                         | October 30, 2015   | October 30, 2025                     | 1.11%                          | 2,500                           |
|                         | October 30, 2013   | OCIODEI 30, 2023                     | 1.1170                         | ۷,۵00                           |

| Classification                                  | Drawdown date      | Last repayment date | Weighted-average interest rate | Balance<br>(In millions of yen) |
|---|--------------------|---------------------|--------------------------------|---------------------------------|
| Long-term loans payable                         | October 30, 2015   | October 30, 2025    | 1.12%                          | ¥ 2,500                         |
|   | November 12, 2015  | November 30, 2025   | 1.17%                          | 1,000                           |
|   | January 29, 2016   | January 31, 2022    | 0.59%                          | 2,500                           |
|   | January 29, 2016   | January 31, 2022    | 0.64%                          | 500                             |
|   | January 29, 2016   | January 29, 2026    | 1.07%                          | 2,000                           |
|   | January 29, 2016   | January 29, 2026    | 1.02%                          | 1,800                           |
|   | February 18, 2016  | February 18, 2026   | 1.00%                          | 1,000                           |
|   | February 18, 2016  | February 18, 2026   | 1.00%                          | 500                             |
|   | March 30, 2016     | March 31, 2019      | 0.17%                          | 1,000                           |
|   | March 31, 2016     | March 31, 2026      | 0.90%                          | 1,000                           |
|   | April 28, 2016     | April 30, 2024      | 0.65%                          | 2,000                           |
|   | April 28, 2016     | April 30, 2026      | 0.84%                          | 2,000                           |
|   | April 28, 2016     | April 30, 2026      | 0.87%                          | 1,000                           |
|   | July 29, 2016      | July 31, 2026       | 0.61%                          | 1,500                           |
|   | August 2, 2016     | July 31, 2026       | 0.54%                          | 1,000                           |
|   | October 31, 2016   | October 31, 2024    | 0.67%                          | 1,000                           |
|   | October 31, 2016   | October 31, 2026    | 0.88%                          | 2,500                           |
|   | October 31, 2016   | October 31, 2026    | 0.76%                          | 1,000                           |
|   | October 31, 2016   | October 31, 2026    | 0.73%                          | 4,000                           |
|   | October 31, 2016   | October 31, 2026    | 0.83%                          | 1,500                           |
|   | December 12, 2016  | November 30, 2026   | 0.98%                          | 500                             |
|   | December 28, 2016  | December 28, 2026   | 0.95%                          | 1,500                           |
|   | January 16, 2017   | January 31, 2027    | 0.86%                          | 500                             |
|   | January 31, 2017   | January 31, 2027    | 0.85%                          | 700                             |
|   | March 28, 2017     | March 31, 2027      | 0.85%                          | 500                             |
|   | June 30, 2017      | June 30, 2027       | 0.85%                          | 1,500                           |
|   | August 10, 2017    | July 28, 2027       | 0.80%                          | 3,500                           |
|   | August 31, 2017    | August 31, 2023     | 0.54%                          | 1,000                           |
|   | September 21, 2017 | March 31, 2024      | 0.56%                          | 1,000                           |
|   | September 21, 2017 | September 30, 2025  | 0.68%                          | 1,500                           |
|   | September 21, 2017 | March 31, 2027      | 0.73%                          | 1,000                           |
|   | September 21, 2017 | September 21, 2027  | 0.87%                          | 1,000                           |
|   | September 21, 2017 | September 30, 2027  | 0.85%                          | 2,500                           |
|   | October 31, 2017   | October 31, 2027    | 0.81%                          | 2,500                           |
| Subtotal  |                    |                     |                                | 147,550                         |
| Current portion of Investment corporation bonds | September 12, 2013 | September 12, 2018  | 1.00%                          | ¥ 1,800                         |
| Subtotal  |                    |                     |                                | 1,800                           |
| Investment corporation bonds                    | July 25, 2014      | July 25, 2024       | 1.18%                          | ¥ 2,000                         |
|   | April 28, 2016     | April 28, 2028      | 0.90%                          | 1,000                           |
|   | July 19, 2017      | July 19, 2022       | 0.26%                          | 1,000                           |
|   | July 19, 2017      | July 16, 2027       | 0.64%                          | 2,000                           |
| Subtotal  |                    |                     |                                | 6,000                           |
| Total   |                    |                     |                                | ¥179,600                        |

The following summarizes short-term loans payable, long-term loans payable and investment corporation bonds outstanding as of April 30, 2017:

| Classification                             | Drawdown date      | Last repayment date | Weighted-average interest rate | Balance<br>(In millions of yen) |
|--|--------------------|---------------------|--------------------------------|---------------------------------|
| Short-term loans payable                   | November 30, 2016  | November 30, 2017   | 0.33%                          | ¥ 2,000                         |
| ,  | December 28, 2016  | December 28, 2017   | 0.33%                          | 500                             |
|  | January 31, 2017   | January 31, 2018    | 0.33%                          | 500                             |
|  | March 31, 2017     | March 31, 2018      | 0.33%                          | 1,000                           |
| Current portion of long-term loans payable | June 29, 2012      | June 30, 2017       | 1.29%                          | 1,500                           |
|  | July 29, 2016      | July 31, 2017       | 0.38%                          | 1,000                           |
|  | August 2, 2016     | August 31, 2017     | 0.38%                          | 1,000                           |
|  | August 2, 2016     | August 31, 2017     | 0.23%                          | 1,000                           |
|  | September 21, 2012 | September 21, 2017  | 1.16%                          | 5,000                           |
|  | September 21, 2012 | September 21, 2017  | 1.16%                          | 1,000                           |
|  | September 21, 2012 | September 21, 2017  | 1.16%                          | 1,000                           |
|  | October 31, 2012   | October 31, 2017    | 1.10%                          | 2,500                           |

| Classification                             | Drawdown date                           | Last repayment date                   | Weighted-average interest rate | Balance<br>(In millions of yen) |
|--|---|---------------------------------------|--------------------------------|---------------------------------|
| Current portion of long-term loans payable | November 12, 2010                       | November 12, 2017                     | 2.02%                          | ¥ 2,300                         |
|  | December 1, 2010                        | November 12, 2017                     | 2.21%                          | 700                             |
|  | December 28, 2012                       | December 28, 2017                     | 1.09%                          | 500                             |
|  | December 28, 2012                       | December 29, 2017                     | 1.09%                          | 500                             |
|  | January 16, 2017                        | January 31, 2018                      | 0.28%                          | 500                             |
|  | March 12, 2014                          | March 12, 2018                        | 0.75%                          | 2,250                           |
|  | March 26, 2013                          | March 26, 2018                        | 1.04%                          | 1,000                           |
|  | March 26, 2013                          | March 26, 2018                        | 1.04%                          | 1,000                           |
| Subtotal                                   |   |                                       | 110 170                        | 26,750                          |
| Long-term loans payable                    | March 28, 2012                          | March 28, 2019                        | 1.77%                          | ¥ 1,400                         |
| zong termioane payasie                     | March 28, 2012                          | March 28, 2019                        | 1.77%                          | 1,000                           |
|  | October 31, 2012                        | October 31, 2018                      | 1.25%                          | 2,500                           |
|  | July 31, 2013                           | July 31, 2018                         | 0.56%                          | 500                             |
|  | August 19, 2013                         | August 19, 2018                       | 0.95%                          | 1,000                           |
|  | August 19, 2013                         | -                                     | 0.95%                          | 1,000                           |
|  | _                                       | August 19, 2018<br>August 19, 2018    |                                |                                 |
|  | August 19, 2013                         | •                                     | 0.95%                          | 500                             |
|  | August 19, 2013                         | August 19, 2018                       | 0.97%                          | 500                             |
|  | August 19, 2013                         | August 19, 2018                       | 0.95%                          | 500                             |
|  | August 30, 2013                         | August 31, 2018                       | 1.08%                          | 700                             |
|  | August 30, 2013                         | August 31, 2018                       | 1.08%                          | 500                             |
|  | August 30, 2013                         | August 31, 2018                       | 1.08%                          | 300                             |
|  | August 30, 2013                         | August 31, 2020                       | 1.42%                          | 1,500                           |
|  | September 30, 2013                      | September 30, 2019                    | 1.06%                          | 1,800                           |
|  | September 30, 2013                      | September 30, 2019                    | 1.06%                          | 900                             |
|  | October 31, 2013                        | October 31, 2018                      | 0.89%                          | 500                             |
|  | November 12, 2013                       | November 12, 2018                     | 0.82%                          | 1,000                           |
|  | November 12, 2013                       | November 12, 2020                     | 1.07%                          | 2,000                           |
|  | November 12, 2013                       | November 12, 2020                     | 1.07%                          | 500                             |
|  | November 29, 2013                       | November 30, 2018                     | 0.84%                          | 200                             |
|  | November 29, 2013                       | November 30, 2020                     | 1.12%                          | 1,000                           |
|  | November 29, 2013                       | November 30, 2020                     | 1.12%                          | 900                             |
|  | January 10, 2014                        | January 31, 2021                      | 1.21%                          | 1,300                           |
|  | January 31, 2014                        | January 31, 2020                      | 0.93%                          | 3,700                           |
|  | January 31, 2014                        | January 31, 2021                      | 1.13%                          | 2,300                           |
|  | March 12, 2014                          | March 31, 2019                        | 0.78%                          | 450                             |
|  | March 12, 2014                          | March 12, 2020                        | 0.92%                          | 1,800                           |
|  | March 12, 2014                          | March 12, 2023                        | 1.36%                          | 1,800                           |
|  | March 20, 2014                          | March 12, 2020                        | 0.91%                          | 3,000                           |
|  | March 20, 2014                          | September 20, 2021                    | 1.01%                          | 4,000                           |
|  | March 20, 2014                          | March 20, 2022                        | 1.20%                          | 3,000                           |
|  | March 20, 2014                          | March 12, 2023                        | 1.35%                          | 2,000                           |
|  | March 31, 2014                          | March 31, 2019                        | 0.76%                          | 2,500                           |
|  | April 22, 2014                          | October 31, 2020                      | 0.95%                          | 2,900                           |
|  | July 10, 2014                           | July 10, 2019                         | 0.64%                          | 500                             |
|  | July 10, 2014                           | July 10, 2019                         | 0.90%                          | 2,000                           |
|  | July 10, 2014                           | July 10, 2021                         | 0.90%                          | 500                             |
|  |   | • •                                   |                                |                                 |
|  | July 14, 2014                           | July 31, 2019                         | 0.68%                          | 1,000                           |
|  | July 31, 2014                           | July 31, 2019                         | 0.62%                          | 1,000                           |
|  | July 31, 2014                           | July 31, 2020                         | 0.74%                          | 2,700                           |
|  | July 31, 2014                           | October 31, 2020                      | 0.76%                          | 300                             |
|  | July 31, 2014                           | July 31, 2022                         | 1.01%                          | 2,200                           |
|  | August 29, 2014                         | July 31, 2019                         | 0.65%                          | 1,000                           |
|  | September 1, 2014                       | August 31, 2021                       | 0.89%                          | 800                             |
|  | September 1, 2014                       | August 31, 2021                       | 0.89%                          | 500                             |
|  | September 3, 2014                       | August 31, 2022                       | 0.98%                          | 1,000                           |
|  |   |                                       |                                |                                 |
|  | September 3, 2014                       | August 31, 2022                       | 0.98%                          | 950                             |
|  |   | August 31, 2022<br>September 30, 2020 | 0.98%<br>0.80%                 | 950<br>2,700                    |
|  | September 3, 2014                       |                                       |                                |                                 |
|  | September 3, 2014<br>September 22, 2014 | September 30, 2020                    | 0.80%                          | 2,700                           |

| Classification                                 | Drawdown date                    | Last repayment date              | Weighted-average interest rate | Balance<br>(In millions of yen |
|--|----------------------------------|----------------------------------|--------------------------------|--------------------------------|
| ong-term loans payable                         | October 31, 2014                 | October 31, 2023                 | 1.13%                          | ¥ 1,500                        |
| . ,  | October 31, 2014                 | October 31, 2023                 | 1.07%                          | 1,000                          |
|  | October 31, 2014                 | October 31, 2024                 | 1.26%                          | 2,000                          |
|  | October 31, 2014                 | October 31, 2024                 | 1.26%                          | 1,000                          |
|  | January 30, 2015                 | January 31, 2021                 | 0.71%                          | 1,500                          |
|  | January 30, 2015                 | January 31, 2025                 | 1.16%                          | 1,500                          |
|  | February 18, 2015                | February 28, 2022                | 0.91%                          | 1,250                          |
|  | February 18, 2015                | February 28, 2022                | 0.91%                          | 350                            |
|  | February 18, 2015                | February 29, 2024                | 1.16%                          | 1,700                          |
|  | February 18, 2015                | February 28, 2025                | 1.31%                          | 1,250                          |
|  | February 27, 2015                | February 28, 2025                | 1.15%                          | 2,100                          |
|  | March 12, 2015                   | February 28, 2025                | 1.22%                          | 1,000                          |
|  | March 31, 2015                   | March 31, 2025                   | 1.27%                          | 2,500                          |
|  | April 30, 2015                   | April 30, 2022                   | 0.83%                          | 2,300                          |
|  | August 31, 2015                  | August 31, 2022                  | 0.87%                          | 500                            |
|  | August 31, 2015                  | August 31, 2022                  | 0.87%                          | 500                            |
|  | August 31, 2015                  | August 31, 2022                  | 0.87%                          | 500                            |
|  | August 31, 2015                  | August 31, 2022                  | 0.87%                          | 500                            |
|  | August 31, 2015                  | August 31, 2022                  | 0.87%                          | 500                            |
|  | August 31, 2015                  | August 31, 2022                  | 0.87%                          | 500                            |
|  | September 30, 2015               | September 30, 2024               | 1.07%                          | 2,000                          |
|  | October 30, 2015                 | October 31, 2024                 | 0.99%                          | 1,000                          |
|  | October 30, 2015                 | October 30, 2025                 | 1.11%                          | 2,500                          |
|  | October 30, 2015                 | October 30, 2025                 | 1.12%                          | 2,500                          |
|  | October 30, 2015                 | October 30, 2025                 | 1.11%                          | 2,000                          |
|  | October 30, 2015                 | October 30, 2025                 | 1.11%                          | 1,500                          |
|  | November 12, 2015                | November 30, 2025                | 1.17%                          | 1,000                          |
|  | January 29, 2016                 | January 31, 2022                 | 0.59%                          | 2,500                          |
|  | January 29, 2016                 | January 31, 2022                 | 0.64%                          | 500                            |
|  | January 29, 2016                 | January 29, 2026                 | 1.07%                          | 2,000                          |
|  | January 29, 2016                 | January 29, 2026                 | 1.02%                          | 1,800                          |
|  | February 18, 2016                | February 18, 2026                | 1.00%                          | 1,000                          |
|  | February 18, 2016                | February 18, 2026                | 1.00%                          | 500                            |
|  | March 30, 2016                   | March 31, 2019                   | 0.17%                          | 1,000                          |
|  | March 31, 2016                   | March 31, 2026                   | 0.90%                          | 1,000                          |
|  | April 28, 2016                   | April 30, 2024                   | 0.65%                          | 2,000                          |
|  | April 28, 2016<br>April 28, 2016 | April 30, 2024<br>April 30, 2026 | 0.84%                          | 2,000                          |
|  | April 28, 2016                   | April 30, 2026                   | 0.87%                          |                                |
|  | July 29, 2016                    | July 31, 2026                    | 0.61%                          | 1,000                          |
|  | August 2, 2016                   | July 31, 2026                    | 0.54%                          | 1,500                          |
|  | -                                |                                  |                                | 1,000                          |
|  | October 31, 2016                 | October 31, 2018                 | 0.33%                          | 1,000                          |
|  | October 31, 2016                 | October 31, 2024                 | 0.67%                          | 1,000                          |
|  | October 31, 2016                 | October 31, 2026                 | 0.73%                          | 4,000                          |
|  | October 31, 2016                 | October 31, 2026                 | 0.88%                          | 2,500                          |
|  | October 31, 2016                 | October 31, 2026                 | 0.83%                          | 1,500                          |
|  | October 31, 2016                 | October 31, 2026                 | 0.76%                          | 1,000                          |
|  | December 12, 2016                | November 30, 2026                | 0.98%                          | 500                            |
|  | December 28, 2016                | December 28, 2026                | 0.95%                          | 1,500                          |
|  | January 16, 2017                 | January 31, 2027                 | 0.86%                          | 500                            |
|  | January 31, 2017                 | January 31, 2027                 | 0.85%                          | 700                            |
| 0.1.1.1  | March 28, 2017                   | March 31, 2027                   | 0.85%                          | 500                            |
| Subtotal                                       |                                  | 0 1 1 5                          | 0.0051                         | 141,550                        |
| urrent portion of Investment corporation bonds | March 8, 2012                    | September 8, 2017                | 2.00%                          | ¥ 1,500                        |
| Subtotal                                       | 0 1 1 1                          | 0 1 1 15                         |                                | 1,500                          |
| vestment corporation bonds                     | September 12, 2013               | September 12, 2018               | 1.00%                          | ¥ 1,800                        |
|  | July 25, 2014                    | July 25, 2024                    | 1.18%                          | 2,000                          |
|  | April 28, 2016                   | April 28, 2028                   | 0.90%                          | 1,000                          |
| Subtotal                                       |                                  |                                  |                                | 4,800                          |
| Total  |                                  |                                  |                                | ¥174,600                       |

### 6. REDUCTION ENTRY

The amount of reduction entry of property, plant and equipment acquired by government subsidy is as follows:

|                          | In thousand            | In thousands of yen  |  |
|--------------------------|------------------------|----------------------|--|
|                          | As of October 31, 2017 | As of April 30, 2017 |  |
| Buildings and structures | ¥26,230                | ¥26,230              |  |

| 7. PER UNIT INFORMATION                  |   |  |
|--|---|--|
|  |   | Yen  |
|  | From May 1, 2017<br>to October 31, 2017 | From November 1, 2016<br>to April 30, 2017 |
| Net asset value per unit                 | ¥525,708                                | ¥526,041                                   |
| Net income per unit                      | ¥ 11,334                                | ¥ 11,733                                   |
| Weighted-average number of units (units) | 404,885                                 | 404,885                                    |

The weighted-average number of units outstanding of 404,885 as of October 31, 2017 and April 30, 2017, respectively, was used for the computation of the amount of net income per unit. Net income per unit after adjusting for residual units is not included because there were no residual investment units.

#### 8. INCOME TAXES

The Investment Corporation is subject to corporate income taxes at a regular statutory rate of approximately 32%. However, the Investment Corporation may deduct from its taxable income amounts distributed to its unitholders, provided the requirements are met under the Special Taxation Measures Law of Japan. Under this law, the Investment Corporation must meet a number of tax requirements, including a requirement that it currently distribute in excess of 90% of its net income for the fiscal period in order to be able to deduct such amounts. If the Investment Corporation does not satisfy all of the requirements, the entire taxable income of the Investment Corporation will be subject to regular corporate

income taxes. The Investment Corporation distributed in excess of 90% of its distributable income in the form of cash distributions totaling ¥5,061 million and ¥4,750 million for the periods ended October 31, 2017 and April 30, 2017, respectively. Therefore, such distributions were treated as deductible distributions for purposes of corporate income taxes. The effective tax rate on the Investment Corporation's income was 0.02% and 0.03% for the fiscal periods ended October 31, 2017 and April 30, 2017, respectively. The following table summarizes the significant differences between the statutory tax rate and the effective tax rate.

|   | From May 1, 2017<br>to October 31, 2017 | From November 1, 2016<br>to April 30, 2017 |
|---|---|--|
| Statutory tax rate                      | 31.74%                                  | 31.74%                                     |
| Deductible cash distributions           | (35.00)                                 | (31.73)                                    |
| Reversal of reserve for reduction entry | 3.26                                    | <u> </u>                                   |
| Others                                  | 0.02                                    | 0.02                                       |
| Effective tax rate                      | 0.02%                                   | 0.03%                                      |

The significant components of deferred tax assets and liabilities as of October 31, 2017 and April 30, 2017 are as follows:

|                                  | In thousands of yen    |                      |  |
|----------------------------------|------------------------|----------------------|--|
|                                  | As of October 31, 2017 | As of April 30, 2017 |  |
| Deferred tax assets:             |                        |                      |  |
| Enterprise tax payable           | ¥ 25                   | ¥ 30                 |  |
| Amortization of leasehold rights | 3,383                  | 3,154                |  |
| Subtotal deferred tax assets     | 3,409                  | 3,185                |  |
| Valuation allowance              | (3,383)                | (3,154)              |  |
| Total deferred tax assets        | ¥ 25                   | ¥ 30                 |  |

# 9. NET ASSETS

The Investment Corporation issues only non-par value units in accordance with the Investment Trust Act. The entire amount of the issue price of new units is designated as stated capital. The Investment Corporation is required to maintain net assets of at least ¥50 million as required by the Investment Trust Act.

# 10. RELATED-PARTY TRANSACTIONS

# (A) Parent Company, Major Corporate Unitholders' and Other

Twenty-fifth Fiscal Period (May 1, 2017 to October 31, 2017) and Twenty-fourth Fiscal Period (November 1, 2016 to April 30, 2017): Not applicable

### (B) Affiliated Companies and Other

Twenty-fifth Fiscal Period (May 1, 2017 to October 31, 2017) and Twenty-fourth Fiscal Period (November 1, 2016 to April 30, 2017): Not applicable

# (C) Fellow Subsidiary Companies and Other

Twenty-fifth Fiscal Period (May 1, 2017 to October 31, 2017) and Twenty-fourth Fiscal Period (November 1, 2016 to April 30, 2017): Not applicable

# (D) Directors, Major Individual Unitholders' and Other

Twenty-fifth Fiscal Period (May 1, 2017 to October 31, 2017) and Twenty-fourth Fiscal Period (November 1, 2016 to April 30, 2017): Not applicable

# 11. BREAKDOWN OF RENTAL AND OTHER OPERATING REVENUES, PROPERTY-RELATED EXPENSES, AND GAIN AND LOSS ON SALE OF REAL ESTATE PROPERTY

Rent revenue - real estate, expenses related to rent business, and gain and loss on sale of real estate property for the periods from May 1, 2017 to October 31, 2017 and from November 1, 2016 to April 30, 2017 consist of the following:

|   | In thousands of yen                  |  |  |
|---|--------------------------------------|--|--|
|   | From May 1, 2017 to October 31, 2017 | From November 1, 2016<br>to April 30, 2017 |  |
| Rental and other operating revenues:                  |                                      |  |  |
| Rent revenue - real estate:                           |                                      |  |  |
| Rental revenues                                       | ¥ 9,997,791                          | ¥ 9,701,842                                |  |
| Common area charges                                   | 1,847,673                            | 1,870,827                                  |  |
| Subtotal  | 11,845,464                           | 11,572,669                                 |  |
| Others:   |                                      |  |  |
| Parking space rental revenues                         | 520,035                              | 499,611                                    |  |
| Utility charge reimbursement                          | 1,176,012                            | 978,129                                    |  |
| Miscellaneous   | 298,973                              | 277,195                                    |  |
| Subtotal  | 1,995,021                            | 1,754,936                                  |  |
| Total rent revenue - real estate                      | ¥13,840,486                          | ¥13,327,605                                |  |
| Property-related expenses:                            |                                      |  |  |
| Expenses related to rent business:                    |                                      |  |  |
| Property management fees and facility management fees | ¥ 1,325,156                          | ¥ 1,315,879                                |  |
| Depreciation  | 2,293,789                            | 2,288,632                                  |  |
| Utilities   | 1,176,914                            | 1,006,582                                  |  |
| Taxes   | 1,141,603                            | 1,122,460                                  |  |
| Insurance   | 18,785                               | 18,202                                     |  |
| Repairs and maintenance                               | 451,239                              | 436,606                                    |  |
| Trust fees  | 33,580                               | 32,832                                     |  |
| Others  | 279,656                              | 306,493                                    |  |
| Total expenses related to rent business               | ¥ 6,720,726                          | ¥ 6,527,688                                |  |
| Gain on sale of real estate property:                 |                                      |  |  |
| Revenue from sale of investment property              | _                                    | ¥14,840,000                                |  |
| Cost of investment property                           | _                                    | 12,839,023                                 |  |
| Other sales expenses                                  | <del>-</del>                         | 338,188                                    |  |
| Gain on sale of real estate property                  | -                                    | ¥ 1,662,787                                |  |
| Loss on sale of real estate property:                 |                                      |  |  |
| Revenue from sale of investment property              | ¥ 4,900,000                          | ¥ 5,070,000                                |  |
| Cost of investment property                           | 5,419,438                            | 6,635,971                                  |  |
| Other sales expenses                                  | 48,722                               | 91,189                                     |  |
| Loss on sale of real estate property                  | ¥ 568,160                            | ¥ 1,657,160                                |  |

### 12. LEASES

The Investment Corporation, as lessor, has entered into leases whose fixed monthly rents are due in advance with lease terms of generally two years for office buildings and residential properties and with lease terms ranging from two to ten years for retail properties. The future minimum rental revenues under existing non-cancelable operating leases as of October 31, 2017 and April 30, 2017 are as follows:

|                     | In thousand            | In thousands of yen  |  |
|---------------------|------------------------|----------------------|--|
|                     | As of October 31, 2017 | As of April 30, 2017 |  |
| Due within one year | ¥ 1,794,970            | ¥ 1,679,760          |  |
| Due after one year  | 9,036,969              | 9,345,602            |  |
| Total               | ¥10,831,939            | ¥11,025,363          |  |

# 13. FINANCIAL INSTRUMENTS

Twenty-fifth Fiscal Period (from May 1, 2017 to October 31, 2017)

#### (A) Overview

#### (1) Policy for financial instruments

The Investment Corporation procures essential funds for acquiring properties and undertaking the repayment of loans primarily through bank loans and the issuance of investment corporation bonds and new investment units. The Investment Corporation uses derivatives for the purpose of hedging its exposure to changes in interest rates and does not enter into derivatives for speculative or trading purposes. Management of surplus funds is undertaken in a prudent manner that considers fully such factors as safety, liquidity, interest rate conditions and cash flows.

#### (2) Types of financial instruments and related risk

Investment securities, which are Japanese silent partnership (tokumei kumiai, "TK") interests, are exposed to credit risk of the issuer and risk of fluctuation of value of its property.

Loans payable and investment corporation bonds are used primarily for procuring funds necessary for the acquisition of properties and have a redemption date of a maximum of approximately 10 years and 6 months following the accounting date. Although a certain portion of said liabilities are subject to interest rate fluctuation risk, the Investment Corporation utilizes derivatives (interest-rate swap and interest-rate cap transactions) in order to reduce such risk.

Interest-rate swap and interest-rate cap transactions are used as derivative financial instruments. Utilizing interest-rate swap and interest-rate cap transactions, the Investment Corporation fixes its interest expense for long-term loans payable bearing interest at a variable rate. With regard to hedge accounting methods, hedging instruments and hedged items, hedge policy, and the assessment of the effectiveness of hedging activities, please see Note 2 (K) "Derivative Financial Instruments."

# (3) Risk management for financial instruments

# (a) Monitoring of market risk (the risks arising from fluctuations in interest rates and others)

The Investment Corporation uses interest-rate swap and interest-rate cap transactions in order to minimize risk arising from fluctuations in interest rates on funds procured. The Investment Corporation periodically reviews the value of the property and financial condition of the issuer with regard to investment securities.

# (b) Monitoring of liquidity risk (the risk that the Investment Corporation may not be able to meet its obligations on scheduled due dates) associated with procurement of funds

Although loans and other liabilities are subject to liquidity risk, the Investment Corporation reduces such risk by spreading out payment due dates and by using diversified fund procurement methods. Liquidity risk is also managed by such means as regularly checking the balance of cash reserves.

# (4) Supplementary explanation of the estimated fair value of financial instruments

The fair value of financial instruments is based on their quoted market price, if available. When there is no quoted market price available, fair value is reasonably estimated. Since various assumptions and factors are reflected in estimating the fair value, different assumptions and factors could result in a different fair value.

# (B) Estimated Fair Value of Financial Instruments

The carrying value of financial instruments on the balance sheet as of October 31, 2017 and estimated fair value are shown in the following table. The following table does not include financial instruments for which it is extremely difficult to determine the fair value (Refer to \*2 below).

|   |                | In thousands of yen  |            |
|---|----------------|----------------------|------------|
|   | Carrying value | Estimated fair value | Difference |
| (1) Cash and bank deposits                          | ¥ 29,725,877   | ¥ 29,725,877         | ¥ –        |
| Subtotal  | 29,725,877     | 29,725,877           | _          |
| (1) Short-term loans payable                        | 6,000,000      | 6,000,000            | _          |
| (2) Current portion of investment corporation bonds | 1,800,000      | 1,810,728            | 10,728     |
| (3) Current portion of long-term loans payable      | 18,250,000     | 18,283,972           | 33,972     |
| (4) Investment corporation bonds                    | 6,000,000      | 6,048,100            | 48,100     |
| (5) Long-term loans payable                         | 147,550,000    | 148,148,063          | 598,063    |
| Subtotal  | ¥179,600,000   | ¥180,290,864         | ¥690,864   |
| Derivative transactions (*)                         | 37,549         | 37,549               |            |

<sup>(\*)</sup> The value of assets and liabilities arising from derivatives is shown at net value and with the amount in parentheses representing net liability position.

### \*1: Methods to determine the estimated fair value of financial instruments and other matters related to securities and derivative transactions

#### **Assets**

### (1) Cash and bank deposits

Since these items are settled in a short period of time, their carrying value approximates fair value.

#### (1) Short-term loans payable

Since these items are settled in a short period of time, their carrying value approximates fair value.

(2) Current portion of investment corporation bonds and (4) Investment corporation bonds

The fair value of investment corporation bonds is based on quoted market prices.

### (3) Current portion of long-term loans payable and (5) Long-term loans payable

The fair value of long-term loans payable is based on the present value of the total of principal and interest discounted by the interest rate to be applied if similar new loans were entered into. The fair value of long-term loans payable bearing interest at a variable rate, which is subject to fixed interest rates resulting from interest-rate swaps and special treatment applied to said swaps, is based on the present value of the total of principal and interest, which is handled together with the applicable interest-rate swaps, discounted by the interest rate to be applied if similar loans were entered into.

### **Derivative Transactions**

Please refer to Note 14 "DERIVATIVE TRANSACTIONS."

# \*2: Financial instruments for which it is extremely difficult to determine the fair value

| Classification        | Carrying value (In thousands of yen) |
|-----------------------|--------------------------------------|
| Investment securities | ¥1,096,423                           |

Because no quoted market price is available and it is extremely difficult to determine the fair value, the above TK interests are not included in the preceding table.

# \*3: Redemption schedule for receivables

|                        | Due within 1 year or less |
|------------------------|---------------------------|
|                        | (In thousands of yen)     |
| Cash and bank deposits | ¥29,725,877               |
| Total                  | ¥29,725,877               |

# \*4: Redemption schedule for loans payable and investment corporation bonds

|                              | Due within 1 year or less | Due after 1 year through 2 years | Due after 2 years<br>through 3 years | Due after 3 years through 4 years | Due after 4 years<br>through 5 years | Due after<br>5 years |
|------------------------------|---------------------------|----------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|----------------------|
| Short-term loans payable     | ¥ 6,000,000               | ¥ —                              | ¥ —                                  | ¥ —                               | ¥ —                                  | ¥ –                  |
| Investment corporation bonds | 1,800,000                 | _                                | _                                    | _                                 | 1,000,000                            | 5,000,000            |
| Long-term loans payable      | 18,250,000                | 13,750,000                       | 18,600,000                           | 21,300,000                        | 17,050,000                           | 76,850,000           |
| Total                        | ¥26,050,000               | ¥13,750,000                      | ¥18,600,000                          | ¥21,300,000                       | ¥18,050,000                          | ¥81,850,000          |

Twenty-fourth Fiscal Period (from November 1, 2016 to April 30, 2017)

# (A) Overview

# (1) Policy for financial instruments

The Investment Corporation procures essential funds for acquiring properties and undertaking the repayment of loans primarily through bank loans and the issuance of investment corporation bonds and new investment units. The Investment Corporation uses derivatives for the purpose of hedging its exposure to changes in interest rates and does not enter into derivatives for speculative or trading purposes. Management of surplus funds is undertaken in a prudent manner that considers fully such factors as safety, liquidity, interest rate conditions and cash flows.

# (2) Types of financial instruments and related risk

Investment securities, which are Japanese silent partnership (tokumei kumiai, "TK") interests, are exposed to credit risk of the issuer and risk of fluctuation of value of its property.

Loans payable and investment corporation bonds are used primarily for procuring funds necessary for the acquisition of properties and have a redemption date of a maximum of approximately 11 years following the accounting date. Although a certain portion of said liabilities are subject to interest rate fluctuation risk, the Investment Corporation utilizes derivatives (interest-rate swap and interest-rate cap transactions) in order to reduce such risk.

Interest-rate swap and interest-rate cap transactions are used as derivative financial instruments. Utilizing interest-rate swap and interest-rate cap transactions, the Investment Corporation fixes its interest expense for long-term loans payable bearing interest at a variable rate. With regard to hedge accounting methods, hedging instruments and hedged items, hedge policy, and the assessment of the effectiveness of hedging activities, please see Note 2 (K) "Derivative Financial Instruments."

# (3) Risk management for financial instruments

# (a) Monitoring of market risk (the risks arising from fluctuations in interest rates and others)

The Investment Corporation uses interest-rate swap and interest-rate cap transactions in order to minimize risk arising from fluctuations in interest rates on funds procured. The Investment Corporation periodically reviews the value of the property and financial condition of the issuer with regard to investment securities.

# (b) Monitoring of liquidity risk (the risk that the Investment Corporation may not be able to meet its obligations on scheduled due dates) associated with procurement of

Although loans and other liabilities are subject to liquidity risk, the Investment Corporation reduces such risk by spreading out payment due dates and by using diversified fund procurement methods. Liquidity risk is also managed by such means as regularly checking the balance of cash reserves.

# (4) Supplementary explanation of the estimated fair value of financial instruments

The fair value of financial instruments is based on their quoted market price, if available. When there is no quoted market price available, fair value is reasonably estimated. Since various assumptions and factors are reflected in estimating the fair value, different assumptions and factors could result in a different fair

### (B) Estimated Fair Value of Financial Instruments

The carrying value of financial instruments on the balance sheet as of April 30, 2017 and estimated fair value are shown in the following table. The following table does not include financial instruments for which it is extremely difficult to determine the fair value (Refer to \*2 below).

|   |                | In thousands of yen  |            |
|---|----------------|----------------------|------------|
|   | Carrying value | Estimated fair value | Difference |
| (1) Cash and bank deposits                          | ¥ 23,832,680   | ¥ 23,832,680         | ¥ –        |
| Subtotal  | 23,832,680     | 23,832,680           | _          |
| (1) Short-term loans payable                        | 4,000,000      | 4,000,000            | _          |
| (2) Current portion of investment corporation bonds | 1,500,000      | 1,508,940            | 8,940      |
| (3) Current portion of long-term loans payable      | 22,750,000     | 22,791,356           | 41,356     |
| (4) Investment corporation bonds                    | 4,800,000      | 4,874,082            | 74,082     |
| (5) Long-term loans payable                         | 141,550,000    | 142,700,464          | 1,150,464  |
| Subtotal  | ¥174,600,000   | ¥175,874,843         | ¥1,274,843 |
| Derivative transactions (*)                         | 10,882         | 10,882               | _          |

<sup>(\*)</sup> The value of assets and liabilities arising from derivatives is shown at net value and with the amount in parentheses representing net liability position.

# \*1: Methods to determine the estimated fair value of financial instruments and other matters related to securities and derivative transactions

### **Assets**

(1) Cash and bank deposits

Since these items are settled in a short period of time, their carrying value approximates fair value.

# Liabilities

(1) Short-term loans payable

Since these items are settled in a short period of time, their carrying value approximates fair value.

(2) Current portion of investment corporation bonds and (4) Investment corporation bonds The fair value of investment corporation bonds is based on quoted market prices.

# (3) Current portion of long-term loans payable and (5) Long-term loans payable

The fair value of long-term loans payable is based on the present value of the total of principal and interest discounted by the interest rate to be applied if similar new loans were entered into. The fair value of long-term loans payable bearing interest at a variable rate, which is subject to fixed interest rates resulting from interest-rate swaps and special treatment applied to said swaps, is based on the present value of the total of principal and interest, which is handled together with the applicable interest-rate swaps, discounted by the interest rate to be applied if similar loans were entered into.

# **Derivative Transactions**

Please refer to Note 14 "DERIVATIVE TRANSACTIONS."

# \*2: Financial instruments for which it is extremely difficult to determine the fair value

| Classification        | Carrying value (In thousands of yen) |
|-----------------------|--------------------------------------|
| Investment securities | ¥1,087,688                           |

Because no quoted market price is available and it is extremely difficult to determine the fair value, the above TK interests are not included in the preceding table.

# \*3: Redemption schedule for receivables

|                        | Due within 1 year or less<br>(In thousands of yen) |
|------------------------|--|
| Cash and bank deposits | ¥23,832,680  |
| Total                  | ¥23,832,680  |

# \*4: Redemption schedule for loans payable and investment corporation bonds

|                              | Due within 1 year or less | Due after 1 year<br>through 2 years | Due after 2 years<br>through 3 years | Due after 3 years through 4 years | Due after 4 years<br>through 5 years | Due after<br>5 years |
|------------------------------|---------------------------|-------------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|----------------------|
| Short-term loans payable     | ¥ 4,000,000               | ¥ —                                 | ¥ —                                  | ¥ —                               | ¥ —                                  | ¥ –                  |
| Investment corporation bonds | 1,500,000                 | 1,800,000                           | _                                    | _                                 | _                                    | 3,000,000            |
| Long-term loans payable      | 22,750,000                | 17,050,000                          | 14,700,000                           | 19,600,000                        | 21,700,000                           | 68,500,000           |
| Total                        | ¥28,250,000               | ¥18,850,000                         | ¥14,700,000                          | ¥19,600,000                       | ¥21,700,000                          | ¥71,500,000          |

# 14. DERIVATIVE TRANSACTIONS

The following summarizes the contracted amount and the fair value of interest-rate swap and the interest-rate cap contracts as of October 31, 2017:

(1) Hedge accounting not applied

Not applicable

(2) Hedge accounting applied

| Hedge accounting method                  | Type of derivative transactions                           | Hedged items               |              | Maturing after<br>1 year | Fair value<br>(In thousands of yen) | Calculation method for<br>applicable fair value |
|--|---|----------------------------|--------------|--------------------------|-------------------------------------|---|
| Principle method                         | Interest-rate swaps:<br>Receive/floating and<br>pay/fixed | Long-term loans<br>payable | ¥ 12,200,000 | ¥ 12,200,000             | ¥37,549                             | Based on the amount provided by counterparty    |
| Special treatment of interest-rate swaps | Interest-rate swaps:<br>Receive/floating and<br>pay/fixed | Long-term loans payable    | 99,650,000   | 93,900,000               | *                                   | financial institutions                          |
| Special treatment of interest-rate caps  | Interest-rate caps transaction                            | Long-term loans payable    | 500,000      | _                        | *                                   |   |
| Total                                    |   |                            | ¥112,350,000 | ¥106,100,000             | ¥37,549                             |   |

<sup>(\*)</sup> Interest-rate swaps and interest-rate caps for which the special treatment is applied are accounted for together with the underlying hedged item. As a result, their fair value is included in the fair value of the hedged long-term loans payable.

The following summarizes the contracted amount and the fair value of interest-rate swap and the interest-rate cap contracts as of April 30, 2017:

(1) Hedge accounting not applied

Not applicable

(2) Hedge accounting applied

Contracted amount (In thousands of yen)

| Hedge accounting method                  | Type of derivative transactions                           | Hedged items            |              | Maturing after<br>1 year | Fair value<br>(In thousands of yen) | Calculation method for applicable fair value |
|--|---|-------------------------|--------------|--------------------------|-------------------------------------|--|
| Principle method                         | Interest-rate swaps:<br>Receive/floating and<br>pay/fixed | Long-term loans payable | ¥ 3,700,000  | ¥ 3,700,000              | ¥10,882                             | Based on the amount provided by counterparty |
| Special treatment of interest-rate swaps | Interest-rate swaps:<br>Receive/floating and<br>pay/fixed | Long-term loans payable | 102,150,000  | 97,400,000               | *                                   | financial institutions                       |
| Special treatment of interest-rate caps  | Interest-rate caps transaction                            | Long-term loans payable | 500,000      | 500,000                  | *                                   |  |
| Total                                    |   |                         | ¥106,350,000 | ¥101,600,000             | ¥10,882                             |  |

<sup>(\*)</sup> Interest-rate swaps and interest-rate caps for which the special treatment is applied are accounted for together with the underlying hedged item. As a result, their fair value is included in the fair value of the hedged long-term loans payable.

### 15. INVESTMENT AND RENTAL PROPERTIES

Twenty-fifth Fiscal Period (from May 1, 2017 to October 31, 2017)

The Investment Corporation owns real estate for rental purposes mainly in the Tokyo Metropolitan Area for the purpose of generating rental revenues

The carrying value in the balance sheets and corresponding fair value of those properties are as follows:

|                      | Carrying Value (In thousands of yen) |                        | Fair value<br>As of October 31, 2017 |
|----------------------|--------------------------------------|------------------------|--------------------------------------|
| As of April 30, 2017 | Net change                           | As of October 31, 2017 | (In thousands of yen)                |
| ¥383,401,649         | ¥(1,320,490)                         | ¥382,081,158           | ¥424,323,000                         |

<sup>\*1:</sup> The carrying value represents the acquisition cost less accumulated depreciation.

Income and loss in the fiscal period ended October 31, 2017 for real estate for rental purposes is listed in Note 11 "BREAKDOWN OF RENTAL AND OTHER OPERATING REVENUES, PROPERTY-RELATED EXPENSES, AND GAIN AND LOSS ON SALE OF REAL ESTATE

Twenty-fourth Fiscal Period (from November 1, 2016 to April 30, 2017)

The Investment Corporation owns real estate for rental purposes mainly in the Tokyo Metropolitan Area for the purpose of generating rental

The carrying value in the balance sheets and corresponding fair value of those properties are as follows:

|                        | Carrying Value (In thousands of yen) |                      | Fair value<br>As of April 30, 2017 |
|------------------------|--------------------------------------|----------------------|------------------------------------|
| As of October 31, 2016 | Net change                           | As of April 30, 2017 | (In thousands of yen)              |
| ¥389,197,020           | ¥(5,795,370)                         | ¥383,401,649         | ¥416,550,000                       |

<sup>\*1:</sup> The carrying value represents the acquisition cost less accumulated depreciation.

Income and loss in the fiscal period ended April 30, 2017 for real estate for rental purposes is listed in Note 11 "BREAKDOWN OF RENTAL AND OTHER OPERATING REVENUES, PROPERTY-RELATED EXPENSES, AND GAIN AND LOSS ON SALE OF REAL ESTATE PROPERTY."

<sup>\*2:</sup> Fair value at the end of the fiscal period is the appraisal value determined by outside appraisers. Fair value at the end of the fiscal period under review of Residence Charmante Tsukishima that was sold on December 1, 2017 is calculated based on the sale price (¥4,900 million) in the transaction agreement on October 30, 2017. Those of KDX Ikejiri-Oohashi Building and KDX Shin-Yokohama 214 Building that were sold on December 28, 2017 are calculated based on the anticipated sale price (KDX Ikejiri-Oohashi Building: ¥2,400 million; and KDX Shin-Yokohama 214 Building: ¥2,430 million) in the transaction agreements on December 14, 2017.

<sup>\*3:</sup> Among changes in the amount of real estate for rental purposes that occurred during the fiscal period under review, principal increase/decrease factors were the acquisition of 2 properties totaling ¥5,405,572 thousand, the sales of 1 property totaling ¥5,419,438 thousand and depreciation amounting to ¥2,293,789 thousand.

<sup>\*2:</sup> The fair value is the appraisal value or the survey value determined by outside appraisers.

<sup>\*3:</sup> Among changes in the amount of real estate for rental purposes that occurred during the fiscal period under review, principal increase/decrease factors were the acquisition of 3 properties totaling ¥14,942,506 thousand, the sales of 5 properties totaling ¥19,474,995 thousand and depreciation amounting to ¥2,288,632 thousand.

# 16. SEGMENT AND RELATED INFORMATION

Twenty-fifth Fiscal Period (from May 1, 2017 to October 31, 2017)

## (A) Segment Information

Disclosure is omitted because the real estate leasing business is the Investment Corporation's sole business and it has no reportable segment subject to disclosure.

# (B) Related Information

### (1) Information about each product and service

Disclosure is omitted because net sales to external customers for a single product/service category account for over 90% of the operating revenue on the statement of income and retained earnings.

# (2) Information about each geographic area

### (a) Net sales

Disclosure is omitted because net sales to external customers in Japan account for over 90% of the operating revenue on the statement of income and retained earnings.

# (b) Property, plant and equipment

Disclosure is omitted because the amount of property, plant and equipment located in Japan accounts for over 90% of the amount of property, plant and equipment on the balance sheet.

# (3) Information about each major customer

Disclosure is omitted because net sales to a single external customer account for less than 10% of the operating revenue on the statement of income and retained earnings.

Twenty-fourth Fiscal Period (from November 1, 2016 to April 30, 2017)

## (A) Segment Information

Disclosure is omitted because the real estate leasing business is the Investment Corporation's sole business and it has no reportable segment subject to disclosure.

# (B) Related Information

## (1) Information about each product and service

Disclosure is omitted because net sales to external customers for a single product/service category account for over 90% of the operating revenue on the statement of income and retained earnings.

# (2) Information about each geographic area

# (a) Net sales

Disclosure is omitted because net sales to external customers in Japan account for over 90% of the operating revenue on the statement of income and retained earnings.

# (b) Property, plant and equipment

Disclosure is omitted because the amount of property, plant and equipment located in Japan accounts for over 90% of the amount of property, plant and equipment on the balance sheet.

# (3) Information about each major customer

Disclosure is omitted because net sales to a single external customer account for less than 10% of the operating revenue on the statement of income and retained earnings.

# 17. SIGNIFICANT SUBSEQUENT EVENTS

Not applicable

# **Kenedix Office Investment Corporation**

Fiscal Periods: Six months ending April 30 and October 31

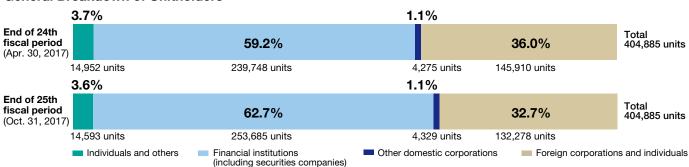
Stock Listing: Real Estate Investment Trust Market of the Tokyo Stock Exchange (Securities Code: 8972)

Transfer Agent: Sumitomo Mitsui Trust Bank, Limited Auditor: Ernst & Young ShinNihon LLC

# IR Schedule (25th and 26th fiscal periods)



# General Breakdown of Unitholders (Note)



Note: Ratios are rounded to the first decimal place.

# Top Ten Unitholders (As of October 31, 2017)

| Name  | # of Units Held (Unit) | Percentage Share (Note) |
|---|------------------------|-------------------------|
| Japan Trustee Services Bank, Ltd. (Trust Acct.)                           | 84,715                 | 20.9%                   |
| The Master Trust Bank of Japan, Ltd. (Trust Acct.)                        | 72,813                 | 18.0%                   |
| Trust and Custody Services Bank, Ltd. (Securities Investment Trust Acct.) | 34,297                 | 8.5%                    |
| The Nomura Trust and Banking Co., Ltd. (Investment Trust Acct.)           | 21,179                 | 5.2%                    |
| State Street Bank and Trust Company 505012                                | 11,742                 | 2.9%                    |
| State Street Bank and Trust Company 505223                                | 8,240                  | 2.0%                    |
| State Street Bank and Trust Company                                       | 6,455                  | 1.6%                    |
| DFA International Real Estate Securities Portfolio                        | 6,064                  | 1.5%                    |
| The Bank of New York Mellon SA/NV 10                                      | 5,752                  | 1.4%                    |
| State Street Bank and Trust Company 505001                                | 5,491                  | 1.4%                    |
| Total   | 256,748                | 63.4%                   |

Note: Ratios are rounded to the first decimal place.

# **Unit Price and Trading Volume**





### www.kdo-reit.com/en/

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